



**IIM SHILLONG**  
PLACEMENT BROCHURE  
2019-2020



Defining  
**SUCCESS**  
in Colours



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## MESSAGE FROM THE DIRECTOR



Dear Recruiter,

Greetings from IIM Shillong!

I take pleasure in presenting to you our PGP graduates of 2018 – 2020.

The graduates of IIM Shillong besides gaining knowledge of business domains, have also pioneered a number of new student initiatives bringing about closer interaction between faculty, students and other stakeholders to enhance the quality of their experience during their 2 years stay in Shillong.

IIM Shillong has maintained the quality and standards which are hallmarks of an IIM and has laid special emphasis on Sustainable Development, ethical behavior, value systems and concern for Society.

As educators of the next as well as current generation of business leaders, we are in a unique position to influence the mindsets and actions of organizations. The underlying commitment to enhancing responsible management education involves different stages along a journey. We recognize the opportunities and responsibilities as part of our commitment towards responsible management education.

Serious effort is made to help students find positions in which their capacities will be both utilized and rewarded. Given the trend over the years, we remain positive that it serves as a reflection on the quality of our students and their training. We remain continuously hopeful that our vibrant and dynamic graduates will serve the purpose of your organization with commitment and integrity and you will benefit from the associations from students.

We cordially invite you to include a visit to our campus in your recruitment program.

**Prof DP Goyal**  
Director

# MESSAGE FROM CHAIRPERSON PLACEMENT COMMITTEE

Dear Recruiter,

Greetings from IIM Shillong!

It gives me immense pleasure to invite you to engage with IIM Shillong for the placements of the Post Graduate Program (PGP) students. The PGP program aims to develop leaders who can foster sustainable growth in the changing global paradigm with equal emphasis on competence and character. We award due attention in aligning every candidate's individual aspiration to industry-specific requirements in the best possible way.

Our students have been absorbed in various sectors and roles cutting across all possible verticals and have consistently surpassed recruiter expectations and carved an identity for the Institute and its branding through its 10 plus years of existence.

Our recruiters have also contributed immensely to the growth of our Institute and the students, by exposing us to global standards, management thinking with practical relevance and their concern for the society. The current batch of PGP participants comes from diverse cultural, professional and academic background. They have myriad attractive profiles and I am confident that they will be valuable candidates for diverse positions at your organization.

It will be our pleasure to host you and your team in our sprawling campus during our placement season at Shillong. Should you need any information or assistance regarding our PGP students and the Institute, please do write to me at [chair.placement@iimshillong.ac.in](mailto:chair.placement@iimshillong.ac.in).

I assure you that you will have a fulfilling recruiting experience.

**Prof. Sanjoy Mukherjee**  
Chairperson Placement Committee





## MISSION

To generate and disseminate knowledge in all aspects of management education for sustainable development and to develop innovative leaders with strong ethical values



## VISION

To become an internationally recognized management institute with a global outlook grounded in Indian values



# CORE VALUES

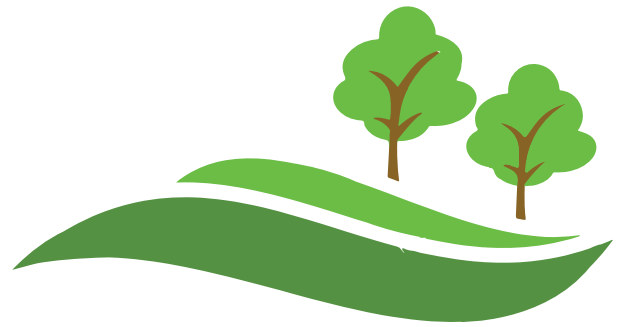
- Openness to new ideas and experiences
- Intellectual freedom
- Self-experimentation and creative pursuit
- Adherence to fair, just and ethical practices
- Compassion for others



# ▶ ABOUT IIM SHILLONG

...where the  
**greens**  
touch the  
**clouds**

*Nurtured in the lap of the serene green hills of Meghalaya, IIM Shillong provides the perfect ambience for holistic management education*



IIM Shillong has been set up with a vision of providing good quality management education and research in the North Eastern region of India. Located in the green contours of North Eastern part of the country, IIM Shillong which commenced operations in 2008, remains committed to its goal of excellence in management education and research, so as to evolve into a nationally and internationally recognized educational institution. Besides high quality standards and academic rigor, which are considered as the hallmark of an IIM, in IIM Shillong there is also emphasis on the ever growing significance

of sustainable development and business practices. The Institute strives to impart to its students ethical values, compassionate behaviour, and concern for society.

