

POST GRADUATE PROGRAMME
FOR EXECUTIVES

PGPEX-VLM

Class of 2018



LEADERS

Visionary Leadership In Manufacturing

JOINT PROGRAMME BY INDIA'S THREE PREMIER INSTITUTES



IIM CALCUTTA



IIT KANPUR



IIT MADRAS

ONE YEAR FULL TIME RESIDENTIAL PROGRAMME FOR EXECUTIVES



“Leaders build what dreamers imagine”

Academia **IIMC, IITK, IITM**



IIM CALCUTTA



IIT KANPUR



IIT MADRAS

Government of India **MHRD, DIPP**



The Department of Industrial
Policy & Promotion, GOI

Government of Japan **JICA**



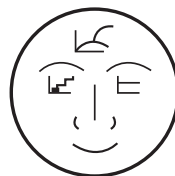
Japan International Cooperation Agency

Industry **CII**



Confederation of Indian Industry

Gives a Unique Full Time Residential Program **PGPEX VLM**

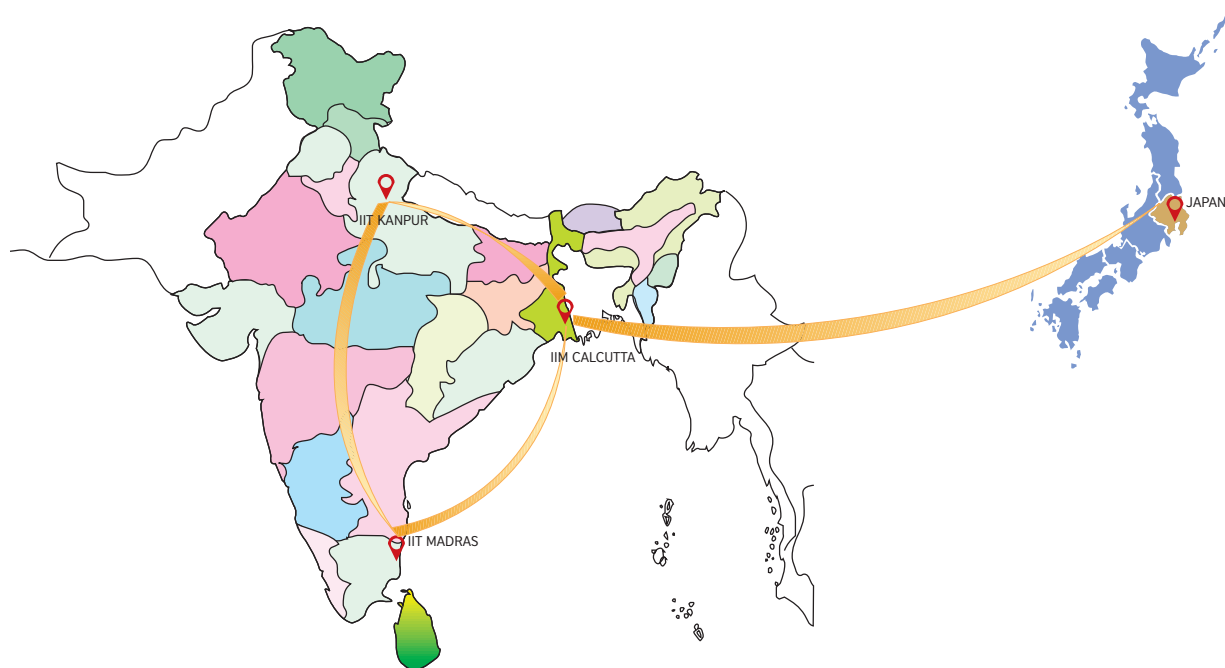


Visionary Leadership for Manufacturing



Our nation today requires leaders who possess a staunch vision to steer the industry to new frontiers in this world of progressive transformation. Experienced professionals having the zeal and passion to explore the limitless opportunities converge here to become the protagonists for re-energizing the industries.

The PGPEX-VLM program is a one year intensive management course focusing on the core management subjects and making professionals upto date with breakthrough technologies used in industries. This one year journey reshapes an engineering minds to a global scale and inspires them to pursue challenging path ahead.



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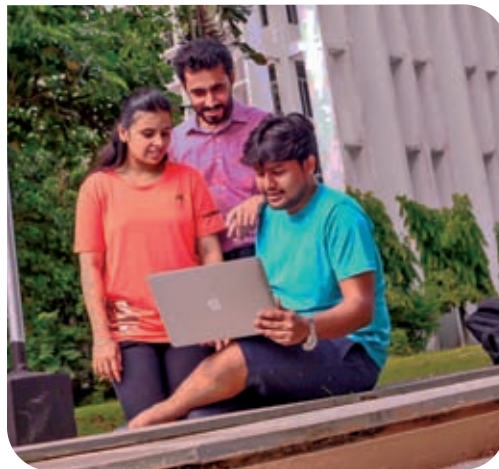
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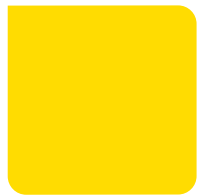


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A Partnership in Excellence



The Post Graduate Programme for Executives for Visionary Leadership in Manufacturing, (PGPEX-VLM) is a unique one year full time management programme designed to develop highly competent leaders. The objectives, contents, curriculum, pedagogy and modalities of the programme have been designed by IIM Calcutta, IIT Kanpur and IIT Madras in consultation with industry, National Manufacturing Competitiveness Council (NMCC), Department of Industrial Policy & Promotion (DIPP), Ministry of Human Resource Development (MHRD), The Confederation of Indian Industry (CII) and Japan International Cooperation Agency (JICA) with the intense involvement of Professor Shoji Shiba, Chief Advisor, JICA.

The course is rigorous, challenging and fast-paced, with 1030 plus contact hours in one year. The course has been specially designed with numerous case analysis, which develops the business acumen along with solid domain knowledge of cutting edge manufacturing and technology in students to effectively manage future business challenges.

In short this course gives a unique look for leaders and transforms the students to meet highly evolving global challenges.

The course also includes an industry internship and an international study visit to Japan.

The Stakeholders of the Program are:

INDIAN INSTITUTE OF MANAGEMENT CALCUTTA : IIM Calcutta is an institution with global reputation, imparting high quality management education.

INDIAN INSTITUTE OF TECHNOLOGY KANPUR : IIT Kanpur is a premier engineering institute of India recognized globally for excellence in research and cutting edge technology development.

INDIAN INSTITUTE OF TECHNOLOGY MADRAS : IIT Madras is one among the foremost institutes of national importance in higher technological education, basic and applied research.

GOVERNMENT OF INDIA, Ministry of Human Resource Development (MHRD), Department of Industrial Policy & Promotion (DIPP).

JAPAN INTERNATIONAL CO-OPERATION AGENCY : The programme is being delivered under Technical Collaboration with Japan International Cooperation Agency (JICA). JICA contributes to economic and social advancement in developing countries and helps expedite Japan's international cooperation as one of the implementing bodies of Japan's Official Development Assistance.

CONFEDERATION OF INDIAN INDUSTRY : CII is a non-governmental, not-for-profit, industry led and industry managed organization, playing a proactive role in India's development process.

Message from the Director



The class of 2017-18 (11th batch of 40 students with five female students and an average age of 28 years) has been selected on the basis of academic merit, experience and professional achievements, diversity and leadership potential through a rigorous admission process. The average professional experience of the class is about 6 years.

Dear Recruiter,

The Indian Institute of Management Calcutta was established in 1961 by the Government of India in collaboration with the Alfred P. Sloan School of Management MIT, The Ford Foundation and leading Indian business houses. Over the years, the Institute has developed into one of Asia's finest management schools.

I am pleased to introduce to you a very innovative educational program specially designed for the Indian manufacturing sector and its associated sectors in the country. Leveraging on its long experience of providing high quality management education to practicing managers, IIM Calcutta in collaboration with IIT Kanpur and IIT Madras launched the one year full time residential Post Graduate Program for Executives for Visionary Leadership in Manufacturing (PGPEX-VLM) in August, 2007. The PGPEX-VLM Program was launched under the aegis of the Government of India's National Manufacturing Competitiveness Council (NMCC) and the Ministry of Human Resource Development with the support of industry. The Confederation of Indian Industry (CII) and the Japan International Cooperation Agency (JICA) have provided us considerable support in launching this innovative program.

One of the distinctive features of the programme is the module on 'Breakthrough Management' and the 'Five Step Discovery Process' conducted by Padmashri Prof. Shoji Shiba, who along with his colleagues at MIT USA had successfully developed the "Leaders for Manufacturing" program now known as MIT LGO. A world renowned management Guru, Prof. Shiba, has also been instrumental in starting the PGPEX-VLM programme. The Gurukul approach of this module lays the foundation of a change in the mindset of students and helps them transcend from being functional leaders to change leaders.

The class of 2017-18 (11th batch of 40 students with five female students and an average age of 28 years) has been selected on the basis of academic merit, experience and professional achievements, diversity and leadership potential through a rigorous admission process. The average professional experience of the class is about 6 years. The current batch of students worked in executive and managerial position in industries spanning a number of areas including Automobile and Defence Manufacturing, Metal, Power, Iron and Steel, Heavy Machinery, Automation, Oil and Gas, Mining and Engineering Projects.

I am confident that the participants of this unique program on completion of all components would be able to enhance their domain knowledge in manufacturing significantly and develop strong management and leadership skills and would be transformed into valuable human resources for firms in or closely related to the manufacturing sector. I invite you to read this brochure and participate in the placement process.

With Regards,

A handwritten signature in black ink, appearing to read 'Saibal Chattopadhyay', with a horizontal line underneath.

Prof. Saibal Chattopadhyay

Director

Indian Institute of Management Calcutta

Message from the Chairman's Desk



The forty students of the 11th batch of PGPEX-VLM possess a robust combination of technology, design thinking & innovation, and management tools to contribute to the growth narrative in these very exciting times for the Indian manufacturing.

We create an **effective learning environment** through an **industry relevant curriculum** that prepares the students for addressing **tomorrow's challenges in manufacturing**.

It is my great pleasure to introduce you to the participants of the 11th batch of the Post Graduate Program for Executives - Visionary Leaders for Manufacturing (PGPEX-VLM). This is a unique and successful experiment to transform the Indian manufacturing sector. Jointly offered by IIM Calcutta, IIT Kanpur and IIT Madras under the aegis of Ministry of Human Resource Development (MHRD) and Department of Industrial Policy and Promotion (DIPP), PGPEX-VLM is a one-year full time residential program with an objective to provide visionary leaders with managerial capabilities to the Indian manufacturing sector. The program was conceived as a flagship program under the India-Japan Technical Cooperation Agreement 2006 signed between the Prime Ministers of two countries.

The participants are selected through a comprehensive screening process comprising written examination based on verbal ability, data interpretation, quantitative ability and engineering aptitude followed by personal interview. The participants are offered multidisciplinary and rigorous courses in technology and management at the three institutes, along with industry interaction through workshop and seminars from thought leaders in wide variety of firms in manufacturing sector. The program has a strong international immersion component that includes field visit to Japan with support from Japan International Cooperation Agency (JICA). A strong source of inspiration of the program right from its formative years is Professor Shoji Shiba, a world-renowned expert in the field of TQM (PadmaShri awardee for his outstanding contribution to the Indian manufacturing). Professor Shiba conducts sessions on Breakthrough Management in the program and has played an instrumental role in designing and sustaining the program over the last ten years.

The forty students of the 11th batch of PGPEX-VLM possess a robust combination of technology, design thinking & innovation, and management tools to contribute to the growth narrative in these very exciting times for the Indian manufacturing. The success of the last ten batches in industry and very encouraging feedback from recruiters gives us the confidence and inspiration to continue our efforts to address the issues in the manufacturing sector. We look forward to your participation in the recruitment process of the 11th batch and hope that this relationship contributes to the growth of your organization.

Opportunities abound!!

Yours sincerely,

A handwritten signature in black ink, appearing to read 'Peeyush Mehta', with a horizontal line underneath.

Peeyush Mehta
Chairman, PGPEX-VLM
Indian Institute of Management Calcutta

Message from the Placement Chairperson's Desk



We have taken adequate care in selecting the best candidates from the pool, with rich diversity in prior work experience ranging across industries, such as metals and mining, power, automation, automobile, Chemical, FMCG, oil and gas.

This program offers your organization people who have received **one of the best technical and management education** relevant for **manufacturing**.

Dear Recruiter,

We extend a warm welcome to you for another season of successful recruitment and interaction with our students of Visionary Leadership in Manufacturing program. The uniqueness of the program being the joint collaboration among IIT Madras, IIT Kanpur and IIM Calcutta equips our students to prepare for the next phase of development in the manufacturing sector for Indian companies. Continued emphasis on enhancing the core manufacturing competency of our government, reaffirms the relevance of our programme for the corporate sector.

We have taken adequate care in selecting the best candidates from the pool, with rich diversity in prior work experience ranging across industries, such as metals and mining, power, automation, electrical equipment manufacturing, oil and gas. Our rigorous course curriculum has prepared the students for hands on experience, to face the challenges well and lead their firms as active participants on this growth trajectory.

I have interacted with the batch in my capacity both as the chairperson placement and faculty teaching and interacting with regard to the deliverables in my course. I can confidently invite you to associate with the batch and experience the talent with an average prior work experience of 6 years in industry. I am sure you will be able to match your interests with the right combination of leadership skill and functional expertise in the batch. Please do not hesitate to seek assistance from our team of placement representatives and the officials of the placement office for making the process more user friendly and efficient.

Prof. Manju Jaiswall
Chairperson, Career Development & Placements
Indian Institute of Management Calcutta

Thought Leaders



Prof. Shoji Shiba

Professor Shoji Shiba is recognized throughout the world as a leading expert in Total Quality Management. A Visiting professor at MIT for over ten years, professor of business administration and dean of the School of Applied International Studies of Tokiwa University, he was also professor emeritus of Tsukuba University in Japan. Distinguished internationally for his outstanding contribution to quality management methods, Professor Shiba was conferred "Padma Shri" in 2012. He is also winner of the Deming prize in 2002 and holds the 2003 Chair of Innovation at Queens University, Belfast.



Prof. Rahul Mukherjee

Professor Rahul Mukherjee a Professor of Statistics, is considered a stalwart in statistics in India and world wide. He is a recipient of Shanti Swarup Bhatnagar Award, India's highest awards in Science, for outstanding contributions to mathematical sciences (2000). Professor Mukherjee is a fellow of Indian National Science Academy and the only Indian to have ever been on the editorial board of the Journal of the Royal Statistical Society, Series B(UK). Prior to joining IIM Calcutta he was Professor at Indian Statistical Institute. He continues to be a visiting faculty at renowned Institutes across the world like University of Michigan, USA, Mathematical Science Research Institute, USA, University of Cambridge, UK to name a few.



Dr. Rama Seth

Dr. Rama Seth is a distinguished senior professor of finance at the prestigious IIM Calcutta, at the highest academic grade. A highly respected academician and practitioner in Finance and Economics, she earned her PhD at Columbia University in New York City, and has done public service at leading international policy-making bodies such as the Federal Reserve Bank, The World Bank, the International Monetary Fund, the Bank for International Settlements, and United Nations, before returning to India and taking up a professorship at IIM Calcutta. She brings a deep understanding of effective financial and economic policies at the global, national and firm level, and looks forward to serving India in various capacities.



Prof. S Sadagopan

Professor S Sadagopan, Ph.D. from Purdue University, is the founder Director of IIIT Bangalore. He has taught at IIT Kanpur, IIM Bangalore and Rutgers University, USA. He is a Fulbright Fellow, Fellow of IEE (UK), and Member of the ACM & IEEE (Computer Society). His extensive consulting interests include some of the largest private and public sector corporations in Computing, Communications, Software, Automotive, Oil and Power industries as well as social sector. He is a referee for several journals and serves on the editorial boards of many. His research interests include Multimedia, Enterprise Computing, Networking and Operations Research.



Prof. Bodhibrata Nag

Professor Bodhibrata Nag received his PhD (Fellow) in Operations Research and System Analysis from the Indian Institute of Management Calcutta and his Bachelor of Technology degree in Electrical Engineering from the Indian Institute of Technology Madras. He is trained in the case method of teaching, case development at the Harvard Business School and power projects design at Electricite de France. He has more than twenty years of industry experience in senior management positions in the Indian Railways and the Central Electricity Authority. He has co-authored two books, Optimal Design of Timetables for Large Railways and Introduction to Operations Research. He is a Fellow of the Institution of Engineers (India) and a Senior Member of the Institution of Electrical and Electronics Engineers. He was a visiting faculty at the University of Michigan and was awarded the Fulbright-Nehru Senior Research Fellowship.



Dr. Venkatesh Balasubramanian

Dr. Venkatesh Balasubramanian is a Professor in the Department of Engineering Design at Indian Institute of Technology (IIT) Madras.

Dr. Balasubramanian is the co-chairman from IIT Madras for the joint Executive MBA program on visionary leaders for manufacturing (PGPEX-VLM) along with two other leading Indian Institutes in Management and Technology, i.e., Indian Institute of Management (IIM) Calcutta and IIT Kanpur.

