



INSTITUTE OF PUBLIC ENTERPRISE

**PLACEMENT
BROCHURE**

CLASS OF 2019

**POISED TO
PERFORM**



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IPE is a registered society governed by its Board of Governors consisting of eminent academicians, industrialists, public sector executives and civil servants and reflects the membership and composition of its general body. Further, IPE continues to reposition itself by opening its membership to all corporate, government and non-government organizations which support the aims and objectives of the Institute.

BOARD OF GOVERNORS

Shri K Madhava Rao, IAS (Retd)

Former Chief Secretary – Govt of AP; Advisor to the Governor of Bihar; Chairman – High Power Committee for Urban Cooperative Banks; Director – Central Board of Reserve Bank of India, Member of Board for Financial Supervision of RBI. He is currently the President, Board of Governors and Chairman, Executive Committee of IPE

Dr P Rama Rao

Emeritus President - IPE; Chairman – Governing Council, IISc; Former Secretary – Department of Science and Technology and Ocean Development, Govt of India

Shri TV Mohandas Pai

Chairman – Manipal Universal Learning Pvt. Ltd, MEMG International India Pvt. Ltd

Dr K Pradeep Chandra, IAS (Retd)

Former Chief Secretary – Govt of Telangana

Ms Mahpara Ali

Former CGM (L&D) – Corp Centre, SBI

Shri MB Raju

Executive Chairman – Deccan Cements Limited

Shri Shashi Shanker

CMD – ONGC Limited

Shri Anil Kumar Jha

Chairman – Coal India Limited

Shri N Bajendra Kumar, IAS

CMD – NMDC Limited

Dr SK Acharya

CMD – NLC India Limited

Smt Seema Bahuguna, IAS

Secretary – Department of Public Enterprises, Govt of India

Shri Jayesh Ranjan, IAS

Principal Secretary – Department of IT, Electronics & Communications, Department of Industries & Commerce Govt of Telangana

Shri N Sridhar, IAS

CMD – The Singareni Collieries Company Limited

Prof S Ramachandram

Vice Chancellor – Osmania University

Prof VK Malhotra

Member Secretary – Indian Council of Social Science Research

Prof RK Mishra

Director – IPE

MESSAGE FROM THE PRESIDENT



The Institute takes pride in announcing that it would turn out its 22nd batch of post graduate students in management in 2019. The students are studying in streams related to general management; banking, insurance and finance; international business, retail marketing; human resources management; and executive management. During the course of their studies, they have been mentored to inculcate a comprehensive view of the challenges they would face when they join industry. They have been exposed to a plethora of courses providing them skills, concepts and values to perform this role. I welcome enterprises to have their choice of talent from this batch of post graduate students in management from IPE. I am sure, they would make tremendous value addition.

MESSAGE FROM THE DIRECTOR



The future of industry belongs to the young and dynamic post graduates in management coming out of the portals of institutions that are deeply committed to provide high quality management education under the guidance of eminent Board of Governors and supported by well trained faculty, staff, infrastructure and relationship with the right type of networks. The management education at IPE is beyond books, case studies, distinguished lectures from captains of industry, joint programmes with international institutions and the state-of-the-art infrastructure. The thrust of management education at IPE is on preparing young, skillful and dynamic youth to meet the challenges of life in future. It is my pleasure to welcome the recruiters to get their best pick from the diverse and distinct Class of 2019.



OUR - CAMPUS



The Institute of Public Enterprise (IPE) was established in 1964, as an autonomous non-profit society at the initiative of Mr SS Khera, ICS (the then Cabinet Secretary, Government of India) and Dr DS Reddy (the then Vice Chancellor, Osmania University) with the idea of a research institution that would undertake a systematic and sustained study of issues relevant to the formulation of policies pertaining to Public Enterprises. Dr VV Ramanadham, the then Professor and Head, Department of Commerce, Osmania University, with the active support and guidance provided by Dr DS Reddy, translated Mr Khera's concept into a reality.

It is recognized as 'Centre of Excellence' in social science research by Indian Council of Social Science Research (ICSSR), Ministry of Human Resource Development, Government of India, in the year 1976. Today, IPE proudly stands as a state-of-the-art research and education institute with its new campus being successfully operational at Shamirpet, Hyderabad.

In the space of five decades, IPE has developed from a research and training organization to an internationally regarded educational institution with the launch of a two-year full time Post Graduate Diploma in Business Management (PGDBM), in the year 1995, recognized as equivalent to MBA by the Association of Indian Universities (AIU), to provide future leaders and professional managers. The Institute built a diverse portfolio of long-term programmes as per the industry requirement and introduced two-year full time Post Graduate Diploma in Management – Retail and Marketing (PGDM-RM) in 2007, Post Graduate Diploma in Management – Banking, Insurance and Financial Services (PGDM-BIF) in 2008, Post Graduate Diploma in Management – International Business (PGDM-IB) in 2009, Executive PGDM in 2009 and Post Graduate Diploma in Management – HRM in 2011, all recognized by AICTE.

▶ IPE Shamirpet Campus

The rapid growth of the B-School necessitated the construction of a capacious new campus with state-of-the-art infrastructure. Hence IPE's set of new buildings in Shamirpet on the outskirts of Hyderabad.

All the modern facilities that enhance learning experience are provided in the new campus. The design of the 21 acre new campus includes hostels to house 600 students, state-of-the-art classrooms with a seating capacity of 70 per class equipped with latest audio-visual, computing and real time data streaming facilities and discussion rooms with a seating capacity of 10-15 with well designed furnishings.

▶ Salient Features of the New Campus

- 3.5 lakh sq.ft. of modern buildings covering all amenities
- Lush green campus very near to Shamirpet Lake
- Two beautiful lakes
- 200 hostel rooms which can accommodate 300 boys and 300 girls separately
- Energy-efficient and GRIHA / LEED norms compliant buildings
- Entire campus networked with Wi-Fi
- Digitized library, accessible 24x7
- Centralized AC Class Rooms and Hostel Rooms
- 500-seater Auditorium
- 10 KVA Solar Power Generation Plant
- A state-of-the-art Food Court with a capacity of 200 occupancy at a time
- Modern Gym
- Indoor & outdoor games facility to students

Milestones in IPE's Journey

The institute entered into the Golden Jubilee year in 2014 marking a significant landmark in IPE's journey. Over the years, IPE has led many prestigious assignments for various departments and ministries of the Government of India and for international organizations including the World Bank, IDRC and the UN. Dedicated centers of research at the institute focus on contemporary issues including Corporate Governance, CSR and sustainable development that aid in evidence based policy making. Accreditations from the NBA, SAQS and AIU articulate on the quality dimension of the various programmes.

Consultancy

Undertaking consultancy assignments is one of the specialized domains of IPE. Consultancy services are offered for both National and International organizations, including the United Nations Development Programme (UNDP), United Nations Industrial Development Organization (UNIDO), World Bank, Asian Development Bank (ADB), Commonwealth Secretariat, Department for International Development (DFID), Government of UK, International Center for Promotion of Enterprises (IC PE), Central and State Governments, Public and Private sector enterprises.

IPE works closely with leading international think tanks and has supported the Performance Management Division (PMD), Cabinet Secretariat, Government of India in the conduct of the annual review meetings of the various ministries and department of the Government of India. IPE has contributed to the formation of Community of Practices (CoP), that focuses on Government Performance Management through peer assisted learning.

Specialized assignments for various public enterprises including the NLC, MOIL, HCL, NMDC and state governments have been recently completed. The Institute has an outstanding record of delivering the inputs in time with application orientation. The Institute has carried out public sector / service reform assignments concerning various sectors, major Government departments, municipal services and poverty alleviation.

Research

Research at IPE is devoted to systematic and sustained study of issues relevant to the formulation, implementation, review, monitoring and assessment of policies and programmes concerning public enterprise and private firms. The Indian Council of Social Science Research (ICSSR), Ministry of Human Resources Development, Government of India recognized the Institute as a 'Centre of Excellence' in Social Science research in 1976. Research studies of IPE have been extensively used by the Committee of Public Undertakings (CO PU), several ministries of the Government of India, Planning Commission, SCOPE, Department of Public Enterprises, Comptroller and Auditor General of India and by Finance and Pay Revision committees.

Apart from handling research projects of government including ICSSR, DST and UGC, IPE also engages in collaborative research and has recently completed studies of ICSSR-IDRC on collaborative mode. Faculty of IPE constantly engage in conducting research projects of various granting agencies and publish research papers in peer reviewed journals and books.

There are dedicated research cells created at IPE to research on topical issues on contemporary domains – Centre for Corporate Governance (CCG), Centre for Corporate Social Responsibility (CCSR), Centre for Governance and Public Policy (CG PP), Centre for Environment and Sustainable Development (CESD), Wage and Salary Studies Cell (WSS), Cell on regulatory bodies, Cell on Risk Management (CRM) and Centre for Public Enterprises and Disinvestment (CPD). The ONGC Subir Raha Chair on CCG and the Neyveli Lignite Corporation Chair on CCSR have been instituted to undertake research, consultancy and training in the respective areas.

Training

The Institute has been organizing Training Programmes for the past 53 years for officers of Public Sector, Private Sector, State and Central Government undertakings. IPE has conducted nearly 100 programmes for over 1,600 IAS, IFS and other government officers. IPE has trained over 52000 practicing managers in various types of programmes over the years. During 2016-17, about 58 programmes were conducted including 22 in company programmes which are customized programmes to suit the needs of various organizations. Programmes have spanned over all the functional areas of management and various sectoral disciplines. Customized programmes on General Management, Supply Chain Management, Cyber Security & Laws, Project Management, Information Technology, Operational Excellence, CSR, Leadership etc have been conducted for executives of MOIL, MECON Ltd., BHEL, Department of Animal Husbandry, SCCL, ECIL, Power grid, NTPC, Oil India Ltd, NLC, BDL, TSRTC, APSRTC, LIC, NMDC, IOCL etc and officers of different departments of Governments of Telangana, AP, Karnataka and Maharashtra. A few programmes on Research Methodology for researchers also were conducted last year. Participants in the various programmes have come from all the levels: from Jr. Executives to CMDs. IPE's Training activities have added good value to its participants and have gained good acceptance from its clients that is backed by the increasing number of programmes that the Institute has been doing each year.

◀ MANAGEMENT DEVELOPMENT PROGRAMMES

Management Development Programmes (MDPs) are a milestone in IPE's path towards becoming a totally integrated institute with a national presence. The objective of the MDPs is to help improve management systems through competency building at various levels in the corporate, government and non-government sectors to take on leadership roles in various positions – individually and collectively.

Training Highlights:

- ▶ 50+ years of experience in training.
- ▶ 100 programmes for over 1600 officers of IAS, IFS and other allied services.
- ▶ 1200 MDPs and in-company programmes for 46000 practicing managers.
- ▶ Open programmes in all functional areas on contemporary topics.
- ▶ Over the years we have conducted customized programmes for many clients including, PGCIL, ONGC, RINL, MIDHANI, HCL, IOCL, SCCL, ECIL, NTPC, Govt. of Karnataka, Oil India Ltd, Assam, NLC, BDL, SPMCIL, GSL, MOIL, NRL, NMDC Ltd etc.
- ▶ The thrust areas of training are General Management, Strategic Management, Finance, Marketing, Human Resource Management, Operations Management, Power Sectors and Information Technology, Foreign Trade, RTI Act, Corporate Governance, Corporate Social Responsibility, Risk Management, Project Management, Organizational Behavior, Cyber Security and Cyber Laws, Supply Chain Management etc.
- ▶ IPE's faculty takes their learning from MDPs and Consultancy assignments to the classroom delivery thereby benefiting the students.



Group Photograph – Programme on “Ethical Hacking & Cyber Security”
(August 2-4, 2017)



Group Photograph – Programme on “Goods and Services Tax”
(February 16-17, 2018)

LAURELS & ACCOLADES

Name of the Student	Event	Prize Won
Priyada Unni	Les Quizerables quiz competition	2 nd Prize
Parag Shukla	"Mark O Poly", Marketing Event	Runners-Up
Tavleen Kaur	Winner of Tie Grad Business Plan Competition	Winner
B Venkata Bharadwaj	Inter District Softball Championship Tournament	2 nd Position
Joyeeta Bagchi	Intra Collegiate Round of Campus 2 (HR Quiz)	1 st Place
Shambodeb Ranjan Banerjee	National Round of Campus 2 Corporate Pro 2017	1 st Rank
Anupama Karma	TiE-Grad B-Plan event in IPE, Runner up in Finance Dept at premicerius 2017. A Management Fest conducted by Bhavans Vivekananda College.	3 rd Place

What corporates speak about us:

“ Excellent participation from the students. Amazing campus. ”

Deloitte

“ Good Experience in terms of hospitality and Coordination. ”

Mahindra & Mahindra Financial Services Ltd.

“ Good hospitality and student driven, nice campus, students are coordinating and are really very helpful. ”

RAAM Group

“ Excellent hospitality and passionate students. The process was very smooth. ”

ICICI Bank

“ Feel good to visit the campus after 4 years of gap. Faculty and Placement team were courteous / helpful. ”

Cognizant

“ Good Human Resources from diversified PAN India presence. Great to be in the campus. ”

Wrig Nanosystems

“ Wonderful interaction with a highly motivated, interactive and knowledgeable lot of students. ”

Dukes Group

“ Nice campus and facility. Helpful faculty. Good students ”

Infiniti Research

“ Campus seems awesome, students majority well coordinated. ”

Health Signz Tech. Pvt Ltd

“ It's an excellent interaction with the team of placements, students and the support staff. Very courteous and the campus is having everything that the industry expects. ”

mFino



LOCATION AND FACILITIES



How the Journey Began

With the experience gained in Research, Consultancy and Training activities and taking into consideration the ever-increasing need for professionally trained personnel by the industry, IPE started MBA (PE), a part-time evening programme, in 1981-82 is being conducted at IPE OU Campus. The programme, affiliated to the Osmania University and approved by the All India Council for Technical Education (AICTE), is tailored to meet the specific needs of practicing managers. The selection of candidates is through the Integrated Common Entrance Test (ICET) of the Government of Telangana.

Since its inception more than 1,000 executives have pursued the MBA (PE) programme. With this success, in 1995 the Institute started a two-year full time Post Graduate Diploma in Management (PGDM), recognized as equivalent to MBA by the Association of Indian Universities, to provide skilled human resources to meet the growing requirements of the Industry.

