



Sir M. Visvesvaraya Institute of Management Studies & Research

**Placement Dossier
2018-2019**





Our Inspiration



Sir M. Visvesvaraya

SVIMS has been envisaged by a group of individuals with proven expertise and achievements of the highest order in their respective professions to give shape to the vision of Sir M. Visvesvaraya, in whose name the institution stands.

Sir M. Visvesvaraya was more than just an eminent engineer and played the role of a statesman with a clear vision of a modern India. His innovative approaches to problem solving led to revolutionary projects in the areas of water management and infrastructure in general. His was the vision to power the country with environment friendly hydel power. He was clear, nation building is beyond engineering and technological achievements and hence lay a strong emphasis on overall human development through achievements and hence lay a strong emphasis on overall human development through educational institutions and sahitya parishads in addition to power, roads, ports, railways systems and financial institutions. Above all he led by example that knowledge is an eternal pursuit, some of the honours and laurels conferred on Sir M. Visvesvaraya.



“Progress is impossible without change, and those who cannot change their minds cannot change anything.”

-George Bernard Shaw

About SVIMS



National Kannada Education Society (NKES), a 70 plus year old educational Institution started Sir M Visvesvaraya Institute of Management studies and research (SVIMS) which offers a 2 year full time AICTE approved, MMS program affiliated to Mumbai University.

The SVIMS campus at Wadala West, in the heart of Mumbai city, has a state of art, corporate styled Infrastructure.

Armed with a Wi-Fi campus and a well equipped library that includes latest national and international journals, it also has E-learning support from

EBSCO, CRISIL database of industries, Market Value Xenius database etc to supplement information to students beyond the curriculum as prescribed by University of Mumbai.

Vision

The vision of SVIMS is inspired by the works of Sir M V. He set out with a goal to train a million managers for Nation Building. SVIMS in the 21st Century has a vision of ‘Creating Managers for the New Millennium’.

SVIMS is set up as a platform for exchange of management ideas that would lead to the development of business leaders and managers willing to change the economic environment in a green manner for the benefit of all stakeholders.

Mission

NKES has its roots in the last words of Gautam Buddha who advised his disciples 'Be a light unto thyself'. NKES mission is to light up many with education and set them up in the journey for further exploration in the field of managing their environment, economy and their future.

SVIMS mission is to provide an opportunity to emerging business leaders and managers to become catalysts of change. To challenge existing management practices and adopt the most pragmatic approaches that would ensure success in the fast-changing global economy.



“Leadership is hard to define & good leadership even harder. But if you can get people to follow you to the ends of the earth, you are a great Leader.”

-Indra Nooyi

Management Desk



The National Kannada education society- (NKES) which runs the NKES group of Institutes including SVIMS – Sir Visvesvaraya Institute of Management Studies was founded in the year 1939 at the behest of Bharat Ratna Sir Visvesvaraya a great engineer statesman and scholar.

At SVIMS we continuously Strive to empower our students to explore new directions , to identify and develop their own potential by providing a conducive environment for growth. Armed with a vision of **“Creating Managers for the New Millennium”** and a mission of Empowerment with Education. We continue to march ahead in long strides SVIMS being ranked as the **3rd Top Emerging B-school** by a Times of India 2018 Survey heralds our growth story.

A state of Art infrastructure experienced and committed faculty banked by a completely decided team of management to ensure the smooth metamorphosis of a raw student into a budding professional. Towards the end we encourage a close interaction with every individual student by not only developing his academic excellence but also honing his latent abilities by providing for many courses apart from curriculum studies.

SVIMS endeavour is to consistently work towards transforming students of today into young business leaders and budding entrepreneur of tomorrow who will thus become catalysis of change in our fast-growing economy.

We also believe what Colin Powell say **“The Healthiest competition occurs when average people win by putting above average efforts”**



“If I have been able to see further than others, it is because I have stood on the shoulders of giants.”

-Isaac Newton

Director's Desk



Dear Recruiters,

Welcome to NKES's Sir M. Visvesvaraya Institute of management Studies and Research, Mumbai (SVIMS) -A Leading institution in the field of management education!

For over eight decades National Kannada Education Society (NKES) has established an enviable record of quality and accomplishment in the education arena. SVIMS Mumbai is well-positioned to construct on this proud legacy and subsequently take advantages of the opportunity to innovate and bring a unique perspective in this nation building activity.

Leaders in management education both from India and world-over have inspired us all throughout our journey towards excellence. SVIMS Mumbai aspires to emerge amongst world class management schools creating global knowledge. Indeed, we resolve to be at the forefront of knowledge dissemination to deliver our programs with the superior quality education system.

SVIMS Mumbai is determined to nurture entrepreneurs and leaders who will power their establishments both in the advanced and emerging economies. Nevertheless, the Institute remains profoundly ingrained to the region and the country,

the essential precedence is to foster a sense of commitment towards societal advancement and wellbeing. We have meritorious faculty with members having ingenious accomplishments associated with highly reputed institutions in India and overseas.



“Progress is often equal to the difference between mind and mindset.”

-Narayana Murthy

Placement Cell

I am pleased to convey that a batch of highly talented young men and women is ready to take up challenging responsibilities of the corporate world.

Our final placement process, to be scheduled in October 2019, provides an opportunity to hire our graduating students full-time. You can also meet our graduating students who have prior work experience through our internship placement process.