Prior to joining IIT Madras, he was a post doctoral fellow at Yale University School of Medicine, USA. Before joining Yale, he was a research associate/ graduate student in the Overton Brooks VA Medical Center, USA, Louisiana Tech University, USA University of Pittsburgh, USA and specialized in biomedical engineering and perceptual psychophysics. He has undergraduate training in Mechanical Engineering from University of Madras.

Academic Curriculum



Strategic Analysis

- Corporate Strategy
- Global Corporate Strategy
- Leadership & Change Management
- Essence of Corporate Social Responsibility
- Manufacturing Strategy

Manufacturing Management

- Production Management
- Project Management
- Supply Chain Management
- Product Design & New Product Development
- Enterprise Resource Planning (ERP)
- Internet of Things (IoT) in Manufacturing & Industry 4.0
- Toyota Production System
- Business Process Improvement – Lean, JIT

Decision Making Tools

- Risk management
- Regression Models
- Descriptive Statistics
- Data Analysis

Finance & Control

- Financial Reporting and Analysis
- Financial Markets and Financial Systems
- Cost Accounting
- Capital Budget Decisions
- Corporate Finance
- Corporate Governance & Ethics

Marketing Management

- Constructing Marketing Plans
- Brand and Product Management
- Marketing Research & Analysis
- Marketing Ethics
- Analyzing Consumer & Business Markets

Organizational Behavior and Design

- Organizational Goals & Strategy
- Organizational Change Management
- Designing Organizations

Global Scenario

- Regulatory Environment
- Indian & International trade Laws
- Globalization of Business

Human Resource Management

- Human Resource & Labor Laws
- Value Driven Leadership
- Effective People Management

Breakthrough Management

Management Communication

Green Manufacturing

Ethics & Values in Business

Interpersonal Skills & Leadership

Vision to Execution

Entrepreneurship

Managerial Economics

Leadership & Decision Making

Frontier Technologies in Manufacturing

Strategies for Managing Innovation

Technology Management

Advance Materials

Automation & Robotics in Manufacturing

Computer Integrated Manufacturing Systems

Lead Auditor Certification Course ISO 9001: 2008



Padma Shri Prof Shoji Shiba, a world renowned Breakthrough Management expert has been guiding the process of transformation of the Indian industry. Globally he is best known for developing the Five Step Discovery Process for Breakthrough Management (BTM) and globalisation of TQM



I personally spent around four weeks with them transferring my experience, mainly in the field of problem solving methodology initiated by me called Breakthrough Thinking.

During last 10 years, academia consisting of IIMC, IITK and IITM have created 342 visionary leaders tailor made for Indian Manufacturing Industry to enhance global competitiveness.

PGPEX VLM is a unique program coupling technical and management functions oriented intellectual inputs delivered by renowned faculty of IIMC, IITK, IITM and Japanese experts from academia and industry.

Strengthening the curriculum with theories, tools and models of Breakthrough Management and Five Step Discovery process supported by workshop oriented learning methods after factory visits in India and Japan, resulted skill development of the participants of the program and change in mind-set from Small m to Big M.

Only people with consistently high academic records in different branches of Engineering and at least 4.5 years of prior experience in manufacturing are allowed to participate in the admission process of this programme. The participants are handpicked through a rigorous admission test and grueling personal interview in which they are tested for their ability to learn as to how to transform the manufacturing sector in India.

I personally spent around four weeks with them transferring my experiences, mainly in the field of problem solving methodology initiated by me called Breakthrough Thinking.

They also get excellent academic inputs at the three participating academic institutions, work on an exciting internship project with the industry and go for a study trip to Japan. I have no hesitation in saying that this group of students, many of whom have chosen to give up a settled job and career, have prepared themselves very well to be able to transform India's manufacturing sector.

The success story of this unique program is evident from the rapid growth in career advancement with satisfactory salary plus perks and increase in responsibilities in high positions in industry with due recognition.

The current batch of 40 students is indeed a source of potential visionary leaders in the making who will contribute the development of Indian manufacturing. I urge you to participate in the placement process and give them a chance.



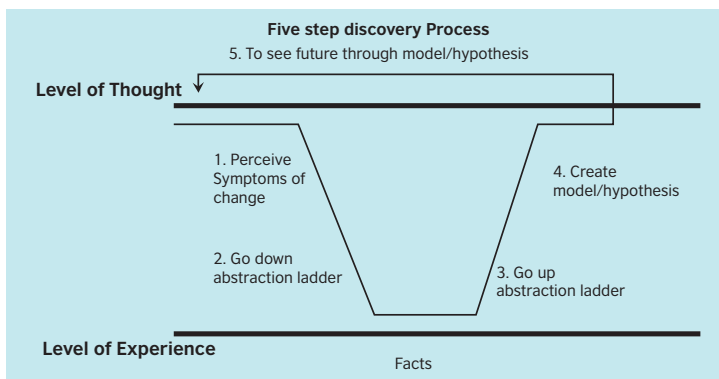
Shoji Shiba
(Padma Shri Awardee in 2012)



Breakthrough Management



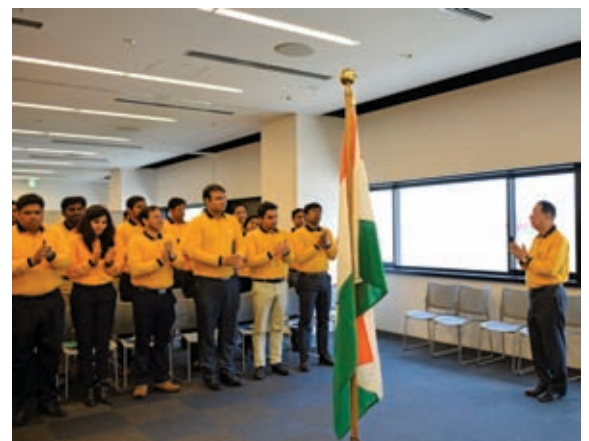
The era of corporate management can be divided into three phases. The controlled management, (in vogue from 1930s) which was top-down with mass production as its basis of existence. Next was the era of continuous and incremental improvement, started in the 1960s, where the individual - the customer and worker - was the focal point. This is the Japanese approach and is bottom up. The goal here is to satisfy the current customers and to achieve zero defects. But today, organizations are forced to pursue radical business ideas that may even include changing the line of business or transforming the business to become more innovative and powerful. They have to create a consumer segment which didn't exist earlier.



are a passe? It appears so. If need be, organisations have to forego the existing thought process to jump to the next level. Core competency is a narrow concept compared to breakthrough management; the former is more concerned with technical strengths and corporate culture. Similarly, diversification of business is a move to protect against existing risk. Breakthrough management does not think about existing risk. It is about taking future risk. The key is to unlearn what is learnt and learn new strategies. Controlled and incremental management earns money by focusing on its current customer. On the contrary, breakthrough management anticipates the needs of the future customer.

As product life cycles get shorter and competition fierce, Indian companies cannot rely on strategies focused on incremental growth. Only breakthrough management strategies can give organizations some chance to compete. Does that mean that the traditional management mantras such as core competence, reengineering

This principle is applicable for all kinds of organizations - small, medium and big.



International Industry Visit Japan



The Japanese industrial achievements in the last five decades are not just attributable to its manufacturing technology, but also to the Japanese culture and human values. It is about the cultural ethos of an entire nation. The sense of effective working styles, simple communication and discipline is what has made Japan a true leader. True leaders of Indian industry have to understand the subtle linkages between the management styles and the underlying cultural philosophy to be able to apply these techniques to an emerging Indian scenario. A sense of these undercurrents will help the managers fit their management styles to a form more suitable to the Indian socio-cultural ethos.

Visionary Leadership Program (VLM) cannot be complete without this enlightening journey. The VLM students get exposed to the Japanese Manufacturing Philosophy - through interactions with Academicians, Industrialists and JICA, the representatives of the Japanese Government.

The trip starts at Nagoya, covers the city of Tokyo and ends in Nagoya. The students learn from the factory visits through Prof. Shoji Shiba's "Five Step Discovery Process", imbibe the Japanese manufacturing culture and get constantly evaluated during their travel.

Last year the trip covered visits to industry stalwarts like Toyota, Mitsui chemicals and Sony. Students learnt Toyota Production System, Visited Toyota Commemorative museum of industry & Technology.

A Self-Initiated-Research (SIR) is also a part of the pedagogy. Through the SIRs students make a comparative analysis between Indian and Japanese best practices, in a chosen context. The Topics of SIR are diverse, ranging from "Can a foreigner travel in metro with only visual signs?" to "Comparison of types of shops around metro stations in sub-urban areas of Nagoya city."





Guest Lecture Series



Visionary Leadership Lecture Series is a series of Guest Lectures organized and conducted by Students, Alumni and faculty across three institutes – IIM Calcutta, IIT Kanpur and IIT Madras. Every year Visionary leaders from Manufacturing and its allied Sectors are invited to share their experiences and thoughts. The students closely understand the leaders style, perception, real world insights and how these visionary leaders faced and solved challenging situations in their careers. These Guest Lectures serve as a motivation and encourage students to think about big 'M'.

Some of our distinguished Speakers this year include

- **Mr. Anish De** | Partner & Head, Strategy & Operations Advisory, KPMG India
- **Mr. Amit Verma** | Principal (Partner) at PwC, California
- **Mr. Arun Malhotra** | Managing Director, Nissan Motor India Pvt Ltd
- **Mr. Amit Kumar** | VP & GE Officer – Global Supply Chain, GE ASEAN & South Asia
- **Mr. Maghin Tamilarasan** | VP Strategy, Rolls Royce, India
- **Mr. Kamal Bali** | MD Volvo
- **Mr. Sunil Agarwal** | VP Manufacturing, SIEMENS, India
- **Mr. Sethu Nambiar** | Viable Vision Expert, Goldratt Consulting
- **Dr. Amit Biswas** | Executive Vice President, IDPO, Dr. Reddy's Laboratories
- **Mr. Venkatesh Natarajan** | CIO, Ashok Leyland, India



Placement Representatives' Welcome Note



IIM Calcutta is widely considered to be the best Management Institute in the country and that is testimony to the quality of its students and the strength of our corporate relationships built over years.

As a flagship program to develop Leaders in Manufacturing, PGPEX-VLM is a joint program of IIM Calcutta, IIT Kanpur, IIT Madras under the aegis of NMCC, DIPP, MHRD, Government of India and JICA, Government of Japan. The course offers state-of-the-art management education imparted by world renowned faculty and tailor-made to effect substantial change in mind-set, build new capabilities and competencies and

broadening of strategic vision. Since 2007, more than 342 leaders have emerged from this program. They are dispersed in the varied industrial landscape in various capacities and have already marked their presence in industry.

In a nut shell, PGPEX-VLM is a unique full-time management program in the country that aims at developing a critical mass of leaders who will propel Indian manufacturing and allied industries to a new era of excellence. In the recent years we have witnessed a number of new companies on campus, once again proving the age old adage "Whatever you do, wherever you go, getting better never ever stops"

Past Recruiters

ABB Limited
ACC Limited
Accenture
Accenture BPO
ACG Worldwide
Adani Power Ltd.
Alghanim Industries
Aliaxis- Ashirvad Pipes
Amazon
Anand Automotive
Anand Group
Ashok Leyland
Atos Origin
AVA Merchandising
BARC
Bekaert
Bharat Forge
Biosense Technologies
BMGI
Century Ply
CGN & Associates
CGN Consulting
Cheers Interactive
Chemtura Corporation
CII
Crane Flow
Cummins
Daimler India
Dr. Reddys Labs
DRL
Empire Industries
Ernst & Young
Escorts
Essar Steel
Essdee Aluminium

Flipkart
Ford India
Geometric Consulting
Godrej & Boyce
Hero Motor Corp
Hewlett Packard
Hitachi
Infosys
ITC Ltd.
Jewelex
JK Group (JK Fener)
John Deere
JSPL
JSW Steel
Jubilant Lifesciences
Jubilant Organosys
KPMG
L&T
L&T Infotech
L&T MHI Boilers
Mahindra Satyam
Mahindra Two-Wheelers
Mapro Foods
Markets & Markets
Marvel Realtors
McKinsey & Co.
Mcnally Bharat
MSP Steel
Mu Sigma
Murugappa Group
NBC Bearing
Outotec India
P. M. Dimension
Paharpur Cooling Towers
PwC

Reliance Cement
Reliance Energy
Reliance Industries
Renault Nissan
Renoir Consulting
SAIL
Sesa Goa
Shinsei Bank
Snapdeal
Sona Koya
Sterlite Grid
TAFE
Take Solutions
Tata Consultancy Services
Tata Cummins
Tata Power
Tata Steel
TCS
Tega Industries
TI Cycles (Murugappa Group)
Torrent Power
TVS Motor
Unipres
Unisys
Valcon Management Consultants
Vedanta
VirStra i-Technology Services Ltd.
VKC Group
VNL
Voltas
Wartsila
Wheels India
Wipro Infotech
Wipro Limited
Wipro Technologies



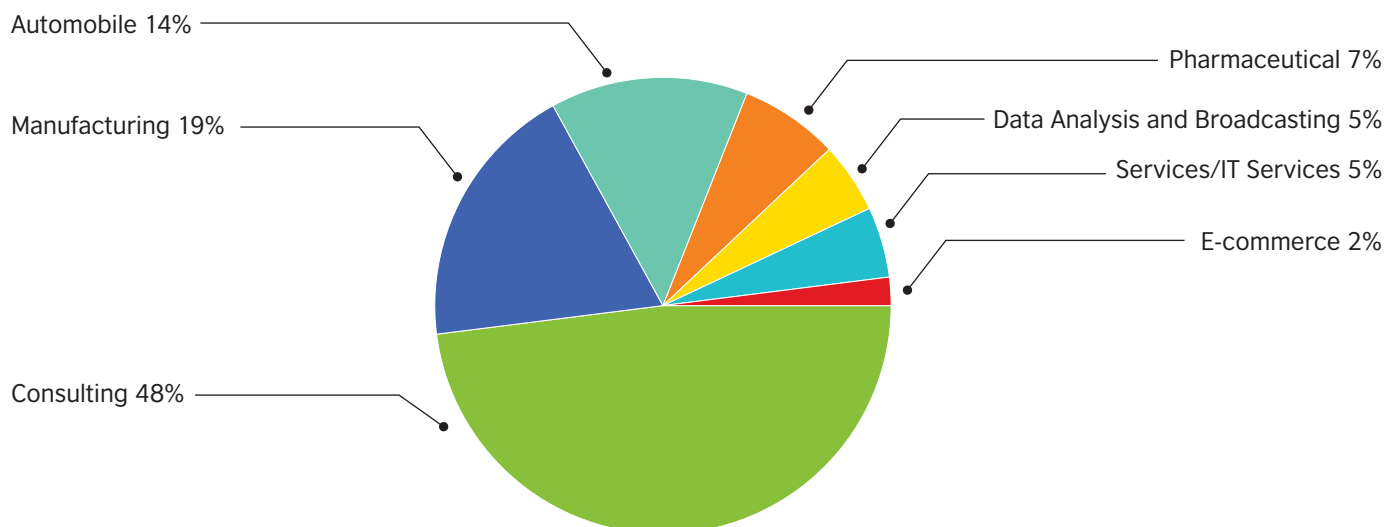


Placement Statistics 2016-17





Placement Distribution of Class of 2017



Class Profile 2017-18

International Exposure of the Class



- 1 Australia
- 2 Brazil
- 3 Canada
- 4 Denmark
- 5 France
- 6 Germany
- 7 Japan
- 8 Norway
- 9 Saudi Arabia
- 10 South Africa
- 11 UK
- 12 USA
- 13 United Arab Emirates
- 14 Zimbabwe