To ensure a holistic management education and to help the graduates grow into innovative leaders of the future, the Institute provides opportunities outside the classrooms as well, be it industrial interactions, sports competitions, cultural activities or entrepreneurial pursuits. The quality of instruction, rigorous course curriculum and exposures that the students get at IIM Shillong when coupled with their Summer Internship experience makes them adequately prepared and confident to face the challenges of the corporate world. The Institute offers 2 years full time Post Graduate Programme in Management, 5 years full time research Fellowship Programme in Management and 14 months full time Post Graduate Programme for Executives.

Located at an average altitude of 1496 metres above the Main Sea Level, Shillong is nestled in the Khasi Hills, covered by the green cornucopia and the dreamy clouds. Shillong, a city full of life and a place to be, is the capital city of Meghalaya – “the abode of clouds”.

It is one of the leading education hubs in the North East with many schools and colleges specked in the picturesque settings. The city has beats and rhythms in everything: the church bells, the choirs, the rock bands and music flows in every nook and corner.

Surrounded by the hills, the city is in the vicinity of many beautiful tourist spots: Shillong Peak, the Elephant Falls, and the Ward’s Lake. The rains and mist in the air add to the charm of the place. As many have rightly quoted, the places in and around Shillong reminded many of the rolling greens of the Scottish highlands – thus it is also known as “Scotland of the East”. The human eyes’ thirst for beauty can be quenched by the scenic surroundings of Shillong. The full glory of Nature can be seen in the forests, lakes and waterfalls that are present in the region. For the adventure seeking souls there are challenging trekking routes in Smit Valley or the David Scott’s trail. Just near to it is Cherrapunji which offers many more places to sooth one’s eyes with Nature’s beauty. In Shillong, the hills keep reckoning the heart with its charm and so it’s best to keep your cameras and back packs ready!

# MILESTONES

Beginning of a journey called IIM Shillong: Collaboration with NSE

2008

Students presented papers in international conferences in Sydney and New York

2009

- Azim Premji Foundation Outreach Events in North-East India in Collaboration with IIM Shillong
- Started the CEDNER project
- IIM Shillong is the only educational institution in the country to participate as an official invitee at the UN Earth Summit "Rio+20" at Rio de Janeiro in Brazil
- Started the course PGPex

2013

- One of the top 10 institutes to be conferred the Wipro Earthian award
- Dr. Abdul Kalam lectured the students as a visiting faculty
- Awarded the Dewang Mehta Awards for best Innovation in placements
- Eastern zone winners at GIRC and First runners up at TBLA at the national level

IIM Shillong made its presence felt in various summits like NASSCOM, AIMA and many more

2010

2012

- Wins Asia's best B-school award in CMO Asia Awards
- IIM Shillong honoured at The Star News National B-School Awards ceremony
- IIM Shillong team wins GIRC East Zone Finals
- IIM Shillong won the 18th Business School Affaire & Dewang Mehta Business School Award
- Some notable faculty achievements:
  - Business School with Best Academic Input (Syllabus) in Information Technology
  - Best Teacher in Operations Management: Prof. Swapan Kumar Majumdar, MDP Chairman, Indian Institute of Management, Shillong
  - Best Teacher in Logistics : Prof. D. K. Agrawal. Dean (Academics) & Chairman – PGP, Indian Institute of Management, Shillong

2011

*Journey through the years...*

- National Runner's Up L'Oreal Brandstorm 2014-15
- Innovative B-School Award winner 2015 for "Business School which Innovates in Teaching Methodology": Awarded by Star Group
- IIM Shillong awarded as one of India's Top 20 B Schools by Business World
- Awarded Best B-School with Industry related curriculum in Information Technology and Outstanding B-School (EAST) by ABP NEWS at the National Education Awards 2015
- CSR award for excellence 2015 awarded by Competition Success Review
- Team from IIM Shillong won the inaugural HSBC IB League challenge
- Winner of the CRISIL Young Thought Leader 2015 award and R. Ravi Mohan Award for highest number of winner across all topics