Our MMS & PGDM admission process is quite rigorous and highly competitive. Our curriculum requires these highly motivated and bright students to undergo mandatory courses in the first year. Once they successfully complete the first year, they undergo an internship to learn from corporate life. After completing their internships, these students are allowed to choose a variety of electives in their second year. Many students choose electives to pursue their industry-specific and/ or disciplinary interests. Besides academics, students also learn from their vibrant community life on campus. They manage and take part in a number of co-curricular and extracurricular activities which provides them opportunities to grow beyond classrooms.

Over the last few years we have taken several initiatives to enhance the global flavour of our students by arranging International Immersion program in Dubai, Thailand, South Africa, Singapore etc. These initiatives convey our commitment to help our students develop global mind-set and be better prepared for a globalized world of business.

I invite you to have a look at the profile of our second year students. I would also like to take this opportunity to thank you for the invaluable support you have extended to us over the years.

We look forward to nurture and grow old relationships and welcome new recruiters for a long-lasting and mutually beneficial relationship.

Looking forward to meeting you at our Campus!

Prof. Atul Mandale

Placement Co-ordinator, SVIMS

Email : placements@svims.com

Mobile no : +91 98212 63728



“The goal of education is the advancement of knowledge and the dissemination of truth”

-John F. Kennedy

Matchless Mentors - Core Faculty

PROF. DR. PURSHOTTAM PATIL

DIRECTOR (B.Sc. (Microbiology), MBA (Marketing), Ph.D.)



Prof. Dr. Purshottam Patil has attained his management education from the Pune University and was awarded the doctorate in the area of brand management from Nagpur University. His professional experience of over two decades, majorly into marketing, training and business development, includes his association with Glaxo, ICICI, Tata Group amongst other leading companies. He has served MNCs located across overseas and traveled to several countries during his term. He is a certified corporate trainer and has trained numerous professionals including senior managers with leading organisations.

During his tenure of almost a decade into academics at national and international level he has been actively contributing towards excellence in management education. He has to his credit several pioneering programmes and initiatives. He has published eight research papers in reputed journals and conferences.

PROF. DR. VASUMATHY HARIHARAN

(B. Com., M.Com., M. Phil., M.F.M., MBA (Finance), Ph.D.)



Prof Vasumathy is a motivating and talented professional driven to inspire students to pursue academic and professional excellence. Apart from 28 years of teaching experience, she has a competitive track record of research success with articles and papers published in renowned Indian and International journals. She is associated with Indian Journal of Research in Capital Markets, Academy of International Business, and Academy of Entrepreneurship in various capacities. Her teaching experience includes teaching graduates and postgraduates of some of the leading institutions in India and abroad. She has coordinated with professional associations for curriculum development and delivery, implemented academic quality assurance policies, and conducted training programs in Finance, Research Methods, Econometrics etc. Her training clientele include academicians and organizations like L&T, Accenture etc.

**PROF. DEEPAN BHATT***(B.Com., MMS (Marketing))*

Prof. Deepan Bhatt is an alumina of JBIMS (MMS 1983 Batch) and BCom from Narsee Monjee College of Commerce and Economics. He has over 30 years of experience in Sales & Marketing, Media Planning and Marketing Operations. Prof. Bhatt has worked for McDowell's, GTC, Kevin Care and EPT(Environmental Packaging Technologies). He has taught in IBS Mumbai, Guru Nanak Institute of Management Studies, Durgadevi Saraf Institute of Management Studies and Thakur Institute of Management Studies & Research.

PROF. Dr. RAHUL SHAH*(B.Com., M.Com., MBA, PGDFM, Ph.D.)*

He is a Self-Motivated and Outcome Oriented Professional focusing on the development by offering over 15 Years of experience in reputed organization in multi – functional areas of Marketing, Sales, Finance, Logistics, Supply Chain Management, Operations, Coaching, Mentoring, Financial Markets and development of Small Medium Enterprises. He is a Founder of Skill Recognition and Learning Center of India (SRLCI), a young new generation training organization comprising of a group of specialized trainers that aims to develop effective skill development programs for the employees thereby creating exciting, innovative and interactive sessions for the teams with over more than 750+ Trainings contributing to the upliftment of the businesses.

PROF. MANOJ RATHORE*(B. Com., ICAI)*

Manoj Rathore, is a multifaceted qualified Chartered Accountant , Professor and SEBI RIA. He has spent 30 Years of his career in Corporate world at top positions in Finance Department of various Top Companies of India. He has been associated with Kanchan International Ltd., Powerica Ltd. ,Reliance Communications Reliance Capital ,Global Wind Power Ltd. , Binani Industries Ltd. He has hard core experience in Consumer durables, Telecom, Power, Renewable Energy, Cement and Financial Sector.

**PROF. RAJVILAS KADAM***(B.Sc. PGDMM, LLB (Gen.), M.L. S.)*

Prof Rajvilas Kadam is well known HR Professional has obtained his post graduate degree in Human Resource Management from Mumbai University. He has also obtained a degree in Law from Mumbai University and Post Graduate Diploma in Management and Marketing from SASMIRA. He has over 35 years of vast experience in Human Resource Management, Industrial Relations & Personal Administration with Larsen & Toubro. He has practical experience in HR Planning, Legal Compliance & Industrial Relations.

