



## EXECUTIVE PLACEMENT BROCHURE BATCH 2017

THAKUR INSTITUTE OF MANAGEMENT STUDIES & RESEARCH



*The skills you need... The people you want...*

*Zagdu Singh Charitable Trust's (eRegd)*

**THAKUR INSTITUTE OF MANAGEMENT STUDIES & RESEARCH**

(Approved by AICTE & Govt. of Maharashtra & Affiliated to University of Mumbai)

ISO 9001 : 2008 Certified

# Vision & Mission



## Vision

To emerge as a world class management institute imparting multifaceted management training with a passion for excellence.

## Mission

To inculcate an attitude of continuous achievement, strong social commitment and ethical values in the students.

To provide an enabling environment for nurturing future leaders and entrepreneurs.



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# About Institute

**T**hakur Institute of Management Studies and Research (TIMSR), managed by Zagdu Singh Charitable Trust (ZCT), was established in the year 2002 and today is deemed as one of the best business schools affiliated to Mumbai University. TIMSR is an unaided and minority institute that conducts post graduate courses in management education including the full-time course MMS and courses for working executives like MMM, MFM, MIM and MHRDM affiliated to University of Mumbai and also runs an autonomous PGDM course. All the courses are approved by AICTE, DTE and Govt. of Maharashtra. With marvelous infrastructure, experienced and innovative teaching faculty, and modern pedagogical techniques, the institute is acquiring a true global setup.

TIMSR has a proven track record of excellence and is an ISO 9001:2008 certified organisation committed towards providing quality education. A closely monitored "Quality Assurance Mechanism" ensures proper coverage of syllabus within right time frame. Syllabus for autonomous courses is revised continually on advice from experts from corporate world to accommodate the growing needs and emerging industry trends.



## I/C Director's Message

*Nurturing future Leaders  
is continuous endeavour....*

Dr. Ramakumar Ambatipudi



"Leadership is a potent combination of strategy and character." We at TIMSR incessantly strive for developing these in the students and make them strong leaders. Leaders set direction and build an inspiring vision for their followers. Good communication and inter-personal skills are a hallmark of a great leader and at TIMSR we strive to impart these qualities to students. We endeavour to achieve the mission to provide an enabling environment for nurturing future leaders and entrepreneurs.

The state-of-the-art infrastructure at TIMSR, the brilliant faculty, the well-equipped library, Student Development Cell, and our strong Alumni base, support our vision to emerge as a world class management institute imparting multifaceted management training with a passion for excellence.

Our full-time management programmes MMS and PGDM continuously inculcate required executive skills in students and provide them with necessary avenues to blossom into good leaders and human beings.

# Infrastructure

## Classrooms

The classrooms are well equipped with all modern conveniences. They are fully air-conditioned and have all necessary teaching aids like LCD and Internet facility with LAN supported system for practical teaching. The classrooms are commodious and are so designed to provide comfortable ambience for effective teaching and learning.



## Learning Resource Center (Library)

Learning resource center (LRC) is well stocked with latest editions of text books, journals, reference books, encyclopedia, periodicals, educational CDs, audio and video CDs spanning the entire spectrum of management subjects. The LRC provides a reference book section along with OPAC facilities to the students which enable online access to the catalogue with e-resources like ProQuest, J-Gate and Dion Insight.

## Computer Laboratory

The institute has excellent computing and hardware infrastructure and laboratories. The computer laboratory is equipped with the latest computers with all the required software, printers, scanners and high speed ISDN internet connection. The laboratory has exclusive HCL and DELL hardware and structured networking. It has Wi-fi networking and server system. We have campus agreement with Microsoft for all the computer systems.



## Ideation Room

Ideation room is a meeting room on TIMSR campus. Its design is centered on creating a different atmosphere that fosters the creation of ideas and makes studies a unique experience for students. Flexible furniture allows students to create the perfect space and break out at any time all in the same room.

## Auditorium

The state-of-the-art 700-seater auditorium is equipped with modern lighting and sound system. The sound proof auditorium is the ideal place to organize various corporate events, institute level activities and inter-institute festivals and seminars for the students. It also provides an excellent venue for conducting guest lectures by eminent personalities.



# Infrastructure

## Study Skill Center

The state-of-the-art, 210-seater and fully air-conditioned, Study Skill Centre has adequate lighting arrangements, presentation screen, Wi-fi connectivity, wireless microphone and other sound arrangements. It provides the best audio-visual facility and presents one of the finest acoustic and visual settings for seminars, discussions, workshops and all training and development related activities.



## Placement & Student Development Cell

The Placement & student development cell is an integral part of any management institute. The institute has excellent infrastructure for effective functioning of the Cell including the conference room, Wi-fi connectivity which helps us to conduct pool campus drive and smooth recruitment process. There is a dedicated team which interacts with companies to ensure excellent placement for the student.

## Language Lab

The Institute has a Language Lab which enables training in communication skills. This language lab is equipped with latest computers with all required software and listening aids. This enables to train our students for communication skills which is a prerequisite today for a successful career. Our communication experts train the students on a continuous basis with the help of these aids in phonetics, diction, listening skills and other related language skills.



## Recreation Room

There are two recreation rooms with facilities for indoor games like snooker, billiards, table-tennis, chess and carom. The rooms provide ample scope for recreation. To supplement the indoor sports activity, we have sports ground that provides facility to play cricket, basketball, volleyball and football.

# Highlights of the Institute

- ▶ State-of-the-art infrastructure and great ambience with all modern conveniences including Air Conditioned classrooms equipped with LCDs and Wi-Fi system
- ▶ Value-based learning environment to ingrain ethical behavior and social responsibility
- ▶ Spacious Learning Resource Centre with digital library Open Public Access Catalogue (OPAC), internet and scanning facilities
- ▶ Study Skill Center equipped with latest audio-visual aids for seminars and workshops
- ▶ Hostel facility in the Institute's vicinity for male students
- ▶ Convenient location with excellent transport connectivity
- ▶ Commitment to excellence in delivering quality management education by implementing ISO 9001:2008 standards
- ▶ Enhancement in intellectual capital through Faculty Development Programmes
- ▶ Experiential learning through events and competitions
- ▶ Rigorous technical skill workshops based on Simulation and Advanced Excel Operations
- ▶ Trainee Dealers Program (TDP) in Forex Trading in association with Six Capital Pte. Ltd., Singapore
- ▶ Training session on applications of online databases such as Proquest, J-Gate and Dion Insight.
- ▶ Dedicated Student Development Cell for customized training in soft skills and personality development, and linguistic training through language lab
- ▶ Strong industry-academic interface through lectures, workshops and seminars conducted by eminent corporate professionals
- ▶ Steadfast and caring support system along with grooming & mentoring in close association with faculty mentors
- ▶ Wider exposure through our national level seminar and inter-institute festival 'Evoke'
- ▶ Special focus on enhancing entrepreneurial skill through Entrepreneurship Development cell (EDC) under the guidance of specially trained faculty members in association with National Entrepreneurship Network (NEN)
- ▶ Sensitisation towards social causes and contribution to social upliftment through various social projects and dedicated Social Responsibility Cell – Samvedna
- ▶ 100% assistance for both Summer Internship and Executive Placement Barrier-free environment for physically challenged students

# Entrepreneurship Development Cell

The Entrepreneurship Development Cell at TIMSR aims to help budding entrepreneurs by providing a platform to showcase their talents. We conduct a lot of workshops, training, skill development programmes, activities like E-School and E-Week which enhances and brings out the entrepreneur qualities in students.

Each year students get a chance to put their own innovative startup in the campus itself which gives them a great platform for running their own venture. EDC encourages future managers to focus not just on their managerial skills but also on their entrepreneurial, leadership qualities and gain a brief practical knowledge through this.

TIMSR seek to create individuals and enterprises that are ready to take on the challenges in this cut-throat competitive world.

This year TIMSR launched its new Incubators: "HUNGER ON THE GO", a one stop solution for lip smacking eateries & admired by all young food lovers, that serves from canapés to ice cream shakes opened by students from the



Batch 2016 Ayush Doshi, Varsha Goenka, Sanjana Naik & Chintan Bhayani, "PEBBLES" increasing your appetite with desi joint serving a variety of paranthas & beverages run by students from the Batch 2016 Civek Singh & Udit Vora. Another group of budding entrepreneurs have started with "KRAFT – TEE " with an idea of selling customized Tee-shirts at their newly launched store at V- Mall, Thakur Complex, Kandivali East by students from the Batch 2016 Adnan Khan & Anurag Mishra.



The strong placement performance of the Batch 2015 reaffirmed TIMSR's strong industry connect and the fact that its students are well received and sought out for not only their knowledge and skills but also their attitude.

The rolling placements at TIMSR saw a surge of 10 per cent in the number of total number of students placed through campus in TIMSR for the Batch 2015.

Function wise Sales and Marketing, Finance, Consulting, Information Management, Operations, General management; Human Resources were the most preferred areas for TIMSR students from the Batch of 2015. Niche profiles in Sales and Marketing, BFSI and Operations were offered by number of recruiters.

Companies across sectors like IT/ITES, BFSI, Pharmaceuticals, Logistics, Manufacturing, Realty, Retail, FMCG etc. showed presence on campus recruiting the students. The emerging markets story too played out strongly on the campus for the Batch 2015 with several international offers being made. An interesting highlight of the international placements was the participation of companies from Africa.

The other sectors which took part in the placement process included FMCG, Analytics, e-commerce, Accounting firms, Healthcare, Telecom and Education training sector.

Overall a large number of companies visited TIMSR and recruited big number of students and the season affirmed the faith shown in TIMSR's teaching pedagogy, faculty and the students by industry stalwarts.

# Our Prominent Recruiters

- Accenture
- ACG Worldwide Group
- AIRA Consulting Pvt. Ltd.
- Alembic Pharmaceuticals Ltd.
- Amazon.com
- Amul
- Anand Rathi Financial Services Ltd.
- Aneja Associates
- Asian Paints
- Axis Bank
- Bank of Baroda
- Bank of India
- Bharat Petroleum Corporation Limited. (BPCL)
- BNP Paribas
- CampHire
- Capgemini
- CeX WeBuy Entertainment Pvt. Ltd.
- Chowgule Constructions
- Cipla Ltd.
- Citibank
- CMS Infosystems Pvt. Ltd.
- Credence Analytics
- Crossword Bookstores Ltd.
- Decathlon Sports India
- Deepsea Navigation
- Delhivery
- Dena Bank
- Dun & Bradstreet Tangram
- ETP International
- First Quadrant Solutions
- Future Retail Ltd.
- Gammon India Ltd.
- Gharda Chemicals Ltd.
- GlobeOp Financial Services Pvt. L td.
- Gloob Décor Interior Designing Pvt. Ltd.
- Godrej & Boyce Manufacturing Company Ltd.
- HDFC Bank Ltd.
- HDFC Ltd.
- Hindustan Petroleum Corporation Ltd. (HPCL)
- Hmsa Consultancy Services LLP
- HR Annexi Pvt. Ltd.
- HVK International Pvt. Ltd.
- HyperCity Retail India Ltd.
- IL&FS Education & Technology Services Ltd.
- India Forex Advisors Pvt. Ltd.
- Indian Oil Corporation Ltd.
- IndusInd Bank
- Info Edge (India) Ltd.
- InSync Analytics (India) Pvt. Ltd.
- ITC Ltd.
- Kotak Mahindra Bank
- Larsen & Toubro Infotech Ltd.
- Logistics Integrators
- Maersk Line India Pvt. Ltd.
- Mahindra & Mahindra Ltd.
- Maruti Suzuki India Ltd.
- McDonalds - Hardcastle Restaurants Pvt. Ltd.
- Mecklai Financial Services Ltd.
- Mercedes Benz India Pvt. Ltd.
- Miles Software Solutions (P) Ltd.
- Nesma & Partners Contracting Co., Ltd. (Saudi Arabia)
- Nielsen India
- Nomura Services India Pvt. Ltd.
- Oil and Natural Gas Corporation Ltd. (ONGC)
- Parag Milk Foods Pvt. Ltd. (Gowardhan)
- Paytm
- Percept Ltd.
- Praxis Interactive Services Pvt. Ltd.
- Principal Pnb Asset Management Company Pvt. Ltd.
- Rabobank International
- Rak Bank (Dubai, UAE)
- Reliance Corporate IT Park Ltd.
- Reliance Mutual Fund (RMF)
- Reserve Bank of India
- Shah & Mantri
- Six Capital (FX Education) PTE LTD.
- Snapdeal.com
- SpaceandPeople
- Sunteck Realty Ltd.
- Tata Consultancy Services Ltd. (TCS)
- The Shipping Corporation of India Ltd.
- The Times of India
- Thomson Reuters
- Transparent Value Pvt. Ltd.
- Ultratech Cement Ltd.
- Union Bank of India
- WebXpress
- Wellness Forever Medicare Pvt. Ltd.
- XL Dynamics India Pvt. Ltd.
- Zycus Inc.