87%
Male



13%
Female

Batch Size 40

Functional Domains

10+

Average yrs of Experience

6

Years Average Age

28.4

B.Tech /B.E

100%

Industrial Sectors

10+

Countries

10+

33%
25-27 years



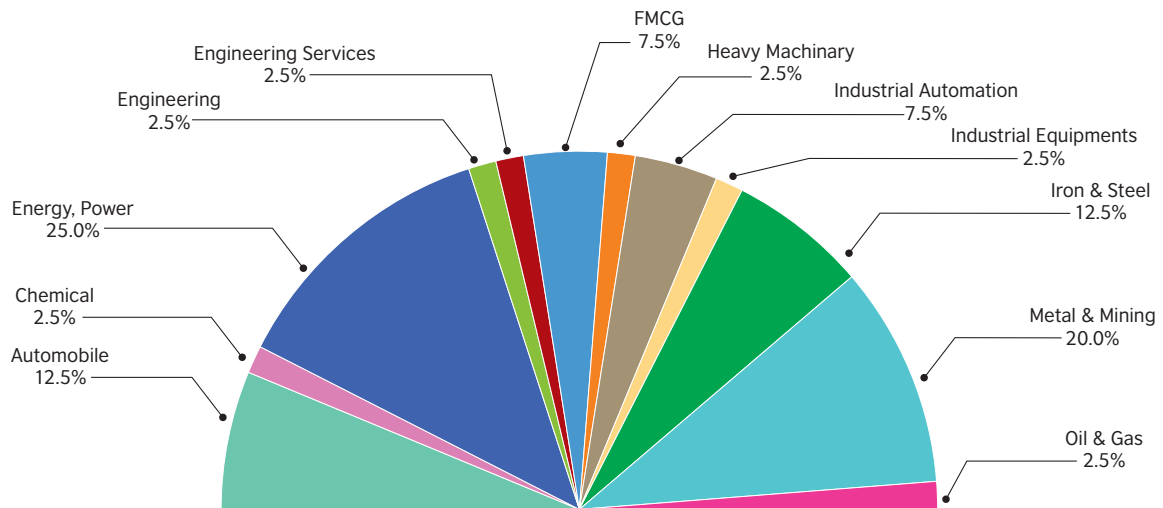
59%
28-30 years



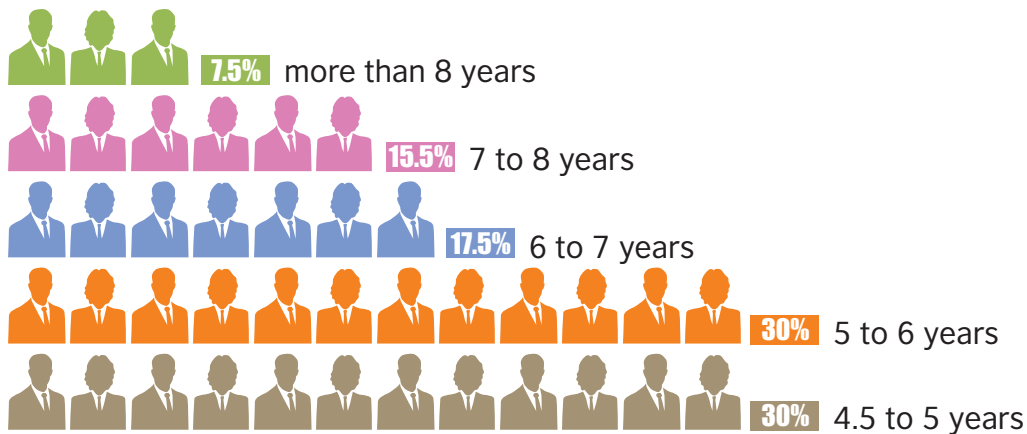
8%
31-33 years



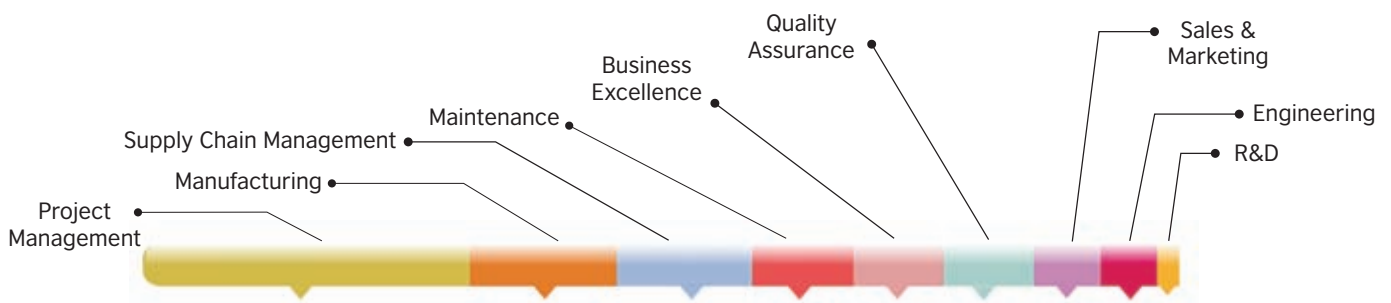
Batch Statistics 2017-18



Work Experience



Functional Experience



*A leader is one who knows the way,
goes the way, and shows the way*



PROFILES

PGPEX-VLM Class of 2017-18



Name	Year of Experience	Industry Background	Domains & Functional Specialization	Previous Organizations
Abhishek Dixit	5.3	Automobile	R&D, Product testing and development	TVS Motor Company
Alok Mishra	5.7	Engineering, Construction	Project & Strategic Planning, Project Management, Contracts Management, Operational Excellence, Business Development	Larsen & Toubro Limited
Aman Agarwal	4.7	FMCG, Automobile	Operation Manager, Process Excellence and New Product Launches, Quality Assurance and New Product Introductions	ITC Ltd, TATA Motors Ltd
Amit Kumar Jha	4.7	Iron & Steel	Product Development & Quality Control, Technology Excellence	JSW steel Ltd
Anjali Sahu	4.7	Metal and Mining	Operations Management, Project Management, Technology Excellence & Quality Control	Steel Authority of India Ltd, JSW Steel Ltd
Arindom Ayan Boruah	7.5	Energy, Power	Technology Consultancy Project Management, Supply Chain Management	Bharat Heavy Electricals Limited
Aruni Sahu	4.7	Metal and Mining	Process Control, Technical, Business Excellence, Operational Excellence	Hindalco Industries - Aditya Birla Group
Ashish Kumar Verma	8.7	Metal and Mining	Process Excellence, Operations Strategy, Product Development, Supply Chain, Project Management	Jindal Steel & Power Limited
Avik Roy	9.5	Engineering Services	Project management, Product costing, Competitor analysis and benchmarking, Patent study, DFMA	Robert Bosch Engineering and Business Solutions Private Limited
Chetan Bhagwan Ingale	5.9	Energy, Power	Structural Design, Technology Product Development, Project Management, Project Planning, BusinessDevelopment	RPG Group Ltd
Garima Singh	4.8	Chemical	Purchase, Supply Chain	Jubilant Agri and Consumer Products Ltd.
Gourav	4.7	Automobile	Process and Product Improvement, Quality Assurance, Operation Excellence, Operation Management	Tata Motors Maruti Suzuki India Ltd.
Hari Krishna Bysani	4.8	Industrial Automation	Design & Development of Automation Projects, Commissioning, Project executing, Post hand over suport	Vanderlande Industries Software Pvt. Ltd.
Ishan Sharma	6.5	Automobile	Quality engineering, logistic improvement, new model control	Honda Cars India Ltd
Kamlesh Kumar	4.8	Heavy machinery	Operations, Manufacturing Engineering, Quality Assurance	Caterpillar Inc.
Kashif Bin Imam	4.8	Iron & Steel	Quality Assurance & Technical Services, SAP based ERP Implementation, Supply Chain Management	Jindal Stainless Ltd
Kedar Suresh Navale	6.5	Mining, Industrial Equipment	Operation & Maintenance management, Asset optimization, Inventory management, Sales and Service, CRM, Contract Execution	Vedanta, Godrej & Boyce
Kumar Adeesh	5.6	Energy	Project Management, Planning, Supply Chain Management, Contract Management, Operations	Tata Power
N V Prudhvi Teja Puvvada	5.7	Oil & Gas	Reliability, Operations, Engineering Design, Projects	Reliance Industries Limited Pyramid Consulting Engineers Pvt. Ltd.
Narayandutt Pandey	6.6	Energy, Metal & Mining	Project Management, Operations, Business Excellence	Vedanta limited
Naveen Panwar	6.5	Iron & Steel	Production Planning and Control, Procurement Management, Inventory Management, Supply Chain Management	Jindal Stainless Limited
Neha Jain	4.7	Iron & Steel, Automobile	Production, Planning, & Control, Operations, Vendor Development & Quality Control	Steel Authority of India Maruti Suzuki India Ltd
Nikhil Gupta	7.7	Metal and Mining	Operation & Maintenance management, Project Management, Asset optimization, ISO, Inventory management	Hindistan Zinc Ltd.
Nishant Kumar Singh	4.8	Metal and Mining	Project Management, Supply chain Management, CAPEX Projects Planning, Budgeting, Engineering, and Execution	HINDALCO
Nishant Srivastav	5.8	Iron & Steel	Bussiness excellence, Project Management, Process excellence and Maintenance	JSW Steel
Nitesh Mishra	5.5	Power, Automation	Marketing, Project Management (Green & Brown field), Business Development, System Designing & Automation System	ABB, L&T
Priyakamesh Kamatchi	6.8	Power	Business Strategy, Market Research, Proposal & Project Management, Predictive Data Analysis & Machine Learning and Entrepreneurship	Bharat Heavy Electricals Limited, OKA Basu's Metal Technology Private Limited
Puneet Kumar Sharma	7.6	Power	Operations, Quality Control	Alstom Bharat Forge Power Pvt. Ltd. (GE Power Systems), L&T
Rajat Babbar	7.5	Metal and Mining	Operations Management, Project Management, Reliability Centered Maintenance, Supply Chain Management	Jindal Stainless Limited
Rajat Gupta	5.6	Automobile	Strategic Sourcing, Supply Chain Management, Manufacturing	Ashok Leyland
Rohan Rajendra Jore	5.8	Metal & Mining	Operation & Maintenance management, Project Management, Asset optimization, Inventory management, Sustainable safety management	Hindustan Zinc Limited Vedanta Aluminum Limited
Rohit Kumar Gera	8.5	FMCG	Operations Management, Project Management, Business excellence, Supply Chain Management & Procurement, Inventory Management, Quality Assurance	Godfrey Phillips, UB Group Hindustan Unilever Ltd
Santu Ghosh	5.8	Energy, Power	Project Management and Operations	Hindalco - Aditya Birla Group
Saptarshi Biswas	6.6	Energy	Operation Management, Project Management, Efficiency Monitoring, Project Comissioning,	Vedanta Resource PLC, GMR Energy Ltd
Saunak Dey	7.6	Energy, Power, Mining	Strategy & Business Planning, Govt. Liaising, Project Management, Operations & Maintenance Process Enhancement, and Team Management	Vedanta Limited, The West Bengal Power Development Corporation Ltd (WBPDC)
Shuvasri Dhar	5.8	Power & Automation	Project Management, Planning & Execution, Automation Design Engineering, Product Development & Validation, Supply Chain Process	Emerson Automation Solutions
Sourodeep Chakravarty	5.5	Automobile	Research & development, New product development, Product Testing & Validation Production process layout design.	Bajaj Auto Ltd
Sudipto Dutta	6.7	Energy, Power Distribution	Project management, Structural Design, Planning and Execution, Procurement & Vendor management	CESC Limited
Sumeet Kumar Singh	5.7	FMCG, Metal & Mining	Project Management, Environmental Sustainability, Operations Management, Capex Proposal and Execution	Asian Paints Ltd, The Coca Cola Company Vedanta- Sesa Goa Ltd,
Swarnendu Srimany	4.8	Industrial Equipments	Sales & Marketing, Direct sales (B2C), Channel sales (B2B), Business development	Larsen & Toubro Ltd



01



Abhishek Dixit

Education

B. Tech (Automotive design), UPES Dehradun

Past Employer

TVS Motor Company Ltd.

Overall Experience

5.3 Years

Accomplished professional with extensive experience in projects, new product development and R&D in automobile sector

Senior Engineer, TVS Motor Company Limited

Product Development and Team management

- Spearheaded engine design & validation team to deliver technologically advanced TVS Victor, resulting in a 2% increase in market share in the overall motorcycle segment in India
- Undertook vehicle re-engineering projects to optimize product performance aimed at meeting changing regulatory requirements and market expectations for product competitiveness
- Improved customer satisfaction by resolving 3 most critical field concerns, implicitly contributing to JD power # 1 award; attended over 100 customers across India
- Contributed to Modularity and Platform Design approaches in motorcycle products, thereby achieving 60% parts commonisation
- Planned and coordinated Homologation activities as per CMVR (Central motor vehicles Rules of India) for vehicles at Govt accredited labs; certified 2 vehicles for mass production

Analysis and Value creation

- Authored a patent published in India for unique solution to optimize the performance of engine
- Deployed statistical tools to analyze the test data, thereby improving customer riding experience
- Co-created innovative solutions with 4 suppliers to achieve functionality, quality and timely delivery of the project
- Designed & implemented low cost solution in exhaust treatment device for motorcycles & saved INR1.8 Cr. per annum (60rs/ unit)
- Mapped competitive intelligence by tear down analysis and reverse engineering

Extracurricular activities

- Member of IIMC Operations club
- Participated in Virtual BAJA SAE
- Member of Oikos International Student Organisation

02



Alok Mishra

Education

B. Tech (Mechanical Engg.)

Kalyani Government Engineering College

Past Employer

Larsen and Toubro Limited

Overall Experience

5.7 years

Experience in turnkey projects with expertise in Project Management, Supply Chain Management, Strategic Planning and Contracts Management

Assistant Manager, Construction, Larsen and Toubro Limited, Kolkata

Project Management

- Handled turnkey projects from Business unit, delivering projects timely within accepted cost estimate (ACE)
- Coordinated actively with Internal (Engineering, Procurement and Site teams) and External stakeholders (Client and Consultant) ensuring seamless project execution
- Executed Turnkey projects (material handling business pertaining to Power, Mining & Refinery sector) worth INR 1238 Crs. as a part of project team in varying roles

Supply Chain Management

- Handled Supply Chain Management of Equipment both Sale in transit and Import sales worth INR 550 Crs
- Implemented Advance Shipment Note (ASN) for decreasing the lead time of transport and improve WC
- Accomplished 100% Indent Digitization for real time capture of cost booking on consumption of stock

Strategic Planning / Contracts Management

- Scheduled and monitored project progress and analyzing critical path
- Executed Resource Mapping and Levelling to mobilize assets timely and optimize the project cost
- Carried out Risk Assessment and Mitigation to periodically identify and devise strategy to neutralize risks
- Handled Contractual correspondences with client and vendors for techno-commercial issues, statutory, performance compliances and Claims Management
- Implemented operational excellence initiatives improving the margin for the projects

Achievements & Extra-Curricular Activities

- Rated Outstanding Performer (Top 5% employee) in Larsen and Toubro consistently for last 3 years
- Received "Quality Trophy 2012-13" for meticulous execution of debut project
- Nominated for position of "Executive Assistant to CMD of Larsen and Toubro" in Mar'17
- Member of the organizing committee of the Technical Festival "PRARAMBH 2009" held at KGEC
- Member of KGEC student chapter of ISHRAE from May 2010 to Apr 2011
- Associate Member of ImechE U.K. with effect from 26th October 2016 onwards

Diversified experience in the field of Operations Management, Quality Assurance and New Product development in two different Industry Sectors

Assistant Manager, Operations, FCPL Unit, ITC Ltd, Bangalore

- Acted in capacity of Line Manager of 2 mass production lines of products Dark Fantasy and Split creams with an Annual production capacity of 17000 MT and 60 - 65% utilization
- Led a young and dynamic team of 8 Engineers and Technical Associates managing day to day operations of production lines involving a total of +400 workmen
- Responsible for active gap analysis and improvement implementation on the basis of consumer feedback towards manufacturing stabilization and alignment with consumer perception
- Conceptualized and implemented automations in packaging section of the line to reduce the Manual handling of products leading to significant man power reduction
- Played a pivotal role in achieving Gold Award in Manufacturing Excellence Award 2016 by Frost and Sullivan

Manager, Quality Assurance, TATA MOTORS Ltd, Dharwad

- Successfully established the Manufacturing Processes and Quality Systems in a Green Field project for Manufacturing of Light commercial vehicles such as LP - 712 / 912 / 407
- Led an 8 member analytical and in-line inspection team to consistently deliver superior quality of LCV and ICV Vehicles
- Responsible for 6 monthly warranty issues, early field failure, process issues analysis and implementing action plans
- Spearheaded the BOM verification exercise for Non-bulk items of 4 different products and implemented actions to increase the accuracy level to 95%
- Contributed savings of Rs 25 lakh through Wire and Tube Exercise on different Light Commercial Vehicles

Achievements

- Strengthened the control on the process variability of cream deposition to 4 sigma level by applying Six Sigma methodology thereby saved Rs 50 lakhs for FY 16-17
- Reduced legal market complaints from 0.14 ppm to 0.04 ppm by executing 2 projects pertaining to technical interventions on processes controlling the different failure modes
- Won First Prize in the TATA MOTORS IDEATE award for Quality Management (FY'14).