PROF. ATUL MANDALE*(B.Com., MMS (Marketing))*

MMS from JBIMS 1982 Batch. Worked with the Times of India Group I the Response Dept., as HOD for 10 years Worked with Sobhagya Advertising Ltd. as GM. Tritom Communication as Vice President Maadhyam as Director and IKSL as Consultant. All through out worked in the field of Media and Rural Marketing. Executive Committee member of RMAI (Rural Marketing Association of India).

PROF. GANAPATI L. KATTIGE*(B.Sc., MMM)*

He completed his B.Sc – Karnataka University, 1985, M.Sc (Food Technology) CFTRI, Mysore -1987, MMM – May 2002 (K. J. Somaiya Institute , Mumbai). He is having Work Experience – Sr. Factory Manager- Farmer Brands Pvt Ltd, Pfizer – 97 – 96, GITS Food Products, Pune (95 -97), MAC Industries (93 – 95), Peirce Leslie (1990 – 93). He is having 22 years industry experience in Project Mgmt, Production Mgmt, Quality System Implementations. Production, Quality Assurance, Interest in Multimedia.

PROF. PRIYANKA OBEROI*(B.Sc - Hospitality Management., MMS(Marketing))*

B.Sc Hospitality, MBA from Mumbai University, with experience in the field of Entertainment and Hospitality. Have worked with companies like ITC, Sahara Star, Canvas Laugh Club. Her professional experience majorly contributes towards training & grooming, Handling fresh talent, Marketing, Business Development and operations.



PROF. ASHWINI NAIK

(B.Com., MMS (Marketing))



Bachelors of Commerce (Exports & Imports), Masters of Management from Mumbai University. Having experience with Bedekar Institute of Management Studies. Major sector contributes in Personality Development of students. Handling Marketing activities and Development Programs for the Institute



“Effective Management always means asking the right question”

-Robert Heller

Matchless Mentors - Visiting Faculty

PROF. V. D. KANVINDE

(B.E. (Elect.), B. E. (Mech.), PGDMS)



Hon. Professor of Operations Management (GE Electrical, GE Mech Engg, PGDMS (JBIMS))

Industry experience more than 35 years. Teaching exp. 28 years for MMS & PG Courses & for Product Engg. & BE Product Engg. He also teaches in JBIMS, NMIMS, MET, Chetna, IES, GNIMS, NMTD & ICWA (Western Region)

PROF. PRATIBHA NADKARNI

(MA, LLB)



Hon. Professor of Corporate Law

She has 40 years of experience. She teaches commercial law, business law, industrial law. She also teaches Cost Accountant management & law studies.

PROF. BHARAT NADKARNI

(B.Sc., M.A.M., P.G.D.M.S.,)



Hon. Professor of International Business Management (MBA, PG, DMS, Business Excellence Champion of Tata Quality Mgmt, (Equi Malcolm Baldrige Model of USA). 34 years of experience with Industry. Visiting Faculty member for MMS, part time, PG courses of Mumbai University for over 12 years. Ex. Ranji Trophy Cricketer and was a Chairman of Junior Selection Committee of Mumbai Cricket Association. He also teaches in Institutions like JBIMS, Sasmira.



PROF. SUDHIR KARAMBELEKAR

(M.Com, CA)



Hon. Associate Professor of Finance
Qualified practicing Chartered Accountant with many multinational clients. Having wide experience in all aspects of finance, especially in Direct & Indirect taxes. He has a penchant for teaching finance to MBA students.

PROF. CAJETAN D'SOUZA

(B.E, DMS, MMM)



Have total experience of 34 years in Industry - manufacturing, selling & serving Industrial Products and project. Worked for Godrej & Boyce for 14 years in different Dept. of Material handling Consultant for Supermac Industries (India) Ltd. Specialities: Marketing of Industrial Products in India and exports. He also teaches in institutions like JBIMS.

PROF. SUGAM CHAUBAL

(LLM, MBA)



Hon. Professor of Marketing.
LLM, MBA with 22 years of experience in the Retail Industry. Presently a sought after Consultant by many Retail Organizations. Students love to learn the reading & nitty-gritty of Retail Business from him.



PROF. VENKAT IYER

(B.Com., M.Com. , MBA (Marketing))



Hon. Associate Professor of Marketing
Venkat Iyer is an Independent Consultant and Corporate Trainer. He has over 20 years of experience spanning across Pharmaceuticals, Information technology, Telecom, Media and E-commerce. Apart from his overseas experience, he was part of several start-up initiatives and served in reputed companies like BPL Mobile and Tata Donnelley.

PROF. MANOJ REGE

(B.A. (Economics))



Hon. Associate Professor of International Business, Business Ethics
A Senior Professional Economist, Trainer & an Educator with about three decades of experience. He teaches International Business, Economics & Business Ethics in the institutions like JBIMS, SIMSR, NMIMS & Welinkar. He has undertaken many training programs for foreign delegates & students in B-schools.

PROF. GANGADHARAN MANI

(B.Sc., LLB, CAIB, DTRIM)



Worked for more than three decades in Banking Industry, Especially in the Areas of FOREX, Money market. His core subjects are Economics, International Finance, Risk Management & Derivatives and Foreign Exchange.