Keeping in view the changing varied requirements of the Industry, the Institute offers Six courses viz., PGDM, PGDM-RM, PGDM-BIF, PGDM-IB, PGDM-HRM & Ex-PGDM . All these courses are approved by AICTE



and four of these courses received MBA equivalence from Association of Indian Universities. Our Institute received SAQS accreditation also recently. The selection of candidates for all these courses is through CAT, MAT, XAT, ATMA, CMAT & GMAT .

However, Institute takes care to give due weightage to academic background and GDPI Process in addition to the test score obtained. Since inception more than 2,000 students have graduated from IPE and are placed in reputed organizations.

Library and Documentation Centre **A Treasure trove of Learning Resources**

The Institute's library has a rich collection of 52,000 documents (including books, journals and pamphlets) on topics such as management, public enterprises, IT, economics, psychology, biographies, annual reports of central / state-level public enterprises, project reports submitted by students / faculty / research scholars, etc. It has a valuable collection of over 3,500 publications / theses, and subscribes to over 300 National / International journals annually. It works in close collaboration with libraries of several universities, ISB, ASCI, CESS, State Bank Staff College, the English & Foreign Languages University, etc. Benchmarking itself with global B-Schools, the library supplements the course content of IPE's management education programmes and automatically purchases all books that are recommended reading. The IPE library receives reports and working papers of institutions such as World Bank, Asian Development Bank, International Labour Organization – Asian Regional Team for Employment Promotion, Organization for Economic Cooperation and Development, Indian Institutes of Management, Madras Institute of Development Studies, central / state government enterprises and private sector organizations. It also receives reports of the Comptroller and Auditor General of India, debates in the Lok Sabha and

Rajya Sabha, Estimates Committee, Committee on Public undertakings, etc. The library has 20 computer systems and an exclusive server. Its Online Public Access Catalogue can be browsed (by author / title / subject) from IPE's website. It has a collection of over 400 CDs / DVDs on various subjects, and also provides research scholars with internet-based information, as well as a rich collection of PhD theses submitted by research scholars from various Indian universities.

- Online resources
 - Ebsco
 - Indiastat.com
 - CMIE Prowess
 - Jstor
 - EPWRFITS
 - INFLIBNET
 - Ace Equity
 - Indian boards
 - Online catalogue (OPAC)
- www.ipeindia.org

IT Facilities

The IPE has state-of-the-art Information Technology tools that are designed to meet the computing and communication needs of the Institute. IPE has a fast, reliable and rugged computer network of more than 1000 Nodes. This network has Gigabit fibre backbone connectivity to all the blocks and departments. The Institute provides internet facility through leased line of 500 Mbps (1:1) for fast, reliable and uninterrupted internet services. The entire IPE campus has been Wi-Fi enabled providing 24x7x365 internet access to its students and employees.



◀ RESEARCH CENTRES AT IPE

Centre for Corporate Governance

The Centre for Corporate Governance aims at providing policy inputs to industry, government and executives. The ONGC Subir Raha Chair was instituted on the Centre, which has worked on standardizing the existing body of knowledge of corporate governance in order to catalyze the practice as well as further research. Research on Board Diversity, Board training and other parameters of corporate governance is being carried out apart from organizing annual international conferences.

Centre for Corporate Social Responsibility

The Centre for Corporate Social Responsibility (CCSR) works on the existing body of knowledge, systems, structures, models and mechanisms associated with different CSR initiatives; it also provides a platform for discussing CSR guidelines and the latest developments in the field. The centre conducts baseline surveys, impact assessment studies apart from research on sector specific CSR initiatives. The centre has recently completed a national study from the ICSSR, MHRD.

Centre for Public Enterprises and Disinvestment

The centre conducts research studies on public enterprises (Central, Local, Municipal and Global), develop and maintains a data bank on the Central and the State Level Enterprises. The centre also brings out books, monographs and research papers on contemporary issues by focusing on state-wise studies.

Centre for Governance and Public Policy

The centre for Governance and Public Policy, set up in 2010, focuses on areas of public policy, public administration (focus on civil services reforms) and service delivery (social accountability tools: Citizens charters, RTI Act, Report cards). This centre has worked with the Performance Management Division, Cabinet Secretariat, GOI and has completed projects for the Department of IT, Government of AP, Assessment of Mee Seva project and the PM's Trophy Project for 'Best Integrated Steel Plant in India'.

Centre for Infrastructure Regulation

Many regulatory commissions have been formed in various sectors such as power, telecom, banking and insurance. Since the formation of regulatory bodies there has been a debate on their functioning and on their real independence. This Research Cell has been constituted to conduct research on issues in these areas. The cell engages in conducting research and organizing national / international conferences.

Centre for Environment and Sustainable Development

This Centre aims to promote education, training, research and consultancy assignments and document case studies in thrust areas of 'Environment' and 'Sustainable Development'. It reviews the state of Sustainable development initiatives in PEs and studying its impact on society in general and PEs in particular. Apart from organizing conferences on contemporary practices and issues in this area, the centre has initiated discussions for collaborations with Australia India council for research projects and areas of policy interventions for developing 'Liveable Cities'.

Centre for Corporate Risk Management

The Cell has been set up at IPE to promote training, research, education, consultancy assignments and document practical case studies in thrust areas of enterprise risk management. The cell intends to develop and enhance professional expertise and understanding of mechanism of designing and usage of various risk mitigating options and strategies available to a given organization. The centre has conducted a number of training programmes in this area and is currently working on developing a framework for Enterprise Risk management.

Wage and Salary Studies Cell

This Cell has been constituted to conduct studies on compensation administration and management. It brings out papers on related issues and carries out research and consultancy studies. It also helps organizations to optimize their performance by ensuring a robust performance management system and effective compensation administration.

Ethnic Day (The Cultural Day of IPE)

ALUMNI



I am excited to be back to IPE as a chief guest. The last time I was here, was as a student of PGDM. I am pretty impressed with the enthusiasm of the students and would strongly recommend our HR to visit IPE for placements.

– **Sriram Bharatam**
CEO, Iridium Interactive Ltd.

Excited to come back to IPE as it is a home coming to me after 31 years. IPE is a great Institute growing exponentially under the leadership of Prof RK Mishra.

– **KI Varaprasad Reddy**
Shanta Biotech

I know IPE for past 10 years. I am proud and glad to see that it has grown as one of the top B-schools in India. Good faculty, energetic students, conducive environment to learn and excellent infrastructure here – what else does one need?

– **Dr Ramana Madupalli**
Southern Illinois University, Edwardsville

It is a great opportunity to fine-tune experience and knowledge. Learning is a continuous process, and IPE is part excellence for providing these learning tools. I am proud to be a part of this course. The Executive – PGDM course. The programme provided me an insight to think beyond the horizon and proved that "sky is the limit".

– **S Mani Bhaskar**

The Curriculum of PGDM-IB is indeed a cutting edge one comprising, apart from the regular standard B-School subjects, courses like International Brand Management, Global Marketing Management, Foreign Currencies and Global Finance, Innovation Management which are the hallmark of this programme and are vital in understanding the present global business and global markets scenario.

– **Jeshal Mehta**

It was a great experience to be a part of IPE-International Business family wherein we learned so many things which are really helping now as we move on to make a name for

Saturday, 17th February, 2018

Alumni-Meet for the year 2017-18 was held on Saturday, **17th February, 2018** at IPE and a large number of alumni attended the meet and interacted with students and faculty and shared their experiences. They have assured their support to the Institute in all aspects right from admissions, Summer Internship Programmes (SIPs), placements and in delivering guest lectures.

ourselves in the business world. Apart from theoretical knowledge the practical knowledge played a very important role which ensured I don't feel totally alienated and stranger when I start my corporate journey as a fresher.

– **Eshan Verma**

Institute Public Enterprise has a rich intellectual capital. The learning experience at the Institute is remarkable. The course PGDM-International Business is one of its kind, where you learn every concept of management in a broader, global perspective, which is the need of the day; the course structure is very well designed and an excellent faculty adds to the beauty of it."

– **Ramanuj Sarada**

In an era where all businesses are global, the gradual integration of Indian economy with the global economy is now an irreversible process. PGDM (IB) @ IPE provides the right platform where an individual is made well equipped to handle the new demands of the industry in leading their businesses towards this direction successfully. Keeping in mind the dynamic environment that we are living in today, the course curriculum here @ IPE is exceptionally designed, planned and executed to confront these challenging situations successfully".

– **Nilesh Poddaturi**

I underwent a significant transformation thru the PGDM-International Business (IB) Programme at IPE which made me develop the mindset of a Global Business Manager. The IB programme state-of-the-art curriculum, is taught by well-qualified faculty, with even a few add-on courses taught by overseas faculty. It has the unique Business News Presentation classroom sessions wherein we learn about diverse sectors such as Automobile, Agribusiness, Banking & Finance, FMCG, Exports & Trading, IT & Telecom, Steel & Metals, Pharma & Biotech, etc. I feel a lot confident.

– **Neha Chahal**

IPE has a strong tradition of nurturing budding professionals by providing them Industry exposure through summer internships. Apart from these, there is a constant flow of inputs from practicing professionals who visit the Institute regularly to attend seminars, conferences Samathi and Sanskriti.

Summer Internship

“You need experience to get experience.” This seems to be the biggest issue for fresher’s transition into the young managers these days.

Employers in today’s corporate market rely heavily on resumes that illustrate a relevant work history, whether that’s from internships, volunteer work, or actual job experience. A practical work background carries a major significance when attempting to enter the job market. It’s all about competition. To facilitate our students, we provide an excellent internship opportunity at the end of the three trimesters. The students of various two-year post-graduate programmes at IPE undertake a 6 to 8 week internship programme as a study at a commercial corporate, consultancy or government organization. This internship enables the students to gain first-hand exposure of working in the real world, that one internship could be the difference between winning a job opportunity or losing it.

At the end of the 8 week internship, students are required to generate a report and evaluation also will be done. There will be a continuous guidance given by the faculties and mentors.

Samathi

Samathi is an ideal platform where experience meets enthusiasm hence called ‘Meeting of the Finest Minds’. Samathi are organized annually as a series of events focusing on various functional domains that provides students a forum to interact with the captains of the corporate world. Intra collegiate competitions are conducted on the aspects like paper presentations, quiz, cross words, best manager, best sales man and woman, JAM, painting, management games etc. to sharpen the skills. This year HR Samathi was held on 16th November 2017, Finance Samathi on 5th December 2017 and Marketing Samathi on 9th February 2018. Guests from various business establishments working in finance, operations, HR and marketing came and shared their thoughts, knowledge and experiences with students.



‘Sanskriti’ – A Management Fest

Annual fest Sanskriti was organized during 27th and 28th January, 2018 at the Institute.

Shri V Rajanna, Vice-President & Global Head – Technology Business, TCS and Chairman of CII, Telangana State was the Chief Guest, Shri Mohammed Rafatullah, CEO, Dukes Products India Ltd and Shri NL Venkatrao, Chief Regional Manager, National Insurance Company Ltd were Guests of Honor for Inaugural Function on Saturday, 27th January, 2018. Guest for Valedictory was Dr NK Nanda, Director (Technical), NMDC Ltd on 28th January, 2018. Mr Sai Ronak, a leading actor was in the panel of judges for Dance competitions and Singer Ms Mohana Bhogaraj of the Baahubali fame was in the panel of judges for Singing Competition.

More than 500 students came from different colleges and prizes worth of about Rs. 3.00 lakh distributed.

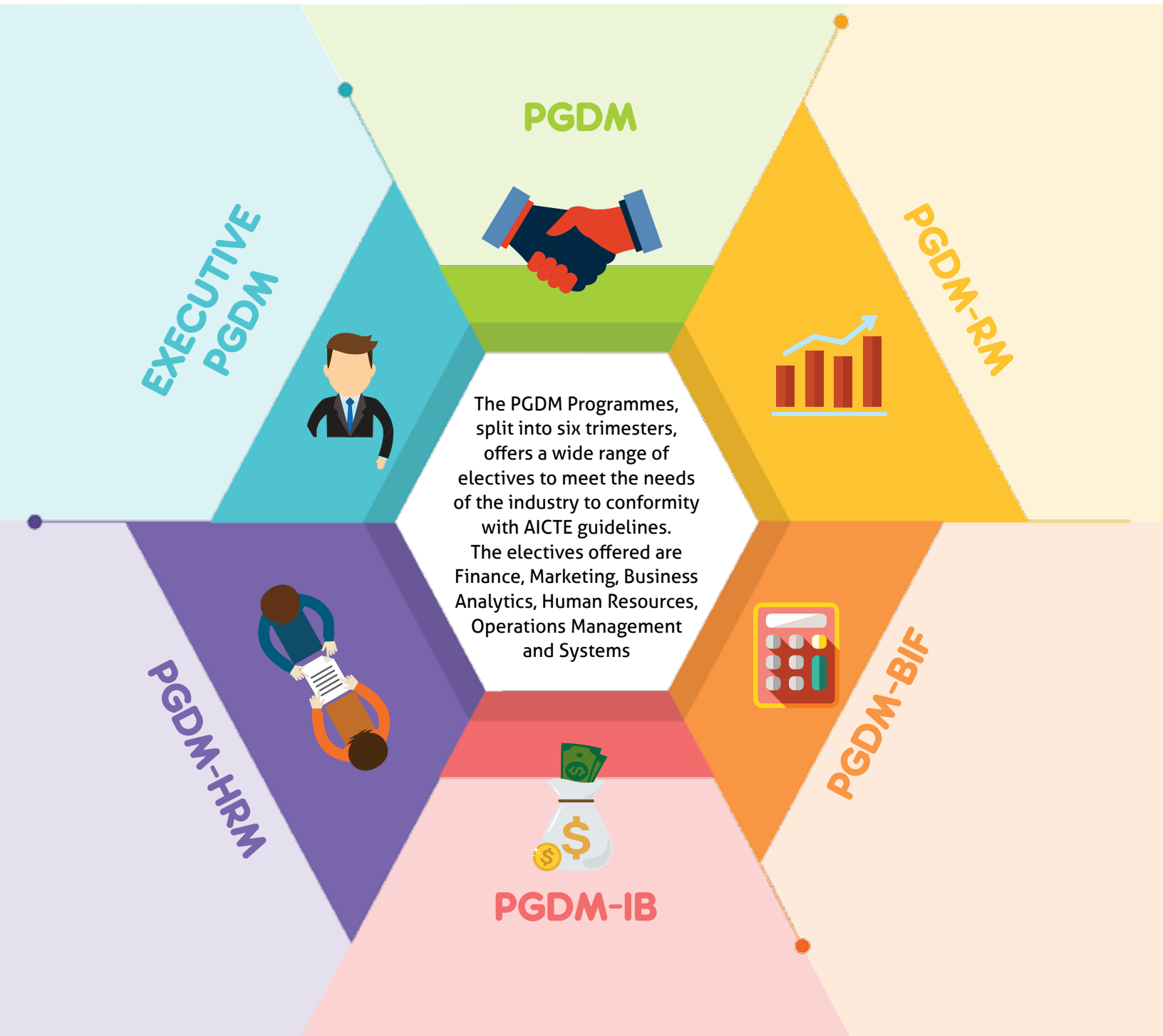


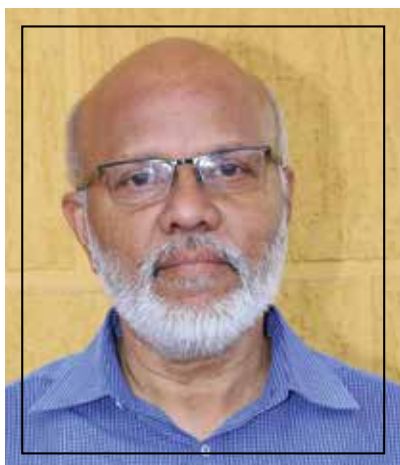
The 5th Edition – Rocket your Business Idea