03

Aman Agarwal

Education

B.Tech (Mechanical), NIT Durgapur

Past Employee

ITC Ltd
TATA Motors Ltd

Overall Experience

4.7 Years

Multifaceted professional experience in Product development and Quality management providing solution & cultivating customer satisfaction

Junior Manager, JSW Steel Ltd., Vijaynagar

New Product Development

- Responsible for end to end activities of product development for Auto & Non-Auto segments using core tools such as Advanced product quality planning, FMEA & Control plans
- Collaborated with JFE Steel Corp, Japan for developing special Auto grade steel for Maruti Suzuki and Honda
- Led cross functional teams for process improvements & New product developments
- Assessment of customer requirement for new product, formulation of Operation Strategy & conversion of enquiries into firm order

Technology Excellence

- Quality module lead in SAP, Manufacturing execution system & Lab information management system for its implementation in Cold rolling division
- Improved projects efficiency with Total Quality control and Lean Six-sigma methodologies and frameworks
- Tracking and optimizing Non-conformity products in consultation with respective technical service department, handling customer complaints & providing corrective action and preventive action
- Formulation and implementation of Standard operating procedure & monitoring of process deviation, doing root cause analysis and customer site visit
- Interface with Marketing, Application Engineering, PPC & Production departments, arranging monthly NCO, CAPA & Quality meetings for review of performance and taking actions
- Formulated Quality strategies for addressing product defects which resulted in improved Quality & delivery time
- Managed & implemented QMS function -ISO 9001-2008 & TS16949:2009

Achievements & Extracurricular Activities

- Received Best Quality Circle Award by TQM department at JSW steel Ltd in 2014
- Certificate of appreciation for developing New product for Maruti & Honda Corp in 2015
- Secured 1st position in Eastern vocal singing competition (70+ contestant) in WHEEL's 2011 organized by TATA MOTORS Jamshedpur plant



04

Amit Kumar Jha

Education

B. Tech, (Metallurgical Engg.), BIT Sindri

Past Employer

JSW Steel

Overall Experience

4.7 Years

05



Anjali Sahu

Education

B. Tech. (Metallurgical Engg.), NIT Raipur

Past Employer

Steel Authority of India Ltd.
JSW Steel

Overall Experience

4.7 Years

Multifarious professional with extensive experience in Operations, Quality Management and Project Management

Junior Manager, Steel Authority of India Limited, Bhilai

Operations Management

- Spearheaded a team of 30 members as Production-in-charge of two quality testing and inspection units of Rail & Structural Mill with combined capacity of 0.65 million ton per annum
- Led a cross functional team of 10 members in system modifications resulting in process stabilization & maintenance delays reduction by 40%
- Facilitated reliable operation of the equipments with effective preventive maintenance through planning, scheduling and spare part management
- Developed Quality Circle teams to solve critical inspection and testing line problems ensuring continual Improvement journey

Project Management

- Administered brown field project of an automated steel production unit worth INR 12 billion from its inception to onsite installation & commissioning
- Managed vendor selection and procurement of critical components from domestic and international vendors worth INR 10 million
- Fostered team's capabilities through skill mapping and imparting training on regular basis

Quality Management

- Performed failure analysis of the cold rolled sheets leading to decrease in rejection by 20%
- Procured critical quality testing equipments for central stage laboratory as per specifications within the set quality

Achievements and Extracurricular activities

- Awarded "CHAIRMAN'S TROPHY FOR YOUNG MANAGER"-2014-2015 by Steel Authority of India Ltd
- Awarded Certificate of proficiency-ASNT NDT LEVEL-II in Eddy current & Ultrasonic testing method
- Organized and conducted a National Level Techno-cultural event organized by Eclectika'11-NIT Raipur
- Finalist-UDAAN 2014: Business Quiz for corporate involving 20+ teams across the organization
- Appointed Leader-"Saksham" for mentorship and training of 30 members on lean manufacturing practices.

06



Arindom Ayan Boruah

Education

BE (Electronics & Telecommunication)
Assam Engineering College

Past Employer

BHEL

Overall Experience

7.5 Years

Experience in Technology Consulting, Supply- Chain & Project Management with rich leadership experience in End Customer Service and Vendor Management

Engineer, Bharat Heavy Electronics Limited, Kolkata

Technology Consulting

- Provided consultancy for developing execution and operation plans for power projects located in diverse geographical locations to clients such as NTPC, ONGC-TPC, DVC, GAIL, OIL, SAIL and TATA Power
- Researched and recommended new technological solutions to Clients to resolve technical problems faced in Automation systems of wide range of Turbine control systems

Supply Chain Management

- Spearheaded end to end sourcing & procurement activity of project deliverables from Estimation - Budgeting -Tendering - Ordering - Logistics up to Delivery
- Directed the execution of more than 80+ strategic sourcing process starting from supplier identification and negotiation of offersto oversight of contract compliance throughout the process

Project Management

- Led a cross functional team of Technology Specialist for execution of control system commissioning project of worth INR 220 Cr Captive Power Project
- Liaised with global vendors such as GE, Honeywell, Yokogawa and resolved bottlenecks in transportation, supply and installation of equipment's to meet project schedule

Achievements

- Youngest employee to be awarded as Excellent Executive of Eastern Region from BHEL in 2010
- Member of successful Himalayan Expedition to 16000 ft in Kanchenjunga Range
- Trained Photographer and a contributor to National Geographic My Shots Portal
- Worked as a Designer for CII-JICA publications

Professional with experience in Operations & Process Control and Operational Excellence with expertise in Efficiency Improving Data Analysis

Assistant Engineer, Hindalco Industries Limited

Operations and Process Control

- Led site execution team of 7 members for commissioning of Process control measurement activities of 360KT capacity Aluminum smelter
- Established effective analytic systems and procedures to support and ensure the continued smooth operation of Plant and improved Plant productivity
- Responsible for end to end quality management from raw-material input to process control for high quality product for customers
- Planned and streamlined plant processes to improve Process Efficiency
- Organized event “Partners in our Progress” in MAHAN-Hindalco which was a national meet under Customer Engagement Program for domestic and export customers of HINDALCO
- Awarded Bravo Award for analyzing and collaborative skills in technical analytics fields

Operation Excellence

- Core-Member of Steering committee for World class manufacturing strategy formation
- Implemented Business Excellence initiatives– Innovation, Kaizens, Quality Circle, 5S activities
- Designed and implemented Standard Work Instruction methodology to standardize process and improve operations effectiveness
- Central coordinator for 7QC tool projects taken under Systematic Improvement and Innovation pillar
- Delivered 99.85% metal purity through successful completion of Quality improvement project
- Internal auditor for Basic condition Evaluation audit to apply for Gold Award in Aditya Birla Operational Excellence Award



07

Aruni Sahu

Education

B.Tech (Metallurgical Engg.), NIT Raipur

Past Employer

Hindalco Industries Ltd.

Overall Experience

4.7 Years

Diverse experience in Process Excellence, Product Development, Operations Strategy and Project Management in Mining & Metal Industry

Manager, Jindal Steel & Power Limited

Manager – Process Engineering

- Led a team of 08 engineers to implement Best Operational Practices & Strategies in Steel Plant having annual production capacity of 2 Million Tons
- Pioneered and implemented operational practices, causing recurring savings of INR 5.76 Cr/annum
- Collaborated with different departments for developing new steel grades, leading to recurring annual orders of 0.12 Million Tons
- Developed & Implemented Metallurgical Model to reduce WIP inventory, liquidating non-moving steel slabs inventory worth INR 61.6 Cr
- Conceptualized & led project of SAP-Level 2-MIS integration for capturing daily Management KPIs

Assistant Manager - Project Management

- Key team member for finalization of Design, Engineering, Sourcing and Commissioning of a Green Field Project worth INR 1600 Cr
- Implemented erection & sourcing strategies, leading to savings of INR 1.5 Cr
- Spearheaded 4 members team for procurement and contract finalization of Piping & Plant Utilities packages worth INR 300 Crores

Awards & Honors

- Conferred as Best Executive of the Year in 2012
- Awarded as Executive of the month in Nov-2014 and Aug-2016
- Received Spot Award in 2011
- Certified Lead Auditor in Quality Management System as per API Q1.



08

Ashish Kumar Verma

Education

B. Tech (Metallurgy), NIT Durgapur

Past Employer

Jindal Steel & Power Limited

Overall Experience

8.7 Years

09



Avik Roy

Education

B.Tech. (Production)
NIT Trichirappalli

Past Employer

Robert Bosch Engineering and Business Solutions Private Limited

Overall Experience

9.5 Years

Experience in Project Management, Cost Structure Analysis, Design & Patent Study, Product Benchmarking with Team Management & Development Skills

Project Manager, Robert Bosch Engineering & Business Solutions Private Limited, Bangalore

Project Management

- Led a team of 10 associates as the Project manager for consulting projects on product benchmarking and manufacturing cost structure analysis projects
- Managed complete product benchmarking projects with revenues of USD 1.5 million starting from internal pre-sales, requirement analysis, proposals, work breakdown, scheduling, execution and delivery for multiple parallel projects
- Spearheaded global projects with project teams spread across Europe, Americas and Asia Pacific
- Handled vendors of analysis services with annual service contracts in the tune of INR ~50 lakh

Business Operations

- Consulted for internal product development teams on Design for cost and Design for manufacturing topics
- Strategized with business unit management to define short, medium and long-term growth and sustenance strategy for the specialized consulting team
- Carried out continuous improvement and excellence in project deliveries by introducing tools for improving document standardization, quality and project timelines using automation
- Interfaced with manufacturing teams and software development team to gather and convert manufacturing requirements in to contextual needs for software development
- Contributed to the manufacturing process development team of Robert Bosch Electrical Drives division in Germany while on deputation for 11 months

Achievements

- Filed 2 patents in automotive field as inventor and 1 patent in consumer goods as a co-inventor
- Instrumental in building up of the internal consulting team responsible for product benchmarking and product / manufacturing cost estimation with an annual CAGR of ~20% with experience of working on 300+ product benchmarking projects
- Awarded as star performer of the business unit in 2013

10



Chetan Ingale

Education

BE (Civil), Mumbai University

Past Employer

RPG Group (KEC International Ltd.)
Valmont India Pvt. Ltd

Overall Experience

5.9 Years
(2 yr International Exp. in Saudi Arabia)

Experience in Technology Product Development, Project Management, Client Management and Business Development, Structural Design

Senior Engineer, KEC International Limited, Saudi Arabia

Project Management and Client Management:

- Led engineering team of 6 members for comprehensive engineering solution for INR 2000Cr worth projects in KSA
- Evaluated complex site issues and facilitated appropriate techno-commercial solutions
- Proficient in swiftly executing projects with competent cross functional skills and ensuring on time deliverables within preset cost parameters
- Agile coordination with KSA's clients on daily basis for early reviews and approvals, resulted in reduction of project cycle time
- Possess abilities in effectively forecasting and executing multiple projects related to various product lines of the company

Business Development and Structural Design:

- Played a pivotal role in bagging tender worth USD 89.69 million in KSA. Transmission line towers and foundations were designed in cost effective manner and won order by coating just 1% less than competitors
- Executed design of new OHTL steel tower for KSA project, leading to cost saving of USD 0.2 million
- Negotiated with Mosdofer Austria (Insulator & Hardware Provider) on length of Hardware, resulting in saving of USD 7800 in suspension towers
- Attended and completed tower test for 132 kV D/C Special Heavy angle tower in Indian tower testing station (Nagpur)

Awards and Extra curricular activities:

- Received WELL DONE AWARD in RPG Group
- Certified Member of Saudi Council of Engineering
- Participated in Mumbai Marathon-2014 for RPG Group
- Won price in Collage Maker competition in RPG day celebration

4.8 years of diverse experience in Supply Chain Management entailing Procurement, Materials Management and Vendor Management in Chemical Industry

Assistant Manager, Jubilant Agri and Consumer Products Limited, Noida Sourcing (Supply Chain Management)

- Procured Chemicals for Wood Finish and Wood Coating division with total annual spend of INR20 Crore in Chemical Industry(Jubilant Agri and Consumer Products Ltd.)
- Reduced cost through negotiations with supplier, benchmarking, spot forward and opportunity buying by effective utilization of E sourcing Platform-Vend-x
- Developed new suppliers regularly and proactively resolved bottleneck issues
- Traded with international clients to search for better opportunities of sourcing quality competent chemicals by comparing global and local prices
- Analyzed supplier's performance based on vendor's audit, schedule adherence, quality & safety parameters regularly for continuous improvement
- Optimised chemicals schedule planning by Reducing stockouts of chemicals even when constraints was very high on storage of bulk chemicals, lead time variance, single source vendors for specialty chemicals and demand fluctuations

Projects and Achievement

- Certified LEAN six sigma green belt for Optimising inventory level of imported chemicals and saving INR 37 lacs in six months
- Organized audits of ISO 9001:2008 in collaboration with Bureau Veritas for Supply chain department
- Computed the mass balance for Sulphuric acid plant to calculate plant efficiency and optimize the plant yield
- Coordinated an event of Technical Fest Avishkar 2011 in NIT ALLAHABAD
- Won awards in Fine Arts competitions.



11

Garima Singh

Education

B. Tech (Chemical), NIT Allahabad

Past Employer

Jubilant Agri and Consumer Products Ltd.

Overall Experience

4.8 Years

Result oriented professional with experience in operations, customer handling in Automobile sector with expertise in Quality Improvement & Operations excellence

Deputy Manager, Maruti Suzuki India Limited, New Delhi

Quality Improvement

- Led quality operations team of Tata Ace Assembly line & Improved Manufacturing Quality (First Pass Yield) from 56% to 81%
- Reduced life time warranty cost of Tata Ace by 395 INR/Vehicle & warranty defects/1000 vehicles from 154 to 107
- Led a cross functional team of suppliers, design and process team to reduce average weighted defects/vehicle by 31% in a product
- Led Quick Response Team (QRT) of Tata Iris CNG (new launch) and made vehicles On-road within 24 hrs by providing plant assistance to dealer
- Benchmarked the competitor vehicles to understand competitor advantage and carried out 2 major quality improvement projects

Operations Excellence

- Improved productivity of Tata Venture weld line from 15 vehicles to 19 vehicles using lean techniques
- Reduced cycle time of Tata Venture frame line by 170 seconds thereby improved productivity of line from 30 frame/day to 50 frames/day
- Involved in plant level kaizens and driven autonomous maintenance to improve key business metric (SQPCDME) by working closely with Shingijutsu Global Consulting USA

Service Operations Management

- Led after sales operations team for NCR region dealers ensuring high dealer profitability, customer satisfaction & spare part business profitability
- Improved the Customer Service Index (CSI) of assigned dealers by approx. 50 points by improving repair quality and service delivery process
- Responsible for Service Capacity Planning, Layout Planning, Customer handling & resolution of customer complaints in specified duration



12

Gourav Garg

Education

B. E. (Mechanical), Thapar University

Past Employer

Maruti Suzuki India Ltd

Tata Motors Ltd

Overall Experience

4.7 Years

13



Hari Krishna Bysani

Education

M.Tech. (Instrumentation & Control)
COE, Pune

B.Tech.(Electronics & Instrumentation)
JNT University

Past Employer

Vanderlande Industries, India
Spire Automation & Innovation

Overall Experience

4.8 Years

4.8 years of Global experience in Industrial Automation, with expertise in managing cross-cultural teams

Senior Engineer – controls, Vanderlande Industries, Pune

Project Management

- Executed 10+ European and Asian projects, by working with diverse cultural and functional teams
- Managed projects from design, development & commissioning and post hand over support
- Led cross functional teams of 4-7, for commissioning of automation projects for clients such as Posten Norge-Norway, TNT-Belgium and Adidas-China
- Developed efficient automation solution for improving system performance for brown field projects like Fanuc Logistics-Paris
- Played a pivotal role in developing interface between SAP (ERP) with automated plant with tracking and sorting technology
- Spearheaded development & implementation of web based applications for warehouses, airports, parcel and postal systems
- Engaged in support of R&D activities on development of SCADA application for automation systems

Achievements

- Clinching factor in successful completion of automated parcel & postal system of Posten Norge, Norway, worth of 20M Euro
- Awarded by General Manager for developing Generic tool which reduced engineering hours to design SCADA
- Recognized as “Technical Support” in SCADA competency across Vanderlande Industries, India

Extracurricular Activities

- Initiated small scale whole sale distribution business of automobile spares and services
- Class Representative in IIM Calcutta, PGPEX-VLM batch of 2018
- Presented 2 Technical papers on Advance Control Systems in International conferences, in year 2012
- Organized and participated in Annual sports and technical events at “Rajeev Gandhi Memorial College of Engineering & Technology” in 2008.

14



Ishan Sharma

Education

B. Tech (Mechanical)
JN Govt. Engg. College, Sundernagar (H.P)

Past Employer

Honda Cars India Ltd.