- Partnered with IESEG School of Management, Paris for its Study Abroad Programme
- 2 students from IIM Shillong received Yes Aspire Scholarship 2017 by Yes Bank
- National Winner, YES BANK Transformation Series, 2017.
- Global Winner, YES BANK Transformation Series, 2017.
- Second Runners-up position in the Global Supply Chain

- Competition 2017, GSCMI International Conference held at Purdue University, USA.
- National Winners, Tata Steel "Steel-a-thon" 2017
- National Runners-up Droom - India's Most Trusted Motorplace Business Plan Competition
- National Runners-up Shopclues CXO Challenge

2014

- National winners of L'oreal Brandstorm 2013-14
- Eastern zone winners in Tata Crucible
- Silver Winner 2014 by Indian Management Conclave MBA Universe Initiative

2015

2016

- Partnered with Nanyang Business School, Nanyang Technological University (NTU), Singapore for its first Study Abroad Programme
- 2 students from IIM Shillong received Yes Aspire Scholarship 2016 by Yes Bank

2017

- National Winners for Aviva: "The Next Big Idea", 2016
- 2nd Runners up of the Tata Steel "Stee-a-thon" 2016
- Global Winners of Yes Bank "transformation Series" 2016

2018

- National Winner - Inside IIM Most Employable MBA graduates
- National Winner - Dare 2 Compete Awards
- National Winners - ICICI Banks's Beat the Curve 2018
- Amazon Ace - Asia Pacific Runner Up

# COURSES OFFERED

The Indian Institute of Management offers a comprehensive two years Post-Graduate Diploma in Management Programme (PGDM). The course has been designed to provide a holistic approach towards addressing business problems of the new millennium and beyond. The institute aims to develop young leaders for an economically and ecologically sustainable society, with the help of a unique curriculum that comprises a mix of compulsory and elective courses, supplemented by specialized courses on industry sectors.

- 01** **MBA** 2 year full time residential Post graduation Programme
- 02** **PGPex** One year full time residential Executive programme
- 03** **PhD** 4-year full time Doctoral Programme in Management
- 04** **PhD (Working Professionals)** Doctoral Programme in Management for Working Professionals



## CORE SUBJECTS OFFERED

- Managerial Economics
- Behavioral Science I and II
- Self and Leadership Communication
- Managerial Accounting I and II
- IT Tools
- Marketing Management I and II
- Financial Management I and II
- Statistics for Decision Making
- Sustainability and Business
- Macroeconomics
- Information Systems Management
- Operation Research
- Operation Management I and II
- Organizational Design
- Human Resource Management
- Business Law
- Business Research Methods
- Strategic Management I and II
- International Economics and Business
- Capstone Business Simulation
- Business Ethics

## ELECTIVE SUBJECTS OFFERED

- A to Z of Innovation Management
- Behavioral Finance and Value Investing
- Benchmarking: Measuring and Managing Performance
- Big Data Essentials
- Brand Management
- Business Continuity Planning
- Business Forecasting
- Business Intelligence & Analytics
- Business Strategy Modeling
- Business-Technology Consulting Strategies
- Consumer Behavior
- Contemporary Supply Chain and Best Practices
- Corporate Banking
- Creative Problem Solving Techniques
- Customer Relationship Management
- Decoding Organizational Pathologies
- Digital Marketing & E-Commerce
- Distribution & Logistics Management
- Doing Business in North East India
- E-Business Strategy
- Enterprise Resource Planning
- Environmental Management of Business
- Essentials of Labor Laws
- Financial Engineering
- Fixed Income Securities
- HR Analytics: Measuring Human Capital Worth
- Innovation and Entrepreneurship
- Integrated Marketing Communications
- Integrated Treasury and Risk Management
- International Finance
- International Marketing
- Investment Banking and Business Valuation
- Logistics Management
- Macroeconomic and Public Policy for Business
- Management and Liberal Arts
- Management Consulting
- Management of Commercial Contracts (India & International)
- Managing Technological Innovation
- Marketing of Information Technology
- Merger and Acquisition
- Pricing Analytics and Revenue Management
- Product Management
- Real Estate Management
- Retail Management
- Rural Marketing
- Sales & Distribution
- Security Analysis and Portfolio Management
- Services Marketing
- Six Sigma and Lean Thinking
- Strategic Human Resource Management
- Strategic Outsourcing
- Strategic Supply Chain Management
- Strategies for New and Emerging Markets
- Strategy and New Media
- The Irrational Consumer
- VBA for Spreadsheet Modeling
- Wealth Management
- Wisdom Leadership East West Perspectives
- Workshop in Business Consulting Practices

# FACULTY



**ACHYANTA KUMAR SARMAH** holds Ph.D. from Tezpur University in area of workflow. His other areas of interest are FCA, Temporal Algebra, Business Continuity Planning and ERP. Apart from research publications, he has participated actively in various academic and research gatherings.