The fifth edition of Startupedia the national level annual feature organized by the Institute of Public Enterprise (IPE), Hyderabad was held on the 15th and 16th of February, 2018 and witnessed a participation by 47 teams and 21 industry experts from all over India. The programme was hosted in association with our twenty three partners like, SIDBI, SECL, WCL, Parasakti Cements, IDBI Bank, Mahesh Bank, Saboo Motors, TIE Hyderabad, The New Indian Express, Hyderabad Angels to name a few. This programme has evolved as a platform for grooming all the budding entrepreneurs and promising startups to turn their great ideas into feasible solutions. The 37 hour full mentored B-Plan Pitch saw a huge participation from startup enthusiasts (Graduates, Post Graduates and working professionals), investors, venture capitalists and incubation centers across the country. The ideas were presented in the following areas: Online platform for connecting manufacturing industries, paper waste management, fashion segments, funeral services, security intelligence apps, automobile, milkshake automation machine, herbal medication, sanitary wear etc.



MANAGEMENT EDUCATION





Prof K Narendranath Menon
Coordinator – PGDM



Management Education....

The PGDM programmes, split into six trimesters, offer a wide range of electives to meet the needs of the industry in conformity with AICTE guidelines. The electives offered are Finance, Marketing, Systems, Human Resources and Operations Management.

PGDM

The Post Graduate Diploma in Management (PGDM) programme offered by the Institute of Public Enterprise is a two year programme and was launched in 1995. It is approved by the All India Council of Technical Education and the Association of Indian Universities. Courses offered at the programme elevate the understanding and sharpens the skills of the students in the area of decision making,

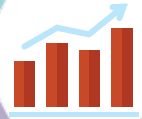
leadership, change management, consumer and market behavior and entrepreneurial management. The curriculum is industry relevant and the elements of experienced faculty, state of the art infrastructure and teaching methodology blend to propel the zeal to excel amongst the students. In the second year of the programme students choose two electives from the areas of Finance, Marketing, Human Resource Management, Operations Management and Systems.

The programme focuses on the development of key skills and capabilities required for a student to become a successful leader of the twenty first century. With students hailing from across the length and breadth of the country the classroom provides geographical and gender diversity.



Mr MJ Ramakrishna
Coordinator – PGDM-RM

▶ PGDM-RM



Launched in 2007, the Post Graduate Diploma in Management – Retail Marketing (PGDM-RM), is two-year full-time programme approved by the All India Council for Technical Education (AICTE), Ministry of Human Resource Development (HRD), Government of India and accredited by the Association of Indian Universities (AIU) as equivalent to MBA. It is a two-year full-time career oriented programme which is designed by industry and academic experts to enable and energize students with managerial skills, marketing skills and retail management skills to close the gap between theory and practice.

The programme offers triple specializations, viz., Place Marketing (Marketing Management), Space Marketing (Digital and Social Media Marketing) and one among the other functional areas like Finance, Operations, Human Resource Management and Systems.

Highlights

- Case study based teaching
- Continuous interaction with industry experts
- Research based curriculum
- Career guidance for better placements
- Contemporary teaching methodologies.

Understanding the business requirements in the dynamic and complex environmental conditions, PGDM-RM course is designed by an expert curriculum committee that comprises of eminent intellectuals from industry and academia and being revised as per the market pitch.



▶ PGDM-BIF

Post Graduate Diploma in Management – Banking, Insurance and Financial Services (PGDM-BIF), started in 2008, is a two year full time programme approved by the All India Council for Technical Education (AICTE) and National Board of Accreditation (NBA). It is also considered as equivalent to MBA by the Association of Indian Universities (AIU). The programme is designed to groom future managers who can successfully handle complex corporate environment. In the changing global scenario, innovation is a major driving force for achieving competitive advantage through creation of new business opportunities. To meet this challenge, there is a huge requirement of trained banking and financial professionals in the country. This programme aims to churn out skilled and talented finance and management professionals to suit the requirements of corporate sector in general and BFSI sector in particular.



Dr Shweta Mehrotra
Coordinator – PGDM-BIF



Dr M Karthik
Coordinator – PGDM-IB

Post Graduate Diploma in Management – International Business (PGDM-IB) – AIU Accredited Programme as Equivalent to MBA

The Programme Overview

The PGDM – International Business programme is a cutting-edge MBA level programme with state-of-the-art curriculum comprising all the subjects of a standard MBA course as well as international business-related subjects such as International Business Strategy, International Financial Markets & Instruments, Global Marketing, International Brand Management, International Trade Operations, Global Supply Chain Management, International Business Negotiations, WTO, Commodity Trading and Price Risk Management, International Business Laws, Foreign Currency Management, Global Finance, International HRM, Cross-Cultural management.

A range of elective subjects is also offered in each of any specialization streams mentioned below.

The IB Advantage

Students' perusing PGDM in International Business has a unique advantage of studying an extra domain-specific subject in the International Business area. For example, in the first year, functional management subjects such as Marketing, Finance, HRM, Operations etc, are taught. In the second year, IB students would study an extra subject in each of the functional subject mentioned above, such as International Marketing, International Finance, International HRM, Global Supply Chain Management etc. The syllabus followed is on par with some of the best institutes which offer PGDM IB course, such as the Indian Institute of Foreign Trade, (IIFT) etc.

▶ PGDM-IB



Specialization Streams

Students could opt for specialization in any two (2) of the following streams after they complete the first year / 2nd Semester academics

- i) Marketing ii) Finance iii) Operations iv) Systems / IT
- v) Human Resource Management

Optional Foreign Port Study Tour to Europe/Malaysia

Study of the commercial activities of ports is an integral part of the programme. Students will have to undertake a cost of tour to one or two large commercial ports such as in Singapore / Malaysia / India (Mumbai / Chennai / Visakhapatnam). The study tour familiarizes them with the port's commercial activities, shipment, handling, logistics, on-line monitoring systems, port operations, etc.

Interested students would also be taken to Rotterdam port, at the Netherlands, the European Union Headquarters at Belgium, and industry visits to Switzerland and France would be organized at cost.

Why Study an International Business Programme?

Globalised World

In India, the impact of globalization is all pervasive. Since the landmark year 1991, we have witnessed a transformed, and rejuvenated, India. Doing business is not the same anymore.

The disappearing of economic boundaries has led to the increase in the growth of the world economy. Furthermore, growing distribution networks, supply chains, and transportation hubs simplify the movement of products. The broad networks of worldwide financial institutions reduce currency issues. Thus, business professionals are increasingly servicing the needs of customers around the world.

All businesses nowadays tend to transform to global businesses. Hence, all young managers must have the exposure to as many international business related subjects as possible, in addition to the normal subjects of a PGDM / MBA programme.



Dr Shulgna Sarkar
Coordinator – PGDM-HRM

▶ PGDM-HRM



The two-year post graduate diploma in human resources management (PGDM-HRM) meets the challenges of using human resources effectively which are critical to the success of an Organization. PGDM-HRM course at IPE is a two year full-time AICTE approved programme, envisaged as the highest quality programme in the area of Human Resource Management and designed to provide eligible, suitable and competent HR professionals with sufficient knowledge of business of all industrial sectors. PGDM-HRM course offers an assortment of highly specialized papers like Competency mapping, Workforce metrics etc. in the area of HR catering to the professional needs of the area. PGDM-HRM has unique Long Term Project opportunity which majorly leads to obtaining pre-placement offers. The course also offers dual specialization in any of the areas of Business Analytics and Information Technology. There is a great demand for professionals qualified in the area of HR in organisations and thus the course has been designed by the practitioners to meet the requirements of HR as a profession in industry. The course also has the AICTE approved provision for intake of students who belong to category of Person of Indian origin (PIO).

Executive - PGDM

About the Exec PGDM Programme

The Executive Post Graduate Diploma in Management (Exec PGDM) is an exclusively designed 15 months programme, approved by the All India Council for Technical Education (AICTE), MHRD, Government of India. The programme is designed for working supervisors, executives and practicing managers, who are in the progression to assume senior level responsibilities to think holistically and build up an integrated perspective on managerial challenges and facilitate fast-track career growth, through thought leadership.

The programme offers subjects for deeper study horizontally across functional areas of management and vertically across domains such as IT, Banking, Financial services, Retail & Manufacturing to transform the participants into "Business Ready Managers". On completion of the programme, the participants can aspire to take general management positions and leadership roles.

The Exec PGDM programme participant could be an entrepreneur, startup owner, doctor, army personnel, lawyer, model, actor, architect, teacher, cost accountants, PR head, for whom management education is the next requirement for a scale up Innovation in Course Curriculum.



Dr Prarthana Kumar
Coordinator – Executive-PGDM

▶ EXECUTIVE PGDM



Guest Lectures

- ▶ Mr V Narsi Reddy, Chairman of Andhra Pradesh Grameena Vikas Bank (APGVKB) visited on 12th April, 2017 visited for SIP Process and interacted with students
- ▶ Organized 25th Dewan Mehta National Education Women Awards Function on 15th April, 2017
- ▶ Prof Jai Prakash Sharma, Director, Institute of Management Studies, GZD, immediate Past Head and Dean, Department of Commerce, Delhi School of Economics, University of Delhi visited IPE, Shamirpet Campus, on 8th June, 2017 and interacted with faculty
- ▶ Shri Ganesh addressed faculty on the topic "Happy and Harmonious Living – Swami Vivekananda way" on the occasion of International Yoga Day on 21st June, 2017
- ▶ Dr Pradeep Saxena visited IPE, Shamirpet Campus and interacted with faculty on 22nd June, 2017
- ▶ Shri Priyadarshi Thakur, IAS (Retd), former Secretary MHI & PE, Gol and former Director General ICPE, Slovenia visited IPE, Shamirpet and interacted with faculty on 30th June, 2017
- ▶ Dr Chung (Japan) and Dr Avvari (Nottingham U Malaysia) visited IPE on 28th-29th July and interacted with faculty and discussed about their project and their organization
- ▶ Shri Annie Lo's, AACSB international Senior Vice President and Chief Officer, Asia Pacific visited IPE on 10th August, 2017 and interacted with faculty and provided details about future plans of the Institute such as the faculty research, development programmes
- ▶ GHRD team visited on 23rd August, 2017
- ▶ Academic Advisory Council interacted faculty and students on 28th August, 2017
- ▶ Prof Ramesh Kotari, Dean Poddar School of Management, University of Rajasthan, visited IPE and interacted with faculty
- ▶ DST team from Delhi visited IPE, OU Campus on 6th September, 2017 to give a final shape to our DST report
- ▶ Shri RP Agarwal, IAS (Retd) visited IPE and delivered lecture on 'Accreditations'. His inputs on NIRF and improving academic excellence were well received
- ▶ Shri RP Agarwal, IAS (Retd), Former Secretary – Higher Education, Govt of India visited Institute of Public Enterprise 5th-8th September, 2017. During his visit he addressed the IPE Faculty Members and the Students
- ▶ Dr V Sita, Mentor, SAQS Reaccreditation to IPE visited the Institute of Public Enterprise, Shamirpet Campus during 12th-14th October, 2017. During her 3-Day visit all the PG Programme Coordinators, Area In-charges and Centre and Activity Heads made presentations about their programmes and activities. She also interacted with faculty and shared her views on SAQS and the various activities taken up by IPE
- ▶ Dr S Borgohain, Dir - HR NEEPCO at IPE, interacted faculty on 27th October, 2017
- ▶ Dr B Prasada Rao, Ph.D, IPS (Retd), Former Principle Secretary to Govt of AP, DGP of ACB, Commissioner of Police, Hyderabad visited Institute of Public Enterprise Shamirpet Campus on 7th November, 2017. During his visit to IPE, he interacted with both the Faculty and the Students of IPE

Distinguished Speakers

- ▶ Prof JP Sharma, Former Dean, FMS, Delhi University interacted faculty on 13th November, 2017
- ▶ Shri Win Myo Thu, Director, ECODEV, Myanmar visited Institute of Public Enterprise, Shamirpet Campus on 16th November, 2017. During his visit he interacted with the IPE faculty on members
- ▶ Dr M Rammohan Rao, Professor and Dean Emeritus ISB and Former Director Indian Institute of Management, Bangalore (IIM-B) visited IPE 22nd November, 2017. During his visit to IPE he interacted with the IPE Faculty Members and delivered a lecture the topic 'Best Practices in B-Schools'
- ▶ Prof Rajesh Kothari, Dean, Poddar School of Management, University of Rajasthan addressed the faculty on 25th November, 2017
- ▶ Dr Prabhat Pankaj, Director, Jaipuria Institute of Management, Jaipur visited IPE Shamirpet campus on 15th December, 2017. He addressed the students and faculty on 'Effective Teaching Methods' and MoU signing between the two Institutions
- ▶ Subha D Parida, Researcher and Instructor, Curtin University, Australia visited IPE on 19-12-2017 as part of her study on green buildings and interacted with students and faculty
- ▶ Prof V Venkata Ramana, Vice-Chairman, Telangana State Council for Higher Education (TSCHE) visited IPE Shameerpet campus on 21st December, 2017 and had interactions with the faculty
- ▶ Mr Santosh Sharma, CMD and Mr Anupam Anand, Dir (P) of M/s Hindustan Copper Ltd visited IPE and addressed the faculty on 12th January, 2018
- ▶ Shri BVKK Rao, Financial Advisor, SCOPE interacted with faculty on 16-01-2018 under the chairmanship of Prof RK Mishra.
- ▶ Mr Mohammed Rafathullah, CEO, DUKES visited IPE as Guest of Honour for the Inaugural Function of "Sanskriti" on 27th January, 2018
- ▶ Dr P Anil Kumar and Dr T Selvan, Team from TIFAC, New Delhi visited the Institute of Public Enterprise, Shamirpet Campus on 29th & 30th January, 2018 to finalize the publication of the Project on "Relationship between Technology Causes and GDP in Select Districts of Andhra Pradesh and Telangana"
- ▶ Prof Virendra Kumar Malhotra, Member Secretary, ICSSR visited Institute of Public Enterprise, Shamirpet on 8th February, 2018 and interacted with Faculty and Research Scholars
- ▶ Mr PV Srinivasan, Senior Evaluation Specialist, Thematic and Country Division, Independent Evaluation Department (IED), Asian Development Bank (ADB) and Dr VB Tulasidhar, former Advisor, IED, ADB visited IPE and had interactions with faculty on 2nd March, 2018.