...and many more...

# Training by Industry Experts on Campus

## **Topic : Everything About Options Trading | From Basic to Advanced Concepts**

**Mr. Vinit Bolinjkar**

Head of Research of a Reputed Broking Firm.

## **Topic : Post Budget Analysis**

**CA. Uttam Prakash Agrawal**

Former Chairman ICAI

## **Topic : Commodity Markets**

**Mr. Vijay Bhambwani**

A celebrity Analyst seen on various Television Channels

## **Topic : Moving Towards Excellence**

Head-Media Konnects

**Mr. Pallav Nagar**

## **Topic : Facets of Knowledge-Think, Ideate & Creat**

**Mr. A. Shrivastava**

Sr. Manager IOC, Branding

## **Topic : Case Study Analysis**

**Prof. Amit Shrivastava**

Visiting Faculty

## **Topic : Flourishing in the borderless world” - Exciting Careers in International Trade**

**Mr. Sudhakar Kasture**

Director, Helpline Impex Pvt. Ltd

## **Topic : Mutual Funds**

**Mr. Vikaas M. Sachdeva**

CEO, Edelweiss Asset Management

## **Topic : Demand Analysis**

**Mr. Pawan Tiwari**

Asst. Brand Manager-  
Hindustan Unilever Limited(HUL)

## **Topic: Attitude & Skills for HR Professionals**

**Mr. N.R. Jaynarayana**

Director HR-Amarchand & Mangaldas & Suresh A. Shroff & Co.

## **Topic: B2B Marketing**

**Mr. S. Arif Asfi**

Ex. Senior Manager, Vodafone India Ltd.

## **Topic : Leading through periods of Adversity and conflicts and Adapting to one's personal leadership style to complex business**

**Mr. Abhisek Salecha**

Co founder Forevision Company

## **Topic : Global Economy - Role of India**

**Padmashree Dr. Nirupam Bajpai,**  
**Director, Global Resource Center, Asia Pacific**

Columbia University, Economic Advisor to the PM

## **Certification Courses and Workshop Certificate Course in Alternative Investment Industry**

- Conducted by GlobeOp Financial Services (I) Private Limited

## **Certification in Equity Trading & Investment**

- Conducted by ICICI Securities in association with NISM

## **Certificate in Financial modeling**

- Conducted by Optima money managers

## **Certificate Personal Finance**

- Conducted by Consci Consultancy

## **Workshop on e-commerce logistics**

**Mr. Apurva Mankad**

C.E.O., ECFY Consulting Pvt. Ltd

## **Other Trainings**

### **Aptitude Training Workshop**

**Management Vikalp – Mr. Rishi**

Alumni Mentorship Program

**Mr. Bhuvnesh Vyas**

Sr. Manager , Essar Oil Corporation

### **Advanced XL Training**

**Mr. Manish Vyas**

Stevens Institute of Technology, NJ, USA

# Dignitaries gracing the campus



**Mr. Motilal Oswal**  
CMD  
Motilal Oswal Financial  
Services Ltd.



**Mr. Rajiv Kumar**  
Global Head  
Human Resources  
TCS Financial Solutions



**Mr. Sumit Jain**  
Co-Founder & CEO,  
CommonFloor.com



**Ms. Juhi Chawla**  
Actress, Film Producer and  
Former Miss India



**Mr. Sandesh Bhat**  
President,  
IBM India



**Mr. Vijay Nair**  
Vice President,  
Mahindra & Mahindra



**Mr. Dhruv Lakra**  
CEO,  
Mirakle Couriers



**Dr. Veronica Vecchi**  
Professor  
Bocconi University, Italy



**Mr. Matthieu Tixeront**  
Managing Director,  
Rexel Paris



**Mr. Neeraj Joshi**  
Vice President,  
Head ICICI Securities Ltd.



**Mr. Deepak Chawla**  
Head, Human Resource,  
Reliance Infrastructure



**Mr. Manoj Gupta**  
CEO,  
Craftsvilla.com

# Global Exposure

Global Immersion Program was organized to Singapore from the 7th of February to 11th of February 2015.

- TIMSR faculty members and students visited Marina Barrage (Singapore's very first reservoir based on environmental friendly processes), Singapore Institute of Management (SIM)
- Session on Forex trading was conducted by Mr. Patrick Teng, Chief of Six Capital at SIM
- Visit to MDIS University, Gem manufacturing unit, Universal studios, Night Safari, Bugis street, Mustafa market etc.



# International Linkages

**T**IMSR has signed MOUs with various International Universities.

Canada is an international education destination with a welcoming and multicultural society. Its quality of education is amongst the highest in the world.

Royal Roads University, Canada (RRU)- Set in the magical setting of Hatley Castle, in British Columbia, the excellence of RRU`s unique, innovative programs is world famous.

Camosun College, Canada (visual of logo)-If you are a business professional, looking for customized training, Camosun College offers a variety of project options.

NZMA, New Zealand-A pioneer in New Zealand education, NZMA is a large and well established private education institution.

Universidad Politécnica de Cartagena (UPCT) - UPCT combines learnings from tradition & modernity to give its global students a vibrant as well as innovative educational experience.