**ARINDUM MUKHOPADHYAY** has received his M.Sc. and Ph.D. from Indian Institute of Technology Kharagpur (India). His research area includes Inventory modelling and Supply Chain Management. He is a Life-member of Operational Research Society of India and Calcutta Mathematical Society. He has published articles in various international journal and conference proceedings. He also attended various international conferences in India and abroad

**ATUL MEHTA** is a faculty member in the Economics and Public Policy Area at Indian Institute of Management Shillong. He has earned his doctorate in Economics area from Indian Institute of Management Indore. Prior to join the Fellow Programme at IIM Indore, he obtained experience in economic policy-oriented research while being associated with National Council of Applied Economic Research (NCAER), New Delhi and Indian

Institute of Health Management Research (IIHMR), Jaipur where he got to work on several projects concerning various rural and urban developmental and healthcare issues in India. His teaching interests include macroeconomics, monetary economics, Indian economy, and development finance and his research interests are in the domain of financial sector development, inclusive finance, poverty and inequality, elementary education, and healthcare management. He has presented his research at several national and international conferences in India and abroad and has also published in refereed journals.

**BASAV ROYCHOUDHURY** holds M.Sc. in Physics and Ph.D. in Computer Science and Engineering. He has more than 20 years of academic, research and consultancy experience. His areas of interest are Mobile Computing, Enterprise Systems, e Governance, Business Analytics and Social Media.

**BIDYUT GOGOI** Bidyut Jyoti Gogoi holds B.E in Civil Engineering, MBA with Marketing specialization and Ph.D. in Management. He qualified at the UGC NET. He has 17 years of industry, academic and research experience. His areas of interest

are Marketing Management, Retail Management and Business Research Methods and Marketing Research.

**DEBASISHA MISHRA** obtained his Doctoral Degree from Department of Industrial & Systems Engineering at IIT Kharagpur, India. He did his bachelor of engineering (B.E) from National Institute of Technology (NIT) Rourkela in 1995 and M.Tech in Industrial & Management Engineering from IIT Kanpur, India in 1997. He has worked in information technology industry for more than 12 years in India and USA in various capacities.

**HARSH VARDHAN SAMALIA** holds B.E. in Mechanical Engineering, MBA and Ph.D. in management. He has over 13 years of experience in teaching and research. His areas of interest include Strategic Management, Information Systems and Intellectual Property Rights.

**KEYA SENGUPTA** holds M.A. and Ph.D. in Economics. She has 35 years of teaching and research experience and has authored 4 books. She was selected for Indo French Social scientist exchange programme to visit Paris. Her research and teaching interests are in the area of Indian economy, international economics, and economics of social sector.

**LATA CHAKRAVARTHY** a Ph.D in Management and a CFA, Prof. Lata Chakravarty has 22 years of experience in teaching, research, consulting and corporate training and 16 years of experience in industry in the banking and financial services sector. Prior to joining IIM Shillong she was an Adjunct Faculty at IIM Bangalore. Earlier she worked for IBS Business School, Bangalore where the last assignment held was that of Director of its Bangalore campus. She teaches courses in the Finance & Accounting Area and her research interests relate to pricing issues in the power sector, corporate disclosures and improving the quality of management education. December 21, 2018

**MOUSUMI BHATTACHARYA** has done post graduate degree in business finance, M.Phil. and Ph.D. from University of Calcutta and she was a rank holder at both M.Phil. and post-graduation level. Her areas of interest include Corporate Finance, FDI, Management Accounting and Financial Services sector. She has about ten years of academic and corporate experience. She has participated and presented her research work in many International and National conferences. She has research publications in various referred and multi indexed Journals to her credit.