Overall Experience

6.5 Years

More than 6.5 years of experience in knock down supply chain optimization, export, procurement, planning and strategy, product development and design change management

Senior Executive, Honda Cars India Ltd, Noida

Project Management

- Led New Model Spec. section, spearheading cross functional project management functions including parts ordering, scheduling, design change study, monitoring and budget handling
- Successfully executed new model launch of Honda W-RV, B-RV, Jazz, City(4th generation), C-RV, Mobilio, Amaze & Brio as new model and production strategy project leader
- Achieved cost saving of INR 330 Million using Supply Chain Management import logistics efficiency up themes by working in team of 5 mangers
- Coordinated with global Honda R&D and production planning and operation teams, and internal cross-engg, development and logistic teams for successful execution of new model trial lot events, by ensuring apropos parts application and delivery
- Modeled various themes to improve import packing efficiency of mass production lot shipments received from Japan, Thailand and Indonesia
- Managed the part export projects from conceptualization to final production stage by successful execution of Mass Manufacturing Approval (MMA) audit
- Performed business analysis to identify key areas for parts application, development and availability for Honda new model development and ensuring smooth transfer to mass production

Achievements

- Youngest executive to be promoted as Section head in Honda New Model Control Division with “A+; exceptionally above average” rating
- Reduced standard lead time by 30% (5 M to 3.5 M) and average event parts cost by 20% for Honda cars new model development by optimizing knock down parts import process
- Awarded Director-Technical Education (Himachal) scholarship granted by Directorate of technical education Himachal Pradesh amounting to INR 14400 from 2006-2010
- Secured 2nd position in Intra university Basketball championship held in 2009

Experience in Operations, Quality management with expertise in New product introduction, Process planning, Six Sigma methodology and People Management

Manufacturing Engineer, Caterpillar India, Chennai

Quality Management

- Deployed Lean Quality principles at Quality gates of loader line, thereby reducing the quality gates defects by 60 Percent
- Collaborated with 6 dealers globally (Africa, Middle East, India) to set up the quality governance council to resolve and govern the customer issues
- Executed 9 continuous product improvement projects to improve the product quality through DMAIC methodology
- Improved customer satisfaction by reducing machine in-service defects by 83 percent

Process Planning

- Led process planning team to execute 2 New Product Introductions
- Spearheaded the value stream transformation project by analyzing current state/ future state map of paint value stream
- Collaborated with vendors to Improve vendor painting process to meet caterpillar engineering standards

Production Management

- Managed a team of 50 workmen to meet the monthly production and quality targets
- Optimized component painting line to improve line efficiency by 40%
- Executed six sigma green belt project to set up a mini warehouse to improve inbound components handling

Achievements

- Awarded Global Caterpillar Chairman Award for leading environment, health and safety improvement projects
- Certified Six Sigma Green Belt
- Successfully completed Caterpillar "Leadership & Technical Development Program"
- Best student award in final semester of engineering for securing first position



15

Kamlesh Kumar

Education

B. Tech (Mechanical), Amrita University

Past Employer

Caterpillar India Private Ltd

Overall Experience

4.8 Years

Experienced professional in resolving customer issues, Quality Assurance, SAP implementation, Supply Chain and people management

Associate Manager, Jindal Stainless Ltd, Jajpur

Quality Assurance & Technical Services

- Troubleshooting customer complaints on resolution of facility issues, defect analysis and communicating corrective & preventive actions
- Designed and implemented documentation formats for effective data analysis, highlighting progress and critical issues for internal and external stakeholders
- Spearheaded 3+ process development trials, which resulted in 5% increase in stainless steel production at cold rolling stage in 2014
- People Management: (i) Led team of 42+ quality personnel at 10 production lines and resolve quality related issues on the shop-floor. (ii) Mentored 20 new graduate engineer and diploma trainees

SAP based ERP implementation

- Integrated QM across other modules such as MM, PP & SD along with the professional team of Accenture
- Requirement mapping, testing of new developments, gap analysis, post implementation support and imparting end user training
- Execution of various project such as enhancement of CCMS (Customer Complaint Management System), warehouse management, etc

Supply Chain Management

- Monitored dead inventory lying for operational rework and coordinated with marketing team for suitable orders to liquidate it within stipulated time
- Product specification analysis and feasibility study of new products

Achievements and Extra Curricular

- Awarded for valuable suggestions and implementation of cost control measures of JSL
- Placement representative of Batch 2012 with class size of 688+ students, achieving 92% job offers by graduation, MANIT-Bhopal
- President, Institution of Engineers, MANIT-Bhopal chapter in 2011.



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Kashif Bin Imam

Education

B. Tech (Material Science & Metallurgical Engg.) MANIT Bhopal

Past Employer

Jindal Stainless Ltd

Overall Experience

4.8 years

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Kedar Navale

Education

B.E. (Electrical), LD College of Engineering

Past Employer

Godrej & Boyce
Vedanta

Overall Experience

6.5 Years

Multifaceted professional experienced in Operations & Maintenance, Asset Optimization, Client relationship management at diverse industry sector

Assistant Manager, Godrej & Boyce Mfg, Ahmedabad

Client Relationship Management (Sales & Service)

- Led team of 30 professionals to drive monthly service & spare sales of INR \$6.5 million through direct & channel sales for Material Handling Equipment (MHE)
- Managed 200+ accounts and coordinated with end users by providing technical services and solution for complaints registered on CRM
- Facilitated service contracts for key accounts generating service revenue through contract sales
- Analyzed and Implemented Inventory scheduling for regional dealers based on demographic population of equipment
- Reduced Recovery cycle time of warranty material from 30 to 15 day & controlled the return value by INR 50K per month

Operations & Maintenance Management (Hindustan Zinc Limited – Vedanta PLC Resource)

- Led a team of 25 Technical personal for maintenance of 755 equipments to achieve 98% availability of 4.2 MPTA of Zinc smelter using TPM/TQM techniques
- Liaised with State Electricity board and CPP for effective distribution of 240MW for providing reliable and uninterrupted power supply
- Coordinated with the Procurement team for technical review/clearance and timely purchase of critical spares
- Identified new areas for power saving, devised action plan and implemented projects that resulted in annual saving of INR 2.9 million (2015-2016)

Achievements & Extracurricular Activities

- Initiated a group “Nammi – A touch of Care” in college with a vision for helping kids & solving environmental problems like plastic, garbage and tree plantation
- Received appreciation for timely resurrection of power supply subsequent to blackout in Zinc smelter complex in year 2015-16
- Appreciated by management for various Kaizen initiatives undertaken in Zinc Smelter complex in year 2015-16

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Kumar Adeesh

Education

B. Tech (Electrical and Electronics)
SRMSCET, Bareilly
PGDC, NPTI Durgapur

Past Employer

Tata Power

Overall Experience

5.6 Years

Cross functional experience in Project Management, Supply Chain Management, Planning, Contract Management and Operations in Energy sector

Lead Engineer, Tata Power, Mumbai

Project Management

- Led project and contract management for brownfield and green filed projects with a Capex of INR 50 Cr and subsequent acquisition of more than 10000 direct customers
- Expedited the development process of 25 vendors through training sessions, TBT and checklist design for distribution projects
- Proposed, planned and executed 10 KM LT cable network interconnection project of INR 12 Cr resulting in efficient and reliable power supply
- Reviewed viability of distribution project through on-site feasibility with Engineering and marketing team
- Coordinated audit processes – Tata Power Business Excellence Model (TBEM), IMS and Safety

Operation

- Part of Commissioning & Operation team of India's 1st Ultra Mega Power Project with 5X830 MW units
- Coordinated with EPC contractors for performance guarantee test of equipment as per technical specification
- Steered boiler efficiency improvement project through continuous monitoring and control
- Developed & implemented SOP for smooth start-up & shut down of plant equipment

Achievement

- Certified lead auditor of ISO 9001:2008, ISO 14001:2004 and OHSAS 18001:2007
- Recognized by Divisional head for reduction in PADCI from 300 days to 210 days through 6 step LASER project
- Reduced 20% variable cost of power generation through special SPS project “Coal Blending”
- Awarded by MD Tata power for significant contribution in Tata Power Clean India Campaign

Accomplished Professional with more than 5.5 years of cross functional expertise across operations, project management and Engineering Design in Oil & Gas Domain

Sr. Engineer, Mechanical, Pyramid Consulting Engineers Pvt. Ltd.

Operations & Reliability

- Awarded A* (significantly exceeded expectations) rating in RIL (max 10 % employees)
- Key techno managerial role with primary function of improving reliability of units in Reliance Jamnagar refinery
- Ensured Average availability of 97.7% for Crude units and 96.8% for Vacuum Gas Oil units
- Led a team of 10 engineers and 50 contractors to ensure timely completion of shutdowns across 10 no. of units in the Jamnagar refinery complex
- Successfully executed projects; Increasing unit production capacity by 8% & saving of 48TPH steam per unit
- Implemented Risk Based Inspection (RBI) by integrating Meridium module with SAP to minimize equipment down time and increases the effectiveness of inspection programme
- Awarded Best Suggestion Award for design of clamps to arrest leaks in the unit
- Won Best Energy Conservation Project, Best Process Hazard Analysis Awards

Projects & Engineering Design

- Received Certificate of Appreciation from client M/s GKPI Ltd., Italy for successfully executing Central Production Facility FEED project ahead of deadline
- Led the static design and material selection team for executing Oil & Gas projects
- Successfully completed EPC activities for M/s ECOMAR's Petroleum Regeneration facility in UAE
- Made an excel model as a substitute to PV-Elite for quick estimation for budgetary quotations to avoid constraint of licenses. Values were always within margin of 10%

Achievements & Position of Responsibilities

- Achieved All India Rank (AIR) 478 in IIT-JEE and 512 in AIEEE (top 0.1%)
- Awarded B.Tech with Minor degree in Industrial Design at IIT Bombay with CPI of 8.2/10
- Awarded Undergraduate Research Award 01 for research project at IIT Bombay
- Served as Dramatics Secretary of Hostel H2, IIT Bombay; 3rd position in Inter Hostel Dramatics G.C
- Co-ordinated 3-day workshop in Techfest – IIT Bombay, Asia's largest technical festival
- Co-ordinated 8 professional performances in Mood Indigo – IIT Bombay, Asia's largest cultural festival,



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Prudhvi Teja

Education

B. Tech (Mechanical), B. Minor (Industrial Design), IIT Bombay

Past Employers

Reliance Industries Ltd
Pyramid Consulting Engineers Pvt Ltd

Overall Experience

5.7 Years

Multifaceted professional experience of 6.6 years in Operations, Project and Energy Management

Assistant Manager, Vedanta, Jharsugoda, Odisha

Project Management

- Worked as a key team member in erection and commissioning of Ash Handling Plant project, which include execution, monitoring & control and closure
- Lead functional teams of Engineers and contractors for Implementation of New Bottom Ash Disposal System, saving Rs 40 Million annually
- Successfully completed business process reengineering of Electrostatic Precipitator (Rs 45 corer project), reducing emission level by 70%,

Operations

- Managed a team of 40 operation engineers for generating power to meet the in-house demand of aluminum smelter
- Steered major plant shutdown activities by effectively coordinating with relevant stakeholders to minimize the impact on productivity
- Led process re-engineering projects using Six Sigma & TQM Practices to enhance the quality & production of Power
- Worked as a key team member in business excellence initiatives

Achievements

- Nominated for "CEO Kitty award" for saving the Rs 40 million annually by reduction in disposal cost of ash
- Nominated for "Technical Star", conducted by Vedanta Limited and KPMG, among top 5% best performers
- Certified PMP from PMI
- Awarded for Distinguished KAIZEN in Kaizen competition at Vedanta Limited
- Recognized for successfully organizing International conference MINE 2009 organized by ISM Alumni association Kolkata Chapter.



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Naryandutt Pandey

Education

B. Tech (Electronics and Communication) WBUT
PGDC (NPTI), PMP (PMI USA)

Past Employer

Vedanta Limited

Overall Experience

6.6 Years

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Naveen Panwar

Education

B. Tech (Electrical), NIT Jaipur

Past Employer

Jindal Stainless Limited

Overall Experience

6.5 Years

Experience in Production Planning and Control, Procurement Management, Inventory Management, and Supply Chain Management

Associate Manager, Jindal Stainless Ltd, Hisar

Supply Chain Management (Theory of Constraint)

- Integrated and implemented Theory of Constraint (TOC) solution for end to end performance enhancement of Supply Chain
- Planned and Executed Buffer Penetration Report (BPR), an Inventory Management System, based upon TOC principles for managing inventory at Warehouses across the country
- Constantly reviewed MPC module with Firm needs and integrated essential changes in ERP system to match the company's strategy and support cross-functional planning

Production Planning and Control

- Administered the quality product delivery of export orders, Railway orders, Domestic HRAP orders; managed overall operations involving production planning & coordinating for material inflow inside the plant up to dispatch
- Worked as a Core Team member of SAP ECC 6.0 and Advance Planning Optimizer (APO) implementation to improve Production Planning, Scheduling and OTIF
- Implemented a planning device and change scheduling to 'Pull' planning to achieve higher customer service level, decreased inventory level, and lower downtime

Achievements

- Class Representative of PGPEX-VLM 2017-18, IIM Calcutta
- Applied market segmentation to schedule orders and reduced lead time of HRAP product from 28 days to 15-20 days resulting in improved customer delivery
- Enhanced working of supply chain management and increased the On time performance of Make to Order items from 76% to 86% and Availability of Make to Available items from 63% to 92%
- Applied concept of safety stock and skillfully decreased the lead time of IRSM product, order of ministry of railway, from 52 days to 18 days and dispatched the 100% quantity as per tender policy resulted in LD saving of INR 1.90 Cr
- Implemented modified inventory system for warehouses across the country and reduced finished goods inventory by 67%

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Neha Jain

Education

B.Tech (Metallurgical Engg.), NIT Raipur

Past Employer

Steel Authority of India

Maruti Suzuki India Ltd

Overall Experience

4.7 Years

A resourceful & multifaceted professional with experience in Operations, Production Planning & Control, Quality Assurance; Underpinned by a strong academic record

Junior Manager, SAIL, Rourkela

Operations, Production, Planning & Control

- Led 40-member team across 3 critical plants for Rourkela Steel Plant, SAIL
- Administered planning, production & dispatch of finished steel products worth over ₹ 10 billion annually
- Analyzed customer feedback index for products worth ₹ 3 billion monthly, to ensure timely delivery & quality
- Remodeled procedures to comply to ISO 9001:2015 & API:2015 which was later adopted by the company
- Supervised licensing & operation of 12 weighbridges; authorizing monthly weight data worth ₹ 7 billion
- Successfully Budgeted & completed installation of a weighbridge; Coordinated with Vendor & Legal Metro-logy Department to streamline dispatch; Reducing turnaround time in loading circuit by 5 hours per day

Quality Assurance

- Monitored failure analysis of parts & technical support of metallurgical processes at vendor end
- Assisted guaranteed quality of procured parts of SX4 engine produced at the rate of 3 lakhs engines p.a

Achievements

- Japan-representative of PGPEX-VLM class of 2018
- Selected for 7 leadership trainings for consistent place among top 30 candidates out of 100 candidates
- Consistent academic performer, securing above 90% during 10th, 12th, & B.tech
- Winner: National-level dance competition out of 12 teams; succeeding through 2 stage auditions process
- Elected by 400+ students to represent & manage Society activities for 3 consecutive years, 2010-12
- Finalist, national-level inter PSU quiz on International Women's Day, involving 150+ teams, 2014

Certifications

- Certificate of Appreciation for coordinating 1st 'Quality Circle', Maruti Suzuki India Ltd
- Ranked top 6% out of 35, 347 Kaggle users & scored 91% in Massachusetts Institute of Technology online Analytics course using R
- Successfully completed online course on "Fundamentals of Six Sigma", Technical University of Munich, securing 92%

Experience in Metal manufacturing industry with expertise in Electrical Operations, inventory management, Asset optimization, energy saving solutions and contractor Management

Associate Manager, Hindustan Zinc Ltd, Udaipur

Operation & Maintenance Management

- Liaison with RVVNL & RSEB, Rajasthan for the 132 KV Transmission line and manage all site activities such as providing technical inputs for methodologies
- Inventory management, store management by SAP& Procurement planning of electrical equipment as per plant requirement and deal with techno-commercial offers
- Coordinate with cross functional team to develop the operational strategy and its execution plan in consultation with the Unit Operation Review Committee
- Leading and motivating workforce; imparting continuous on job training for accomplishing greater operational effectiveness/efficiency

Sustainability Management

- Served as a lead internal auditor for ISO9001:2015 ISO14001:2015 ISO18001:2007 SA8000:2014
- Led a cross functional team of 8 engineers to implement the Lock out Tag out standard for sustenance towards safety
- Identified new areas for power saving, devised action plan and implemented projects that resulted in annual saving of INR 3 million

Achievements

- Optimized the operation of rectifiers leading to increase in the production volume with a benefit of INR 150 million
- Received "Achievement award" twice for improving productivity and power reliability of plant
- 3rd prize winner at corporate level in safety competition while representing the plant



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Nikhil Gupta

Education

B. Tech (Electrical), Aligarh Muslim University

Past Employee

Hindustan Zinc Ltd. (Vedanta PLC)

Overall Experience

7.7 years

Project Management professional with 4.8 years of cross-functional expertise pertaining to planning, engineering, budgeting, and execution of CAPEX improvement projects

Assistant Manager, Hindalco Industries Ltd, Odisha

Improvement Projects

- Spearheaded the project & commissioning activities of 1.5 MMTPA green field Alumina Refinery project by leading 5 supervising agencies of workforce 150+ involved in the execution of the project
- Devised breakdown solutions with minimum turnaround time and valiantly dealt with impediments encountered during commissioning phase of Alumina Refinery
- Developed plot plan and budget for 2.0 MMTPA Alumina Refinery expansion catering to the specifications of the equipment proposed to be upgraded or modified for the expansion
- Carried out planning, detail engineering & budgeting for CAPEX Improvement projects worth 110 Cr. and emphasized mainly on two critical projects of worth 100 Cr
- Played a pivotal role of project lead coordinator & jointly worked with cross functional teams to assess the capabilities of vendors, to finalize the technical specifications & scope of project
- Led a team of 8 senior personnel and 2 contract agencies by managing conflicts and by synchronizing team efforts to catalyze work execution
- Devised solutions for import substitution of plant components by visiting sister industries like Vedanta & implemented the concept to the existing systems

Achievements

- Successfully completed the commissioning of critical areas of Alumina Refinery in 2013 within two months & achieved 80% equipment utilization
- Successfully completed 1.5 MMTPA De-bottlenecking project of Mud washer area within prescribed time frame and achieved 100% capacity utilization of the plant
- Saved 1.45 Cr. by utilizing existing resources thereby relying less on the extra resources procured for De-bottlenecking project
- Successfully completed 90 Cr. Red Mud Filtration project and avoided critical shutdown of Refinery
- Saved 1.5 Cr. in engineering for Red Mud Filtration project by carrying out Proactive Engineering activities & by benchmarking practices from Vedanta, Lanjigarh.



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Nishant Kumar Singh

Education

B. Tech (Mechanical), NIT Durgapur

Past Employee

Hindalco Industries Ltd

Overall Experience

4.8 Years

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Nishant Srivastav

Education

B. Tech(Electronics), NIT Surat

Past Employer

JSW Steel Ltd.