Camosun College

# Life at TIMSR on Campus



# Life at TIMSR off Campus



# Our Intellectual Capital

## MARKETING

**DR. RAMAKUMAR AMBATIPUDI**  
Ph.D., M.B.A.

**DR. PANKAJ NATU**  
Ph.D., F.D.P.M., IIM A, M.B.A.

**PROF. APARNA KHARE**  
M.B.A.

**DR. SUSHIL KUMAR PARE**  
Ph.D., M.B.A.

**PROF. VIDHYA PILLAI**  
M.Phil., M.B.A., P.G.D.C.A.

**PROF. YESHA MEHTA**  
M.B.A., B.E.

**PROF. ANKITA ASTHANA**  
M.B.A., P.G.D.A.

**PROF. INDIRA SINGH**  
M.B.A., M.H.R.D.M.

**DR. SHALINI BARIAR**  
Ph.D., PGDBM

**DR. VISHAL CHAVAN**  
Ph.D., M.B.A.

**PROF. NIKHIL RAO**  
MMS., B.E.

**PROF. MANISH MUNOT**  
M.B.A.

## FINANCE

**CA. DR. LEENA M. GADKARI**  
Ph.D., ACA, M.Com.

**PROF. MISHU TRIPATHI**  
P.G.D.M.

**CA. JAI KOTECHA**  
C.A., M.Com.

**CA. NEETU SINGHANIA**  
C.A., M.B.A., M.Com.

**PROF. NEHA GORADIA**  
MMS

**PROF. JIGAR SHAH**  
IT Coordinator

**PROF. NITIN CHIKHALE**  
DCL, ACMA, MFM, DFM

**PROF. MANISH TRIPATHY**  
PGDM, IIM C

**PROF. BAIJUL MEHTA**  
C.A., M.B.A., M.Com.

## GENERAL MANAGEMENT

**PROF. MEDHA BAKHSHI**  
M.Phil., M.A.

**PROF. SHRADDHA LUNIYA**  
LL.M., LL.B.

**PROF. MEGHA SARKAR**  
M.B.A.

**PROF. TANU FOUZDAR**  
M.B.A.

**PROF. SHARAD NENE**  
B.Tech, M.Tech

**PROF. HAIYADRI SHARMA**  
M.B.A.

## HUMAN RESOURCE

**DR. SANCHITA BANERJI**  
Ph.D., M.B.A., P.G.D.M.M.

**PROF. CARAL D'CUNHA**  
M.M.S.

**DR. CHANDRAKANT VARMA**  
Ph.D., M.B.A.

**DR. UPMA PALIWAL**  
Ph.D., M.B.A.

**PROF. POULAMI BANERJEE**  
PGDM

**PROF. POOJA THORAT**  
MPM, M.Com.

**PROF. SHASHIKANT PATIL**  
PGDM

## OPERATIONS

**PROF. SUHAS PRABHU**  
MMM, B.E.

**PROF. RAJEEV SAXENA**  
M.B.A., B.E.

**PROF. AMAR PATIL**  
MFM, B.Tech, PDFT

**PROF. VIJAY NAVARE**  
M.B.A., M.Phil., LMIIE, M.A., DPM, DBM

# Course Structure- MMS

<b>First Year</b>	
<b>Semester - I</b>	<b>Semester - II (Core Subjects)</b>
<b>Total Marks 800</b>	<b>Total Marks 600</b>
<ul style="list-style-type: none"> <li>• Perspective Management (100)</li> <li>• Business Communication and Management Information Systems(100)</li> <li>• Organisational Behaviour (100)</li> <li>• Financial Accounting (100)</li> <li>• Operations Management (100)</li> <li>• Marketing Management (100)</li> <li>• Managerial Economics (100)</li> <li>• Business Statistics (100)</li> </ul>	<ul style="list-style-type: none"> <li>• Cost &amp; Management Accounting (100)</li> <li>• Financial Management (100)</li> <li>• Operations Research (100)</li> <li>• Human Resources Management (100)</li> <li>• Legal Aspects of Business &amp; Taxation(100)</li> <li>• Business Research Methods (100)</li> </ul>
<b>Semester II</b>	
<b>(Elective Subjects) Total Marks 200</b>	
<b>Marketing Specialisation (Any Two)</b>	<b>Finance Specialisation (Any Two)</b>
<ul style="list-style-type: none"> <li>• Rural Marketing</li> <li>• Event Management</li> <li>• Retail Management</li> <li>• Export Documentation &amp; Procedures</li> </ul>	<ul style="list-style-type: none"> <li>• Financial Markets, Products &amp; Institutions</li> <li>• Analysis of Financial Statements</li> <li>• International Finance</li> <li>• Banking &amp; Insurance</li> </ul>
<b>Human Resource Specialisation(Any Two)</b>	<b>Operations Specialisation (Any Two)</b>
<ul style="list-style-type: none"> <li>• Indian Ethos in Management</li> <li>• Human Resource Planning</li> <li>• Human Resource Information Systems</li> <li>• Compensation &amp; Benefits</li> </ul>	<ul style="list-style-type: none"> <li>• Total Quality Management</li> <li>• Supply Chain Risk and Performance Measurement</li> <li>• Designing Operations Systems</li> <li>• Technology Management &amp; Manufacturing Strategy</li> </ul>
<b>Second Year: Semester III</b>	
<b>(Core Subjects)</b>	<b>Marketing Specialisation</b>
<b>Total Marks 300</b>	<b>Total Marks 600</b>
<ul style="list-style-type: none"> <li>• International Business* (100)</li> <li>• Strategic Management (100)</li> <li>• Summer Internship Report (100)</li> </ul>	<ul style="list-style-type: none"> <li>• Product &amp; Brand Management* (100)</li> <li>• Sales Management &amp; Sales Promotion (100)</li> <li>• Consumer &amp; Industrial Buyer Behaviour (100)</li> <li>• Financial Aspects of Marketing (100)</li> <li>• Marketing Elective I (100)</li> <li>• Marketing Elective II(100)</li> <li>• Electives (Any Two)</li> <li>• Services Marketing</li> <li>• Distribution and Supply Chain Management</li> <li>• Marketing Research &amp; Analytics</li> <li>• Customer Relationship Management</li> </ul>
<b>Finance Specialisation</b>	<b>Human Resources Specialisation</b>
<b>Total Marks 600</b>	<b>Total Marks 600</b>
<ul style="list-style-type: none"> <li>• Advanced Financial Management* (100)</li> <li>• Security Analysis &amp; Portfolio Management (100)</li> <li>• Corporate Valuation (100)</li> <li>• Corporate Law (100)</li> <li>• Finance Elective I(100)</li> <li>• Finance Elective II (100)</li> <li>• Electives (Any Two)</li> <li>• Commodities Market</li> <li>• Fixed Income</li> <li>• Strategic Cost Management</li> <li>• Derivatives &amp; Risk Management</li> </ul>	<ul style="list-style-type: none"> <li>• Organisatio nal Theories, Structure &amp; Design *(100)</li> <li>• Competency based HRM (100)</li> <li>• Employee Relations &amp; Labour Laws (100)</li> <li>• Training &amp; Development (100)</li> <li>• Human Resources ElectiveI (100)</li> <li>• Human Resources Elective II (100)</li> <li>• Electives (Any Two)</li> <li>• Global HRM</li> <li>• Employee Rewards Management</li> <li>• Human Resource Audit</li> <li>• Performance Management Systems</li> </ul>

# Course Structure- MMS

<b>Operations Specialisation</b>	
<b>Total Marks 600</b>	
<ul style="list-style-type: none"> <li>Advanced Supply Chain Management*(100)</li> <li>Business Process Reengineering and Benchmarking (100)</li> <li>Operations Elective I (100)</li> <li>Electives (Any Two)</li> <li>Quantitative Methods in Operations</li> <li>Industrial Engineering Applications and Management</li> <li>Materials Management &amp; Transportation (100)</li> <li>Manufacturing Resource Planning &amp; Control (100)</li> <li>Operations Elective II (100)</li> <li>New Product Development and Concurrent Engineering</li> <li>International Logistics &amp; Supply Chains</li> </ul>	
<b>Second Year</b>	
<b>Semester - IV</b>	
<b>(Core Subjects) Total Marks 300</b>	<b>Marketing Specialisation (Total Marks 400)</b>
<ul style="list-style-type: none"> <li>Management Control System* (100)</li> <li>Creativity &amp; Innovation Management (100)</li> <li>Industry Oriented Dissertation Project (100)</li> </ul>	<ul style="list-style-type: none"> <li>Strategic Marketing Management (100)</li> <li>Integrated Marketing Communications &amp; Digital Marketing(100)</li> <li>Marketing Elective I (100)</li> <li>Marketing Elective II (100)</li> <li><b>Electives (Any Two)</b></li> <li>Quantitative Models in Marketing</li> <li>Business to Business Marketing</li> <li>Media Planning &amp; Strategy</li> <li>Emerging Trends in Marketing</li> </ul>
<b>Human Resources Specialisation (Total Marks 400)</b>	<b>Operations Specialisation (Total Marks 400)</b>
<ul style="list-style-type: none"> <li>Management of Change (100)</li> <li>Strategic Human Resource Management (100)</li> <li>Human Resources Elective I(100)</li> <li>Human Resources Elective II (100) Electives (Any Two)</li> <li>Corporate Governance &amp; Social Responsibility</li> <li>Organisational Development</li> <li>Building Learning Organisations</li> <li>Role of HR in Knowledge Management</li> </ul>	<ul style="list-style-type: none"> <li>Strategic Operations Management (100)</li> <li>Project Management (100)</li> <li>Operations Elective I (100)</li> <li>Operations Elective II (100) Electives (Any Two)</li> <li>Six Sigma</li> <li>World Class Manufacturing</li> <li>Service Operations Management</li> <li>Lean Manufacturing</li> </ul>
<b>Finance Specialisation (Total Marks 400)</b>	
<ul style="list-style-type: none"> <li>Financial Modeling (100)</li> <li>Finance Elective I (100)</li> <li>Finance Elective II (100) Electives (Any Two)</li> <li>Wealth Management</li> <li>Behavioural Finance</li> <li>Mergers Acquisitions &amp; Corporate Restructuring (100)</li> <li>Treasury Management</li> <li>Project Finance</li> </ul>	

\* University Assessment

# Course Structure- PGDM

<b>First Year</b>	
<b>Semester - I</b>	<b>Semester - II</b>
<b>Total Marks 1100</b>	<b>Total Marks 700</b>
<ul style="list-style-type: none"> <li>Financial Accounting (100)</li> <li>Principles of Management &amp; Modern Corporate Sector (100)</li> <li>Legal Aspects of Business (100)</li> <li>Operations Management (100)</li> <li>Quantitative Techniques in Business (100)</li> <li>Cost and Management Accounting (100)</li> <li>Marketing Management (100)</li> <li>Human Resources Management (100)</li> <li>Business Communication (100)</li> <li>Business Ethics and Corporate Governance (100)</li> <li>Management Information Systems (50)</li> <li>Business Environment (50)</li> </ul>	<ul style="list-style-type: none"> <li>Managerial Economics (100)</li> <li>Operations Research (100)</li> <li>Analytical Skills and Research Methodology for Managers (100)</li> <li>Financial Management (100)</li> <li>Direct and Indirect Taxation (100)</li> <li>Organisational Behaviour (100)</li> <li>Written Managerial Communication (50)</li> <li>Business Plan Development (50)</li> </ul>

# Course Structure- PGDM

<b>Marketing Specialisation</b>	<b>Finance Specialisation</b>
<b>Total Marks 400</b>	<b>Total Marks 400</b>
<ul style="list-style-type: none"> <li>• Integrated Marketing Communications (100)</li> <li>• Product and Brand Management (100)</li> <li>• Consumer Buying Behavior (50)</li> <li>• Rural Marketing (50)</li> <li>• Market Research Applications (50)</li> <li>• Marketing of Non-Profit Organisations (50)</li> </ul>	<ul style="list-style-type: none"> <li>• Advanced Cost and Management Accounting (100)</li> <li>• Analysis of Financial Statements (100)</li> <li>• Corporate Laws and Accounting Standards (100)</li> <li>• Financial Markets and Services (100)</li> </ul>
<b>Human Resources Specialisation</b>	<b>Operations Specialisation</b>
<b>Total Marks 400</b>	<b>Total Marks 400</b>
<ul style="list-style-type: none"> <li>• Organisational Theories, Structure and Designs (OTSD) (100)</li> <li>• Building Learning Organisations (BLO) (100)</li> <li>• Industrial Relations and Labour Welfare (IRLW) (100)</li> <li>• Human Resource Planning and Human Resource Information System (HRP &amp; HRIS) (100)</li> </ul>	<ul style="list-style-type: none"> <li>• Basics of Logistics Management (100)</li> <li>• Basics of Supply Chain Management (100)</li> <li>• Materials Management (100)</li> <li>• Procurement Management (100)</li> </ul>
<b>Second Year: Semester III</b>	
<b>Marketing Specialisation</b>	<b>Finance Specialisation</b>
<b>Total Marks 900</b>	<b>Total Marks 900</b>
<ul style="list-style-type: none"> <li>• Marketing Strategy (100)</li> <li>• Retail Management (100)</li> <li>• B2B Marketing and Customer Relationship Management (100)</li> <li>• Sales Management and Sales Promotion (50)</li> <li>• Distribution and Supply Chain Management (50)</li> <li>• Marketing Finance (50)</li> <li>• Services Management (50)</li> <li>• Electives (3 Electives to be chosen) (300) Marks</li> <li>• International Marketing (100)</li> <li>• Digital Marketing (100)</li> <li>• Contemporary Marketing Practices (100)</li> <li>• Marketing Audit (50)</li> <li>• Quantitative Models in Marketing (50)</li> <li>• Summer Internship Project (100)</li> </ul>	<ul style="list-style-type: none"> <li>• Advanced Financial Management (100)</li> <li>• Fiscal Policy and Corporate Tax Planning (100)</li> <li>• Corporate Restructuring and Valuation (100)</li> <li>• International Finance (100)</li> <li>• Management of Banks and Financial Institutions (100)</li> <li>• Electives (3 Electives to be chosen)- (300) Marks</li> <li>• Security Analysis and Portfolio Management (100)</li> <li>• Derivatives &amp; Risk Management (100)</li> <li>• Financial Planning &amp; Wealth Management (100)</li> <li>• Fixed Income Securities (50)</li> <li>• Quantitative Techniques in Finance (50)</li> <li>• Summer Internship Project (100)</li> </ul>
<b>Human Resources Specialisation</b>	<b>Operations Specialisation</b>
<b>Total Marks 900</b>	<b>Total Marks 900</b>
<ul style="list-style-type: none"> <li>• Global HRM &amp; Strategic HRM (GHRM &amp; SHRM) (100)</li> <li>• Organisational Development (100)</li> <li>• Compensation and Benefits Management (100)</li> <li>• Training &amp; Development (100)</li> <li>• Labour Legislations (100)</li> <li>• Electives (3 Electives to be chosen)- (300) Marks</li> <li>• Quantitative Methods in HR &amp; Psychometric Testing (100)</li> <li>• Competency &amp; Performance Management (100)</li> <li>• Industrial Psychology (100)</li> <li>• Leadership (50)</li> <li>• Talent Management &amp; Employer Branding (50)</li> <li>• Summer Internship Project (100)</li> </ul>	<ul style="list-style-type: none"> <li>• Logistics and Supply Chain Management (100)</li> <li>• Operations Strategy (100)</li> <li>• Operations Planning and Control (100)</li> <li>• Business Process Re-engineering and Benchmarking (100)</li> <li>• World Class Manufacturing Practices (100)</li> <li>• Electives (3 Electives to be chosen)</li> <li>• Technology Management including Manufacturing Strategies (100)</li> <li>• Advanced Supply Chain Management (100)</li> <li>• Industrial Engineering Applications &amp; Management (100)</li> <li>• Material Handling &amp; Transportation (50)</li> <li>• New Product Development &amp; Concurrent Engineering (50)</li> <li>• Summer Internship Project (100)</li> </ul>
<b>Second Year: Semester IV (Core Subjects)</b>	
<b>Total Marks 600</b>	
<ul style="list-style-type: none"> <li>• International Business (100)</li> <li>• Business and Commerce Management (50)</li> <li>• Enterprise Resource Planning Systems (50)</li> <li>• Entrepreneurship Management (100)</li> <li>• Environment Management (100)</li> <li>• Strategic Management (100)</li> <li>• Specialisation Project (100)</li> </ul>	