Many national and international organizations have drawn upon IPE's research findings and databases to further the cause of development and formulation of public policy.

IPE has collaborated with the following organizations in the field of Research, Consultancy, Training and Teaching:

International Organizations

- ▶ Asian Development Bank
- ▶ BRAC Institute of Governance and Development (BIGD), Dhaka
- ▶ Centre for Asian Studies, Kyungpook University, South Korea
- ▶ Commonwealth Secretariat, UK
- ▶ Department for International Development (DFID), UK
- ▶ International Association of Schools & Institutes of Administration, Belgium
- ▶ International Centre for Promotion of Public Enterprises, Slovenia
- ▶ International Institute of Administrative Sciences, Netherlands
- ▶ International Political Science Association, Canada
- ▶ International University Business Agriculture and Technology, Bangladesh
- ▶ Kania School of Management, University of Scranton, USA
- ▶ Monash University, Australia

- ▶ Northeastern Illinois University, USA
- ▶ Rotterdam School of Management, Netherlands
- ▶ Universiti Tun Abdul Razak, Kuala Lumpur, Malaysia
- ▶ Waikato University, New Zealand
- ▶ World Bank
- ▶ Association of Management Development Institutions of South Asia
- ▶ Nepal Administrative Staff College, Nepal

Government & Allied Agencies

- ▶ Committee on Public Undertakings
- ▶ Comptroller and Auditor General of India
- ▶ Confederation of Indian Industry
- ▶ Department of Personnel & Training (GoI)
- ▶ Department of Public Enterprises (GoI)
- ▶ Department of Science and Technology (GoI)

- ▶ Federation of Indian Chambers of Commerce and Industry
- ▶ Finance Commission (GoI)
- ▶ India International Centre
- ▶ Indian Association of Social Science Institutions
- ▶ Planning Commission of India
- ▶ Indian Council of Social Science Research
- ▶ Indian Econometric Society
- ▶ Indian Institute of Banking and Finance
- ▶ Indian Institute of Foreign Trade
- ▶ Indian Institute of Public Administration
- ▶ Institute of Company Secretaries of India
- ▶ National Foundation for Corporate Governance (GoI)
- ▶ National Institute of Financial Management
- ▶ National Productivity Council
- ▶ National Stock Exchange
- ▶ Reserve Bank of India



MoU with University of Primorska, Slovenia

The MoU enables formulation of new study programmes and joint research projects; joint publications / books; seminars / discussions on topics of common interest; mobility of academic / research staff and students; and sharing of library facilities.

MoU with Center for Management Education & Research (CMER)

Under the MoU, Center for Management Education and Research (CMER) will organize consultancy / training sessions for various functional departments of IPE.

MoU with National Stock Exchange

IPE and NSE have jointly launched the NSE-Certified Capital Market Professional (NCCMP) Course of 4-6 months duration to upgrade the knowledge of youth in Securities Market-related subjects.

MoU with Central University of Rajasthan, Ajmer

The MoU promotes faculty research and improves the educational environment through the development of study programme teaching methods, student and staff exchange, industry research and consultancy.

MoU with Malaysian Directors Academy

The MoU was signed in July 2011 to collaborate for organizing Board Level Training in India & Malaysia to professionalize the working of public sector enterprise. The MoU was signed by Dato' Abdul Aziz Abu Bakar, CEO/ Executive Director, Malaysian Directors Academy and by Prof RK Mishra, Director, IPE at Kuala Lumpur.

MoU with Universiti Tun Abdul Razak (UNITAR), Kuala Lumpur

IPE and UNITAR will undertake collaborative research / training, student / staff exchange programmes, exchange academic papers / publications, and assist each other in organizing seminars / conferences / workshops.

MoU with EGADE Business School, Mexico

An MoU was entered between IPE and EGADE Business School, Mexico under which provision exists for student / faculty exchange, conduct of joint research, consultancy as well as for the conduct of MDPs / joint international conferences and even Certificate Programmes for students.

MoU with Manipal University, Jaipur

This MoU facilitates potential areas of exchange including cooperative development of courses and academic programmes.

MoU with Adikavi Nannaya University, Rajahmundry

This MoU facilitates cooperation in research and development by exchange of scholars, students and faculty.

MoU with Centre for Asian Studies, Kyungpook National University, South Korea

This MoU enables to promote research in areas of industrial reforms, financial reforms, trade sector reforms and public financing reforms.

MoU with Foundation Getulio Vargas, Brazil

An MoU was entered between IPE and FGV, Brazil in 2009 to collaborate in research, training and long-term management education leading to the award of Post Graduate Diploma.



COURSE CURRICULUM

*First Year Syllabus

Term-I

- ▶ Management and Organizational Behaviour
- ▶ Statistics for Management
- ▶ Economics for Managers
- ▶ Financial Accounting
- ▶ Foreign Language - French
- ▶ Personality Development and Business Communication
- ▶ Comprehensive Viva Voce

Term-II

- ▶ Marketing Management
- ▶ Macro Economics
- ▶ Financial Management
- ▶ Operations Research
- ▶ Human Resource Management
- ▶ IT For Management
- ▶ Public Sector Policy & Issues in Management
- ▶ Comprehensive Viva Voce

Term-III

- ▶ Production and Operations Management
- ▶ Cost and Management Accounting
- ▶ Business Analytics for Managers
- ▶ Marketing Research
- ▶ Leadership and Change Management
- ▶ International Business
- ▶ Business Aptitude
- ▶ Comprehensive Viva Voce

* Second Year Syllabus

Term-IV

- ▶ Strategic Management
- ▶ Project Management
- ▶ Business Laws
- ▶ Elective 1 – Subject 1
- ▶ Elective 1 – Subject 2
- ▶ Elective 2 – Subject 1
- ▶ Elective 2 – Subject 2
- ▶ Summer Project Work & Viva-voce
- ▶ Comprehensive Viva Voce

Term-V

- ▶ Brand Management
- ▶ Corporate Restructuring Mergers and Acquisition

- a. Marketing Analytics
- b. Financial Analytics
- c. HR Analytics
- d. Operations Analytics
- ▶ Comprehensive Viva Voce

Term-VI

- ▶ Entrepreneurship Development
- ▶ Corporate Governance, Business Ethics and CSR
- ▶ Public, Private Partnership
- ▶ Research Project

ELECTIVES

Marketing

- Services Marketing
- Sales and Distribution Management
- Consumer Behaviour and CRM
- Strategic Marketing

Finance

- Security Analysis and Portfolio Management
- Financial & Credit Analysis
- Financial Risk Management and Derivatives
- Financial Planning and Wealth Management

HRM

- Industrial Relations
- Organizational Development and Leadership
- Training & Development
- Contemporary Issues in HRM

Operations

- Supply Chain Management
- Total Quality Management
- Lean Management
- Management of Service Operations

Systems

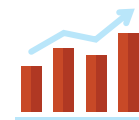
- e-Commerce
- Relational Database Management
- Cloud Computing for Business
- ERP-SAP Introduction

Business Analytics

- Python for Analytics
- Predictive Modelling
- Artificial Intelligence and Machine Learning for Analytics
- Big Data Analytics

* Compulsory in V Trimester

*The list of subjects is indicative. The Institute reserves the right to make modifications at any point during the commencement of the programme.



COURSE CURRICULUM

Term-I

- ▶ Management and Organizational Behavior
- ▶ Statistics for Management
- ▶ Managerial Economics
- ▶ Financial Accounting
- ▶ Personality Development and Business Communication
- ▶ Retail Management
- ▶ Comprehensive viva voce

Term-II

- ▶ Marketing Management
- ▶ Macro Economics
- ▶ Financial Management
- ▶ Operations Research
- ▶ Human Resource Management
- ▶ IT for Management
- ▶ Retail Store Operations and Mall Management

Term-III

- ▶ Production and Operations Management
- ▶ Cost and Management Accounting
- ▶ Business Analytics for Managers
- ▶ Marketing Research
- ▶ Business Aptitude
- ▶ French Language
- ▶ Digital Marketing

Term-IV

- ▶ Strategic Management
- ▶ Social Media Marketing
- ▶ Advertisement & Brand Management
- ▶ SIP and Viva Voce
- ▶ Comprehensive Viva Voce

Term-V

- ▶ Store Layout, Design & Visual Merchandising
- ▶ Global Marketing
- ▶ Business Analytics in Specialised Areas (Choice Based)
 - a. Marketing Analytics
 - b. Financial Analytics
 - c. HR Analytics
 - d. Operations Analytics
- ▶ Comprehensive Viva Voce

Term-VI

- ▶ Corporate Governance and Business Ethics & CSR
- ▶ Entrepreneurship Development
- ▶ Rural & Agri Marketing
- ▶ Research project

ELECTIVES

Finance

- Financial Planning and Wealth Management
- Financial Risk Management and Derivatives
- Security Analysis & Portfolio Management
- Financial & Credit Analysis

Marketing

- Consumer Behaviour and CRM
- Strategic Marketing
- Services Marketing
- Sales, Distribution and Retail Management

HRM

- Training and Development
- Contemporary Issues in HRM
- Industrial Relations
- Organizational Development

Operations

- Lean Management
- Management of Service Operations
- Supply Chain Management
- Total Quality Management

Systems

- Cloud Computing for Business
- ERP – SAP Introduction
- E- Commerce
- Relations Database Management Systems

Business Analytics

- Python for Analytics
- Predictive Modelling
- Artificial Intelligence and Machine Learning for Analytics
- Big Data Analytics

* Compulsory in V Trimester

*The list of subjects is indicative. The Institute reserves the right to make modifications at any point during the commencement of the programme.



COURSE CURRICULUM

Term-I

- ▶ Management and Organizational Behaviour
- ▶ Statistics for Management
- ▶ Managerial Economics
- ▶ Financial Accounting
- ▶ Personality Development and Business Communication
- ▶ Principles and Practices of Banking
- ▶ Comprehensive viva voce

Term-II

- ▶ Marketing Management
- ▶ Macro Economics
- ▶ Financial Management
- ▶ Operations Research
- ▶ Human Resource Management
- ▶ French Language
- ▶ Principles and Practices of Life Insurance

Term-III

- ▶ Production and Operations Management
- ▶ Cost and Management Accounting
- ▶ Business Analytics for Managers
- ▶ Marketing Research
- ▶ Business Aptitude
- ▶ Financial Markets Institutions and Services
- ▶ Principles and Practices of General Insurance
- ▶ Comprehensive viva voce

Term-IV

- ▶ Strategic Management
- ▶ Business Aptitude
- ▶ Retail Banking, Rural Banking and Micro Finance
- ▶ SIP and Viva Voce
- ▶ Comprehensive Viva Voce

Term-V

- ▶ Corporate Restructuring, Mergers & Acquisitions
- ▶ Project and Infrastructure Management & Financing
- ▶ Business Analytics in Specialised Areas (Choice Based)
 - a. Marketing Analytics
 - b. Financial Analytics
 - c. HR Analytics
 - d. Operations Analytics
- ▶ Comprehensive Viva Voce

Term-VI

- ▶ Corporate Governance , Business Ethics & CSR
- ▶ International Banking, Treasury and Forex Management
- ▶ Financial Modeling
- ▶ Legal Environment for BIF
- ▶ Research Project

ELECTIVES

Finance

- Financial Planning and Wealth Management
- Financial Risk Management and Derivatives
- Security Analysis & Portfolio Management
- Financial & Credit Analysis

Marketing

- Consumer Behaviour and CRM
- Strategic Marketing
- Services Marketing
- Sales, Distribution and Retail Management

HRM

- Training and Development
- Contemporary Issues in HRM
- Industrial Relations
- Organizational Development

Operations

- Lean Management
- Management of Service Operations
- Supply Chain Management
- Total Quality Management

Systems

- Cloud Computing for Business
- ERP – SAP Introduction
- e-Commerce
- Relations Data Base Management

Business Analytics

- Python for Analytics
- Predictive Modelling
- Artificial Intelligence and Machine Learning for Analytics
- Big Data Analytics

* Compulsory in V Trimester

*The list of subjects is indicative. The Institute reserves the right to make modifications at any point during the commencement of the programme.