Overall Experience

5.8 Years

An adaptable problem solver with experience in Project Management, Business & Process Excellence having expertise in Automation Domain

Assistant Manager, JSW Steel, Navi Mumbai

Project Management

- Strategized & executed revamping project leading to capacity enhancement of hot strip mill in a stringent 21 days time (40% percent less time than estimated)
- Spearheaded a team of 20, for brownfield project of migration from natural gas to coke oven gas leading to cost saving INR 48 Cr per annum

Process Excellence & Business Excellence

- Architected and implemented control scheme resulting in increased Product life cycle of a critical equipment which assured savings of approximately INR 50 lakhs per annum
- Synthesized and delivered an indigenous system to minimize quality deviation in hot rolled coil thus resulting in increased customer satisfaction and topline by 65 lakhs per annum
- Identified the need to upgrade Electrical drive of material handling system which resulted in a reduction of cycle time by 15% thus eliminating the bottleneck in the production line
- Upgraded the obsolete SCADA software and successfully implemented new software with an estimated cost saving of INR 8 Cr

Achievements and Interest

- Honored with Certificate of Excellence for two years in a row, Awarded to top 1% employees of JSW steel
- Won Best Kaizen Implementation Award as a leader among 1000 other applicants by JSW Steel
- Picked by the top management as an internal subject matter expert on industrial automation, and extended assistance to sister departments
- Developed and imparted technical training programs to 60 subordinates
- Student representative of PGPEX- VLM 2017-18 batch, IIM Calcutta
- Sports: Represented College and school in cluster level basketball tournaments
- Event Management: Worked in the capacity of event organizer in sports and cultural events

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Nitesh Mishra

Education

B. Tech (Electrical), VSSUT Burla

Past Employee

ABB India Ltd.

Larsen & Toubro Ltd.

Overall Experience

5.5 Years

Seasoned marketing professional with extensive experience in B2B Marketing of Electrical systems, Business Development and Project Management

Senior Engineer, ABB India Ltd, Nashik

Marketing & Business Development

- Managed proposal engineering, cost estimation, techno-commercial bidding, negotiation & new projects acquisition of low to medium voltage systems & services
- Achieved 200% target of order inflow in 2014 through strategic planning & remodeling of product suitable for Indian market (Recognized as best performer)
- Recognised as best performer and got promoted to Asst. Manager in L&T, 2014
- Market positioning of new product and received maiden order in India on smart predictive maintenance tools (My Remote Care) from Honda, Bangalore
- Standardized price list of regular services, spare parts & product for distributors, resulting in quicker offer response time, minimum dependency and better order realisation time
- Managed sales projection and order booking log in ERP systems like SAP, SFDC and Lotus Note
- Data analysed on existing customer base for customer mapping to propagate automation enabled system solution & achieve customer retention
- Improved Net Promoter Score (>95%) & SOMA (Survey of Market Absorption) Score by timely closing customer grievances

Project Management

- Managed enquiry floatation, system design engineering, risk assessment, obtained legal review on contract & vendor management
- Conducted site survey, project budgeting, planning & specification-in activities
- Bagged INR 15 Cr. order of RSP's brown field project via retrofit & revamp solution
- Won accolade for swift commissioning & capitalization of projects worth INR 14 Cr
- Worked with team size of 12 front end sales & service executives for customer base retention
- Coordinated with consultants, end customers and in-house design team for drawing preparation and approvals

6.8 yrs. experience in Business Strategy, Market Research, Proposal & Project Management, Predictive Data Analysis & Machine Learning and Entrepreneurship

Senior Engineer, BHEL, Tiruchirappalli

Business Strategy and Market Analysis

- Spearheaded the response initiative within the organization to a policy change by the government of India that had a direct net positive cost impact of 30% on projects worth INR 2000 Cr
- Devised the response strategy determining the most suitable business unit for the design and manufacturing of environmental protection systems
- Identified key consulting partners & negotiated acceptance of tender deviations for future bids, helping the business improve its margins by 10%

Bid / Proposal Management and Project Management

- Coordinated contract activities of the first of its kind indigenous boiler contributing to topline by INR 250 Cr
- Identified key cost saving opportunities and pitched the proposal securing buy-ins from top 5 consultants across the nation. The initiative led to an overall savings of INR 66 Cr. (10% of the project value)

Predictive Data Analysis & Machine Learning

- Led the IOT initiative within BHEL to enhance predictive performance and futuristic product design capabilities positively impacting the bottom line by 5%
- Partnered with a technologist to incorporate machine learning capabilities into the model using artificial neural network algorithms. The product has an estimated market potential of INR 25 Cr

Process Optimization and Supply Chain Management

- Re-engineered business process by moving the workflow to an online platform improving the process cycle time by 25% and the platform is copyrighted
- Pioneered the digitization of 60 years of physically archived data within a span of 12 months to be used for automated bill of materials generation in future bid proposals
- Led the sourcing initiative to identify, qualify and collaborate with vendors across the globe enabling BHEL bid for projects worth INR 600 Cr in the same fiscal year

Achievements

- Started a small-scale tool cutting business in Chennai, which has seen 35% revenue growth in 2 months
- Fostered students at TIME Coaching Centre and BHEL CSR for national level competitive exams with a success rate of 90%
- Chosen as one of the 10 candidates out of 400 applicants for Masters sponsorship by BHEL
- IMPRESS award winner of BHEL 2014 for new product development
- Represented Trivandrum District in the under 18 age group Basket Ball Team



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Priyakamesh Kamatchi

Education

M Tech (Manufacturing Management)
BITS Pilani

B. Tech (Mechanical), Amrita University

Past Employer

BHEL

Oka Basu's Metal Tech Pvt Ltd

Overall Experience

6.8 Years

Professional with management and hands on experience in Operations, Quality Control and Project Management

Operations and Quality, Alstom Bharat Forge Power (GE Power), Ahmedabad Project Management

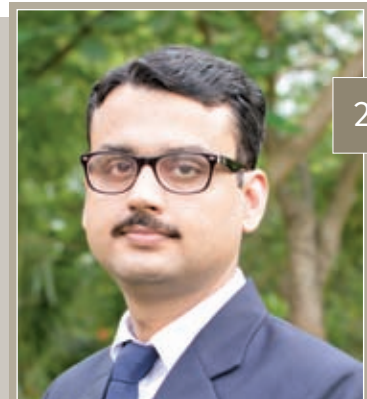
- Inter department coordination and execution of Steam Turbine Assembly which contributed 9, 500 MW to national power grid
- People Management: Led team of 4 Supervisors and 50 Technicians of Turbine Assembly
- Played substantial role in Aggregate Planning of Turbine Assembly & Casing Fabrication
- Spearheaded team of 3 contractors to accomplish fabrication of Steam Turbine Casings
- Coordinated Customer Inspections and trouble shooting of Customer's query

Operations

- Played pivotal role in formulating Manufacturing process of Turbine Assembly and Site Erection
- Vendor Development: Integral part of team which imparted technical training to Vendors
- Played key role in ensuring Management Change, Layout Design, Coordination across departments and vendors, Process and Vendor finalization for the development of new facility
- Spearheaded team to indigenize Operations of Turbine Pedestal Assembly and Hydraulic Test of Turbine Casing
- Headed the Technical Training Center of Technicians
- Initiated and coordinated training programs to develop product knowledge and skills of Technicians and fresh Graduates

Achievements

- Spearheaded Cross functional Team of 10 members to improve product Quality thus led to savings of INR.2.5 Million
- Designed, Manufactured and successfully implemented fixture for Stationary blade machining hence saving INR 0.90 Million
- Trained in Turbine Assembly Operations and Shop Practices at Mitsubishi Heavy Industries, Nagasaki, Japan
- Member of Safety Committee and 5S Internal Audit Team
- Awarded in 24th Annual Awards for Outstanding Young Managers by Baroda Management Association in 2015



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Puneet Kumar Sharma

Education

B. Tech (Mechanical) (Honours),
UPTU Lucknow

Past Employer

GE Power Systems

L&T - Mitsubishi Hitachi Power Systems

Overall Experience

7.6 Years

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Rajat Babbar

Education

BE (Mechanical) Thapar University

Past Employer

Jindal Stainless Limited

Overall Experience

7.5 Years

A professional with applied knowledge of management methodologies in manufacturing sector for providing business solutions in SCM, Project Management & Operations

Manager, Jindal Stainless (Hisar) Ltd

Supply Chain Management

- Implemented inventory management plan by restructuring inventory review policies and optimizing stock levels of multiple SKU's
- Standardized procurement process of critical items in collaboration with suppliers leading to improvement in service level by 30%
- Acted as Single point contact for vendor liaising for spare procurement and job requisitions

Project Management & Operations

- Identified, initiated and executed series of strategic improvement projects leading to substantial improvement in Operational Effectiveness
- Led a team as Section In-charge and successfully executed the Brownfield projects for Steel Melting Shop
- Developed Mapping and Implementation Strategy of SAP ECC 6.0(PM Module) for assigned functional area in coordination with core team and module developers
- Accountable as Section in-charge for 50+ critical hydraulic systems associated with highly critical 15+ Continuous Production System and 10+ Batch Production System with optimal resource utilization
- Initiated and led team for Reliability Centered Maintenance & re-structuring of PM Schedule in integration with ERP as process improvement strategy

Achievements

- Received letter of appreciation for leading a team and succeeding in Reduction in Breakdown Level by 50% (Year on Year Basis) for successive two years FY 2014-16 for Steel Melting Shop
- Received letter of appreciation for Reduction in Inventory Cost by 20% within specified time for FY 2015-16 (year on year basis), saving, thereby, INR 25 lakhs annually
- Received letter of appreciation team leader for several Brown field Solutions and Strategic improvement projects related to Steel Melting Shop resulted in saving of INR 230 lakhs
- Received letter of appreciation as an Intern from Eicher Tractors Limited for Devising a Strategy for "Productivity Enhancement of Sales Promotion Activities" for Product Management Group
- Proficiency Certificate on Hydraulics Systems by YUKEN India Limited. Certificate Number 7985
- Certified Internal Auditor on ISO 9001:2015 by TUV Nord

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Rajat Gupta

Education

B. Tech, (Mechanical), GEIT

Past Employer

Ashok Leyland

Overall Experience

5.6 Years

A thoroughbred Operations Professional. Leverages expertise in Strategic Sourcing & Supply Chain Management

Manager, Ashok Leyland Ltd, Pantnagar

Sourcing & Supply Chain

- Spearheaded Strategic Sourcing - Non Metallic division comprising of 62 vendor groups and managed procurement cost of INR 400 Cr /annum
- Managed end to end supply chain i.e. forecasting, sourcing, procurement, inventory control, logistics, warehousing, and risk management of 1000 parts from 62 vendors across India and abroad
- Evaluated Strategic business partners and Negotiated pricing, business contracts and service level agreement
- Successfully executed Sourcing Strategies by planning, designing and implementing SCM tools to help improve the supply chain efficiencies
- Executed the development & Co-location of Bottleneck Vendors for meeting the market demand dynamics

Operations Management

- Led 28-member team for optimum utilization of manufacturing capacity through focus on overall line efficiency
- Planned and Executed Cross Functional Business Excellence Team on Deep Dive Projects for Optimizing conversion cost, quality, capacity & delivery to customer
- Worked as Gemba Initiation Leader and initiated various team activities to enhance morale, safety, improvements and care for conducive work environment

Business Excellence

- Coordinated with Japanese consultant for establishing the daily work management within the department for TQM Deming Award
- Developed a reporting system to collate departmental output for management review

Achievement & Extra Curriculum

- Achieved YOY 4% cost reductions (18 Cr) through VAVE, zero-base costing, business share allocation, alternate source development and supply chain streamlining
- Planned and Reduced Department Cost Conversion Cost by 21%, Process Rework by 45% and Capacity ramp up by 200%
- Member of Leadership Development Cell & Oikos International Student Organization for sustainable development and management at IIM-Calcutta

Professional with diverse managerial experience in operations, resource planning, risk management, asset optimization in metal manufacturing sector

Associate Manager, Hindustan Zinc Ltd, Udaipur

Operations & Maintenance Management

- Spearheaded a team of 21 executives& 82 contract employees as an Area In Charge in hydro process of Zinc smelter to achieve 97.7% availability of 4.2 MTPA of Zinc
- Led Resource availability and Maintenance program along with Performance Capacity and Production Planning for annual Zinc Manufacturing
- Partnered with Business groups and customers to develop mid to long term Supply/Demand Forecast and establish supply goals for production
- Apprised senior leadership on Plant performance, operating costs, availability and Inventory metrics in monthly Operation reviews
- Assisted in Installation & commissioning of Projects at 1.1 MTPA Vedanta Aluminum Smelter
- Accomplished critical equipment availability to 98% by using tools like reliability centered maintenance, value stream mapping, fmea

Sustainable Safety&Quality Framework

- Core team Member of ISO 9001, ISO 14001&OHSAS 18001 standards & Vedanta Sustainability Program
- Certified Du-Pont international contractor – delivered organization wide (CLZS HZL Location) reliability playbook, June 2014

Achievements & Extra-Curricular

- Recognized as ‘Employee of the month’ FTM Dec-2015 at Hindustan Zinc limited
- Generated Cost Savings of INR 40 Lakh implementing key functional projects using DMAIC tools at HZL from 2013-2016
- Led successful implementation of Kaizen activities and got recognized with achievement awards from 2013-16
- Represented at Maharashtra State level tournaments in Fencing & Softball
- Japan Representative of PGPEX-VLM Batch-11, 2017/18



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Rohan Jore

Education

BE (Mechanical), YCCE, Nagpur

Past Employer

Hindustan Zinc Limited
Vedanta Aluminum Limited

Overall Experience

5.8 Years

Experience in Production Planning & Management, Project Management, Supply Chain, People management, Maintenance Planning & Procurement

Deputy Manager – Production, Godfrey Phillips India Ltd, Mumbai

Production / Operations Management

- Involved in Production planning, manpower planning, monitoring efficiencies, OEE & wastages with involvement in procurement of necessary consumables & tracking
- Ensuring optimum utilization of the machines & resource available such as stores, process & systems while Monitoring execution of the same across three shifts in order to achieve weekly/monthly prod targets
- Led a team of 4 shift managers & 30 executives/shift in achieving production targets of 700 million cigt/month with responsibility of Training & assessment of team members using skill mapping
- Quality Management for ensuring minimum defects, analyzing market complaints, Preparing & Implementing CAPA (corrective action & preventive action) at shopfloor by weekly/monthly reviews on recurring defects
- Worked on implementation & sustenance of 5s, Kaizen & various SOP’s on shop-floor

Project Management

- Enabled the successful commissioning & installation of malt spirit production plant with production capacity of 12kl/day
- Worked on improvement of brewing process by reducing the process time to 4 hours & by continuously improving the quality of malt spirit

Achievements & Extracurricular

- ISO 9001:2015 certified internal auditor by TUV Mumbai
- Led operational excellence projects using Six Sigma to improve quality of products by reducing the Visual Quality index, worked on two green belt projects (project leader) & yellow belt projects (project champion)
- Achieved the highest production target of 17.75 million cigarettes packing in one shift
- Increased 15% efficiency of bottling line of 60ml bottles by adding a new inspection line
- Streamlined the flow of packaging material inventory at shopfloor which caused 10% reduction in the downtime due to non-availability of packaging material
- Undergone Time management, Negotiation skills trainings by Dr. Shiv Khera & GFord
- Japan Representative, PGPEX VLM 2017-18 batch



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Rohit Gera

Education

BE (Food Technology), DCET, PU

Past Employer

Godfrey Phillips India
UB Group
Hindustan Unilever Ltd

Overall Experience

8.5 Years

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Santu Ghosh

Education

B. Tech (Mechanical), IGIT Sarang

Past Employer

Hindalco Industries Ltd

Overall Experience

5.8 Years

Experience in Project Management, Operational Excellence, Process improvement and Supply chain management

Asst. Manager, Hindalco Industries Ltd, Hirkund, Odisha

Project Management

- Led a team of 12 process engineers to commission INR 267.5 Cr power project of 100 MW capacity, a brown field capacity expansion project of Hindalco–CPP within the allocated budget of INR 2 cr
- Created and managed the project credentials such as project stage planning, project scope, business case reviews and benefits review plan after every stage of the completion of the project
- Played a key role in designing the digital twin of the critical equipment's by acting as an interface between Hindalco and IoT provider Honey well automation for better process control and optimization

Operations

- Planned network scheduling and resource management for the production of 467MW uninterrupted power for SBU – smelter by running each associated equipment's at best efficiency levels
- Developed Standard operating procedures for critical equipment 's start/stop and handling of emergency situations to avoid total blackouts and production losses
- Identified Bottlenecks, led process reengineering and change management for brown field projects to improve system efficiency through benchmarking and conforming environmental norms
- Retrofitted Effluent Treatment plant system and Reverse osmosis plant ensuring zero water discharge from plant
- Modified ASH conveying line for zero ash leakage(CAPEX worth 14.5 Cr)

Procurement

- Managed coal procurement by incorporating end-to-end value stream mapping of planning, purchasing, supplier management and logistics of coal sourcing
- Schematized Forecasting by examining historical consumption pattern, achieving minimum safety stock for plant operation by ensuring optimum material movement from e-auction and spot auction

Achievements

- Ensured business sustainability by reducing power production cost from INR 3.8/unit to INR 3.65/unit by executing key in house initiatives to optimize energy consumption
- Analyzed key performance indicators and increased power production cycle efficiency from 37.4% to 38.6% by process improvement and resource optimization
- Developed 8 new localized vendors in plant proximity to supply coal during emergency situations
- Planned and executed 12 major & 44 minor shutdowns in a period of 2 years and implemented the learning from the failures to develop a model plant.