# Students' Profile

## Finance (MMS)



**Bahal Anantjit**  
Age: 23

Degree : B.M.S.  
Summer organization : Mangal Keshav Securities Ltd  
Project title : Various aspect of Capital Market  
Work Experience (in months) : NA



**Bharambe Purnima**  
Age: 30

Degree : B.E.-Mechanical  
Summer organization : The Dharampeth Mahila Multi State Cooperative Society Nagpur  
Project title : Analysis of various products at the Dharampeth Mahila Multi-state Co-operavtive Society and Customer Satisfaction  
Work Experience (in months) : 17



**Bhatt Sagar**  
Age: 23

Degree : B.M.S.  
Summer organization : Manasrekha Enterprises  
Project title : Study of Manasrekha Enterprises  
Work Experience (in months) : NA



**Chaudhari Mugdha**  
Age: 22

Degree : B.A.F.  
Summer organization : Parth Group / Systematix Shares and Stocks  
Project title : Analysis of Sectoral Database of Infrastructure Across India  
Work Experience (in months) : NA



**Chourasia Deepak**  
Age: 21

Degree : B.B.A.  
Summer organization : House of Investments, Nashik  
Project title : To Study the Derivatives and Obtain the Knowledge of Indian Derivative Market  
Work Experience (in months) : NA



**Desai Nikita**  
Age: 24

Degree : B.M.S.  
Summer organization : Larsen & Toubro Realty  
Project title : Valuation of Real Estate Companies  
Work Experience (in months) : 21



**Dhakan Devyani**  
Age: 26

Degree : B.Com  
Summer organization : Expert mile  
Project title : Venture Capitalist In India  
Work Experience (in months) : NA



**Dubey Rahul Kumar**  
Age: 23

Degree : B.Com  
Summer organization : Arshiya International Ltd.  
Project title : A Study of Supply Chain in Logistics  
Work Experience (in months) : 5



**Gaggar Kamlesh**  
Age: 25

Degree : B.Com  
Summer organization : Shah & Mantri Chartered Accountants  
Project title : Research on Ayurveda & Herbal Sector  
Work Experience (in months) : NA



**Ginoria Disha**  
Age: 21

Degree : B.M.S.  
Summer organization : Mangal Keshav Securities Ltd.  
Project Title : To Study The Investors Perception Regaring Indian Stock Market"  
Work Experience (in months) : NA



**Gupta Prakul**  
Age: 24

Degree : B.Com  
Summer organization :  
Project title :  
Work Experience (in months) : NA



**Gupta Vivek**  
Age: 23

Degree : B.Com  
Summer organization : Dolphin Autowheels Pvt. Ltd.  
Project title : To study the process of Two wheeler Financing  
Work Experience (in months) : 22

# Students' Profile

## Finance (MMS)



**Iyer Saumya**  
Age: 22

Degree : B.M.S.  
 Summer organization : Mahindra Two Wheelers Ltd.  
 Project title : Export Debtors Clearing and Classification of Advertisement and Sales Promotion  
 Work Experience (in months) : NA



**Jain Jatin**  
Age: 23

Degree : B.Com  
 Summer organization : Marwadi Shares and Finance Ltd.  
 Project title : Study on Cash And Equity  
 Work Experience (in months) : 8



**Jain Nilesh**  
Age: 23

Degree : B.M.S.  
 Summer organization : Suresh Rathi Securities Pvt. Ltd.  
 Project title : A Study on Capital Market with focus on Derivatives  
 Work Experience (in months) : 15



**Jaiswal Vijay**  
Age: 23

Degree : B.M.S.  
 Summer organization : Shah & Mantri Chartered Accountants  
 Project title : Study on Indian Logistics Sector  
 Work Experience (in months) : 6



**Jaiswal Vivek**  
Age: 22

Degree : B.M.S.  
 Summer organization : Nirmal Bang Securities Pvt. Ltd.  
 Project title : Study on Derivative Market  
 Work Experience (in months) : NA



**Jaroli Priyanshu**  
Age: 22

Degree : B.Com  
 Summer organization : Think capital Pvt. Ltd.  
 Project title : Fundamentals Analysis of Indian Hotels Co. Ltd.  
 Work Experience (in months) : NA



**Khandhar Gaurav**  
Age: 25

Degree : B.F.M.  
 Summer organization : Sykes And Ray Equities Ltd. (I)  
 Project title : A study of Equity Derivatives market in India  
 Work Experience (in months) : 4



**Joshi Dhaval**  
Age: 26

Degree : B.E.-IT  
 Summer organization : LKP Securities Limited  
 Project title : Understanding working Indian Debt Market  
 Work Experience (in months) : 35



**Medhekar Pratik**  
Age: 22

Degree : B.M.S.  
 Summer organization : Mahindra Logistics Limited  
 Project title : Rationalization of Rates and Margin Improvement Analysis  
 Work Experience (in months) : NA



**Madke Priyanka**  
Age: 23

Degree : B.M.S.  
 Summer organization : Bank of India  
 Project title : General Banking Operations at Bank of India  
 Work Experience (in months) : 11



**Mishra Sweta**  
Age: 24

Degree : B.Sc.(IT)  
 Summer organization : HPCL  
 Project title : Pricing of Petroleum Product  
 Work Experience (in months) : 9



**Pal Ajay**  
Age: 23

Degree : B.B.I.  
 Summer organization : Axis Bank Ltd.  
 Project title : Basic Banking & Retail Operation of Axis Bank Ltd.  
 Work Experience (in months) : NA

# Students' Profile

## Finance (MMS)



**Patel Parth**  
Age: 25

Degree : B.Com  
 Summer organization : India Infoline Finance Ltd.  
 Project title : Market Scoping and Analysis of Financial Investment & Loan Products  
 Work Experience (in months) : 3



**Patil Ajinkya**  
Age: 23

Degree : B.Sc.  
 Summer organization : The Shipping Corporation of India Ltd.  
 Project title : Analysis of Disclosure in the Financial Statement of SCI / Study on the Provident Fund Trust  
 Work Experience (in months) : NA



**Patil Vineet**  
Age: 24

Degree : B.M.S.  
 Summer organization : Mancare Pharmaceuticals Pvt. Ltd.  
 Project title : Study of Indirect Taxes in Pharmaceutical Company  
 Work Experience (in months) : 30



**Rathod Akshay**  
Age: 23

Degree : B.Com  
 Summer organization : Pvc Converter India Pvt Ltd.  
 Project title : Inventory management  
 Work Experience (in months) : NA



**Rohilla Niyati**  
Age: 21

Degree : B.M.S.  
 Summer organization : Bank of Baroda  
 Project title : Improving Credit Department Mechanisms at Administrative Offices  
 Work Experience (in months) : NA



**Sable Tushar**  
Age: 23

Degree : B.M.S.  
 Summer organization : Hmsa Consultancy Services LLP  
 Project title : An analysis of CDR Mechanism in India  
 Work Experience (in months) : 12



**Salian Mayuri**  
Age: 23

Degree : BBI  
 Summer organization : Union Bank of India  
 Project title : General Banking Operation of UBI  
 Work Experience (in months) : NA



**Shah Ami**  
Age: 22

Degree : B.Com  
 Summer organization : Artha Vriddhi Securities Limited  
 Project title : Study on Stock Market  
 Work Experience (in months) : NA



**Shah Hinal**  
Age: 22

Degree : B.A.F  
 Summer organization : Shah & Mantri Chartered Accountant  
 Project title : Study on Alternate education sector  
 Work Experience (in months) : 4



**Shah Jhanvi**  
Age: 21

Degree : B.M.S.  
 Summer organization : Hmsa Consultancy Services LLP  
 Project title : Smart City  
 Work Experience (in months) : NA



**Shah Mitesh**  
Age: 23

Degree : B.E.-EXTC  
 Summer organization : Dun & Bradstreet tangram advisory services  
 Project title : Enterprise valuation methodologies  
 Work Experience (in months) : 3



**Shah Yash**  
Age: 23

Degree : B.F.M.  
 Summer organization : Bank of Baroda  
 Project title : Comparative Study of Credit Rating Agencies offered by CRISIL, ICRA, CARE and FITCH  
 Work Experience (in months) : NA

# Students' Profile

## Finance (MMS)



**Sharma Ajay**  
Age: 23

Degree : B.A.F.  
Summer organization : India Infoline Finance Ltd.  
Project title : Market Scoping and Analysis on Financial Investment in Loan Product  
Work Experience (in months) : NA



**Singh Anita**  
Age: 23

Degree : B.M.S.  
Summer organization : Oriental Bank of Commerce  
Project title : Study of general banking operations at Oriental Bank of Commerce  
Work Experience (in months) : NA



**Singh Anuj**  
Age: 24

Degree : B.A.F.  
Summer organization : Financial Hospital  
Project title : Importance of systematic investment plan in portfolio management  
Work Experience (in months) : 19



**Singh Nitin**  
Age: 23

Degree : B.E.  
Summer organization : ICICI Securities Ltd  
Project title : Analysis On Mutual Fund Simplified Initiated By Icici Securities Ltd  
Work Experience (in months) : NA



**Singh Pratik**  
Age: 24

Degree : B.Com  
Summer organization : Bank of India  
Project title : Cash Management Services Of Bank of India  
Work Experience (in months) : NA



**Singh Ruchika**  
Age: 22

Degree : B.Sc. IT  
Summer organization : Bank of Baroda  
Project title : Emerging sector in SME & future prospects  
Work Experience (in months) : NA



**Singh Soni**  
Age: 21

Degree : B.Com  
Summer organization : Bonanza Portfolio Ltd.  
Project title : Financial Planning  
Work Experience (in months) : NA



**Singh Vishakha**  
Age: 22

Degree : B.M.S.  
Summer organization : Financial Hospital  
Project title : Transforming perceptions and visions of Retirement: Retirement Planning  
Work Experience (in months) : NA



**Sonar Sanjeev**  
Age: 24

Degree : B.M.S.  
Summer organization : Finkonnnect Cptial Advisors Iip  
Project title : A study on Renewable Enegry Sector In India and Financial Model of Solar PV Power Plant  
Work Experience (in months) : NA



**Tripathi Hemlata**  
Age: 22

Degree : B.Com  
Summer organization : TSR Darashaw Limited  
Project title : Scope of Payroll Process, Transfer Process of Shares & Document Management System  
Work Experience (in months) : NA



**Upadhyay Vijay**  
Age: 27

Degree : B.B.I.  
Summer organization : Suresh Rathi Securities Pvt Ltd  
Project title : A Study on Equity and Banking Operations In India  
Work Experience (in months) : 22



**Vartak Ruchika**  
Age: 23

Degree : B.Com  
Summer organization : Bagaria & Company  
Project title : Study on Private Equity & Demergers  
Work Experience (in months) : NA

# Students' Profile

## Finance (MMS)



**Vasa Rushabh**  
Age: 22

Degree : B.F.M.  
 Summer organization : India Infoline Finance Ltd (IIFL)  
 Project title : Market scoping and analysis of Financial Investment & Loan Product  
 Work Experience (in months) : NA



**vichare Abhishek**  
Age: 24

Degree : B.Sc  
 Summer organization : Birla Sun Life Insurance  
 Project title : Equity research on steel and aluminium industry  
 Work Experience (in months) : 12 months