PROF. VIJAY SHANKAR

(B.E, PGDM)



B.E (Electrical Engg.)- Delhi Technological University
PGDM- Indian Institute of Management Calcutta
Specializes in: Strategic Management, Corporate Governance,
Marketing Strategy, Indian Business History, and
Communication

Interests: Current Affairs, Editing, Counselling, Horticulture

PROF. K.V. GANAPATHY

(M. Sc., M.B.A)



KV Ganpathy a post graduate from in Human Resource Management with over two decades of corporate experience in handling all aspects of HR function with special emphasis on talent management, Organisation development, and L&D . Have designed meaningful interventions in the areas of competency management both at the academic n corporate level



“Good Management is the art of Making problems so interesting and their solutions so constructive that everyone wants to get to work and deal with them.”

-Paul Hawken

Curriculum

PGDM –Post Graduate diploma in Management – Marketing & Finance specialisation. (AICTE approved)

The program equips the students with the skills, knowledge and strategic perspectives essential to the leadership of business around the world.

SVIMS through its “*Earn While You Learn Offer*” encourages students to take up internships in the industry. This gives them hands on experience while pursuing studies.

MMS --- Masters In Management (AICTE Approved & Mumbai University recognised)
MMS is a two years full time management program and SVIMS offers specialisations in Marketing, Finance & HR.



Post Graduate Diploma in Management

Semester I		Semester II	
1	Financial Accounting	1	Financial Management
2	Business Perspective	2	Business Research
3	Business Statistics	3	Operations Management
4	Managerial Economics	4	Business Marketing
5	Creativity & Innovation	5	Human Resource Management
6	Organisational Behaviour	6	Legal Aspects of Business
7	Business Negotiation	7	Taxation for Business
8	Personality Development for Business	8	Entrepreneurship Management



“Obstacles are those frightful things you see when you take your eyes off your goal”

-Henry Ford

Post Graduate Diploma in Management – Finance

Semester III		Semester IV	
1	Financial Markets and Products	1	Project Management
2	Advanced Financial Management	2	Commercial Banking
3	Corporate Law		
4	Securities Analysis and Portfolio Management		
5	Analysis of Financial Statements		
6	Corporate Evaluation & Merger & Acquisition		
7	Banking & Insurance		
8	Strategic Management		

Post Graduate Diploma in Management – Marketing

Semester III		Semester IV	
1	Sales Management & Promotion	1	Project Management
2	Digital Marketing	2	Integrated Marketing Communication
3	Production & Brand Management		
4	Financial Aspects of Marketing		
5	Consumer Buying Behaviour		
6	Marketing Strategy		
7	Retail Management		
8	Strategic Management		



“The test of success is not what you do when you are on top. Success is how high you bounce when you hit bottom.”

-George S. Patton

Master of Management Studies (MMS)			
Semester I		Semester II	
(5 Core, 1 Electives)		(6 Core+ 1 Electives)	
01	Perspective Management	01	Marketing Management
02	Financial Accounting	02	Financial Management
03	Business Statistics	03	Operations Research
04	Operations Management	04	Business Research Methods
05	Managerial Economics	05	Human Resource Management
06.1	Effective & Management Communication	06.1	Legal & Task Aspects of Business
06.2	Organizational Behaviour	06.2	Cost & Management Accounting
06.3	Negotiation & Selling Skills	06.3	Analysis of Financial Management

Master of Management Studies (MMS) – Finance Specialization			
Semester III		Semester IV	
(5 Core, 1 Electives)		(2 Core+ 1 Electives)	
01	Financial Markets & Institutions	01	Project Management
02	Corporate Valuation & Mergers & Acquisitions	02	Final Project (300 Marks)
03	Security Analysis & Portfolio Management		
04	Financial Regulations		
05	Derivatives & Risk Management		
06.1	International Business		
06.2	Strategic Management		
06.3	International Finance		
	Summer Internship		



"I don't believe in taking right decision. I take decisions and make them right"

-Ratan Tata

Master of Management Studies (MMS) – HRM Specialization			
Semester III		Semester IV	
(5 Core, 1 Electives)		(2 Core+ 1 Electives)	
01	Training & Development	01	Project Management
02	Compensation and Benefits	02	Final Project (300 Marks)
03	Competency Based HRM & Performance Management		
04	Labour Laws & Implications on Industrial Relations		
05	HR Planning and Application of Technology in HR		
06	International Business		
07	Strategic Management		
08	Personal Growth Laboratory		
	Summer Internship		

Master of Management Studies (MMS) – Marketing Specialization			
Semester III		Semester IV	
(5 Core, 1 Electives)		(2 Core+ 1 Electives)	
01	Sales Management	01	Project Management
02	Marketing Strategy	02	Final Project (300 Marks)
03	Consumer Behaviour		
04	Services Marketing		
05	Product & Brand Management		
06.1	Rural Marketing		
06.2	Strategic Management		
	Summer Internship		

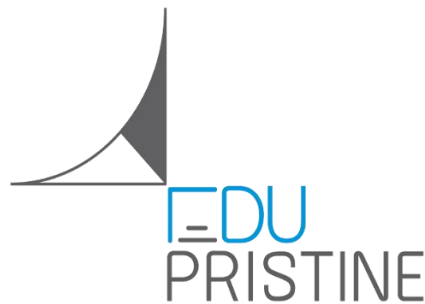


“The Difference between Ordinary and Extraordinary is that little Extra.”