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Saptarshi Biswas

Education

PGDC (TPPE), NPTI - NER

B. Tech (Electronics & Instrumentation)
JIS College of Engineering

Past Employer

GMR Energy Ltd.
Vedanta Resources PLC.

Overall Experience

6.6 Years

6.6 years of Professional Experience in Operations Management, Project Management, Process Enhancement & Process sustainability in Energy Sector

Associate Manager, GMR Energy Ltd, Chattisgarh

Operations Management

- Led a team of 25 members for Operation Management, Process Enhancements, Efficiency improvement, optimal utilization of resources of 2 X 685(1370) MW Super Critical Thermal Power Plant
- Ensured high degree of equipment availability through forward planning, root cause and failure mode analysis and inventory management
- Executed key strategic initiative to optimize energy consumption and process yield, ensuring zero downtime and 100% quality, safety and environmental compliance

Project Management

- Led a cross functional team of 40 members for project execution and commissioning of 2 Turbines of a project worth 1 4, 000 cores in coordination with 2 major overseas vendors (DOOSAN, Yokogawa)
- Led a team of 8 members for erection of ESP Bag Filter project as a part of cost benefit measure, leading to reduction in suspended particulate matter from 150 mg/Nm³ to 50 mg/Nm³
- Steered major plant shutdown activities by effectively coordinating with relevant stakeholders to minimize impact on productivity

Achievements

- Conceptualizing and implementing ideas of Reservoir dead stock utilization, creating an extra revenue of 35.6Cr to company
- Conceptualized and Implemented Condenser Online Tube Cleaning system, as a result condenser efficiency increased making annual savings of INR 2,000,000
- Key member of VAL Energy Efficiency team, which was awarded BEE National Energy Conservation award for Power sector for two consecutive years 2013, 2014 by GOI
- Awarded GMR Business Excellence Award for implementing Smart Equipment control and protection System at Raw Water Pumping House
- Awarded GMR SPOT award for saving the plant from tripping at a very crucial time and for rectifying the problem within a very short time

Effectual power sector professional with exposure to diverse roles spanning Strategy Planning, Government Liaising, Project Management, Operations & Maintenance, and Process Enhancement

Liaison Officer, West Bengal Power Development Corporation Ltd, New Delhi Strategy Planning & Liaising

- Authorized signatory & representative in the coal blocks re-allocation process by the Ministry of Coal, Government of India; the six blocks allocated worth INR 736 Cr
- Handpicked by the Chairman to assist the Central Bureau of Investigation (CBI) in its enquiry on the Bengal-EMTA Coal Scam worth INR 104 Cr
- Liaised with the Joint Secretaries and Directors of Ministry of Environment, Ministry of Coal, & Ministry of Power for the grant of environment & forest clearances of the six coal mines allocated to the company

Operation Management

- Led team of 27 personnel for operating 500 MW power plant and coordinated with the State Load Dispatch Center to generate power
- Supervised emergency situations; restored 500 MW of power during the major power grid failure on 31st July'12 affecting 620 million people across 22 states in India (Received a Letter of Appreciation)

Project Management

- Managed end to end projects starting from Engineering, Cost Benefit Analysis, Vendor Assessment, Negotiations, Stakeholder Engagements to Execution of designated functional units in a 2400 MW plant
- Overall in charge of construction of 2.0 km ash pipeline for a 2400 MW power plant (INR 0.34 Cr)

Career Highlights

- Selected by the Chairman through rigorous internal recruitment process for the post of Liaison Officer among seven potential candidates
- Reduced auxiliary power consumption (APC) by 0.05%; initiative cut annual coal consumption by 711 tons, saving INR 0.2 Cr
- Awarded INR 50K for successful synchronization of 600 MW power project

Leadership Distinction

- Cleared the first phase of test in the Economic Times Young Leaders contest, 2017
- Coordinating Officer, Engineers Welfare Forum: Led 13 members team to organize national level seminars; received appreciation note for the seminar from Chief Minister of Delhi, Shri. Arvind Kejriwal, 2016



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Saunak Dey

Education

B.Tech (Power Engineering)
NPTI, Ministry of Power

Past Employer

West Bengal Power Development Corporation Ltd
Vedanta Ltd

Overall Experience

7.6 Years

Enriched experience in Project Management, Client Engagement, Engineering Design, and Supply Chain process for Global Projects in Energy Sector

Asst. Manager, Emerson Automation Solutions, New Delhi

Project Management

- Led cross-functional teams in Project Planning, Risk mitigating, Scheduling (SCRUM), Budgeting, Resource allocating, Engineering, and Business development activities
- Standardized engineering practices and quality audit with 90% success in bug free implementation
- Recognized Subject Matter Expert, facilitated trainings and project support to team of 50 members spread across geographies

Product Development

- Key contributor of Emerson's new Ovation Simulator product development and validation project in Poland and United States
- Accomplished end to end task execution of Pilot Project Duke East Bend Simulator with successful Factory Acceptance Test (FAT) and Site Acceptance Test (SAT)

Client Engagement

- Rich Experience in independently managing and negotiating with customers of multiple Power Projects (India, USA, Canada, South Korea) in alignment with company's goal
- Facilitated Product demonstration, Kick-off-Meeting (KOM), Design Review Meeting, FAT, SAT at customer site or regional office for assigned projects
- Extensively involved in client's unique requirement identification and problem solving to ensure customer's expectation

Achievements

- Awarded by the management as top 20 excellent performing employee "Face to Watch" at Emerson, November'16
- Appreciated by management as "Exceed Expectation" recognition in FY 12, 13, 15
- Successfully executed foreign assignments (2.4 Years) in United States for high profile clients such as Duke Energy, Minnkota Power Corp and Sask Power, with total project revenue worth USD 1.36M
- Achieved 30% cost savings in control design implementation of NIPSCO Schahfer project
- Class Representative of PGPEX-VLM 11th Batch at IIM, Calcutta
- Member of "Operations Club" at IIM Calcutta



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Shuvasri Dhar

Education

B. Tech (Power Engineering)
NPTI, Ministry of Power

Past Employer

Emerson Automation Solutions

Overall Experience

5.8 Years
(2.4 Years International Exp. in USA)

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Sourodeep Chakravarty

Education

B. Tech (Mechanical), VNIT Nagpur

Past Employer

Bajaj Auto Ltd

Overall Experience

5.5 years

R&D professional having 5.5 years of rich experience of new product development in greenfield projects in Indian automobile industry

Asst. Manager, Bajaj Auto Ltd

New Project Design & Development

- Led a team of 4 engineers for design and development of monocoque structure of RE Qute, the first quadricycle of Bajaj Auto Ltd
- Collaborated with International Business and Marketing team for developing variants of commercial vehicles for South American, African and European markets
- Led cross functional teams for designing and fabrication of prototype and pilot vehicles
- Improved the design at every stage through implementing Kaizen, preparing DFMEA and by adopting value engineering practices
- Extensive work done on benchmarking and new product development for design of various new three and four wheeled commercial vehicles

Product Testing & Validation

- Created and implemented standard operating procedures for improving vehicle testing processes and generating reliable data for analysis

Manufacturing & Production

- Resolved manufacturing and production issues by refining process layout, design optimization and by process automation for ease of manufacturing (DFM)

Achievements & Extracurricular activities

- Team captain of college team participating in national level race car design, fabrication & racing events BAJA 2010 and SUPRA 2011 organized by SAEINDIA
- Represented Bajaj Auto football team and won in industrial sports tournament in 2011 & 2013

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Sudipto Dutta

Education

B. Tech (Civil), NIT Durgapur

Past Employer

CESC Limited

Overall Experience

6.7 Years

Seasoned Professional with expertise in Project Management, Process Improvement, Engineering Design and Vendor Management

Senior Engineer, CESC Ltd, Kolkata

Project and Vendor Management

- Coordinated design and execution of critical distribution CAPEX projects of 480MW total capacity and delivered within stringent time schedules
- Arranged regular project review meetings with vendors and external auditors to resolve on-site issues and ensure smooth project execution
- Handled procurement of engineering and construction services, including preparation of documents for tendering, detailed-engineering and specification
- Managed vendor database, evaluated their performance and subsequently allocated jobs on the basis of their performance

Business Process Improvement

- Spearheaded design improvement of 75MVA transformer plinth resulting in space optimization by 30%
- Achieved annual cost savings of 5% for two consecutive years in revenue expenditure budget through frugal engineering by reusing old materials
- Conducted knowledge sharing workshops on periodic basis among management and technical workforce to ensure continual improvement and to meet project criticalities
- Member of cross functional team formed for documentation of SOPs and Safe Working Procedures and their implementation across departmental activities

Achievements

- Recognized as departmental top performer for three consecutive years
- Awarded 'Certificate of appreciation' twice for submission of work in companywide Kaizen contest
- Spearheaded design of a structural platform for installation of outdoor GIS equipment resulting in space optimization with minimum encroachment on ground
- Achieved a 30% (INR 25 lakhs) cost optimization through foundation design refinement and use of light weight blocks in construction

Experience in Project Management, Operations Management, People Management and Environmental Sustainability

Team Leader, Coco Cola, Gujarat

Project Management

- Significantly contributed in commissioning of Green Field project worth INR 600 cr for 0.6mt pa capacity PIEP Plant with Sinter technology at Sesa Goa Ltd-Vedanta
- Led a cross-functional team of 3 for Planning, Costing and Alternative evaluation for Brown Field project (CAPEX worth 3.8 Cr)
- Team lead for fire hydrant system project with weekly MIS reporting to the Director-VAB, Sesa Goa Ltd

Operations Management

- Involved in planning, procurement & reconciliation of project bottleneck - Inter plant piping material worth 8cr for the entire PIEP & Sinter Plant
- Integral team member for implementation of Enterprise Asset Management system in the assigned area
- Modified the infrastructure worth 28.5 lacs for the production of 70KL New Resin within stringent timeline of 17 days before Diwali Festival Launch
- Formalized the Commissioning reports, SOP's, training and authorization of O&M Contract manpower
- Supported the inter-plant logistics by managing 100 MHE's and warehouse infrastructure maintenance

Environment Sustainability

- Achieved the Environment Management Review KPI's on power yield savings as well as 8% savings in Non Process water consumption
- Proofed the compliance to Pollution board statutory norms for agro-fuel boiler particulate emission <100ppm

Achievements & Extra-Curricular

- Certified 'Lean Six Sigma Black Belt' by Exemplar Global (Benchmark six sigma)
- Japan Representative for PGPEX_VLM batch 2017-18
- Deputy Chairman – 'Preventive Maintenance' TPM Pillar at Coca-Cola plant (Gujarat)
- Won accolade for swift commissioning of ZLD facility under Environment dept. at Asian Paints Ltd
- Letter of Appreciation from GM-Projects for capitalization of Interplant Piping worth INR 8 cr at Sesa Goa Ltd
- Won the Best Stall design and Product Presentation at 'InnovationFest-2016' at APL



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Sumeet Kumar Singh

Education

BE (Mechanical), RCERT- Chandrapur

Past Employer

Asian Paints
Coca-Cola
Vedanta

Overall Experience

5.7 Years

Sales and marketing professional having in depth experience in Direct sales (B2C), Channel sales (B2B) and Business Development of Construction Equipment

Executive, L&T Ltd

Business Development Executive, Bangalore Division

- Handled business operation for Construction Equipment (7T & 10T Excavators) and Rock Hammers (<60T) to function from proper production planning to execution of the order
- Prepared cost estimates, estimated profitability and viability of new schemes and products
- Part of the core team for the implementation of "KIRAN" an in house add on to ERP system for sales operation
- Part of the core committee for participating in events such as EXCON, which is the largest Construction Equipment & Technology trade fair in South Asia

Channel Sales and Dealer Development Executive, (B2B), Delhi Area

- Managed two distributors in U.P and M.P. and improved the spares business from INR 9.5Cr. to INR 12.5 Cr. in FY 14-15
- Increased First Pick Availability of spares from 74% to 85% and reduced Month On Hand of inventory to 3 from 4.2 for both the dealers on an average

Direct Sales Executive (B2C), Sales and Marketing, Delhi Area

- Handled Sales & Marketing activities of premium L&T Construction Equipment in U.P. & M.P. and managed both retail and corporate clients such as JPA, BGR & NCL from the Mining and Infrastructure industries
- Conducted several application studies at Northern Coal Field for establishing the then newly introduced wheel loader L&T9020 (3.5 T Wheel Loader) by highlighting product reliability. The study reports have been selected for L&T Construction Equipment Business marketing portal

Awards

- National Merit Scholarship for securing 52nd rank in 10th standard in West Bengal Board of Secondary Education, 2006
- "A" grade in Science Talent Search Exam conducted by Jatiya Vijnyan Parishad associated with Indian Science Congress Association in 2000 and 2001
- Awarded "Top performer" by L&T for the performance in the Financial Year 2015-16

Extra-Curricular Activities

- Completed up to 5th year and awarded "Ankan Bivakar" in painting under Bangiya Sangeet Parishad, a nationally acclaimed authority in 2005-06
- Head of University's Cultural Committee of REBECA and organized numerous cultural and technical festivals and assigned tasks to volunteers for smooth execution for 2011-2012
- Alumni Representative for the PGPEX-VLM 2018 batch at IIM Calcutta



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Swarnendu Srimany

Education

B. E., (Mechanical)
IEST Shibpur (BESU Shibpur)

Past Employer

Larsen & Toubro Ltd

Overall Experience

4.8 Years

Alumni Connect

“ PGPEX VLM gives an in-depth business knowledge and understanding, access to strong professional network, and post-graduation, the alumni have an access to an ecosystem builds for continuous learning and skill up-gradation. The scientific tools taught over here guides the passing out leaders to envision the upcoming market demand and thereby they align their company’s business for meeting present and upcoming market needs. Thus, it breaks the traditional mind set of manufacturing and gives a holistic approach!

M Senthil Raja
Class of 2014
Manager, Business Development, L & T



“ VLM takes a total approach to self-development. VLM has transformed me into a culturally sensitive, tolerant, ethically and socially responsible manager. More than the class room teaching, I learned a lot outside the classroom, from faculty, staff and my fellow students as well.

Gaurav Nanda
Class of 2009
Business Performance improvement specialist, Birla Group



“ VLM program supported me to bring the best out of me. Apart from the rigorous influx of management in IIM, Technology in IIT and Work Culture in Japan, VLM also made me realize the importance of technicalities and principles which one must possess to build a great society right from its core. This program has certainly guided me to build the path of a good life by fueling with perseverance and channelizing the energy using the tools of knowledge and experience, I have gained during the course. It helps me to keep my traveler streak on, even if there is nowhere to go. I have learnt to make my own path and I have been walking since then. Nevertheless, sometimes I run also to maintain the pace. Rather than feeling the enjoyment in achieving destination I am more into dwelling in the Journey now. Being on the road, makes all the boosters visible required for the success. Versatility and promptness, the two vital characteristics of this course prepared me to handle challenges of any matter, be it a geographical or a time bound. If there are dreams about a beautiful Country, there are also roads that lead to their goal. VLM enriched me with the feel that a beautiful and prosperous nation is getting built and rather being a watchman, we are now a part of it because we now know, how to make roads.

Abir Kar
Class of 2015
Manager, Supply Chain, Flipkart



“ VLM proved to be an incredible inflection point in progressing my career, shaping my world viewpoint and most importantly enhancing my leadership skills. The rigorous curriculum prepares you to take on the challenges of the professional world with confidence and strong conviction. The uniqueness of this course makes a VLM student stand out from rest of the lot. When it comes to thinking big and leading transformational changes, I rely on my learnings at VLM. I am a VLM believer and owe my achievement to this prestigious course

Sourabh Talwar
Class of 2015
EA to CEO, Strategy, Reliance Industries Ltd.



“ I personally have experienced significant change in my personal & professional life in terms of development of my leadership & communication skills. I strongly believe that this program is playing a significant role in achieving our country's mission of “Make in India” by producing a pipeline of leaders.

Ashish Gupta
Class of 2014
Change Operation Manager: Amazon



“ PGPEX-VLM program is by far the best career decision that I have made. The program offers a rich blend of Management Education imparted by IIMC and Technical Education imparted by IITK and IITM. The program is rigorous, demanding and at the end rewarding. The value proposition is definitely access to extremely knowledgeable faculty, case study based pedagogy, Industry sponsored visits and most rewarding is the Japan International immersion program under the supervision of JICA and Prof Shoji Shiba. PGPEX-VLM program transformed me from an engineer into a leader and helped me jump start my career into Internet of Things with a Manufacturing perspective. The brand value created by our alums in the industry is simply impeccable and repeated visits by companies for recruitment is the testimony for that.

Arun Prasad
Class of 2015
Product Manager, IoT and Analytics Platform,
TCS



“ PGPEX VLM has been a life time experience-most important being the exposure I have received while travelling to the 3 coveted institutes as well as invited professors from Aalto University. It has helped me transition to a new career and industry in which I am able to apply my learnings consistently.