**Yadav Aman**  
Age: 23

Degree : B.M.S.  
 Summer organization : HDFC Bank  
 Project title : Cost to Income Ratio  
 Work Experience (in months) : NA



**Yadav Nitesh**  
Age: 23

Degree : B.M.S.  
 Summer organization : Moneyedge Financial Consultancy Ltd  
 Project title : Analysis of Capital Market & Business Development (Equity And Commodity)  
 Work Experience (in months) : NA



**Yadav Poonam**  
Age: 24

Degree : B.Com  
 Summer organization : The Pratap Co-Operative Bank  
 Project title : General Banking Transactions  
 Work Experience (in months) : NA

## Finance (PGDM)



**Ajmera Shivani**  
Age: 23

Degree : B.Com  
 Summer organization : Dena Bank  
 Project title : General Banking & Credit Risk Mangement  
 Work Experience (in months) : NA



**Bengani Ravi**  
Age: 24

Degree : B.M.S.  
 Summer organization : HMSA Consultancy Service  
 Project title :  
 Work Experience (in months) : 36



**Bhandari Ankita**  
Age: 22

Degree : B.Com  
 Summer organization : Mehta Equities  
 Project title : A Comparative Analysis on Online E-com Shopping Vs Traditional Shopping  
 Work Experience (in months) : NA

# Students' Profile

## Finance (PGDM)



**Bhatia Monish**  
Age: 23

Degree : B.F.M.  
Summer organization : Ventura Securities  
Project title : Fundamental Analysis of IRB  
Work Experience (in months) : 22



**Bheda Varun**  
Age: 22

Degree : B.Com  
Summer organization : Aarthashastra Financial Planners Pvt. Ltd.  
Project title : Business Development & Portfolio Management  
Work Experience (in months) : NA



**Dave Prashant**  
Age: 22

Degree : B.M.S.  
Summer organization : J. M. Financial  
Project title : IPO  
Work Experience (in months) : NA



**Dedhia Rikin**  
Age: 23

Degree : B.Com  
Summer organization : Bank of Baroda  
Project title : Credit flow to MSME Sector. Is it adequate? If not, suggest remedies  
Work Experience (in months) : NA



**Degda Gyarsilal**  
Age: 22

Degree : B.Com  
Summer organization : NA  
Project title : NA  
Work Experience (in months) : NA



**Degda Mukesh Kumar**  
Age: 21

Degree : B.Com  
Summer organization : NA  
Project title : NA  
Work Experience (in months) : NA



**Desai Pranav**  
Age: 23

Degree : B.Com  
Summer organization : Paramount Consultant and Corporate Advisors Pvt Ltd  
Project title : To Study the Process of Loan Against Property and LRD at PCCA Pvt Ltd  
Work Experience (in months) : NA



**Gopani Nirav**  
Age: 22

Degree : B.A.F.  
Summer organization : Balance Equity Broking India Pvt. Ltd.  
Project title : A Study On Portfolio Management of Equity Investor.  
Work Experience (in months) : NA



**Hegde Sushmita**  
Age: 24

Degree : B.Com  
Summer organization : Gammon India Ltd.  
Project title : Overview of Corporate Debt Restructuring  
Work Experience (in months) : 15



**Jain Karishma**  
Age: 21

Degree : B.B.M.  
Summer organization : The Bombay Dyeing and Manufacturing company  
Project title : A study of working capital management of large scale enterprise  
Work Experience (in months) : NA



**Jain Siddharth**  
Age: 21

Degree : B.F.M.  
Summer organization : Financial Hospital  
Project title : Research on Financial Planning and Taxation  
Work Experience (in months) : 24



**Jhala Bhavesh**  
Age: 22

Degree : B.Com  
Summer organization : Expertmle.com  
Project title : credit and debt liability for long term  
Work Experience (in months) : NA

# Students' Profile

## Finance (PGDM)



**Kamath Pritesh**  
Age: 23

Degree : B.Com  
 Summer organization : Thakur Institute of Management Studies and Research  
 Project title : Performance Evaluation of Equity Mutual Funds in India  
 Work Experience (in months) : NA



**Kanojia Girish Kumar**  
Age: 25

Degree : B.B.A.  
 Summer organization : Fargrow finance investment Pvt Ltd  
 Project title : Working of non banking finance company  
 Work Experience (in months) : NA



**Kapadia Ankit**  
Age: 23

Degree : B.Com  
 Summer organization : Ventura Securities Ltd.  
 Project title : Fundamental Analysis of Tata Power  
 Work Experience (in months) : NA



**Kotecha Sagar**  
Age: 23

Degree : B.Com  
 Summer organization : Insurance Bazaar  
 Project title : A study on investing pattern of different investors in life insurance sector  
 Work Experience (in months) : NA



**Kothari Apexa**  
Age: 22

Degree : B.Com  
 Summer organization : Veer Securities  
 Project title : The Study of Equity market Research & Development  
 Work Experience (in months) : 3



**Kotian Anisha**  
Age: 23

Degree : B.Com  
 Summer organization : The Bharat Cooperative Bank Ltd.  
 Project title : General Banking Operations of the Bharat Co-operative Bank  
 Work Experience (in months) : NA



**Maheshwari Nikita**  
Age: 23

Degree : B.Com  
 Summer organization : Optima Money Managers Pvt Ltd  
 Project title : Performance Analysis Of Mutual Fund in India  
 Work Experience (in months) : 12



**Nathwani Ronak**  
Age: 22

Degree : B.Com  
 Summer organization : Aarthashastra Financial Planners Pvt Ltd.  
 Project title : Business Development and Portfolio Management  
 Work Experience (in months) : NA



**Vatsal Vora**  
Age: 23

Degree : B.Com  
 Summer organization : Sak Forex Market Pvt. Ltd.  
 Project title : Mechanism of Forex Trading - A Broker Perspective  
 Work Experience (in months) : NA



**Mehta Parth**  
Age: 23

Degree : B.Com  
 Summer organization : Bilfinger Tebodin Middle East Pvt. Ltd.  
 Project title : Study of P02 process of Bilfinger Tebodin Middle East Pvt. Ltd.  
 Work Experience (in months) : 18



**Sheikh Shahjahan Shamsher Ali**  
Age: 22

Degree : B.A.F.  
 Summer organization : Elegant Engineering  
 Project title : Working Capital Management  
 Work Experience (in months) : NA



**Morwal Karan**  
Age: 23

Degree : B.Com  
 Summer organization : K.D. Sanghvi & co.  
 Project title : Fundamentals of auditing & its Implication  
 Work Experience (in months) : NA

# Students' Profile

## Finance (PGDM)



**Nayak Harshvardhan**  
Age: 24

Degree : B.Com  
 Summer organization : Birla SunLife Insurance Company Limited  
 Project title : Fundamental and Technical Analysis on Infrastructure & Private Banking Sectors  
 Work Experience (in months) :



**Yadav Jyoti**  
Age: 23

Degree : B.M.S.  
 Summer organization : The Pratap Co-Operative Bank  
 Project title : General Banking Operation  
 Work Experience (in months) : NA



**Patil Mohini**  
Age: 23

Degree : B.Com  
 Summer organization : Canara Bank  
 Project title : SME loan banking  
 Work Experience (in months) : 9 months



**Rachchh Pranay**  
Age: 23

Degree : B.Com  
 Summer organization : Nextek  
 Project title : Create awareness of mutual fund in India  
 Work Experience (in months) : NA



**Rajput Santosh**  
Age: 23

Degree : B.M.S.  
 Summer organization : Mahalaxmi Co-op Credit Society  
 Project title : Co-operative Credit institution over the year: An overview  
 Work Experience (in months) : 11 months



**Sangoi Jash**  
Age: 23

Degree : B.A.F  
 Summer organization : Ventura Securities Ltd.  
 Project title : Fundamental Analysis of Steel Authority of India  
 Work Experience (in months) : NA



**Shah Dhruvit**  
Age: 24

Degree : B.Com  
 Summer organization : Birla Sun Life Insurance  
 Project title : Portfolio Management-Fundamental and Technical Analysis of Oil & Gas and Shipping Sector  
 Work Experience (in months) : NA



**Shah Ekta**  
Age: 23

Degree : B.M.S.  
 Summer organization : Shreenath Trading Company  
 Project title : Overview Of The Industry With Reference Shreeneth Trading Company  
 Work Experience (in months) : 3



**Shah Nishit**  
Age: 23

Degree : B.Com  
 Summer organization : Airports Authority of India  
 Project title : Revenue Generation of Airport Authority of India  
 Work Experience (in months) : NA



**Shah Rushabh**  
Age: 21

Degree : B.A.F  
 Summer organization : J M Financial Ltd  
 Project title : Overview of Banking Sector & Performance Analysis of IndusInd Bank  
 Work Experience (in months) : NA



**Shethia Lokesh**  
Age: 23

Degree : B.Com  
 Summer organization : Birla SunLife Insurance Company Limited  
 Project title : Equity Research on Automobile Sector  
 Work Experience (in months) : NA



**Shetty Shibani**  
Age: 22

Degree : B.A.F  
 Summer organization : Hmsa Consultancy Services LLP  
 Project title : A Study On Smart City Project In India & Feasibility of an E-commerce venture  
 Work Experience (in months) : NA

# Students' Profile

## Finance (PGDM)



**Shetty Trupti**  
Age: 24

Degree : B.A.F.  
 Summer organization : Shah & Mantri Chartered Accountants.  
 Project title : Telecom Sector Research  
 Work Experience (in months) : 15



**Singh Rana**  
Age: 23

Degree : B.M.S.  
 Summer organization : Anand Rathi Share & Stock Brokers Ltd  
 Project title : An Overview Of Financial Market In India  
 Work Experience (in months) : NA



**Thakkar Ekta**  
Age: 21

Degree : B.M.S.  
 Summer organization : Anand Rathi Financial Services  
 Project Title : Structured Products: A Tool To Raise Funds By NBFC  
 Work Experience (in months) : NA



**Verma Indu**  
Age: 23

Degree : B.Com  
 Summer organization : India Infoline Finance Ltd (Gold Loan)  
 Project title : Market Scoping and Analysis of Financial Investment and Loan Product  
 Work Experience (in months) : NA



**Vichare Sukanya**  
Age: 21

Degree : B.Com  
 Summer organization : Viraj Steels (Boisar)  
 Project title : Programmable Controller Logics  
 Work Experience (in months) : NA



**Rai Vineeta**  
Age: 23

Degree : B.M.S.  
 Summer organization : HMSA Consultancy Services  
 Project title : Research And Development in Infrastructure and PPP  
 Work Experience (in months) : 20



**Vithlani Dhruvit**  
Age: 22

Degree : B.FM.  
 Summer organization : HMSA Consultancy Services  
 Project title : Mergers and amalgamation in Transport And Logistics And Feasibility of an E-commerce Venture  
 Work Experience (in months) : NA



**Vora Ankit**  
Age: 25

Degree : B.Com  
 Summer organization : Chanakya Capital Services Pvt Ltd.  
 Project title : Analysis of Mumbai Real Estate Market and study of Home Loan Companies  
 Work Experience (in months) : NA

# Students' Profile

## Marketing (MMS)



**Agarwal Rahul**  
Age: 24

Degree : B.Sc.  
Summer organization : Venuelocus.com  
Project title : A Study On B2B Sales & Marketing Of Venuelocus.com in Event Management  
Work Experience (in months) : NA



**Agarwal Shraddha**  
Age: 23

Degree : B.M.M.  
Summer organization : Culture Machine  
Project title : Audience Developer  
Work Experience (in months) : 16