-Jimmy Johnson

Career Enhancement Courses

SVIMS in association with Edupristine



Digital Marketing

Digital Marketing Corporate Training helps to enhance your organization’s digital capabilities. Our training ensures your team has the relevant digital skills and takes charge of all digital platforms with ease. We work with your team to get a clear understanding of your business objectives, training requirements and current digital knowledge to empower your team with proficiency in Digital Marketing. The topics that are going to be covered under digital marketing are basics of digital marketing, Web Analytics, SEO, SEM, Social Media Marketing, Email Marketing, Mobile Marketing.

Business Analytics

Business Analytics Program is an intensive, 100+ hours program curated by Industry experts for high-performing individuals who wish to master the tools of predictive analytics and give a boost to their careers. Get practical and experiential learning, along with soft skills and 100% placement assistance.

Financial Modeling

Financial Modeling is one of the most fundamental and widely sought after skills in the finance industry. Financial Modeling course will teach you the basic of MS Excel all the way to creating successful Financial Models and by the end of the course, you will be able to independently build models. The topics that are going to be covered under Financial Modeling are basic Excel, case Study FMCG, Project Finance, Accenture Case Study, Macros I, Macros II, Charting, Advance Functions.



“Effective management always means asking the right question.”

-Robert Heller

SVIMS Pedagogy



Regular classroom lectures are supplemented with guest speakers from industry, panel discussions, seminars winter projects & Summer internships.

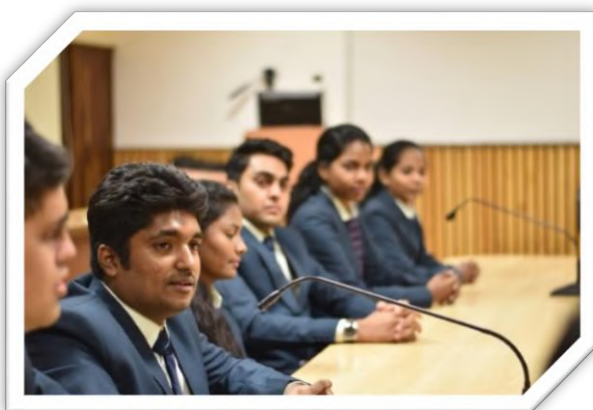
Working in groups from the first day of the college, the SVIMS candidate start analysing Business Newspapers and Business Journals to get a feel of macro economics issues affecting our everyday business scenario.

To replicate the real work environment, the SVIMS candidate has been required to make real life Class Projects to

illustrate clarity of Concepts with application-oriented mindset, especially in core functional areas of finance, Marketing and Human Resources Management. Besides Learning to Organize events, they have also participated in inter-college competitions and been able to benchmark themselves to other students in Mumbai metropolitan area.

We at SVIMS, ardently believe that the Industry acceptance is the only passing grade for any Project!

Industry Interface



Seminars at SVIMS are part of our ambitious plans of molding managers who can face the challenges of tomorrow with emphasis on co-curricular and extracurricular activities. At SVIMS regular seminars, debates and experience sharing sessions from invited stalwarts from industry are the order of the day, followed by fierce case study and presentation competitions by student teams on select themes.

These seminars are designed as an interactive & information/experience sharing sessions with students wherein eminent personalities and practicing managers from industry and business share their expertise with students and provide them an opportunity to learn from the specialists in this area. This year our students have already been exposed to three major seminars on selected themes in the functional area of Finance, Marketing and HR.



“Action is the foundational key to all success”

-Pablo Picasso

Co-Curricular Activities

International Immersion

International immersion is designed to expose students to work practises in an environment different from home culture. It helps students understand and appreciate macro-economic situations, cultural and other economic parameters of the host country.

During such immersion students get an opportunity to interact with trade bodies, corporates & global companies. They



participate in lectures delivered by eminent professionals of the host countries that give them an insight of how businesses are done in foreign lands.

At SVIMS students are encouraged to undergo such programs as it helps them in widening their horizons.





Rural Immersion



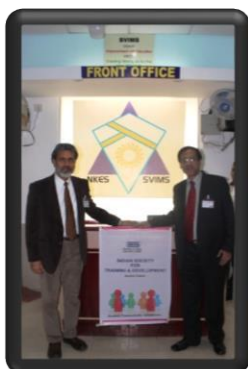
With the narrowing of the gap between rural and urban, students get an opportunity to explore the rural markets and find how the rural mind-sets are changing. They get to know and interact with the aspiring youth and empowered women. This helps them in



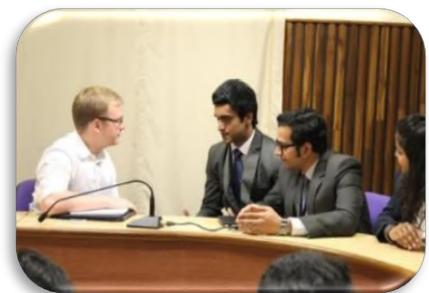
understanding their changing habits and lifestyles that helps to focus and target products and services for the changing community.

Besides this student also get opportunities to find and explore how the rural economy is a self-sufficient economy and how people earn incomes beyond agriculture to grow and prosper.