COURSE CURRICULUM

Term-I

- ▶ Management and Organizational Behaviour
- ▶ Statistics for Management
- ▶ Economics for Managers
- ▶ Financial Accounting
- ▶ Personality Development and Business Communication
- ▶ International Business -1
- ▶ Comprehensive viva voce

Term-II

- ▶ Marketing Management
- ▶ Macro Economics
- ▶ Financial Management
- ▶ Operations Research
- ▶ Human Resource Management
- ▶ French Language
- ▶ International Business - II
- ▶ Comprehensive Viva Voce

Term-III

- ▶ Production and Operations Management
- ▶ Cost and Management Accounting
- ▶ Business Analytics for Managers
- ▶ International Marketing Research
- ▶ Business Aptitude
- ▶ International Business Laws
- ▶ Digital Media Marketing
- ▶ Comprehensive viva voce

Term-IV

- ▶ Strategic Management
- ▶ Business Aptitude
- ▶ Foreign Currencies and Global Finance
- ▶ SIP and Viva Voce
- ▶ Comprehensive Viva Voce

Term-V

- ▶ Corporate Restructuring, Mergers & Acquisitions
- ▶ WTO and International Trading System
- ▶ Business Analytics in Specialised Areas (Choice Based)
 - a. Marketing Analytics
 - b. Financial Analytics
 - c. HR Analytics
 - d. Operations Analytics
- ▶ Comprehensive Viva Voce

Term-VI

- ▶ Corporate Governance and Business Ethics & CSR
- ▶ Entrepreneurship Development
- ▶ International Brand Management
- ▶ MNC's Strategies in Bottom of the Pyramid Markets
- ▶ Research Project

ELECTIVES

Finance

- Financial Planning and Wealth Management
- Financial Risk Management and Derivatives
- Security Analysis & Portfolio Management
- Financial & Credit Analysis

Marketing

- Consumer Behaviour and CRM
- Strategic Marketing
- Services Marketing
- Sales, Distribution and Retail Management

HRM

- Training and Development
- Contemporary Issues in HRM
- Industrial Relations
- Organizational Development

Operations

- Lean Management
- Management of Service Operations
- Supply Chain Management
- Total Quality Management

Systems

- Cloud Computing for Business
- ERP – SAP Introduction
- e- Commerce
- Relational Database Management

Business Analytics

- Python for Analytics
- Predictive Modelling
- Artificial Intelligence and Machine Learning for Analytics
- Big Data Analytics

* Compulsory in V Trimester

*The list of subjects is indicative. The Institute reserves the right to make modifications at any point during the commencement of the programme.



COURSE CURRICULUM

Term-I

- ▶ Management and Organizational Behaviour
- ▶ Personality Development and Business Communication
- ▶ Statistics for Management
- ▶ Economics for Managers
- ▶ Financial Accounting
- ▶ Marketing Management
- ▶ Human Resource Management
- ▶ Contemporary issues
- ▶ Seminar and Students Activities

Term-II

- ▶ Organizational Development
- ▶ Financial Management
- ▶ Macro Economics
- ▶ Operations Research
- ▶ Performance and Compensation Management
- ▶ Learning and Development
- ▶ Contemporary issues
- ▶ Seminar and Students Activities

Term-III

- ▶ Design Thinking
- ▶ Business Analytics for Managers
- ▶ Priming for Placements
- ▶ Talent Management
- ▶ Project Management
- ▶ Research Methods in HRM
- ▶ Project Management
- ▶ Tax considerations in managing HR
- ▶ Contemporary issues
- ▶ Seminar and Students Activities

Summer Internship Project (SIP - six weeks)

Term-IV

- ▶ Strategic HRM
- ▶ Business Law
- ▶ Industrial Relations
- ▶ International Business and Global HRM
- ▶ Human Resource Planning
- ▶ Competency Mapping and Assessment

Term-V

- ▶ Workforce Metrics
- ▶ Knowledge Management
- ▶ HR Issues in Mergers and Acquisitions
- ▶ Labour Legislation
- ▶ Technology based Human Resource Management
- ▶ HR Analytics

Term-VI

- ▶ Corporate Governance, Business Ethics and CSR
- ▶ Emotional Intelligence & Managerial Effectiveness
- ▶ Long-term Project
- ▶ Lecture series on SAP - HR

ELECTIVES

Systems

- e-Commerce
- Relational Database Management
- Cloud Computing for Business
- ERP-SAP Introduction

Business Analytics

- Python for Analytics
- Predictive Modelling
- Artificial Intelligence and Machine Learning for Analytics
- Big Data Analytics

* Compulsory in V Trimester

* Dual specialization is offered in the area of Business Analytics OR Systems apart from HRM

* Non-Credit Course on French

*The list of subjects is indicative. The Institute reserves the right to make modifications at any point during the commencement of the programme.



COURSE CURRICULUM

Term-I

- ▶ Managing People and Organizations
- ▶ Economics for Managers
- ▶ Marketing Management
- ▶ Quantitative Techniques
- ▶ Financial, Cost and Management Accounting

Term-II

- ▶ Productions and Operations Management
- ▶ Marketing Research
- ▶ Operations research
- ▶ Financial Management
- ▶ Human Resource Management (HRM)
- ▶ Legal aspects of Business
- ▶ International Business

Term-III

- ▶ Strategic Management
- ▶ Corporate Governance and Business Ethics
- ▶ Project Management
- ▶ Dual specialization papers
- ▶ Design Thinking

Term-IV

Project: The project work commences beginning of the Term 4 and will continue up to the end. The participants will essentially need to meet the faculty guide, for discussion and reporting of progress. Assessment of the project will be against pre-determined milestones and deliverable such as data collection analysis, draft report presentation, final viva-voce, and final project report.

*The list of subjects is indicative. The Institute reserves the right to make modifications at any point during the commencement of the programme.



► **Prof Ram Kumar Mishra**
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Minor Specialization: Finance
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► **Prof S Sreenivasa Murthy**
Professor & Dean
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► **Dr MLN Rao**
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Professor
Major Areas of Specialization: Information Science; Technology Management
Minor Specialization: Organizational Communication; Intellectual Property Rights
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► **Dr V Srikanth**
Associate Professor
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◀ FACULTY PROFILE



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Minor Specialization: Marketing
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CONSULTANCY

- Tata Consultancy
- Deloitte
- Triniti
- Cognizant Technologies
- CBRE
- GD Research
- Industry Arc
- JoulestoWatts Business Solutions Pvt Ltd
- The Hackett Group
- Valeur Consulting
- FactSet
- mFino
- InRhythm Solutions
- I-PAC
- Infor
- KINDUZ Business Consulting Pvt Ltd
- Oracle
- PALS AGRI eCONNECT PVT LTD
- DXC Technology (formerly CSC Technologies)
- Ladder Consulting Pvt Ltd

BFSI

- Federal Bank
- Bharati Axagi General Insurance
- Capital First Limited
- Thomson Reuters
- Sriram Financial Services
- Axis Bank
- S&P Global
- DSP BlackRock
- Franklin Templeton
- HDFC AMC
- ICICI Bank
- ICICI Securities
- Tata Capital
- India Infoline (IIFL)
- IndusInd Bank
- Invesco
- Karvy Data Management Services Limited
- Kotak Life Insurance
- Kotak Mahindra Bank
- Mahindra Finance
- Reliance Money Solutions Ltd
- Spandana Spoorthy
- Standard Chartered Bank
- ICICI Prudential Life insurance
- Kotak Mahindra Old Mutual Life Insurance
- Reliance Life Insurance
- Bajaj Allianz Life Insurance
- DCB Bank
- Cogniz Capital
- Cogniz Capital
- AIM
- L&T Financial Services
- Vaya Finserv Ltd
- IIFL

E-COMMERCE

- 99 Acres.Com
- Agile CRM
- Just Dial

- Naukri
- Peoplecart
- Times Jobs
- Gifting Online India Pvt Ltd
- Digital Nest
- GrabOnRent
- Way2online

EDUCATION

- T.I.M.E Pvt Ltd
- Talent Sprint Pvt Ltd
- Tata ClassEdge
- Jaro Education Inst. Pvt Ltd
- Next Education
- CL Educate Ltd
- Toppr

FMCG

- Godrej & Boyce Ltd
- Videocon
- ITC
- Bajaj Corporation
- Dukes
- GCOMMFL (Amul)
- Dukes
- Godrej Consumer Goods
- CavinKare
- Bakemate
- The Hindustan Coca cola
- Meher Beverages (Pvt) Ltd
- Dukes Consumer Care Ltd
- Nestle
- Marico LTD

HEALTH CARE

- Biological E
- MSN Laboratories Ltd
- Novartis Healthcare (P) Ltd
- Zydus Cadila Healthcare
- GVK Bio
- Neuland Laboratories
- Credo Pharma Pvt Ltd

INFRASTRUCTURE

- SPR Group
- Dhamam Infra Projects
- Ramky Infrastructure Limited
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IT/ITES

- GENPACT
- ACT
- Maq software
- CSC India
- Ktree computer Solutions
- InRhythm Solutions Pvt Ltd
- Magna Quest
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- Nuance Transcription
- Borderless Access
- Kony Labs

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- ReportGarden Technologies Pvt Ltd
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- Net Score Technologies Pvt Ltd
- Shore Infotech India Pvt Ltd
- Osmosys Software Solutions Pvt Ltd
- Laalsa

MANUFACTURING

- Daimler Benz
- Cyient Ltd
- Hinshitsu Manufacturing Pvt Ltd
- Nagarjuna Fertilizers & Chemicals Ltd
- TCNS Clothing Co Pvt Ltd

MEDIA

- Progressive Media
- HT Media
- MediaMint
- Xpedient Digital Media Pvt Ltd
- Bennett Coleman & Co. Ltd (Times Group)
- Crafin Images
- Jagati Publications Ltd (Sakshi New Paper)

RETAIL

- Medplus
- Future Group
- Shopperstop
- Raam Group
- Future Group

SERVICES

- Writers Corporation
- ITC Hotels
- Cybercity Builders & Developers Pvt Ltd
- DEFTeam
- Ignis Careers
- Travelwalas
- Wish Work

TELECOM

- Bharati Airtel
- IDEA Cellular
- Relianceada
- Tata Tele Services
- Vodafone
- Telesys Networks Pvt Ltd

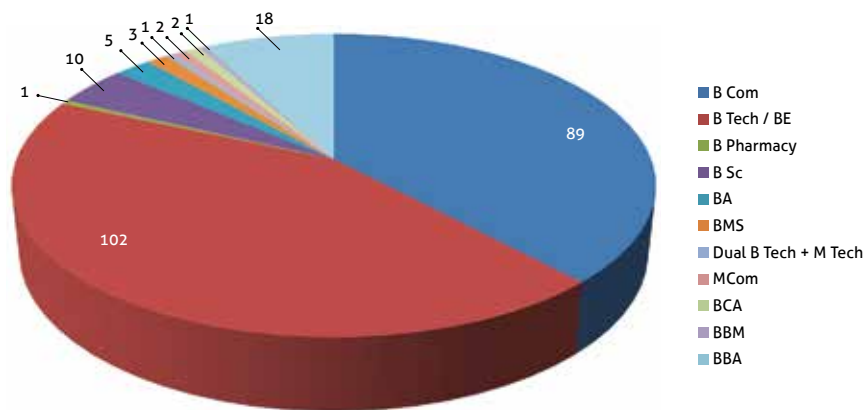
PHARMA

- HealthSignz Technologies Pvt Ltd
- Medplus

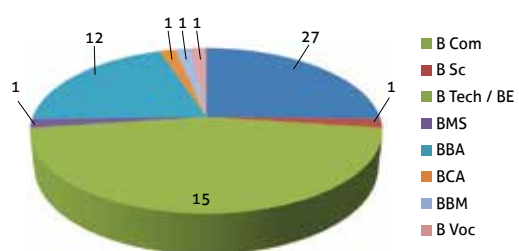
BPO

- CES Ltd

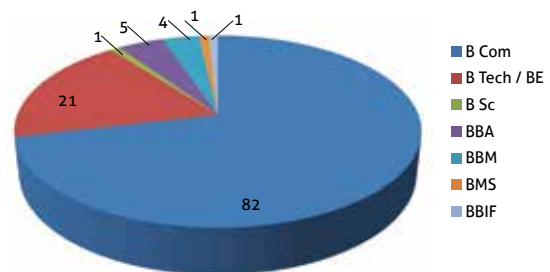
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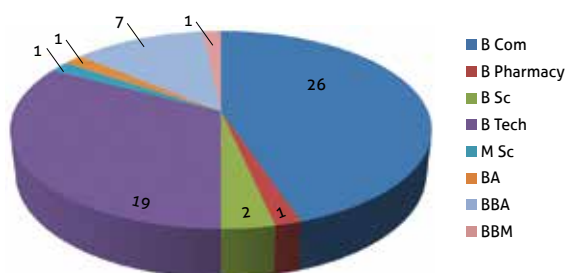
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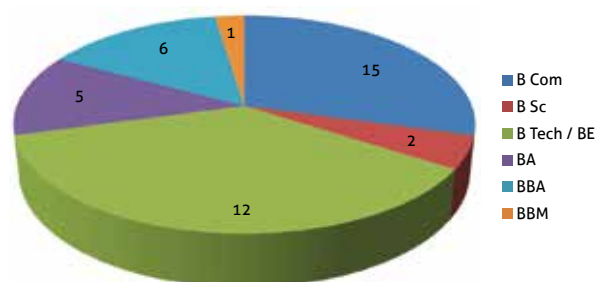
PGDM-BIF



PGDM-IB



PGDM-HRM



FINANCE & BUSINESS ANALYTICS

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1	1701056	Harsh Chaudhary	B Com (Commerce)	53
2	1701103	Parag Shukla	BE (Information Science / IT)	53
3	1701111	Pranavi Susarla	B Com (Commerce)	53
4	1701171	shankar Das	BBA (General Management)	53
5	1701183	Soumya Singh	B Com (Account Honours)	53
6	1701210	Tarun Kochar	B Com (Commerce)	53

FINANCE & HR

S.No.	Roll No	Name	Qualification	Page No
1	1701012	Aishwarya Gunnala	BBA (General)	53
2	1701029	Aravind Sivan V	B Com (Finance)	53
3	1701050	Gaurav Bang	B Com (Commerce)	53
4	1701070	Keerthi Unnam	B Com (General)	53
5	1701077	Trina Lahiri	M Com (International Trade / Commerce)	53
6	1701078	D Lakshmi Swathi	B Com (Professionals)	53
7	1701088	Mythily R	B Com (HR)	54
8	1701095	Nazila PA	B Com (Finance)	54
9	1701117	Priyada Unni	B Com (Finance)	54
10	1701130	K Revathi	B Com (General)	54
11	1701144	Teegalapalli Sai Meghana	BBA (Finance)	54
12	1701217	V Varun Sai	B Com (Regular)	54