**NALINIPRAVA TRIPATHY** holds M.Com, M.Phil, Ph.D., Post-Doctorate and D.Litt Degree in Management. Prior joining to IIM Shillong, she has served as Associate Professor at Indian Institute of Management Indore. She has 24 years of teaching and research experience. She has eighty research papers and seven books to her credit. Her areas of interest are Corporate Finance, Business Valuation, Investment Banking, Financial Services, wealth management, retail banking, risk management and financial engineering.

**NATALIE WEST KHARKONGOR** holds M.A. and Ph.D. Degree in Economics. In addition to Ph.D.,

she had completed two Research Projects sponsored by UGC. She has 23 years of teaching and research experience, and 10 years of consultancy experience. She has presented and published a number of papers related to Banking and Finance, Entrepreneurship, Agriculture, Industry, Higher Education, Water Management, Women Empowerment, Health Sector, Green Economics and others. She is also the President of Meghalaya Economic Association. Her areas of expertise are Micro Economics, Macro Economics, Open Economy Macroeconomics, International Business, Doing Business in North East India, and Green Economics.

**NEELAM RANI** holds PhD in Finance from Department of Management Studies, IIT Delhi, India. She has been a Fulbright visiting scholar at Rutgers Business School, The State University of New Jersey, Newark. She has received various awards such as NSE prize for Best Thesis in Financial Economics, outstanding paper awards from Indian Institute of Capital Markets, Mumbai & Amity International Business School, Noida and Young Researcher award from 3E Innovative foundation. Her research focuses on Mergers and Acquisitions, Cross-border Acquisitions, and Corporate Governance. She has co-authored a research monograph on Mergers and Acquisitions. She also has 26 research publications in journals, 55 research contributions in National and International Conferences and 11 other publications to her credit.

**NITIN** is a member of Information Systems Area. In the past he has worked as Professor Educator in the Department of EECS at University of Cincinnati, Cincinnati, OH, and First Tier Bank Professor at Peter Kiewit Institute, University of Nebraska at Omaha (UNO), Omaha, USA. Recently he has been awarded 2017-2018 Outstanding Services to the EECS Department by UC. He has earned all of his degrees: D.Sc., Ph.D., M.Engg. and B.Engg. in the field of

Computer Science & Engineering. He has work experience of more than 15 years and published more than 180 Research Papers in peer reviewed International Journals and Conferences. He has bagged more than 40 Academic and Industrial Awards and till now he has guided and awarded 10 Doctoral and 19 Masters Thesis in the area of Computer Science & Engineering and Information Technology. He is a IBM certified engineer and Life Member of IAENG, Senior Member of IEEE and IACSIT and Member of SIAM and ACIS.

**PRADIP SADARANGANI** holds B.Tech. from IIT Bombay, MBA from Jamnalal Bajaj Institute of Management Studies (JBIMS) Bombay. Subsequently, he went to University of Michigan, Ann Arbor for a Research Degree in Business Administration. He completed his Ph.D. at SOM, IIT Bombay. During his Ph.D., he was a visiting faculty at SIESCOMS, Navi Mumbai. Before joining IIM Shillong, he was Assistant Professor at IIM Bangalore. He has held managerial positions in, NIIT, Mafatlal Consultancy Services, and RSG & Co - a Chemical Trading Company.

**PRATAP CHANDRA MANDAL** holds a doctorate degree in marketing, MBA in marketing, and B. Tech. (Hons.) in mechanical engineering – all from IIT Kharagpur. He has corporate work experience in organizations like BHEL, ICICI Prudential, and Indian Register of Shipping. Prior to joining IIM Shillong, he was working in Vellore Institute of Technology. His research interests include customer relationship management, marketing intelligence, and qualitative techniques in management.

**ROHIT DWIVEDI** is Associate Professor, Behavioral Sciences. He has a passion for teaching and loves to experiment with different methods of meeting his classes; sincerely believes that Knowledge is co-created in a relationship. Has independently and in teams designed and delivered

courses on 21st Century Management: The Sustainability Imperative, Foundations in Behavioral Sciences, Human Resource Management, Talent Management, and Industrial Relations Dynamics. His interest is in Understanding Psychopathology of Organizations. His research interest includes Memetic Analysis of Narratives; Organizational Change and Corporate Social Responsibility; Social Change and Development and Corporate Colonialism.