Industry Institute Tie-ups



In order to expose students to best practices of professionals, SVIMS arranges guest lectures. The guest speakers are chosen in such a manner that they are from different domains and thus bring with them valuable industry experience. Such industry interface helps students in application of theory with practice thus making their learning a sound experience.





"Nothing great in the world has ever been accomplished without passion"

-Georg Wilhelm Friedrich Hegel

Students Profile (MMS) - Finance



Ankita Ambre

Bachelor Degree	:	B.Com
Specialization	:	Finance
Project	:	Use of Financial Statement of Credit Rating.
Work Experience	:	3+ years was working with CA firm. Internship : Cheers Interactive pvt ltd .
Interest Area	:	Banking, FMCG, Stock market, financial services



Kaleshwari Asari

Bachelor Degree	:	B.com
Specialization	:	Finance
Project	:	Equity Research on PVR cinema
Work Experience	:	Summer Internship at Aditya Birla Capital Sunlife Insurance Ltd.
Interest Area	:	Banking, Stock Market

x



Madhuri Chandel

Bachelor Degree	:	BSc
Specialization	:	Finance
Project	:	Project on Retail Banking
Work Experience	:	Internship at Dena Bank as a finance intern
Interest Area	:	Aviation, FMCG, Stock Market, Banking



Saurabh Devkar

Bachelor Degree	:	B.Com
Specialization	:	Finance
Project	:	MSME Loans & popular loans in Dena Bank
Work Experience	:	Internship at Dena Bank as a finance intern
Interest Area	:	Stock market, Investment Banking, Capital market, Financial Advisory



"Tough times never last, but tough people do."

-Robert H. Schuller

Students Profile (MMS)



Rohan Jagtap

Bachelor Degree : BMS
 Specialization : Finance
 Project : Dematerialisation of Securites
 Work Experience : HDB Financial Service in Kotak Mahindra Bank
 Interest Area : Financial industry



Linky Gupta

Bachelor Degree : BBI
 Specialization : Finance
 Project : Retail Lending
 Work Experience : Internship at Dena Bank
 Interest Area : Financial industry, stock market, Banking



Saher Khan

Bachelor Degree : BMS
 Specialization : Finance
 Project : Study on Computation of personal taxation and corporate taxation
 Work Experience : Internship @ Tamboli CA firm
 Interest Area : Fashion, Designing, Capital market, Financial advisory



Manisha Solanki

Bachelor Degree : B.com
 Specialization : Finance
 Project : Trust Audit
 Work Experience : Summer Internship at Sawants & Kadrekar Association CA Firm
 Interest Area : Equity & Research Firm, Investment Banking, Stock Market



“If you don't build your dream, someone else will hire you to help them build theirs.”

-Dhirubhai Ambani



Suman Singh

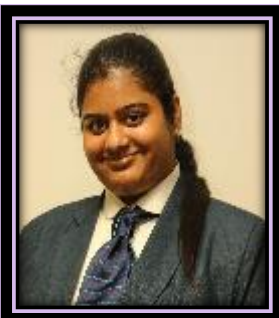
Bachelor Degree : B.com
 Specialization : Finance
 Project : Study of Recruitment And Selection Process In Intellistay Hotels Private Limited
 Work Experience : Summer Internship: Intellistay Hotels Pvt Ltd (HR)
 Interest Area : media and tourism industry, capital and money market institutions, Hospitality and aviation, FMCG

Students Profile (MMS)-HRM



Shweta Bhalerao

Bachelor Degree : B.Com
 Specialization : HRM
 Project : Pay Roll
 Work Experience : 2+ years. Was working with Mahindra Finance in Recruitment. Internship: Be3 as HR Intern.
 Interest Area : HR generalist, Compensation and benefits profile in FMCG/ Pharma industry



Leena Khatri

Bachelor Degree : BMS
 Specialization : HRM
 Project : Recruitment & On-boarding of Quattro global services
 Work Experience : 3.6 year of experience in HR
 Vishwas consultancy- Hr recruiter for 2.2 year
 Quattro global service- Hr executive for 1year
 Richo india ltd- Hr support for 4 months
 Interest Area : Pharmacy, Logistics and FMCG



Mita Kotwal

Bachelor Degree : BMS
 Specialization : HRM
 Project : Recrutier
 Work Experience : Internship at Coppergate consultancy as a Recruiter
 Interest Area : Hospitality, Aviation, FMCG and Banking



"Only You can change your life. No one can do it for me."

-Carol Burnett

Students Profile (MMS)



Divya Manave

Bachelor Degree : B.Sc Chemistry
 Specialization : HRM
 Project : Recruiter
 Work Experience : Worked with TCS Role:RTGS/NEFT For CITI Bank.
 Internship at Focus Management Consultancy as a Recruiter.
 Interest Area : Pharma industry, FMCG and Hospitality



Pranali Pagare

Bachelor Degree : BA
 Specialization : HRM
 Project : Project on Recruitment in Hotel industry
 Work Experience : Summer internship in Club Emerald as Hr intern
 Interest Area : FMCG, hospitality



Sujay Shetty

Bachelor Degree : BMS
 Specialization : HRM
 Project : Study On Job Satisfaction Of Employees In Dena Bank
 Work Experience : Internship at Dena bank
 Interest Area : Hospitality, FMCG, pharma industry, banking



Jyothi Sivaraman

Bachelor Degree : BCA
 Specialization : HRM
 Project : Roles and Responsibilities Of HR
 Work Experience : Internship at Dena Bank as HR Intern
 Interest Area : Hospitality, aviation



“The Best Preparation for tomorrow is doing your best today.”