**Agrawal Ashutosh**  
Age: 22

Degree : B.Com  
Summer organization : Maa Mansadevi Udyog  
Project title : Business Development (B2B)  
Work Experience (in months) : 36



**Bhardwaj Rakesh**  
Age: 23

Degree : B.M.S.  
Summer organization : Crossword Bookstores Ltd  
Project title : Branding and Digital Marketing  
Work Experience (in months) : NA



**Choudhry Saumya**  
Age: 24

Degree : B.M.S.  
Summer organization : Merz Aesthetic India Pvt. Ltd.  
Project title : Understanding the awareness of ultrasound technique in skin tightening, Mumbai  
Work Experience (in months) : NA



**D'heaven Romel**  
Age: 23

Degree : B.tech/B.E.  
Summer organization : Intern Theory  
Project title : Student Outreach program  
Work Experience (in months) : NA



**Dubey Pratik**  
Age: 22

Degree : B.B.A.  
Summer organization : Tuls Extrusions Limited, Jalgaon.  
Project title : A Qualitative Analysis of Micro Irrigation System & Its Importance For Crop Production  
Work Experience (in months) : 4



**Duggad Nilesh**  
Age: 22

Degree : B.Com  
Summer organization : Leo Burnett  
Project title : Intern  
Work Experience (in months) : Event Management-Freelancing



**Ghaghda Abhishek**  
Age: 25

Degree : B.M.S.  
Summer organization : HyperCity Retail (India)  
Project title : A Study On Marketing Communication, Activation Within Hypercity/catchment Area And Swot Analysis Against Competition.  
Work Experience (in months) : NA



**Jolly Harmeet**  
Age: 22

Degree : B.M.S.  
Summer organization : Here to Healthcare Ltd.  
Project title : Preference of Probiotics in Pediatric Practice  
Work Experience (in months) : NA



**Kanade Amar**  
Age: 22

Degree : B.M.S.  
Summer organization : Divine Developers  
Project title : Market Research and Sales  
Work Experience (in months) : NA



**Karkera Sunil**  
Age: 25

Degree : B.Sc. IT  
Summer organization : Intern theory solution LPP  
Project title : Student outreach program  
Work Experience (in months) : 52

# Students' Profile

## Marketing (MMS)



**Goyal Anshruta**  
Age: 22

Degree : B.M.S.  
Summer organization : Camphire  
Project title : Concept and Client servicing  
Work Experience (in months) : 3



**Jain Payal**  
Age: 23

Degree : B.Com  
Summer organization : Plada Infotech  
Project title : Uphaar Cards  
Work Experience (in months) : 12



**John Shurit**  
Age: 23

Degree : B.M.S.  
Summer organization : Apparatus Solutions  
Project title : Sales of Softwares and Applications  
Work Experience (in months) : NA



**Khan Adnan**  
Age: 22

Degree : B.Sc.  
Summer organization : Prag milk Food Pvt Ltd.  
Project title : B2B institutional (HO-RECA) sales Business development and research  
Work Experience (in months) : 6



**Khan Mahtab**  
Age: 22

Degree : B.Com  
Summer organization : VBHC Value Homes Pvt Ltd  
Project title : Empanelment of channel partner of Vaibhav Palghar project.  
Work Experience (in months) : NA



**Mehta Keval**  
Age: 22

Degree : B.M.S.  
Summer organization : Pehla Job  
Project title : A Study of Marketing Strategy of a start up enterprises - An online Job Portal  
Work Experience (in months) : 12



**Mehta Sonakshi**  
Age: 22

Degree : B.Com  
Summer organization : Gujarat Tea Processors & Packers Ltd. Wagh Bakri Tea Group  
Project title : Digital Marketing, E-commerce and Customer Care  
Work Experience (in months) : NA



**Mhatre Nikhita**  
Age: 22

Degree : B.Com  
Summer organization : Oil And Natural Gas Cooperation  
Project title : A Comparative Analysis of Domestic Market and International Market and Marketing Strategies for Naphtha.  
Work Experience (in months) : NA



**Mishra Anurag**  
Age: 22

Degree : B.F.M.  
Summer organization : Bank of Baroda  
Project title : Devising a Marketing Campaign for Mobile Banking  
Work Experience (in months) : 12



**Oza Parth**  
Age: 23

Degree : B.M.S.  
Summer organization : Hypercity Retail India Ltd. Wellness Forever Medicare Pvt. Ltd.  
Project title : Catchment Area Analysis and "Below The Line" Promotion (Planning and execution) and Loyalty Programme Launch  
Work Experience (in months) : NA



**Pandey Avinash**  
Age: 23

Degree : B.F.M.  
Summer organization : Student Outreach program  
Project title : Evaluation of Existing Digital Channels for Hitachi Payment Services & Money Spot and recommend ways to enhance digital presence.  
Work Experience (in months) : NA



**Yadav Sachin**  
Age: 23

Degree : B.M.S.  
Summer organization : ITC LTD  
Project title : Project Speed  
Work Experience (in months) : NA

# Students' Profile

## Marketing (MMS)



**Rajpurohit Yash**  
Age: 22

Degree : B.Com  
 Summer organization : Pehlajob.com  
 J. B Investment (Suresh Rathi Pvt. Ltd)  
 Project title : Business to Business Marketing, : Business to Consumer Marketing  
 Work Experience (in months) : NA



**Shaikh Isak**  
Age: 25

Degree : B.Com  
 Summer organization : Triature Digital Agency  
 Project title : Search Engine Optimization  
 Work Experience (in months) : NA



**Sharma Shorabh**  
Age: 23

Degree : B.M.S.  
 Summer organization : Magitt Consultancy  
 Project title : Website development branding perspective  
 Work Experience (in months) : 6



**Singh Arket**  
Age: 24

Degree : Computer Engineering - B.E.  
 Summer organization : Mercedes Benz India Pvt Ltd  
 Project title : To Study the growing effectiveness of online portal in luxury car purchase  
 Work Experience (in months) : NA



**Shukla Dhruvanarayan**  
Age: 21

Degree : B.Sc.IT  
 Summer organization : Talent Corner HR Services and Bonanza Healthcare Tourism Pvt Ltd.  
 Project title : Business development Intern  
 Work Experience (in months) : NA



**Singh Ankit**  
Age: 22

Degree : Computer Engineering - B.E.  
 Summer organization : Pizza Hut  
 Project title : Market Research & Analysis  
 Work Experience (in months) : NA



**Yadav Deeksha**  
Age: 24

Degree : B.E. (EXTC)  
 Summer organization : Bennett, Coleman Co. Ltd.  
 Project title : Sales and promotion of times group magazine  
 Work Experience (in months) : 6



**Singh Bipin**  
Age: 26

Degree : B.Sc.  
 Summer organization : Maruti Suzuki India Ltd.  
 Project title : Study on Business Opportunity in MSME Sector for Maruti Suzuki's N2N Leasing & Fleet Management  
 Work Experience (in months) : 11 months



**Singh Sachin**  
Age: 22

Degree : B.Sc. (Statistics)  
 Summer organization : Talent Corner Hr Services Pvt.Ltd and Gymbrekker India Pvt. Ltd.  
 Project title : Business Development Executive and Area Manager  
 Work Experience (in months) : NA



**Singh Civek**  
Age: 23

Degree : B.M.S.  
 Summer organization : Gymbrekker  
 Project title : Area Manager  
 Work Experience (in months) : Own Business



**Yadav Ajay**  
Age: 22

Degree : B.Sc.  
 Summer organization : AMUL  
 Project title : Market Researcher Analytics  
 Work Experience (in months) : 6



**Thomas Sanjeev**  
Age: 23

Degree : B.Com  
 Summer organization : MAGITT.COM  
 Project title : Brand Management and Digital Marketing Intern  
 Work Experience (in months) : 12



**Yadav Parshuram**  
Age: 24

Degree : B.M.S.  
 Summer organization : ForeVision  
 Project title : Brand Management and Channel Development  
 Work Experience (in months) : 8

# Students' Profile

## Marketing (PGDM)



**Pradhan Swapnil**  
Age: 23

Degree : B.Com  
 Summer organization : Magitt Consultancy  
 Project title : Study on Digital Marketing with reference to MAGITT consultancy, Mumbai  
 Work Experience (in months) : 8  
 Designation : Business Development Executive



**Bhandari Sharvil**  
Age: 23

Degree : B.Com  
 Summer organization : Parag Milk & Foods Pvt. Ltd  
 Project title : Marketing & Sales Trainee  
 Work Experience (in months) : 15  
 Designation : Customer Relationship Manager



**Bhaumik Joydeep**  
Age: 26

Degree : B.Tech  
 Summer organization : Parag Milk Pvt. Ltd.  
 Project title : Marketing and Sales Trainee  
 Work Experience (in months) : 24  
 Designation : Assistant Engineer



**Bhayani Chintan**  
Age: 23

Degree : B.M.S.  
 Summer organization :  
 Project title :  
 Work Experience (in months) :  
 Designation :



**Tiwari Bipin**  
Age: 24

Degree : B.Com  
 Summer organization : Parag Milk Food Pvt Ltd  
 Project title : HORECA Sales & Distribution Management  
 Work Experience (in months) : 18  
 Designation : RST member



**Choudhary Mangesh**  
Age: 25

Degree : B.Sc.  
 Summer organization : Parag Milk Foods Pvt Ltd  
 Project title : Creating awareness of brand "pride of cows"  
 Work Experience (in months) : 8



**Doshi Ayush**  
Age: 23

Degree : B.M.S.  
 Summer organization : Magitt.com  
 Project title : Brand Manager & Digital Marketing  
 Work Experience (in months) : NA  
 Designation : NA



**Dube Pratik**  
Age: 24

Degree : B.Sc.  
 Summer organization : Tulsu Extrusions Limited, Jalgaon.  
 Project title : Study about Micro Irrigation Systems.  
 Work Experience (in months) : 4  
 Designation : Assistant Manager



**Dwivedi Brajeshwari**  
Age: 24

Degree : B.Com  
 Summer organization : Amul  
 Project title : Distributions & Marketing Strategy of Amul  
 Work Experience (in months) : 6  
 Designation : Accountant



**Gandhi Deep**  
Age: 21

Degree : B.M.S.  
 Summer organization : Parag Milk Foods Pvt. Ltd  
 Project title : Horeca Business  
 Work Experience (in months) : 6  
 Designation : Manager



**Goenka Varsha**  
Age: 24

Degree : B.M.S.  
 Summer organization : Love Paper Design  
 Project title : Scope of Online Personalized Gifts  
 Work Experience (in months) : 6  
 Designation : Executive Online Marketing Manager



**Gupta Priti**  
Age: 25

Degree : B.M.S.  
 Summer organization : Nielsen India Pvt Ltd.  
 Project title : Brand Track and Satisfaction Study for Leading Telecom Brand  
 Work Experience (in months) : 46  
 Designation : H.R. Executive & Legal Advisor

# Students' Profile

## Marketing (PGDM)



**Inani Astha**  
Age: 22

Degree : B.M.S.  
Summer organization: Mahindra & Mahindra Ltd.  
Project title : Digital Marketing- New Product Launches  
Work Experience (in months) :  
Designation :



**Iyer Sachin**  
Age: 23

Degree : B.M.S.  
Summer organization :  
Project title :  
Work Experience (in months) :  
Designation :



**Jain Sanjay**  
Age: 24

Degree : B.M.S.  
Summer organization : Arihant Cyde shine  
Project title : B2B Sales Business Development  
Work Experience (in months) : NA  
Designation : NA