FINANCE & MARKETING

S.No.	Roll No	Name	Qualification	Page No
1	1701001	Aadityesh S	BE (Mechanical)	54
2	1701004	Abhirup Ghosh	B Tech (IT)	54
3	1701006	Abhishek CR	B Com (Accounting)	54
4	1701007	Abhishek Satike	B Com (Commerce)	54
5	1701009	Aditi Tiwari	B Com (Commerce)	54
6	1701011	Varrey Neharny	B Com (Commerce)	54
7	1701015	Ajaykumar Reddy	B Com (Computers)	55
8	1701016	Kaluri Ajay Kumar Reddy	B Com (Computers)	55
9	1701018	Akhil Katuri	BBA	55
10	1701021	Akhilesh Loya	B Com (Commerce)	55
11	1701027	Ankit Agrawal	B Tech (EEE)	55
12	1701028	Varanasi Anudeep	B Tech (CSE)	55
13	1701031	Ch Arun Kumar	B Com (Accounting)	55
14	1701035	Atri Chakraborty	BBA (Honours)	55
15	1701037	Ayanav Baruah	B Com (Finance & Accounts)	55
16	1701044	Debankur Mukherjee	B Tech (EEE)	55

◀ FINANCE & MARKETING ▶

S.No.	Roll No	Name	Qualification	Page No
17	1701045	Debapriya Sen	B Tech (EE)	55
18	1701046	Diksha Kumari	B Com (Accounts)	55
19	1701048	Divakar Pennada	B Com (General)	55
20	1701049	Gajadhar Bangad	B Com (Commerce)	55
21	1701055	Haritha Adepu	BMS	56
22	1701057	Harsh Parasrampurua	B Com (Financial Accounting)	56
23	1701068	Karthik Loya	B Com (Commerce)	56
24	1701081	K Manikanth Reddy	B Com (Commerce)	56
25	1701084	Mohammad Abdul Sohail	B Com (Computers)	56
26	1701089	Y Naga Sai Krishna	B Com (General)	56
27	1701100	Nannegari Rajeshwar Nikhil	B Com	56
28	1701101	Nithin K Hydrose	B Tech (Mechanical)	56
29	1701102	Nithin Panduga	B Com (General)	56
30	1701105	Parthasaradi Pavan Sagaram	B Com (Computers)	56
31	1701106	Pawan Kumar Choubey	B Sc (Chemistry)	56
32	1701107	D Phani Nikhila	BBA (Finance)	56
33	1701108	Pooja Nair Ramprasad	B Com (Finance & Taxation)	56
34	1701115	Karanpreet Singh	B Com (General)	56
35	1701118	Priyal Sanghvi	BMS (Management)	57
36	1701124	Rajat Keasari Sahoo	B Com (Accountancy)	57
37	1701133	Motesha Ram Gopal Singh	B Com (Computers)	57
38	1701134	Saba Tabassom Nasir Dongri	BBA (Finance)	57
39	1701137	Sahithi Paruchuri	B Com (Finance)	57
40	1701139	K Sai Kiran	B Com (Computers)	57
41	1701141	V Sai Kumar	B Com (Taxation)	57
42	1701142	Sai Lakshmi B	B Com (Computers)	57
43	1701145	G Sai Prasad	B Com (Computers)	57
44	1701146	PVS Raghu Vamsee	B Com (Finance)	57
45	1701147	CSR Aneel	B Com (Finance)	57
46	1701149	AVS Soundarya Deepthi	B Com (Finance)	57
47	1701150	Y Sai Sreeja	B Com (Finance)	57
48	1701152	P Saicharan	B Tech (ECE)	57
49	1701153	Saikiran vaitla	B Com (Computers)	58
50	1701155	Saket Anand	B Com (Commerce)	58
51	1701162	Satabdi Kar	B Com (Management Hons)	58
52	1701163	N Satwik Redy	B Com (General)	58
53	1701164	T Satya Alekhya Naidu	B Sc (Botany Zoology Chemistry)	58
54	1701167	Shaik Nisar	B Com	58
55	1701170	Kommineni Shalini	B Tech (IT)	58
56	1701176	Shriya Malu	B Com (Commerce)	58
57	1701177	Shweta Jha	M Com (Finance)	58
58	1701180	MS S Sneha	B Com (Finance)	58

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S.No.	Roll No	Name	Qualification	Page No
59	1701184	Ch Sowjanya	B Tech (ECE)	58
60	1701185	Sowmya Sripathi	B Com (Commerce)	58
61	1701189	Srishtu Sai Rohit	BA (Economics, Administration & Political Science)	58
62	1701193	V Srilakshmi	B Com (Taxation)	58
63	1701194	Mangipudi Srinivas Rahul	B Com (Computers)	59
64	1701199	Sriya Dash	B Com (Management Hons)	59
65	1701203	S Suraj Reddy	BBA (Banking & Finance)	59
66	1701204	Surya Chandra Pasari	B Tech (IT)	59
67	1701207	Syed Imran	B Tech (ECE)	59
68	1701211	Tavleen Kaur	BE (CE)	59
69	1701212	M Tejaswini	B Com (Commerce)	59
70	1701216	Akarssh	B Com (General)	59
71	1701218	B Venkata Bharadwaj	B Com (General)	59
72	1701222	Vivek Navgharey	B Com (Computers)	59
73	1701223	MV Subhash Reddy	B Com (Commerce)	59
74	1701230	Yendala Saicharan	B Com (General)	59
75	1701233	Vishal Arora	B Com (General)	59
76	1701239	Zain Akhtar	B Com (Accounting & Finance)	59

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1	1701017	Ajmal Sha FS	B Com (Taxation)	60
2	1701025	D Amit kumar	B Com (Honours)	60
3	1701039	Bhargavpamidi	B Com (Commerce)	60
4	1701040	Bhavana Kanumalla	B Com (Commerce)	60
5	1701043	Chiru Hasini Tondapu	B Com (General)	60
6	1701054	Harini Gundeti	B Com (Computers)	60
7	1701072	Kiel D'Silva	BMS (Finance)	60
8	1701073	Devinen Krishna Sahitya	B Tech (CE)	60
9	1701086	Mukesh Raj MP	BE (EEE)	60
10	1701114	Praxi Soni	B Com (Commerce)	60
11	1701127	M Rama Krishna Rao	B Tech (Mechanical)	60
12	1701136	Sahith Bandi	B Com (Computers)	60
13	1701159	Mudunuri Sanjana Renu	B Com (Computers)	60
14	1701173	Shivani Agarwal	B Com (Finance)	60
15	1701208	Syed Khundmir Zulkaram	B Com (General)	61

HR & BUSINESS ANALYTICS

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1	1701079	V Madhumathi	B Tech (CE)	61
2	1701116	Preethi Reddy	B Tech (IT)	61
3	1701166	Savitha	B Tech (IT)	61
4	1701187	Sreekuttan	B Sc (Hospitality and Hotel Administration)	61
5	1701196	Sriram Pavan Prakash Miriyala	B Tech (Mechanical)	61
6	1701198	Ch Sri Valli Vagdevi	B Tech (CSE)	61

HR & MARKETING

S.No.	Roll No	Name	Qualification	Page No
1	1701010	MS Aditya	B Tech	61
2	1701013	Aishwarya Ramchandran	BA (Social Sciences)	61
3	1701020	U Akhilesh Anand	B Tech (CE)	61
4	1701023	Alipsa Dash	BA (English Honours)	61
5	1701030	Archana Koty	BBA	62
6	1701042	Chaitali Argulewar	B Sc (Chemistry)	62
7	1701052	S Hari Priya	B Tech (CSE)	62
8	1701061	B Hayavadan Rao	BE (Mechanical)	62
9	1701062	Jh Susmitha	B Tech (CSE)	62
10	1701063	Hemanth Kandru	BBM (HR)	62
11	1701064	Indira Subhadarshini Das	B Sc Hons (Botany)	62
12	1701065	S Iswarya Parvathy	B Tech (IT)	62
13	1701067	Thykalam Joseph Jobin	B Tech (ECE)	62
14	1701071	Mallu Keerthi	BE (Computer Science)	62
15	1701076	Rampally Lahari Kashyap	B Tech (ECE)	62
16	1701087	Mukti Kant Muduli	BBA	62
17	1701094	Amit Saini	B Com (Commerce)	62
18	1701097	A Pavani	B Tech (EEE)	62
19	1701098	Nickita MC	BE (CSE)	63
20	1701109	Pragyi Sinha	BA (English Honours)	63
21	1701110	Pranay Menon	B Com	63
22	1701112	Pranitha Mendu	B Tech (ECE)	63
23	1701119	Prodipta Ghosh	BCA (Computers)	63
24	1701120	Pujitha Singh	B Com (Commerce)	63
25	1701121	Pushpa Srinivas	B Sc (Biotechnology)	63
26	1701125	Yashotej Ballarapu	BE (ECE)	63
27	1701126	Rajeev Gautham J	BBA (Finance)	63
28	1701143	Chada Sai Manasa Akhila	B Tech (IT)	63
29	1701178	H Raghuram	B Tech (ECE)	63
30	1701181	Soumi Seth	B Tech (IT)	63
31	1701186	Kasam Sreeja	B Tech (IT)	63
32	1701195	Srinjay Paul	Dual B Tech + M Tech (EE & Power Electronics & Drives)	63

S.No.	Roll No	Name	Qualification	Page No
33	1701200	Sumit Jaju	B Com (General)	63
34	1701201	Sundeep B	B Com (General)	64
35	1701209	Tapaswini Reddy	BBA (RM, HR, Hospitality)	64
36	1701225	Ch Venkateswara Rao	BA (Public Administration)	64
37	1701231	K Vikas	B Tech (EEE)	64
38	1701235	Whitney Jane Pereira	B Com (Taxation)	64

MARKETING & BUSINESS ANALYTICS

S.No.	Roll No	Name	Qualification	Page No
1	1701003	Abhirath Poladi	B Tech (ECE)	64
2	1701008	Adarsh Shrivastav	BE (EIE)	64
3	1701014	Aishwarya Dasyam	BE (EIE)	64
4	1701074	Jeelan Kumar Patel	B Tech (EEE)	64
5	1701092	Nalin Mishra	B Tech (Mechanical)	64
6	1701096	Neelesh Choudhury	B Tech (ECE)	64
7	1701113	Barenya Prasad Barik	BBA	65
8	1701123	Athota Rahul	B Tech (Mechanical)	65
9	1701131	Ridhima Bhatia	B Com (Marketing)	65
10	1701154	SJ Sajan	B Com (Co-Operation)	65
11	1701156	Samarth Sinha	B Tech (CE)	65
12	1701157	S Sana	BE (CSE)	65
13	1701172	Shantanu Yadav	B Tech (EE)	65
14	1701192	Para Srikumari	B Tech (ECE)	65
15	1701205	Sushmit Dhar	BE (EEE)	65
16	1701213	Thanuja Malle	B Tech (CSE)	65
17	1701214	Tushit Modak	BE (Mechanical)	65

MARKETING & OPERATION

S.No.	Roll No	Name	Qualification	Page No
1	1701002	Aaron Kankipati	BCom (Computer Science)	66
2	1701019	Pannala Akhila Reddy	B Tech (ECE)	66
3	1701022	Katturi Akshay	B Tech (Mechanical)	66
4	1701024	Allena Susan Thomas	B Tech (ECE)	66
5	1701026	Swapnil Kova	B Tech (CSE)	66
6	1701032	Alapati Ashok	BE (ECE)	66
7	1701036	Lolakpuri Avinash	B Tech (Mechanical)	66
8	1701038	Baddemalic Idress Ahmed	BCA (Computer Science)	66
9	1701041	Chandrakanth Reddy	B Com (General)	66
10	1701047	Dinu Daniel	B Sc (Zoology)	66
11	1701051	Hari Priya Bandi	BE (ECE)	66
12	1701053	Ch Harikrishna	B Com (General)	66
13	1701058	Kasarla Harsha Soumith Reddy	B Tech (CSE)	66

S.No.	Roll No	Name	Qualification	Page No
14	1701059	Harsha Vardhan Reddy Devarakonda	B Tech (Mechanical)	66
15	1701060	M Harshaja Kartheeka	B Tech (CSE)	67
16	1701066	Jaseena Abubacker	B Tech (CSE)	67
17	1701069	E Karthick	BE (EEE)	67
18	1701080	Mandakini Parida	B Sc (Physics)	67
19	1701083	Kajal Varshney	B Sc (Statistics)	67
20	1701085	K Moses Manohar	B Tech (Mechanical)	67
21	1701090	Nagamani Undavalli	BBA (Marketing)	67
22	1701099	Nihal Yadav Ragir	B Tech (Mechanical)	67
23	1701104	Parikshit Yadav	BE (EEE)	67
24	1701128	P Ramkumar	BE (EEE)	67
25	1701129	Rashid.N	BE (Mechanical)	67
26	1701132	DL Rithu	B Tech (EEE)	67
27	1701135	Sachitha Nanganuri	B Sc (Statistics)	67
28	1701138	Karthikeya Sai Gandhala	BBA (Management)	67
29	1701148	Sai Shiva Prasad Goud Dasari	B Tech (EEE)	68
30	1701151	Sai Teja C	B Tech (ECE)	68
31	1701158	Sandipan Mitra	B Tech (Mechanical)	68
32	1701160	V Saraswati Sai Nandan	B Tech (Mechanical)	68
33	1701161	G Sarika	B Tech (Mechanical)	68
34	1701168	A Shailesh	B Tech (Mechanical)	68
35	1701169	K Shalini	B Tech (ECE)	68
36	1701174	Shreya Govind Dandegaonker	B Tech (CSE)	68
37	1701179	GV Ashritha Reddy	B Tech (IT)	68
38	1701182	Soumya Polisetty	BBA (General)	68
39	1701188	Sri Harshitha Polavarapu	B Tech (CSE)	68
40	1701190	Penmatsa Sri Sowmya	B Tech (CE)	68
41	1701191	C Sridevi	B Tech (ECE)	68
42	1701197	Seru Sriram	B Tech (ECE)	68
43	1701202	M Suneel Kumar	BE (ECE)	69
44	1701206	Swastik Subhankar Sahoo	B Tech (Mechanical)	69
45	1701215	KVSP Sameer Sridhar	B Tech (ECE)	69
46	1701219	Gurugubelli Venkata Ramana	B Tech (CSE)	69
47	1701220	Venkata Sai Bhargava Karnam	B Tech (Mechanical)	69
48	1701221	JV Sai Phani Kiran	B Tech (ECE)	69
49	1701224	Ch V Vijaya Saradhi	B Tech (ECE)	69
50	1701227	A Vigneshwar	BE (EEE)	69
51	1701228	Dontula Vijay Kumar	B Tech (CSE)	69
52	1701229	Vijay Kumar Varma	B Tech (Mechanical)	69
53	1701232	Vineeth Kumar Marupadiga	B Pharmacy	69
54	1701234	L Vishwa Kiran	B Tech (ECE)	69
55	1701237	VY Manohar	B Tech (EEE)	69
56	1701238	E Yeswanthkumar	B Com (Commerce)	69