-H. Jackson Brown

Students Profile (MMS)-Marketing



Sanket Belambe

Bachelor Degree	: BBA
Specialization	: Marketing
Project	: study on Efficient Marketing Communications and Advertising strategy
Work Experience	: Internship: Aditya birla capital sunlife insurance ltd
Interest Area	: Tourism and Amusement park



Virendar Chand

Bachelor Degree	: B.Com
Specialization	: Marketing
Project	: A study of marketing strategy for JSW coated product ltd.
Work Experience	: Internship at JSW Steel Coated Product Ltd.
Interest Area	: Sports, Banking, Digital marketing, FMCG, Media and entertainment, Tourism



Aniket Gaikwad

Bachelor Degree	: BBA
Specialization	: Marketing
Project	: A study of tikona
Work Experience	: Internship at Tikona as Marketing Intern
Interest Area	: FMCG, Banking, Media and entertainment, Tourism



Sumedh Gaikwad

Bachelor Degree	: B.Com
Specialization	: Marketing
Project	: A comparative study on products of birla sun life and LIC in the mumbai region
Work Experience	: Internship at Aditya Birla Capital Sunlife Insurance Ltd.
Interest Area	: FMCG, Banking, Media and entertainment, Tourism



"It always seems impossible until it's done."

-Nelson Mandela

Students Profile (MMS)



Vedha Linngaithru

Bachelor Degree : BBI
 Specialization : Marketing
 Project : To study and analysis new trend and opportunities in health insurance
 Work Experience : Internship At Cigna TTK Health Insurance Co.
 Interest Area : Banking, Media and entertainment, Education and training, Financial services, Manufacturing, tourism



Pooja Mali

Bachelor Degree : Biotechnology
 Specialization : Marketing
 Project : study on brand awareness and brand perception of extramarks digital education.
 Work Experience : Internship- Extramarks education pvt. ltd. as a sales executive
 Interest Area : B2B Marketing, Digital marketing, Pharma Industry, event management, Advertising



Renu Mariadas

Bachelor Degree : BAF
 Specialization : Marketing
 Project : A Project Report On Extramarks Education Private Limited
 Work Experience : Internship at Extramarks Education's Pvt Ltd. as Sales executive
 Interest Area : Financial services and B2B marketing



Mrinal Mendon

Bachelor Degree : BE.IT
 Specialization : Marketing
 Project : Investment Behaviour of Youth in Mumbai region for Aditya Birla
 Work Experience :
 Interest Area : Digital Marketing, IT



"DREAM is not what you see in sleep...

Is the thing which doesn't let you sleep."

-A.P.J.Abdul Kalam

Students Profile (MMS)- Marketing



Prerana Mesta

Bachelor Degree	:	BBI
Specialization	:	Marketing
Project	:	Study on RGM Technologies Pvt Ltd
Work Experience	:	
Interest Area	:	Hotels, Marketing, Advertising, Tourism



Gauravi More

Bachelor Degree	:	BMS
Specialization	:	Marketing
Project	:	To analyse the market potential of Tikona product in small and medium enterprises.
Work Experience	:	Internship at TIKONA Pvt Lts as marketing intern
Interest Area	:	Service,Retail, Media,Advertising,FMCG.



Dipen Pancal

Bachelor Degree	:	BMS
Specialization	:	Marketing
Project	:	Comparative Analysis on Investment Avenues
Work Experience	:	Worked with Syntel for 1 year for Cass process as a Associate,Summer Internship with Aditya birla Capital
Interest Area	:	BFSI, FMCG, Digital Marketing, Automobiles



Nitin Pandey

Bachelor Degree	:	BMS
Specialization	:	Marketing
Project	:	Concept of Magic Mirror
Work Experience	:	Raymond as Marketing Intern
Interest Area	:	FMCG,B2B, Retail sector



"Nothing is permanent in this wicked world, not even our Troubles."

-Charlie Chaplin

Students Profile (MMS)



Mohammed Arshad Shaikh

Bachelor Degree : BCA
 Specialization : Marketing
 Project : Sesmin change in Recruitment Era using Artificial intelligence
 Work Experience : Internship: marketing intern at abhaytech solution
 Interest Area : IT, Automobile, FMCG, service industry, Fashion, FMCD, Retail, International business



Nitesh Singh

Bachelor Degree : B.Sc Chemistry
 Specialization : Marketing
 Project : Consumer perception in insurance industry
 Work Experience : Aditya Birla Capital
 Interest Area : Pharma, Travel, FMCG, Hospitality, Digital marketing, Advertising, IB



Sushil Upadhyaya

Bachelor Degree : B.Tech Chemical Engineering
 Specialization : Marketing
 Project : Buying & Selling of Various types of insurance
 Work Experience : Internship: Aditya Birla group
 Interest Area : Government organization, Non Government organization and Pharmaceutical



Pratiksha Bharnuke

Bachelor Degree : BAF
 Specialization : Marketing
 Project : Study of Financial Data Analysis
 Work Experience : Internship At Cheers Interactive PVT LTD
 Interest Area : Banking, Education, B2B, FMCG, Tourism



"Your Positive action combined with positive thinking results in success."