**ROHIT JOSHI** is a Fulbright Fellow and has done his Postdoctoral research from University of California, Los Angeles (UCLA) USA. He has done his Ph.D. from IIT Delhi. He has received his bachelor degree in Mechanical Engineering (a University topper) and Master in Technology from Malviya National Institute of Technology Jaipur, in Industrial Engineering (a Gold Medalist). His areas of interest in consulting and teaching assignments include Operations Management, Quality Management, Supply Chain Management, Business Statistics, Quantitative techniques, Value-engineering, Creative problem solving, and Information technology (Java based web technologies and system modeling).

**SANJEEB KAKOTY** is a M.A. and M.Phil. in History and also completed 3 TP from IIM Ahmedabad. He obtained his Ph.D. on the theme of technology and social change from NEHU, Shillong. Apart from teaching and research, he is also a documentary film maker and a writer, with three books to his credit. He was one of the

authors and also part of the team of the World Business School Council that presented the Report on Management Education for the Future, at the UN Earth Summit at Rio, 2012. He was also invited to the World Economic Forum in 2013, where he made a presentation about the urgent need of respecting diversity in a Globalized World Order. He has also been involved with the social sector and is an adviser to the Kasturba Gandhi National Memorial Trust. He has four startups to his credit. His areas of interest, apart from culture and education, includes sustainability, communication and governance.

**SANJITA JAIPURIA** completed her M.Tech. degree in year 2011 from IIT Kharagpur in the Department of Industrial & Systems Engineering. She completed her Ph.D. from National Institute of Technology Rourkela in the Department of Mechanical Engineering under the topic "The Effect of Uncertainties on Multi-echelon Serial Supply Chains" in year 2015. Her area of interest: Supply Chain Management, Artificial Intelligence Techniques, Forecasting Techniques, Optimization Techniques.

**SANJOY MUKHERJEE**, B.E. (Mech. Jadavpur University), PGDM (IIM Calcutta), Ph.D. (Jadavpur University), has 7 years of experience in industry. Earlier he was a Faculty member at Management Centre for Human Values, IIMC. His areas of research interest and expertise include Indian Ethos in Management, Human Values, Business Ethics, CSR, Enlightened Leadership, Alternative Learning, Management and Arts Interface, Sustainability and Spirituality. His global presence includes Oxford Roundtable, Aspen Institute, Global Ethics Forum, International Society of Business, Ethics and Economics, China Europe International Business School, Stockholm Business School, Copenhagen Business School, European SPES (Spirituality and Ethics in Society) Forum, Corvinus University of Budapest, Norwegian School of Economics, Bergen, UNESCO, Paris and Academy of Management, USA among others.

**SHARAD N BHATTACHARYA** holds Ph.D. in finance from University of Calcutta and his areas of interest include asset pricing, international finance, valuation and cost management. He has about eleven years of consultancy, research and teaching experience at post graduate level. He has held academic positions in various Institutions including IMT (Ghaziabad), University of Calcutta and Army Institute of Management.

**SONIA NONGMAITHEM** holds Masters in Psychology and Ph.D. in Management. She had cleared the UGC-NET. She has 6 years of academic experience. Her areas of interests are Cross-Cultural Research, Organizational Behavior and Human Resource Management.

**TAPAS KUMAR GIRI** holds M.Sc. in Environment, M.Phil. in Natural Resources Management and Ph.D. in Environment Management. He has 20-Years of teaching and 22 years of research and consultancy experience. Before joining IIM Shillong, he was working as Assistant Professor in NIRD, Hyderabad. Other institutes he has served in different capacities are IIT, Kharagpur; Indian Institute of Social Welfare and Business Management, and Jadavpur University in Kolkata. His areas of interest are Environment Management and Sustainable Business Strategies; Inclusive Growth and Entrepreneurship Management; Agribusiness Management and Rural Marketing.