**Jaunjal Akash**  
Age: 24

Degree : B.B.A.  
Summer organization : Immunity Network (yocta)  
Project title : Finding out the Acceptance Level of New Product by the Reseller and Corporate  
Work Experience (in months) : NA



**Khandelwal Krishna**  
Age: 23

Degree : B.M.S.  
Summer organization :  
Project title :  
Work Experience (in months) :  
Designation :



**Maheshwari Prashant**  
Age: 22

Degree : B.C.A.  
Summer organization : Birla Corpoation Limited  
Project title : Sales  
Work Experience (in months) : 8  
Designation : Sales Person



**Makwana Kunal**  
Age: 22

Degree : B.Com  
Summer organization : Magitt Consultancy.  
Project title : Digital Marketing and Brand Management  
Work Experience (in months) :  
Designation :



**Menon Divya**  
Age: 22

Degree : B.M.S.  
Summer organization : Parag Milk & Foods Pvt.ltd  
Project title : Marketing & Branding Trainee  
Work Experience (in months) : NA  
Designation : NA



**Mistry Amit**  
Age: 24

Degree : B.M.S.  
Summer organization: Crossword Books  
Project title : Bonding of Crossword at Pan India Level  
Work Experience (in months) : 23  
Designation : Associate Brand Executive



**Naik Sanjana**  
Age: 22

Degree : B.Com  
Summer organization : Kotak Mahindra Bank.  
Project title : Tracking, analysis and branch launch supervision  
Work Experience (in months) : 12  
Designation : Accounting Trainee



**Nanda Pallavi**  
Age: 23

Degree : B.M.S.  
Summer organization : IOCL  
Project title : Market research and branding  
Work Experience (in months) : NA  
Designation : NA



**Naralkar Nikhil**  
Age: 22

Degree : B.M.S.  
Summer organization : Windways Packaging Ltd.  
Project title : Printing & Packaging  
Work Experience (in months) :  
Designation : Factory Manager

# Students' Profile

## Marketing (PGDM)



**Patil Vaibhav**  
Age: 25

Degree : B.Com  
 Summer organization : Parag Milk Food Pvt Ltd.  
 Project title : Awareness and Perception of Customer  
 Work Experience (in months) : 40  
 Designation : Retail sales officer & Asst. Manager in sales



**Rai Priyanka**  
Age: 23

Degree : B.Com  
 Summer organization : Parag Milk Food Pvt Ltd.  
 Project title : Study of Milk Product and Consumer feedback with reference to Parag Milk Food Pvt Ltd, Mumbai  
 Work Experience (in months) : NA  
 Designation : NA



**Rajoria Akash**  
Age: 21

Degree : B.Com  
 Summer organization : AMSAds  
 Project title : Customer Satisfaction on prospecty forest.com  
 Work Experience (in months) :  
 Designation : Marketing, Trainee



**Rathore Bheem Singh**  
Age: 25

Degree : B.Com  
 Summer organization : Parag Pvt. Ltd.  
 Project title : Creatign Brand Awareness for pride of cows milk  
 Work Experience (in months) : 24  
 Designation : Sales Executive



**Raval Arpan**  
Age: 23

Degree : B.Com  
 Summer organization : Parag Milk Food Pvt Ltd.  
 Project title : HORECA Sales & Distribution  
 Work Experience (in months) : NA  
 Designation : NA



**Soni Amit**  
Age: 23

Degree : B.M.S.  
 Summer organization : Apparatus Solutions  
 Project title : Understanding B2B sales & consumer behavior towards IT products of Apparatus solutions  
 Work Experience (in months) : NA



**Shanbhag Roshan**  
Age: 22

Degree : B.Com  
 Summer organization : Parag Milk Foods Pvt. Ltd. / Bhagyalaxmi Dairy Farms Pvt. Ltd  
 Project title : Creating Awareness for Pride of Cows Brand  
 Work Experience (in months) : 1



**Sheth Rachana**  
Age: 23

Degree : B.Com  
 Summer organization : Parag Milks Food & Ltd & Krish Enterprise  
 Project title : Study the market & targeting the outlet based on HOREC segment followed by research program & Re-search for an online portal of maids at Andheri.  
 Work Experience (in months) :



**Tiwari Vivek**  
Age: 24

Degree : B.tech/B.E.  
 Summer organization : Times Group  
 Project title : To understand and Analyze the Sales and Branding Activity in Print Media  
 Work Experience (in months) : 30  
 Designation : Service Engineer



**Sharma Amit Kumar**  
Age: 25

Degree : B.M.S.  
 Summer organization : Birla Gold (A subsidiary of Birla Financial Distribution)  
 Project title : Effectiveness of Advertising on jewellery Sector  
 Work Experience (in months) : NA



**Shewani Akruiti**  
Age: 23

Degree : B.M.S.  
 Summer organization : Sony DADC  
 Project title : Coporate connect Pan India  
 Work Experience (in months) : 15  
 Designation : Recruitment consultant

# Students' Profile

## Marketing (PGDM)



**Toprani Dhaval**  
Age: 28

Degree : B.Sc.  
 Summer organization : Adjetter Media Networks Pvt. Ltd.  
 Project title : Intern - Media Planner  
 Work Experience (in months) : 43 Months  
 Designation : CSR



**Vadia Bhakti**  
Age: 24

Degree : B.F.M.  
 Summer organization : Bennett, Coleman Co. Ltd.  
 Project title : Sales and Promotion at The Times of India, Mumbai  
 Work Experience (in months) : NA



**Vishya Pawan**  
Age: 24

Degree : B.M.S  
 Summer organization : Prag milk Food Pvt Ltd.  
 Project title : HORECA development and Customer Feedback of Parag Milk Food Pvt Ltd.  
 Work Experience (in months) : 35  
 Designation : C.S.E



**Vora Chintan**  
Age: 22

Degree : B.F.M.  
 Summer organization : Parag Milk Foods Pvt.ltd  
 Project title : Understanding of dairy products,HORECA Sales and Distribution Management  
 Work Experience (in months) :  
 Designation :



**Vora Udit**  
Age: 21

Degree : B.M.S.  
 Summer organization : Gyntrekker India Pvt. Ltd.  
 Project title : Area Manager  
 Work Experience (in months) : NA  
 Designation : NA



**Yadav Ravi**  
Age: 24

Degree : B.E.(EXTC)  
 Summer organization : Zee Entertainment Enterprises Ltd.  
 Project title : Study of Zee entertainment channels & making strategies for the content of the channels  
 Work Experience (in months) : NA  
 Designation : NA



**Yadav Sharad**  
Age: 23

Degree : B.M.S.  
 Summer organization : IAnD  
 Project title : Marketing Strategies for Business Development  
 Work Experience (in months) : 14  
 Designation : Relationship Officer



**Tiwari Preksha**  
Age: 22

Degree : B.M.S.  
 Summer organization : Parle Products Pvt Ltd  
 Project title : Diagnostic Study on Health Category of Bscuits  
 Work Experience (in months) : NA  
 Designation : NA

# Students' Profile

## HR (MMS)



**Dsouza Reema**  
Age: 25

Degree : B.Com  
 Summer organization : Magitt.com  
 Project title : Designing HR policies & practices at a start-up At Magitt Consultancy  
 Work Experience (in months) : 27



**Kothari Bhavika**  
Age: 22

Degree : B.Com  
 Summer organization : Mahindra Insurance Brokers Limited  
 Project title : A Project on HR Practices & Process Improvement  
 Work Experience (in months) : NA



**Lotankar Prajakta**  
Age: 23

Degree : B.E.  
 Summer organization : CIPLA Ltd  
 Project title : Enhancing the Effectiveness of Cipla's Compensation  
 Work Experience (in months) : 2



**Pathak Sathi**  
Age: 22

Degree : B.M.S.  
 Summer organization : Hypercity Retail India Ltd.  
 Project title : Impact of Employee Engagement in Hypercity  
 Work Experience (in months) : NA



**Salian Shreya**  
Age: 22

Degree : B.M.S.  
 Summer organization : Hypercity Retail India Ltd  
 Project title : Study of Training Effectiveness in Hypercity  
 Work Experience (in months) : NA



**Shetty Praneeta**  
Age: 22

Degree : B.M.S.  
 Summer organization : Talent Discoveri Consulting India Private Limited  
 Project title : Compensation and Benefit Survey of Non Life Insurance Sector  
 Work Experience (in months) : NA



**Shukla Ektaa**  
Age: 22

Degree : B.M.S.  
 Summer organization : LARSEN & TOUBRO INFOTECH LIMITED  
 Project title : Analysis on Offer Decline in IMS Business Unit  
 Work Experience (in months) : NA



**Singh Garima**  
Age: 23

Degree : B.M.S.  
 Summer organization : Larsen and Tubro Infotech  
 Project title : Market Intelligence for Oracle DBA  
 Work Experience (in months) : NA



**Singh Priyanka**  
Age: 22

Degree : B.M.S.  
 Summer organization : D.G.Land Developers Pvt.Ltd  
 Project title : Study of roles and Challenges of HR at D.G.Land Developers  
 Work Experience (in months) : NA

# Students' Profile

## HR (PGDM)



**Garg Aanchal**  
Age: 21

Degree : B.A.F.  
Summer organization : Gammon India  
Project title : Recruitment  
Work Experience (in months) : 1



**Gehlot Roshni**  
Age: 24

Degree : B.E.  
Summer organization : Gammon India  
Project title : Talent Acquisition  
Work Experience (in months) : NA



**Kachalia Dhara**  
Age: 22

Degree : B.M.S.  
Summer organization : Indiabulls Housing Finance Ltd.  
Project title : Talent Acquisition & Employee Retention  
Work Experience (in months) : 2



**Mehta Disha**  
Age: 22

Degree : B.M.S.  
Summer organization : Kotak Securities Ltd.  
Project title : On-Boarding & Exit Surveys  
Work Experience (in months) : 5



**Peediakal Sarah Bobina**  
Age: 28

Degree : B.E.  
Summer organization : Hypercity  
Project title : Quality of Work life of Employee's in Retail Sector  
Work Experience (in months) : 14



**Shah Zeal**  
Age: 23

Degree : B.B.I.  
Summer organization : TeamTree Consulting Pvt. Ltd.  
Project title : A Descriptive Study of Talent Acquisition & Recruitment Processes  
Work Experience (in months) : NA



**Verma Amrita**  
Age: 27

Degree : B.Com  
Summer organization : Oil & Natural Gas Corporation Limited.  
Project title : Labor Laws in ONGC  
Work Experience (in months) : NA

# Students' Profile

## Operations (MMS)



**Hakani Chintan**  
Age: 23

Degree : B.Sc.(IT)  
Summer organization : CIPLA Ltd  
Project title : A Study of Distribution Division of CIPLA Ltd.  
Work Experience (in months) : NA



**Jaiswal Vikash**  
Age: 24

Degree : B.C.A.  
Summer organization : Gloob Décor PVT LTD.  
Project title : Vendor Management for New Product & Packaging  
Work Experience (in months) : NA



**Mishra Aakash**  
Age: 22

Degree : B.M.S.  
Summer organization : Blue dart express ltd  
Project title : E-tail ground process management  
Work Experience (in months) : NA



**Mishra Akshata**  
Age: 25

Degree : B.E. (EXTC)  
Summer organization : ISS INDIA  
Project title : Understanding the service operations  
Work Experience (in months) : 17