Ankan Mitra
Class of 2013
Procurement & Strategy, Royal Dutch Shell



Faculty Speak



“ My experience as an instructor and past chairman in the PGPEX-VLM program has been rewarding. The PGPEX-VLM students come in with rich experience in manufacturing and allied sectors. They are zealous learners demonstrating ability to adapt to any uncertain situation. Through this unique program, the graduates gain wider knowledge of managing the entire supply chain and develop soft skills to drive a culture of innovation. The program trains the future leaders to think the unthinkable: for example, how supply chain can be disrupted through innovations. The PGPEX-VLM program is a real value addition to skill development for leading competitive businesses across sectors. It gives an enormous confidence in the candidates, whom others recognize and within themselves they recognize. The talent pool thus created, can articulate strategic plan for future and take people along with them towards a strategic vision, paying attention to every detail of day to day jobs essential for execution and operational excellence.

Prof. Partha Priya Datta
Operations Management, IIMC

“ The PGPEX VLM program is one of the most demanding programs at IIM Calcutta. Students in this program go through a variety of diverse courses such as marketing, finance, operations, human resources management, strategy to upgrade their knowledge and hone their skills in multiple areas of business. I found the students in the current batch intellectually very stimulating. They would actively engage in class discussions which make the debates in the classroom a very enriching experience. In spite of their hectic schedule, they would always come prepared in the class, which speaks volumes of their seriousness. As all the students had a number of years of work experience, they were able to quickly identify the complexities of business operations, primarily from an implementation point of view. I have no doubt that my students would be an appreciating asset in any company.

Prof. Saptarshi Purkayastha
Strategic Management, IIMC

“ In today’s highly demanding world, manufacturing plays a very significant role in economic growth. PGPEX-VLM students of the 10th batch have constantly demonstrated their involvement and curiosity to learn and apply the best principles in management applicable to the manufacturing sector and have distinguished themselves through innovation, dedication and excellence.

Prof. V K Unni
Public Policy and Management, IIMC



“ The PGPEX-VLM program is a truly transformative journey for the students to make them ready for the new age manufacturing. Through the unique experiential learning process facilitated by the three premier institutions of the country, they become all poised to take up any challenges that confront the companies in the digital era.

Prof. Debashis Saha
Management Information Systems, IIMC



“ At PGPEX-VLM, the students, all engineers, are intrinsically of top caliber, with a high level of technical expertise. The teaching program at IIMC equips them with cutting edge managerial skill and leadership qualities, thus transforming them from top notch engineers to visionaries who will shape the future of the manufacturing sector, both at the national and global levels.

Prof. Rahul Mukherjee
Probability and Statistics, IIMC



“ The VLM program inculcates strong analytical and logical skills in our graduates and prepares them very well to tackle the challenges faced by Indian manufacturing. Our students have built a reputation of being very sincere, diligent and hardworking, important assets for a career in manufacturing.

Prof. Balram Avittathur
Operations Management, IIMC



“ Managers are told what is expected, how much time they have, and how much money is at their disposal. They are never told what ultimate benefit it will bring. Visionary leaders have none of these constraints, which makes the job much harder. They have to find things to do that are worth doing, how much it will cost, how much the payoff is, and whether other people can carry the work forward after they leave. At IIM Calcutta, continual challenges are posed to VLM students to help in this transformation. The program engenders a culture and uses faculty input to build future visionaries.

Prof. Rama Seth
Finance & Control, IIMC



“ “The fact that all students have a minimum of five years’ of experience in manufacturing firms means that they can understand the wider public policy implications of changes happening in the manufacturing sector much more easily. I believe that the inputs that this unique program provides to participants equip them with the skills that are critical for manufacturing firms to respond to changes in government policy and also to a dynamic business environment”.

Prof. Biju Paul Abraham
Public Policy and Management, IIMC



“ Teaching Project Management to PGPEX-VLM students is always a unique and enriching experience. Their diverse strong industry experience combined with high level of motivation and dedication, always lead to excellent analysis of PMI cases along with lively class discussions. I have been particularly impressed with this batch for their ability to grasp complex concepts and apply them in appropriate situations. I have strong faith that VLM students will raise the Indian manufacturing sector to global standards in the years to come.

Prof. Bodhibrata Nag
Project Management, IIMC





Partner Institutes (IIT Kanpur & IIT Madras)

The Visionary Leadership in Manufacturing program (or popularly known as VLFM) is the only program in India where three top institutes of the country collaborate to give a joint diploma after one year intensive and ambitious learning and training endeavor. The students start the journey with exposure to latest in management discipline from IIM Calcutta, then the latest in innovative product design from IIT Kanpur, and top it off with learnings on latest in processes from IIT Madras. The program provides them a unique opportunity of learning by doing and it focuses on enhancing and developing skills necessary to become a visionary leader in manufacturing. With the current Make in India endeavor started by the government of India, the significance of this program is more for Indian manufacturing organizations to realize this dream. I am sure that organizations do realize the significance of this program and will enthusiastically become a part of the same.

Prof. Deepu Philip
Industrial and Management Engineering, IIT Kanpur

The VLFM program has gone from strength to strength in the last decade. A lot of good things are helping the program, viz. the rich experience of the students joining, the academic rigor and inputs provided by the three premier institutes (IIMC, IITK, and IITM), the interaction with the Japanese manufacturing experts, and self-initiated research projects. I am very confident that these young managers from VLFM will be an asset to their organizations and will drive the Indian manufacturing sector to the new heights.

Prof. Rahul Marathe
Department of Management Studies, IIT Madras



Corporate Reflection

We are committed to VLFM program which was created with a noble vision of creating leaders to improve competitiveness of the manufacturing sector. We nominate high potential managers across functions for the Senior Manager's program for the last eight years. We are also hiring graduates of VLM in the last three years. With good foundation of six years of work experience in manufacturing, VLM program builds further perspectives and skills to play a larger role in manufacturing. Over years, the participants move to key roles in different function and perform well.

Dr. V. Kovaichelvan

Senior Vice President (HR), TVS Motor Company Ltd.

The industrial exposure with explicit focus on authentic and contemporary scenarios, imparted by Industry guest faculty, ensures that the participants of this course are ready to be deployed to any business function. Small group of aspiring students adds a lot of value in terms of student-faculty interaction that is generally missed in the other programs. I am sure this course is creating a new breed of change leaders who would take the industry on a new glide path, especially during these troubled times. I wish these Visionary Leaders a great future.

Harvansh Batra

Senior Director - Supplier Development, Asia at Airbus

I am positive that this well structured program will provide professionals with the correct blend of experience, management skills and capability to become future leaders of the Industry.

Sundaram Parthasarathi

Special Director, Ashok Leyland

It was my absolute pleasure to interact with the PGPEX VLM students earlier this week. I was very taken not only by their calibre, but also their energy and enthusiasm. I was very pleased to learn more about your programme as it sounds like exactly the sort of thing we need in the manufacturing sector.

Dr Maghin Tamilarasan

Director, Strategy and Business Development, Rolls Royce



Faculty Overview



Behavioural Sciences

Nimruji Prasad Jammulamadaka
Ph D, IIT Kanpur

Rajiv Kumar
Fellow, IIM-A

Devi Vijay
Fellow, IIM-B

Marketing

Ramrendra Singh
Ph.D, IIM A

Ritu Mehta
Ph D, IIT Kanpur

Business Ethics and Communication

Apoorva Bharadwaj
Ph D, American Literature

Nishigandha Bhuyan
M Phil, University of Hyderabad

Pragyan Rath
Ph D, IIT Mumbai

Economics

Soumyen Sikdar
Ph D, University of Minnesota, U.S.A

Runa Sarkar
Fellow, IIM-C

Manisha Chakrabarty
Ph D, ISI Calcutta

Operations Management

Balram Avittathur
Fellow, IIM-B

Bodhibrata Nag
Fellow, IIM-C

Rahul Mukerjee
Ph D, Calcutta University

Partha Priya Datta
Ph D, Cranfield

Peeyush Mehta
Fellow, IIM-A

Sahadeb Sarkar
Ph D, Iowa State University

Sanjeet Singh
Ph D, Delhi University

Sumanta Basu
FPM, IIM A

Finance and Control

Arpita Ghosh
Fellow, IIM-C

Manju Jaiswall
Fellow, IIM-B

Rama Seth
Ph D, Columbia University, NY

Public Policy and Management

Biju Paul Abraham
Ph D, Kings College London

V K Unni
Ph D, NALSAR University of Law, Hyderabad

Human Resource Management

Amit Dhiman
Fellow, IIM-A

Renuka Hodigere
Ph.D. OB, Case Western Reserve University

Management Information Systems

Debashis Saha
Ph D, IIT- Kgp

Strategic Management

Saptarishi Purkayastha
Ph D, ICAI University

Kaushik Roy
Fellow, IIM-A



IIT KANPUR

A K Mittal

Ph D, Case Western

Jayanta Chatterjee

Ph D, IIT-D

B V Phani

Fellow, IIM-C

Kripa Shanker

Ph D, Cornell University

R R K Sharma

Fellow, IIM-A

Raghu Nandan Sengupta

Fellow, IIM-C

Monika Katiyar

Ph D, University of Illinois at Urbana

Ashutosh Sharma

Ph D, State University of New York

Rahul Varman

Fellow, IIM-A

Anish Upadhaya

Ph D, Pennsylvania State University

Rajiv Shekhar

Ph D, University of California, Berkeley

Ashish Dutta

Ph D, Akita University, Japan

Bikramjit Basu

Ph D, Katholieke Universiteit Leuven (KUL), Belgium

Brahma Deo

D Phil, University of Burdwan

R C Sharma

Ph D, McMaster University

S Sangal

Ph D, University of Manitoba

S P Das

Ph D, IIT-Kgp



IIT MADRAS

Prof. G Srinivasan

Ph.D. IIT Madras

Prof. C Rajendran

Ph.D. IIT Madras

Prof. L.S Ganesh

Ph.D. IIT Madras

Prof. R.P. Sundarraj

Ph.D. University of Tennessee, Knoxville

Prof. Usha Mohan

Ph.D. Operations Research, Indian Statistical Institute, India

Prof. Nandan Sudarshanam

Ph.D. Massachusetts Institute of Technology (MIT), Cambridge, MA

Prof. L Prakash Sai

Ph.D. IIT Madras

Prof. Balkrishna Rao

Ph.D. Purdue University

Prof. S. Mohan

MA, University of Madras

*True Leaders don't create followers.
They create more leaders*





Internship Placement

Overview

A 6 week industry internship is a compulsory course requirement of the one year full time residential Post Graduate Program for Executives for Visionary Leadership in Manufacturing (PGPEX VLM). Every student of the course is expected to work in the industry for a period of six weeks, during the months of January to February, after completing six terms of the academic program.

The Industry Internship Placement process is held to help the students find internships and at the same time, help recruiters find students to engage with their firms' challenging projects.

The purpose of the internship is to give students an opportunity to apply management concepts learned during the program to a live project, so that they can better understand and analyze real world business problems. The internship also serves to give students a flavor and insight of the industry they are working in, which helps them in taking decisions about their long-term career paths, while also giving firms a chance to evaluate candidates in a more relaxed environment and find the right fit for their firms.

Selection is typically based on personal interviews on campus or by video conferencing. The intern works under the counsel of a company executive (company project guide) who supervises and evaluates the performance of the student during his/her summer internship and sends feedback on the same to the institute. The student needs to submit a copy of the feedback from the company project guide and the project report to the institute. The summer project is equivalent to one course for students of the PGPEX-VLM programme.

Process

Duration of Project
6 weeks (Jan - Feb)

Honorarium
Monthly Stipend
Airfare/railway ticket reimbursement
Incidental expenses

Project Details

The title of the project and the location is to be communicated to the Career Development & Placement Office and the student at least 3 weeks in advance of the project commencement date.

Evaluation Form

The evaluation form will be sent with the students to the concerned guide in the organization. This form is to be filled in completely and sent back sealed to the Career Development & Placement Office at end of the internship training.

PPO Policy

A company can award a Pre-Placement Offer (PPO) to a deserving student undergoing industry internship with the organization. This must be confirmed by mentioning it in the Evaluation Form and/or a formal email from the organization to the Career Development & Placement Office with all the relevant details.

Fee Structure

No charges are levied on the firms for either participation or recruitment in the industry internship program. In case, a student is offered a pre-placement offer after completion of Industry Internship and join the firms after completion of PGPEX-VLM Program, the firms would be charged variable fee as per the final placement charges.

Placement Process

Recruit on Campus

Companies are encouraged to visit the IIM Calcutta campus for the placement process, which includes pre-placement talks and interviews. Interviews can be arranged on campus taking advantage of our interview rooms or state-of-the-art video-conference facilities.

Notify a Job Description

At any time during the year, descriptions of career opportunities can be sent to pgpexvlm-placement@iimcal.ac.in

Videoconferencing Services

Information sessions and real-time interviews can be conducted using our videoconferencing facilities, if a recruiter is unable to visit the campus. Please contact either the placement executives or student placement co-ordinators for assistance regarding scheduling and arranging for interviews/information sessions.

Placement Process and Policies

At IIM Calcutta, we want recruiting our students to be easy and flexible. We also want to optimize your success and deliver highest yield possible based on your offers and marketing efforts. With this in mind, we have outlined a set of guidelines practised by organizations that tend to have the highest acceptance rate.

Unless explicit permission has been provided by the Placement Committee, participants are restricted from approaching companies directly for individual placements. Companies are requested to interact either through student placement representatives or executives of the Placement Committee.

Campus Visit Policy

Companies may visit the Institute before the scheduled placement days to conduct industry talks, seminars and discussions. Following guidelines shall be applicable in this context :



- Any on-campus activity which is not a part of regular academic curriculum is defined as company-participant interaction. Companies can conduct a maximum of two interactions for PGPEX-VLM (slot for interaction will be assigned on a first come first serve basis)
- All campus activities must be scheduled in conjunction with the PGPEX-VLM placement committee.
- A fixed joining fee per student is charged for the services offered to the company throughout the course of recruitment from the campus.



- All placement charges should be settled within one month of students joining the organization. The institute however does not guarantee that the student will join the company or will remain in the job for a specified duration of time.
- Service taxes, if applicable, will be charged in addition to the fees.

Communication

Recruiters are required to communicate the offer details to the PGPEX-VLM Placement Committee in order to enable the Committee to streamline the placement process for both recruiter and participant.

We advise our students to consider each opportunity as a long-term commitment and to accept offers where they can make contributions over time. The placement committee understands your need to finalize business planning and encourage students to make their decisions as quickly as possible. We encourage you to stay in close contact with the PGPEX-VLM Placement Committee throughout the recruiting season and offer process so that we can ensure students are adhering to our guidelines and assisting you with any helpful information.

Employers are expected to honour any offers they extend. If an offer must be rescinded, employers should contact their account manager immediately to work out a positive communication strategy.

Grade Non-Disclosure

PGPEX-VLM students have substantial work experience and have been admitted through a rigorous evaluation of each applicant's educational background, intellectual capabilities, professional experience and global outlook. Successful completion of this programme at IIM Calcutta signifies each participant's academic success, management potential and cultural awareness. The school treats its students' grades as confidential information and therefore has adopted a policy of grade non-disclosure.

The Placement Committee reserves the right to amend the rules/guidelines stated above and will inform the companies of any changes accordingly.

Fee Structure

The institute would be charging the following fees to the companies for each student who joins the company.

Recruitment Fee per Student

- Global (Foreign) USD 3000
- Indian INR 60,000

Placement Process

Begins from 1st Week of November



Campus Life



Be brave. Take risks. Nothing can substitute experience - Paul Coelho.

The urge to repaint the canvas of minds and absorb the expanse of green patches of the campus brings out the best from individuals. The environment makes even the toughest tasks achievable in an atmosphere defined by excellence, the pursuit of which starts at this monumental institute of par recognition, making the challenges redundant at times.

The VLM class of 2018 boasts of students with wide range of interests and participation across all the activities offered at the campus. The destination is endless, the prospects unlimited and the journey untiring - is the core theme of the hugely recognised B-school. The campus remains alive shuffling

among the rigours of events ranging from student clubs, cultural festivals, social and sports activities. The steeping demand of academic rigour even could not downsize the spirit of the noble minds who burn the midnight oil to keep the spirits alight. The students take part in some of the best clubs in IIM Calcutta and portray their confidence and ability to lead and organize events, collaborating, participating and preparing level fields for showcasing their inherent talents. Various competitions ranging from negotiations to public speech to business proposals gives a platform to the "leaders of tomorrow" to hone their skills and learn from their peers. Going by the experience, the budding managers



have interest in Operations, Leadership and Entrepreneurship Cells and even the mounting pressure from the long list of presentations, assignments, projects, quizzes and mid-terms cannot deter them from joining hands and participation in the activities. They can be found carrying out discussion in library, working out in gymnasium and being agile at the Badminton Court, Football ground, Basketball Court, Cricket Ground, Table tennis room. The sports and club activities inculcate a sense of belonging to community and spirit to work as a team which shall see them through, preparing them for the better part of the steep challenges that awaits them in future.



In Pursuit of Excellence



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Email: kolkata.regency@hyatt.com

ITC Sonar, Kolkata

JBS Haldane Avenue (Opp Science City),
Kolkata, West Bengal, 700 046 India
Tel: +91 33 23454545
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Email: reservations.itcsonar@itshotels.in

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