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57	1701240	Zuhile Gazeeb	B Com (Office Management & Secretarial Practice)	69

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S.No.	Roll No	Name	Qualification	Page No
1	1701082	Manisha Tomar	B Tech (Bio-Medical Engineering)	70
2	1701165	Saurav Suranjan	BBA (General Management)	70

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S.No.	Roll No	Name	Qualification	Page No
1	1701034	Ashwini Kumar	B Tech (Mechanical)	70
2	1701236	Yashasvi Reddy	BBA (Aviation Operations)	70

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S.No.	Roll No	Name	Qualification	Page No
1	1701005	Abhishak Dey	BE (CSE)	70
2	1701093	Namita Wandre	BE (EE)	70

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S.No.	Roll No	Name	Qualification	Page No
1	1701122	Bolishetty Raga Mounika	B Tech (EEE)	70

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S.No.	Roll No	Name	Qualification	Page No
1	1702003	G Shalini	B Com (Computers)	71
2	1702004	K Pramoda	B Tech (ECE)	71
3	1702007	M Sindhu	BBA (Marketing)	71
4	1702008	B Saikiran	B Com (Honours)	71
5	1702009	Mrudhula Purushottam	B Com (Honours)	71
6	1702011	Chinmai Ragipani	B Com (General)	71
7	1702012	K Savitha	BBA (Marketing)	71
8	1702013	Sumasri C	BBA (Marketing)	71
9	1702018	Anudeep Reddy	BBA (General)	71
10	1702020	Chemudupati Tejas	BCA	71
11	1702021	G Vinay Athma goud	B Com (Computers)	71
12	1702022	Kishore Chiliveri	B Com (Computers)	71
13	1702024	DV Sri Harsha	B Com (General)	71
14	1702025	Gaddam Pavan Teja	B Com (General)	71
15	1702028	GP Santosh Kumar	B Tech (CSE)	72

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16	1702041	Pannala Tejeshwar Reddy	B Tech (ECE)	72
17	1702043	Bhuvaneshwar Reddy	BE (EEE)	72
18	1702045	Pujari Rohit	B Tech (CSE)	72
19	1702050	Kolluri Durga Sujana Chandra	B Tech (Automobile)	72
20	1702053	T Yogesh	BBA (Marketing)	72
21	1702054	Vamsi Krishna Pattela	B Tech (ECE)	72
22	1702056	Vempati Suresh Krishna	B Tech (CSE)	72

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S.No.	Roll No	Name	Qualification	Page No
1	1702006	K Sahithi	B Voc (Retail Management & IT)	72
2	1702051	Saharsh	BBA (Finance)	72
3	1702052	T Sai Sri Vatsa	B Com (Computers)	72

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S.No.	Roll No	Name	Qualification	Page No
1	1602011	G Krishi Kanvas	B Tech (ETM)	73
2	1702001	Anumula Shruthi	B Tech (CSE)	73
3	1702002	Avadhani Snigdha	B Tech (ECE)	73
4	1702005	K Niharika Reddy	B Tech (ECE)	73
5	1702010	Paaleti Niharika	B Tech (CSE)	73
6	1702014	Vartika	B Tech (ECE)	73
7	1702015	VS Sailasya	B Tech (ECE)	73
8	1702016	Abhishek Vyas	BE (E&TC)	73
9	1702017	Alamuri Sri Sai Surendranath	BBA (General)	73
10	1702019	Bondili Vijay Vikram Singh	BBM	73
11	1702023	DNR Sravan Kumar	B Tech (IT)	73
12	1702026	G Saideep	BMS (Management)	73
13	1702027	Gandra Manisha Rao	B Tech (ECE)	73
14	1702029	Ikkurthi Yaswanth Raghu	B Tech (ECE)	73
15	1702030	Kasthuri T Phanindra	BBA	73
16	1702031	Kola Yogesh	B Tech (ECE)	74
17	1702032	Kolli Ebenezer Joy	B Tech (Mechanical)	74
18	1702033	K Nishanth Kumar Goud	B Tech (EEE)	74
19	1702034	Krishna Prasad Chunchu	B Sc (MsCs)	74
20	1702035	M Sai Sunil Reddy	B Com (Honours)	74
21	1702036	Sai Charith	B Tech (Mechanical)	74
22	1702037	Manish Shankla	BBA (Marketing)	74
23	1702038	IAP Saai Shetty	B Tech (CSE)	74
24	1702039	N Jagannagannath Reddy	BBA (HR)	74
25	1702040	Palle Rupak	B Com (Commerce)	74
26	1702042	Radha Krishna	B Com (General)	74

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27	1702044	Pranshu Vaosjmav	BE (EEE)	74
28	1702046	Rajat Sehgal	B Com (Honours)	74
29	1702055	V Sandeep	B Com (General)	75
30	1702057	Yamujala Vivek Kaushal	B Tech (ECE)	75
31	1702058	Yedla Venkata Siva Sai Suhas	BBA	75
32	1702059	Mukesh Moorthy	B Tech (CSE)	75
33	1702060	Chappdi Sundeep Reddy	BBA	75

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S.No.	Roll No	Name	Qualification	Page No
1	1702047	Bodapati Rakesh	B Com (Commerce)	75

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S.No.	Roll No	Name	Qualification	Page No
1	1703006	Anche Ravi Chandra	B Com (Commerce)	76
2	1703020	D Praveen Kumar Reddy	B Tech (CSE)	76
3	1703030	K Aravind Kalyan	B Tech (EEE)	76
4	1703031	K Sai Kumar Reddy	B Com (Computers)	76
5	1703032	G Sadasiva	B Tech (ECE)	76
6	1703043	Praveen Kavilikatta	BMS (Finance)	76
7	1703061	Aayushi Gupta	B Com (Computers / Finance)	76
8	1703075	Himanshi Mittal	B Com (Computers / Finance)	76
9	1703087	Naga Pratibha Siripuram	B Com (Computers / Finance)	76
10	1703088	Naga Vineetha Salike	B Com (Computers / Finance)	76
11	1703097	Prasanthikrishna R Pillai	B Tech (Computer Science)	76
12	1703098	Ravi Kumar	B Com (Honours)	76
13	1703099	Reuben Thomas	B Com (Commerce)	76
14	1703107	Gouny Shravan Kumar Reddy	B Com (Commerce)	76
15	1703016	Geet Kiran Babu Chinta	B Com (Professional)	77

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S.No.	Roll No	Name	Qualification	Page No
1	1703005	Akhila Sedimbi	B Com (Honours)	77
2	1703035	Sowmya Goud	B Com (Regular)	77
3	1703063	Abdul Shahanaz Taj	B Com (Commerce)	77
4	1703064	Akshita C	B Com (Professionals / Finance)	77
5	1703067	B Sai Eshwari	B Com (Commerce)	77
6	1703083	Kothamasu Sobhana	BIBF(FS) (Commerce)	77
7	1703117	Vedula Sri Maitreyee	B Com (Commerce)	77
8	1703012	Boosa Sanjana Yadav	B Com (Commerce)	77

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S.No.	Roll No	Name	Qualification	Page No
1	1703001	Aayush Jain	B Com (Finance)	77
2	1703002	Adarsh Raj	B Com (Accounts)	77
3	1703003	Aimi Trinath Reddy	B Com (General)	78
4	1703004	Aishwarya	B Com (Commerce)	78
5	1703008	Aviral Tripathi	BBA (General Management)	78
6	1703009	Raghu Chandra	B Com (Computers)	78
7	1703010	Satya Bhaskar	B Com (Commerce)	78
8	1703011	BV Sai Kamal	B Com (Computers)	78
9	1703013	Boosa Srilekha	B Com (Computers)	78
10	1703014	Chakilam Venkat	B Com (Commerce)	78
11	1703015	Chilakapati Srinivasa Vishnu Charan	B Com (Finance)	78
12	1703017	Rahul Chinthawar	B Com (Commerce)	78
13	1703018	Devineni Nandakishore	B Com (General)	78
14	1703019	Dhwanit Bhadani	B Com (Finance)	78
15	1703021	Dolly Ramchandani	BBA (General)	78
16	1703023	Dipayan Seal	B Com (Honors in Finance)	78
17	1703024	G Kiranmai	B Com (Commerce)	79
18	1703026	Abhilash Jalagam	BBA (Marketing)	79
19	1703027	Y Nagaraju	B Com (Computers)	79
20	1703028	Ojaswi Kalagara	B Tech (ECE)	79
21	1703029	KVS Manisha	BBM (Finance)	79
22	1703033	Khusboo Pandey	B Com (Accounting Honours)	79
23	1703036	Mula Sai Krishna	B Com (Computers)	79
24	1703038	N Ramya Lekhana	B Com (General)	79
25	1703039	N Mohana Vitaleswara Rao	B Tech (ECE)	79
26	1703044	Ritu Pallavi Mohanty	B Com (CMA Inter)	79
27	1703045	Asish Prem Sridhar	B Com (Computers)	79
28	1703046	Sai Asrita Kanuri	B Com (Commerce)	79
29	1703047	Saini Harish	B Com (Computers)	79
30	1703048	S Mukesh Reddy	B Com (General)	79
31	1703049	Maryala Satish	B Sc (MSCS)	80
32	1703050	Shakthi Swaroop	B Tech (ECE)	80
33	1703051	Sonnakula Priyanka	B Com (Commerce)	80
34	1703054	T Vineet Kumar	B Com (General)	80
35	1703055	T Sai Srikanth	B Com (Finance)	80
36	1703056	Uma Kaushik Kommineni	B Com (Computers)	80
37	1703057	Valluri Shanmukhi Sri Karuna	B Com (Commerce and Computer Applications)	80
38	1703058	V Hemanth Kumar	BBM (Management)	80
39	1703059	V Abhinav	BBA (Finance)	80
40	1703060	Joshua Sujith Nikhil Vemuri	B Tech (EEE)	80
41	1703062	A Abhishek		80

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42	1703065	Naveen Reddy Annapareddy	B Com (Commerce)	80
43	1703066	G Narendra	B Tech (Civil)	80
44	1703068	B Rahul Kiran	B Com (Commerce)	80
45	1703069	Sharanya	B Com (Computers)	81
46	1703070	Sriram Devulapalli	B Com (Regular)	81
47	1703071	Rajasekhar	B Com (Commerce)	81
48	1703072	G Trivedh	B Com (Commerce)	81
49	1703073	Anusri	B Com (Commerce)	81
50	1703074	Kayyam Mahipal Chandrapawan Reddy	B Com (General)	81
51	1703076	J Vaishnavi	B Com (Honors in Commerce)	81
52	1703077	K Rajesh	B Com (CEC)	81
53	1703078	K Srihari	B Com (Commerce)	81
54	1703079	K Chitra	B Com (Computers)	81
55	1703080	Kapil Jain	B Com (Commerce)	81
56	1703081	Kishor Patil	B Com (Commerce)	81
57	1703082	Kotawar Sanketh	B Com (Commerce)	81
58	1703084	Kushbu Agarwal	B Com (General)	81
59	1703085	Rameez	B Com (Commerce)	82
60	1703086	N Supriya	B Com (Commerce)	82
61	1703089	N Raja Rajeshwari	B Com (Computers)	82
62	1703090	Neena Joy	B Tech (ECE)	82
63	1703092	Nikhil Reddy Kunduru	B Com (General)	82
64	1703093	Nitish L	B Tech (Mechanical)	82
65	1703095	Pingali Laxmi Ganesh Sarma	B Tech (EEE)	82
66	1703096	Ponnapalli Sai Teja	BBA (Finance)	82
67	1703100	S Saichetan	B Com (Computer Applications)	82
68	1703101	SVN Sai Praveen	B Com (Computer Science)	82
69	1703102	Sai Aravind B	B Com (General)	82
70	1703103	Sai Kiran	B Com (Computers)	82
71	1703104	Pavan Sai	B Com (Computers)	82
72	1703105	Sangu Ashok Kumar Reddy	B Com (Commerce)	82
73	1703106	Tejeswari	B Com (Computers)	83
74	1703108	Shruthi Natarajan	B Com (General)	83
75	1703109	Snigdha Kallakuntla	B Tech (CSE)	83
76	1703111	Dodla Srinivas Sai	B Com (Computer Applications)	83
77	1703112	Tharun Bussa	B Com (Commerce)	83
78	1703113	Tirukkoveluru Raja Nandini	BBM	83
79	1703114	Pyarasani Arvind Kumar	B Com (Commerce)	83
80	1703116	V Sai Krishna Tejaswi	B Com (General)	83
81	1703118	R Vinay Kumar	B Com (Computer Applications)	83
82	1703119	Yettapu Nikhil Reddy	BBM (Management)	83
83	1703120	Nidhi Surana	B Com (Accounts)	83

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1	1703007	Annam Anirudh	B Tech (Mechanical)	84
2	1703022	Dvivedula Ramya	B Tech (CSE)	84
3	1703025	J Omkar Sai Krishna	B Tech (ECM)	84
4	1703034	Konatham Sravya	BE (IT)	84
5	1703037	Yashwanthy	B Com (Commerce)	84
6	1703040	Parepalli Dhanunjay	B Tech (Mechanical)	84
7	1703042	Venkata Pratheek Rajamahanti	B Tech (ECE)	84
8	1703052	S Shruthi	B Tech (EIE)	84
9	1703053	SKS Nawaz	B Tech (ECE)	84
10	1703091	Pyarsani Nikhil Kumar	B Com (Honours in Commerce)	84
11	1703110	Varnitha Boddapati	B Com (General)	84

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S.No.	Roll No	Name	Qualification	Page No
1	1704040	Soundarya	B Tech (Biotechnology)	85
2	1704048	Sai Saranya Ramesh	B Com (General)	85