-Shiv Khera

Student's Profile (PGDM) - Marketing



Athmika Bangera

Bachelor Degree : B.Sc Computer Science
 Specialization : Marketing
 Project : Digital Marketing
 Work Experience : 6 month Internship in FRR Forex and 2 month in Technogeekz.
 Interest Area : IT sector



Karan Dubey

Bachelor Degree : B.Com
 Specialization : Marketing
 Project : Foreign Exchange Market FRR Forex pvt Ltd.
 Work Experience : 5 months in Himalaya Drugs as Store Executive
 Interest Area : 1 year with FRR Forex as Sales Intern.



Mohdarshad Khan

Bachelor Degree : M.com (Advanced Accountancy)
 Specialization : Marketing
 Project : Retail Store Operation
 Work Experience : 2 yrs, 2 month of experience in B2b , Fabrics sales. Executive, N.m Fabrics Pvt Ltd. And 6 month(due) work experience in Retail sore in a company Miniso lifestyle Pvt Ltd.
 Interest Area : Marketing, Textile Industry, Retail(International brand) As a store operation manager)



Karan Kishnani

Bachelor Degree : B.Com
 Specialization : Marketing
 Project : Study of products of Aditya Birla Sunlife Insurance & SBI life Insurance
 Work Experience : 2.5 years in Jupiter petrochem as admin
 Interest Area : FMCG, IT, Digital marketing



"If you don't have a competitive advantage, don't compete."

-Jack Welch

Students Profile (PGDM) - Marketing



Bhavna Mehra

Bachelor Degree : B.Com
 Specialization : Marketing
 Project : Digital Marketing
 Work Experience : 7 months internship in FRR Forex and 2 months internship in Ossta Management
 Interest Area : digital marketing, marketing, FMCG and hospitality



Rupali Panchal

Bachelor Degree : BAF
 Specialization : Marketing
 Project : Marketing in Service Industry
 Work Experience : Marketing intern at Advanced FMS for 2 months
 Interest Area : Marketing on financial product, Banking, Stock market, Digital Marketing



Karishma Parmar

Bachelor Degree : BSc
 Specialization : Marketing
 Project : How do Banks sell off their NPA's
 Work Experience : 3 months work experience in Country Club Holidays as Telemarketing Executive and 6 months work experience in YES Bank Ltd. as a Probationary officer in International banking for account opening process, 1 month Internship in FRR Forex as a sales intern and 2 months internship at Special Situation Advisors India Ltd as a management trainee
 Interest Area : Advertising, Digital marketing, Daimond market, Mutual funds



Piyush Walde

Bachelor Degree : BBA
 Specialization : Marketing
 Project : E- Commerce
 Work Experience : 1 year internship in Frr Forex
 Interest Area : FMCG, IT, Advertising



“if you can’t fly, then run, if you can’t run, then walk, if you can’t walk, then crawl, but whatever you do, you have to keep moving forward.”

-Martin Luther King Jr.



Aditya Yadav

Bachelor Degree : BMS
 Specialization : Marketing
 Project : Startups
 Work Experience : 6 months with Prudential Global service ,6 months with Capita India, 1 month Internship with Success Tryangles, 3 months Internship with Advanced Fms, 3 months Internship with Ossta Management , Live Project with Future Group.
 Interest Area : Digital marketing, FMCG, Service marketing, Ecommerce, Branding and Promotion.

Students Profile (PGDM) -Finance



Anisha Mandavkar

Bachelor Degree : B.com
 Specialization : Finance
 Project : Bank Audit And Accounting
 Work Experience : 5 month internship in S.Sadashiv & Co(CA Firm) as a Audit Intern and currently doing internship at Khajaanchi.Com
 Interest Area : Banking and financial services



Vidya Chogale

Bachelor Degree : B.Com
 Specialization : Finance
 Project : Analysis of financial statement for credit rating at cheers interactive
 Work Experience : 4+ years into Mikuagencies (Export Company) in export department. 4+ years into KSP Hydro Engineers pvt Ltd in admin department (accounts)
 Interest Area : Banking and finance sector



Discipline is the bridge between goals and accomplishment.

-Jim Rohn

Student's Profile (PGDM) - Finance



Roshini Rebecca D'Souza

Bachelor Degree : B.Com
 Specialization : Finance
 Project : Banking
 Work Experience : 2.5 years work experience in IDFC Bank as Senior Officer
 Interest Area : Banking or any financial institution



Aditya Gawde

Bachelor Degree : BMS
 Specialization : Finance
 Project : Hexaware 4 months as reconciliation of fixed income products, derivatives & Equities associate.
 Work Experience : 3 years at Eclerks, 3 months internship with K J Shah associate at L&T Finance.
 Interest Area : Finance investment banking



Chandan Kokane

Bachelor Degree : B.Com
 Specialization : Finance
 Project : Accounting
 Work Experience : Worked in a CA firm for 7 months as an Accountant and Audit Trainee
 Interest Area : Core Finance, Financial Services, Banking and stock market



"You renew yourself every day. Sometimes you're successful, sometimes you're not but it's the average that counts"

- Satya Nadella

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