**Mishra Jaydeep**  
Age: 23

Degree : B.Sc. (IT)  
Summer organization : HyperCITY Retail (India) Ltd  
Project title : To Study of Various Aspect of Operation Management in Retail Store –HyperCITY  
Work Experience (in months) : NA



**Pandey Pritikumari**  
Age: 23

Degree : B.Sc.(IT)  
Summer organization : UltraTech Cement Ltd.  
Project title : Improving turnaround time of Bulkers from NMCU to Mumbai Market  
Work Experience (in months) : 14



**Pandharkar Anushree**  
Age: 24

Degree : B.E.-Electrical  
Summer organization : L & T Electrical and Automation  
Project title : Reduction of Material Manufacturing Inventory and Process Improvement in Wire Harness Design  
Work Experience (in months) : NA



**Patel Bhavik**  
Age: 24

Degree : B.E.-IT  
Summer organization : Pastonji Ice Cream  
Project title : Manufacturing Management  
Work Experience (in months) : NA



**Pingulkar Mihir**  
Age: 24

Degree : B.E.-Computer  
Summer organization : Pastonji Icecreams  
Project title : Production and Labour Management  
Work Experience (in months) : NA



**R Sujit Rathees**  
Age: 24

Degree : B.E.-Production  
Summer organization : Pastonji Ice-Cream  
Project title : Inventory Management and Handling  
Work Experience (in months) : NA



**Sharma Anurag**  
Age: 24

Degree : B.E. (ETRX)  
Summer organization : Furnace Fabrica (India) Ltd.  
Project title : Management Trainee (ERP Process)  
Work Experience (in months) : NA



**Yadav Sumankumar**  
Age: 26

Degree : B.tech/B.E.  
Summer organization : Bharat Petroleum Corporation LTD  
Project title : Crude Oil Procurement, Inventory And Warehouse Management  
Work Experience (in months) : 17

# Students' Profile

## Operations (MMS)



**Silva Alison**  
Age: 22

Degree : B.Sc.(IT)  
Summer organization : UNI-MED India  
Project title : Supply Chain Management  
Work Experience (in months) : NA



**Singh Prachi**  
Age: 25

Degree : B.Sc. (IT)  
Summer organization : ISS INDIA  
Project title : Facilities management  
Work Experience (in months) : NA



**Singh Rohit**  
Age: 23

Degree : B.E. (EXTC)  
Summer organization : Gharda Chemicals Limited, Dombivali  
Project title : Study & optimization of process and material flow in stores department  
Work Experience (in months) : NA



**Suvarna Dhruv**  
Age: 22

Degree : B.Com  
Summer organization : HyperCity Retail India Limited.  
Project title : A Study of Planogram and other Operational Strategies used in HyperCity  
Work Experience (in months) : 5



**Shinde Pranay**  
Age: 23

Degree : B.Sc. (IT)  
Summer organization : Gharda Chemicals Limited, Dombivali  
Project title : Study on Inventory Management  
Work Experience (in months) : 6



**Taparia Ashish**  
Age: 28

Degree : B.E. (EXTC)  
Summer organization : Hypercity  
Project title : Concept and Techniques on Inventory Management of Hypercity.  
Work Experience (in months) : 33

# Students' Profile

## Operations (PGDM)



**Bhandari Abhishek**  
Age: 25

Degree : B.M.S.  
Summer organization : Gharda Chemicals Limited, Dombivali  
Project title : Materials Management  
Work Experience (in months) : 25  
Designation : Operations Executive



**Chauhan Feroz**  
Age: 24

Degree : B.M.S.  
Summer organization :  
Project title :  
Work Experience (in months) :  
Designation :



**Choudhary Arvind**  
Age: 23

Degree : B.Sc.(IT)  
Summer organization : Gloob Décor Pvt Ltd  
Project title : Vendor Management&Production Planning  
Work Experience (in months) : 24  
Designation : Manager



**Sakpal Shashank**  
Age: 23

Degree : B.M.S.  
Summer organization : Delex Cargo India Pvt. Ltd.  
Project title : Cost optimization of 3PL warehousing to Improve efficiency & productivity



**Shah Forum**  
Age: 22

Degree : B.Sc.(IT)  
Summer organization : ECFY Consulting Pvt.Ltd.(WebXpress)  
Project title : Project Manager.  
Work Experience (in months) :  
Designation :



**Shirodkar Kedar**  
Age: 27

Degree : B.Sc.(IT)  
Summer organization : Bertling Logistics India Pvt. Ltd  
Project title : Analysis of Operations Process for Sea Export & Import  
Work Experience (in months) : 19  
Designation : Jr. Officer - Operations



**Siddique Md Sajid**  
Age: 23

Degree : B.C.A.  
Summer organization : Gloob Interior Design Pvt Ltd.  
Project title : A Study of New Product Development & Vendor Management at Gloob Decor

# Quotes from Visitors

"I am very happy to see this beautiful campus. Excellent infrastructure, very caring staff and energy in the eyes of students has impressed me a lot. My best wishes."

**Mr. Motilal Oswal**

Chairman, Motilal Oswal Asset Management

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"Very happy to see highly enthusiastic faculty, great infrastructure and professionally managed set-up"

**Mr. Ashank Desai**

Co-founder, Mastek Limited

---

"Envious of the facility and faculty interaction, wish we could have got this at our time. A truly inspiring experience and the energy that is seen is infectious. All the best."

**Mr. Vijay Nair**

VP & Head- HR & Admin, Mahindra & Mahindra Ltd.

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"An institution is known by its strength and quality of teachers and students. You have both of them. All the best"

**Mr. Sanjiv Saraff**

Senior Vice President – Investment Banking, ICICI Securities Ltd.

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"Got some perspective from the students and gave them an insight into organization. Enjoyed the infrastructure"

**Mr. Rupesh Basu**

Chief Manager - Human Resources, Siemens Ltd.

---

"Very good interaction with the students. An enriching experience for me"

**Mr. Somasekhar**

VP & Head – Trade & Forex, Axis Bank

---

"It is a pleasure visiting your college premises for the conference. We look forward to having a long association as Education Excellence forum of Confederation of Indian Industry"

**Ms. Sheena Khara**

Deputy Director, Confederation of Indian Industry

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"Innovative event to give excellent guidance to budding entrepreneurs and consequently strong India."

**Ms. Alka Kerkar**

Dy. Mayor, Mumbai

---

"Highly energetic audience well prepared. Nice Ambience. I am really impressed with the infrastructure created by the Institute"

**Mr. Anil Singhvi**

Markets Editor, CNBC Awaaz

---

"Very well thoughtout Induction road map. Extremely courteous members of the faculty and student body. A pleasure to be here."

**Ms. Vanitha Subramanian**

Chief Underwriter at BSLI

---

"Very honored to be here to represent RRU. Impressive campus. Very good to meet everyone and see so many students"

**Prof. Will Low**

Faculty of Management, Royal Roads University, Canada

---

"This is my message all the hospitable people I have met from the Golden Bird (Sone ki Chidiya). Thank you very much for your hospitality and interest in my talk"

**Mr. Bob Jones**

Programme Director, Inspirational Development Group, United Kingdom

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"I have been really honored with visit to TIMSR and would like to thank you for your hospitality and effort. I hope the International Conference will be the first step of a fruitful collaboration between Spain and India, the UPCT and TIMSR. Congratulations for this excellence conference"

**Mr. Beatriz Marin Noriega**

Director International Relations at Polytechnic University of Cartagena, Colombia

---

"What a memorable day to be in this Institute on a cultural day. A wonderful campus and people to be with!"

**Dr. Mvuyo Tom**

Vice-Chancellor, University of Fort Hare, South Africa

---

"Pleasure to experience the exotic atmosphere. Appreciate the quality of professors and students. This institute indeed will go a long way"

**Mr. Prashant Khambaswadkar**

CEO - Universal Group

---

"Very impressive campus and lovely hosts staff and students. Hope to host TIMSR in South Australia one day soon"

**Ms. Khatija Thomas**

Commissioner for Aboriginal Engagement at  
Commissioner for Aboriginal Engagement, Australia

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"I have not seen this kind of highly technology driven education campus till date. Well done, keep it up!"

**Mr. Pandurang Taware**

Founder, Agri Tourism India

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# Placement Team



## Placement Team

**Ms. Piyusha A.**

### **Training & Placement Coordinator**

Tel : 022- 67308233 Extn : 236 / 240

Mobile : +91 9619033357/ 9869081271

E-mail : [timsr.tnp@thakureducation.org](mailto:timsr.tnp@thakureducation.org)

## **Students' Placement Committee**

Mr. Amti Soni

Mr. Mitesh Shah

Mr. Ananjit Bahal

Ms. Pallavi Nanda

Mr. Arket Singh

Ms. Prajakta Lotankar

Ms. Bhakti Vadia

Mr. Ravi Yadav

Mr. Chintan Hakani

Ms. Reema D'Souza

Ms. Deeksha Yadav

Mr. Sunil Karkera

Mr. Keval Mehta

Mr. Vivek Gupta

# Our Stellar Governance

## ADVISORY BOARD

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Retd. IAS  
(Maharashtra Cadre)

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Executive Director  
RGF Management Search

MR. MAYUR SATYAVRAT  
Director - Human Resources  
Viacom18

DR. M. L. DUTT  
Professor & Division Head  
R & D, Institute of Banking  
Personnel Selection

MS. ANAMIKA CHAKRAVARTY  
Proprietor  
Chrysalis

Mr. T.A. BALASUBRAMANIAN  
Managing Director  
Maxigen Communications

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Brand Manager,  
Axis Bank

MR. NINAD PURANDARE  
Assistant Vice President,  
IndusInd Bank

CA. SUPRIYA VERMA  
Manager,  
PWC

MR. CHIRAG JOSHI  
Marketing Manager  
CNBC Awaaz

MR. NIRAV PAREKH  
Assistant Vice President,  
Axis Bank

MS. SANCHITA ATTAWAR  
Core Insight Analyst  
A. C. Nielsen

INSTITUTES MANAGED BY



THAKUR EDUCATION GROUP



Thakur Vidya Mandir  
High School &  
Junior College  
(1990)



Thakur College of  
Science &  
Commerce  
(1992)



Thakur  
Polytechnic  
(1998)



Thakur Shyamnarayan  
High School  
(Hindi Medium)  
(2000)



Thakur College of  
Engineering and  
Technology  
(2001)



Thakur Institute of  
Management Studies,  
C D and R  
(2001)



Thakur Institute  
of Career  
Advancement  
(2001)



Thakur Institute  
of Management Studies  
and Research  
(2002)



Thakur Shyamnarayan  
High School  
(Marathi Medium)  
(2002)



Thakur Public  
School  
(2003)



Thakur Toonskool  
Advanced Animation  
Academy  
(2005)



Thakur Institute  
of Aviation  
Technology  
(2006)



Thakur Shyamnarayan  
College of Education  
and Research  
(2007)



Thakur International  
School  
(2008)



Thakur Shyamnarayan  
High School  
(English Medium)  
(2013)



Thakur School of  
Architecture &  
Planning  
(2014)



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**THAKUR INSTITUTE  
OF MANAGEMENT STUDIES & RESEARCH**

Approved by AICTE, Govt. of Maharashtra & Affiliated to University of Mumbai  
ISO 9001: 2008 Certified

**Address.:** C-Block, Thakur Educational Campus, Shyamnarayan Thakur Marg, Thakur Village, Kandivali (E), Mumbai-400101

**Email:** [timsr@thakureducation.org](mailto:timsr@thakureducation.org)

**Telephone Nos.:** 022-67308201/02, 28847445 | Fax: 022- 28873869