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S.No.	Roll No	Name	Qualification	Page No
1	1704001	Aman Charinya	B Com (Honours)	85
2	1704002	Ankit Saha	BBA (Marketing & Finance)	85
3	1704004	B Shravan Kumar	B Com (Commerce)	85
4	1704005	Thakur Dilip Singh	B Com (Computers)	85
5	1704007	Ganduri Samanth	B Com (Computers)	85
6	1704009	Koushik Saha	B Sc (HMCTT)	85
7	1704011	M Saikanth Reddy	B Com (Computers)	85
8	1704013	Mayanka Kumar Sinha	B Com	85
9	1704019	SS Sai Madhav	BBA (Marketing)	85
10	1704021	karthik sai oruganti	B Com (Computers)	85
11	1704022	Sandeep Kumar Sangam	B Com (Commerce)	85
12	1704023	A Sushanth Reddy	B Com (General)	85
13	1704028	Thakur Akash Singh	B Com (Commerce)	86
14	1704030	VS Sai Harsha	B Com (Regulars)	86
15	1704033	Varun Thota	B Com (Computers)	86
16	1704035	Venkata Sai Varun Kanuparthi	BA (Economics)	86
17	1704039	Anupama Karma	B Com (General)	86

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18	1704054	Supraja S	B Com (Regulars)	86
19	1704059	Aarathi Priyanka	B Com (Commerce)	86
20	1704060	Ojaswi Tatineni	B Com (Commerce)	86

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S.No.	Roll No	Name	Qualification	Page No
1	1704003	Sai Subhang	B Com (Regulars)	86
2	1704010	Kumaran R	BE (EEE)	86
3	1704015	P Chetan Aradhya	B Tech (CSE)	86
4	1704056	Vinoothna Vetsa	B Com (Commerce)	86
5	1704061	Yash	BBA (Finance)	86

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S.No.	Roll No	Name	Qualification	Page No
1	1704012	Manish Kumar Sharma	BBA (Commerce)	87
2	1704014	M Adi Krishna Phani Santosh	B Com (General)	87
3	1704025	Sricharan Janga	B Com (Honours)	87
4	1704029	Utsav Bhatt	BBA (Commerce)	87
5	1704037	A Aishwarya Reddy	B Tech (CSE)	87
6	1704043	Madhavi Reddy		87
7	1704046	Naina Chauhan	B Com (General)	87
8	1704047	P Madhulika	B Com (Computers)	87
9	1704052	Lalitha Sindhuja Pantula	BBA	87
10	1704055	Tilottama Panda	B Com (Accounting Honours)	87
11	1704057	Yukti Malhotra	B Com (Commerce)	87
12	1704058	Richa Raj	B Sc (Biotechnology)	87

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S.No.	Roll No	Name	Qualification	Page No
1	1704006	Eluka Mrudul Kumar Reddy	B Tech (ECE)	87
2	1704016	Rakesh Kumar	B Tech (ECE)	87
3	1704017	Pabbisetty Wamshi	BE (Mechanical)	88
4	1704018	Prasad	B Tech (EEE)	88
5	1704020	Noel Raj Sagi	B Tech (ECE)	88
6	1704026	Swarnim Mishra	B Tech (ECE)	88
7	1704027	Syed Abdul Majidl	B Tech (Mechanical)	88
8	1704031	Valluru Sai Phani Rama Chandra	B Com (General)	88
9	1704034	Vasu Parmar	BE (Mechanical)	88
10	1704036	Vivek Dubey	B Com (Marketing)	88
11	1704041	Garima Malik	BBA (Marketing)	88
12	1704044	B Manvitha	B Pharmacy	88

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13	1704045	Vanam Naimisha	B Tech (IT)	88
14	1704050	Sindhu Kamineni	B Tech (CSE)	88
15	1704051	Prathima Simhadri	B Tech (EEE)	88

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S.No.	Roll No	Name	Qualification	Page No
1	1704042	KL Suma Valli	B Tech (CSE)	89
2	1704049	Laxmi Rakonde	BBM (Commerce)	89
3	1704053	Sruti	B Tech (IT)	89

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S.No.	Roll No	Name	Qualification	Page No
1	1704008	Gudladana Venkata Krishna Chaitanya	B Tech (EEE)	89

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S.No.	Roll No	Name	Qualification	Page No
1	1704038	Anjana Udayakumar	M Sc (Honours in Physics)	89

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S.No.	Roll No	Name	Qualification	Page No
1	1704032	V Nitin Suraj	B Tech (CSE)	89

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4S.No.	Roll No	Name	Qualification	Page No
1	1708001	C Aishwarya	BBA (Marketing)	89
2	1708002	Akhil	B Com (General)	89
3	1708003	Bharath	B Tech (ECE)	89
4	1708004	Ajjakollu Binny	B Com (Computers)	89
5	1708005	Sakhamuri Divya Sai	BBM (Business Management)	90
6	1708006	Gopraj Padhy	BA (Honors in Public Administration))	90
7	1708007	Joyeeta Bagchi	B Tech (CSE)	90
8	1708008	Gandhali Gunja	B Com (General)	90
9	1708009	Jyothi Sharath	BBA	90
10	1708010	Kanchan Kaur	BBA (HR)	90

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11	1708011	Kunal Tudu	B Tech (ECE)	90
12	1708012	Lalitha Toshniwal	BBA (Management)	90
13	1708013	Lovely Pandey	BA (Honors in Economics)	90
14	1708014	K Mangala	B Com (Computers)	90
15	1708015	Naga Sri Hari Mounica Nune	B Tech (EEE)	90
16	1708016	Nikita Ranjere		90
17	1708017	Pramod Kumar A	B Tech (ECE)	90
18	1708018	Priyanka Panda	B Tech (E&TE)	90
19	1708019	Malpally Rachana	B Com (Computers)	91
20	1708020	Richa Sharma	BE (CSE)	91
21	1708021	T Rohit	BE (Mechanical)	91
22	1708022	Rounak Dean	B Tech (ECE)	91
23	1708023	VSS Sai Pavan G	B Sc (Honors in Computer Science)	91
24	1708024	B Sai Suhas	BA (LLB)	91
25	1708025	Sukrutha D	B Tech (Mechatronics)	91
26	1708026	Sangita Samal	B Tech (IT)	91
27	1708027	Shambodeb Ranjan Banerjee	M Sc (Biotechnology)	91
28	1708028	Shannon Zebada Reigo	BBA (HRM)	91
29	1708029	Shashank Sonkar	B Com (Commerce)	91
30	1708030	Shivani Sinha	BBA (HR & Marketing)	91
31	1708031	T Shravya	B Com (General)	91
32	1708032	Shreya Goyal	BA (Economics, Public Administration & Social Management)	91
33	1708033	Siekha Jaiswal	B Com (General)	92
34	1708034	Sinduja Karri	B Com (Computers)	92
35	1708035	Suman Saha	BA (Public Administration, History, Economics)	92
36	1708036	K Meghana Reddy	B Tech (IT)	92
37	1708037	N Surya Manasa	B Tech	92
38	1708038	Syed Mehatha Aswiya	B Sc	92
39	1708039	Vinanya Vasi	B Tech (ECE)	92
40	1708040	Bharadwaj Venkata Bhamidi	B Com (Honours)	92
41	1708041	Vijaya Sree Varsha R	B Com (Commerce)	92
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Qualification : BA (PA, History, Economics)
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 Email : 1708037@ipeindia.org



SYED MEHATHA ASWIYA

Qualification : B Sc
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 Email : 1708039@ipeindia.org



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 Experience : 5 Months



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SURYA KIRAN

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RANKINGS

RANKED
1st
Rank 1st in Telangana
Global Human Resource
Development Centre
Pvt. Ltd

RANKED
2nd
Ranked 2nd in Top Institutes in
South India and Best B-School
in Hyderabad - *Chronicles, Dalal
Street, Outlook*

RANKED
4th
Ranked 4th in Top Colleges Offering
Sector Specific Courses - Banking
Insurance & Financial Services &
Practicing Executive - *Chronicles*

RANKED
5th
Ranked 5th Top
Sectorial Colleges -
Outlook

RANKED
8th
Rank 8th in Andhra Pradesh
- *Global Human Resource
Development Centre
Pvt. Ltd*

RANKED
11th
Ranked 11th in B-School
Non-Government
South Zone - *The Week*

RANKED
19th
Ranked 19th in Top
Private Institutes
- *Times of India*

RANKED
20th
Ranked 20th in Zonal
Ranking - *Business
Today -MDRA*

RANKED
22nd
Ranked 22nd in
Position in AAA+
- *Career360*

GRADED
A⁺
Graded A+
in Telangana -
Chronicles

RANKED
31st
Ranked 31st Top
100 B-Schools
- *Times of India*

RANKED
33rd
Ranked 33rd Position
by Overall India
- *Outlook*

RANKED
37th
37(A2) Rank
- *Business Standard*

RANKED
39th
Position by 39th
MINT-
MBA Universe.com

RANKED
56th
Position by Overall
Ranking Business
Today -MDRA

RANKED
57th
Position by
Overall India
- *Business World*



Fresher's was held on 5th August, 2017
Seniors organized fresher's for juniors
with lots of cultural programmes.



Independence and Republic Day
celebrated with patriotic fervor

Sports Event
conducted
during 28-29
October, 2017



Week of Kindness conducted during 7th to 10th November 2017



Donations: Collected donations like grains, pulses, clothes, chocolates, biscuits etc and given to orphanage to distribute to children.

Organ Donation Pledge and Blind walk was organized on 8th November, 2017 Sense the Dark (blind walk) is an event organized to understand how a blind person lives their daily life. In this event students walked blindfolded on their own and about 100 students and employees of IPE pledged Eye Donation.



MeeToo Run: Students participated in MeeToo Run held on 9th November running from Shamirpet village to the Institute to create awareness on women harassment.

Blood Donation Camp held on 22nd September, 2017

Blood donation camp was organized by the students on **22nd September**. More than 90 students donated blood to Thalassemia & Sickle Cell Society for the children suffering with Thalassemia blood disease.



Haritha Haram Programme: To create awareness on the importance of green cover, students of the Institute of Public Enterprise (IPE) have taken large plantations in its campus at Shamirpet as part of "Haritha Haram Programme" on **25th July, 2017**.

Intra-college Competitions: Students conduct regular intra college competitions like debates on contemporary topics related to business, paper and case study presentations, business quiz, games etc.



Management Games



▲ HR Club Conducting Competitions



Marketing Club Activities ▲



▲ Finance Club Activities



Social Club Activities ▲

Inter college competitions – Students actively participate in inter college competitions and bring laurels to the Institute. Ms Shalini Chaurasiya and Ms Kakoli Das are runners up in Tata Crucible Quiz competitions S Supraja, PGDM-IB (first year) awarded SURYA NATYA NANDI by Government of Andhra Pradesh at Natyanjali – National level Nandi Dance Festival for the year 2017.



Cultural Activities – Every year, students celebrate festivals and conduct cultural activities ▶



Musical Evening – 4th September, 2017 ▶



Retro Night – 10th November, 2017 ▶



Vinayak Chavathi ▶



Buthukamma ▶



Dusshera ▲



Christmas ▲



Sankranti ▲



Ethnic Day ▲

Placement Committee

The Placement Committee of the Institute contacts and assists the companies in the recruitment process. The Committee comprises the Chairman – Placement Committee, Placement Coordinator and all PG Coordinators. The Student Placement Committee assists this Committee. The Placement Coordinator is the convener of the Placement Committee.

The students will be allowed to report to their duties from January 2019 onwards, depending on the need of the recruiter. To confirm participation, the organizations are requested to complete the Placement Response Sheet provided at the end of the brochure and mail it back at the earliest to enable early allotment of dates.

Guidelines for Final Placements

The following guidelines have been framed by the Institute to ensure transparent participation in the placement activities for the Class of 2019. Your cooperation will be highly appreciated.

- Details regarding the organization's placement requirements can be forwarded to the Placement Coordinator. These details are essential for scheduling the placement process.
- Information about the company in the form of brochures, pamphlets, write-ups, etc., may be sent to the Placement Coordinator along with the job profile.
- Pre-Placement talks will be held at the Institute during which the companies make presentations about their operations and job profile.

- The Placement Coordinator will forward to the organization the Curriculum Vitae of all the interested students to participate in the placement process.
- The recruitment process will be held in the campus, but if the organization wishes that the students should come to their office this requirement can also be met.
- The company must declare the results while on the campus.
- Once a student accepts an offer he/she is not eligible to participate in the further selection process of any other company.
- All the offer letters to the students by the organization must be channeled through the Placement Coordinator. Duplicate copies of the appointment letters duly signed and accepted by the students will be returned to the organization.
- Please ensure that all the correspondence regarding placements is channeled through the Placement Coordinator.

For further information please contact

Dr M Meher Karuna

Coordinator – Placements
Institute of Public Enterprise,
Survey no 1266, Sharmirpet (V&M),
Hyderabad: 500101.
Phone :+91-040-23490900 Extn: 1202
Fax: +91-040-23490999
Mobile: 9440344468
Email: placements@ipeindia.org

The Placement Team

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Mobile: 9440344468

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*Assistant Professor &
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Mobile: 9177345788

Mr P Mahesh

*Assistant Professor &
Joint Coordinator – Placements*
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Mobile: 9704644044

Prof S Sreenivasa Murthy
Dean & Chairman – Placements

Shri SN Mantha
Joint Chairman – Placements

Mr AS Kalyana Kumar
*Assistant Professor &
Member Placements*

Dr CV Sunil Kumar
*Assistant Professor &
Member Placements*

Dr Santosh Tiwari
*Assistant Professor &
Member Placements*

**Dr Samarendra Kumar
Mohanty**
*Assistant Professor &
Member Placements*

Ms CR Kavitha
Placement Secretary
Phone: +91-40-23490972
Mobile: 9391932160



Shamirpet Campus, Hyderabad - 500101

RESPONSE SHEET

(To be filled in by the Recruiter)

Name of the Organization: _____

Address: _____

City: _____ Pin: _____

Telephone: _____ Fax: _____ Mobile: _____

Email: _____

PLACEMENT DETAILS

Position: _____ No. of Vacancies: _____

1. _____

2. _____

AREA

Marketing Finance HR Operations Management

Retail Banking, Insurance & FS International Business

Date for Pre-Placement Talks at IPE _____ (or) Office _____

Date for Selections at IPE _____ (or) Office _____

FACILITIES REQUIRED

Transportation: _____ LCD _____ No. of Rooms for PPT _____

Others, if any _____

Signature: _____

Name of the Person: _____ Organization: _____

Telephone: _____ Fax: _____ Mobile: _____

Email: _____

From:

To
Dr. M Meher Karuna
Coordinator - Placements
Institute of Public Enterprise
Survey No. 1266, Shamirpet V&M,
Hyderabad - 500101.

Postage

Some of our Recruiters





Survey No. 1266, Shamirpet V&M, Hyderabad - 500101.

Phone: +91-40-23490900 Fax: +91-040-23490999

www.ipeindia.org