# ➤ GUEST FACULTY (2018-20)

**Mr. Himanshu Vashishtha**

The Irrational Consumer  
CEO, Sixth Factor Consulting, Dubai  
and Ex MD Neilsen

**Mr. Abhishek Singh**

Product Management  
Director Marketing, Honeywell  
International Pvt. Ltd

**Mr. Achal Raghvan**

International Marketing  
Adjunct Faculty at IIMB

**Mr. Niladri Roy**

Workshop in Business Consulting  
Practices and Strategic Human  
Resource Management  
Co-Founder -Thought Arbitrage  
Transformation

**Prof. DVR Seshadri**

A to Z of Innovation  
Management  
Adjunct Faculty at IIMB

**Mr. LR Natarajan**

A to Z of Innovation  
Management  
COO, New Business, Titan  
Industries

**Dr. Mahesh Deshmukh**

Talent Assessment &  
Management  
Director - Business Development  
and Strategic Alliance of Maruma  
Consultancy

**Mr. P Guha Thakurta**

Strategy and New Media  
Independent Journalist and an  
Educator

**Mr. Anil Maheshwari**

Big Data Essentials  
Former Adjunct Faculty Colorado  
Technical University

**Mr. Debasis Chanda**

Business Technology Consulting  
Strategies  
Associate Director at Cognizant  
Technology Solutions

**Mr. Vidhya Srinivasan**

Integrated Marketing  
Communications  
Sararainc, Rotary International

**Dr. R. Roy**

Managing Technical Innovation  
Assistant Professor, Drexel University

**Mr. MS Nageshwar Rao**

Real Estate Management  
Head of the Company Real eT matrix  
Pvt. Ltd.

**Smt. H. Krishnamurthy**

Management Consulting  
Chartered Accountant

**Mr. S. Subramoney**

Management Consulting  
Adjunct Faculty at IIMB

**Mr. S. Subramoney**

Business Law  
Adjunct Faculty at IIMB

**Mr. R. Pandit**

Industrial Marketing  
Guest Faculty at Multiple IIMs

**Mr. S. Valluri**

Industrial Marketing and Digital  
Marketing & E-commerce  
Independent Consultant at IT & Telecom  
Industries

**Mr. K.Sunil Chandran**

Digital Marketing & E-commerce  
President, Citymax Hospitality,  
Landmark Group

**Dr. T.S.Shaw**

Game Theory & Business Strategy  
Assistant Professor, IIT Bombay

**Mr. G. Kamath**

Inspired Leadership through Personal  
Mastery  
Head – Strategies - Widia Brand

**Prof. A. Gangopadhyay**

Behavioral Science – II  
Dean and Prof. Human Resource,  
Organizational Behaviour and HR  
Analytics at Aegis

**Prof. V. Nagadevara**

Statistics for Decision Making  
Professor – Operations  
ManagementWoxsen School of  
Business India

**Dr. A. Mohapatra**

Human resource Management  
Senior Human resources Professional,  
Strategic HR

**Mr. R. Mehrotra**

Human resource Management  
Director on the Board of Swiss  
Multinational - Novartis India Ltd. &  
PAE Ltd

**Dr. D. R. Srivastava**

Organizational Development  
Professor OB & HR NITIE

**Smt. B. K. Varma**

Business Law  
Advocate and Patent Attorney

**Mr. M. Chakravarti**

Business Law  
Fellow member of the Institute of  
Chartered Accountants of India.

**Mr. Dharam Pal**

Capstone Business Simulation  
CAPSIM® Business Simulations

## Towering Tutelage

IIM Shillong has some of the best and world renown visiting faculty who come and share knowledge and experience with the students. Along with their own experience they also have the experience of many colleges that they teach in which makes for a comprehensive learning.

# RESOURCES



## Campus

The serene ambiance of IIM Shillong surrounded by pine trees, lush green lawns and the kaleidoscopic mountains in the backdrop creates an aura of stunned silence amidst nature. Within the heart of Shillong city, the IIMS campus showcases a tranquil environment where the students can concentrate in their regular activities.

The institute is currently functioning from Mayurbhanj Complex. The Campus includes a main building wherein the administrative office, faculty offices, classrooms, library and conference halls are housed. Apart from the main building, the Institute also has an auditorium, guesthouse, number of small syndicate rooms (separate) and student dormitories within the campus. Faculty residences are situated just adjacent to the campus. Work has commenced on the 120-acre site for the permanent campus.



## Class Rooms

All the class rooms are aesthetically designed with high tech infrastructure and are fully equipped with modern facilities to help participants in their learning process. Each class room has a smart board with Internet connectivity. This relieves the participants from jotting down class notes, and instead concentrate on the discussion. The class jotting on the board can be mailed to the email accounts of the participants after the class. The classes are also provided with high speed wireless internet connectivity, so that necessary literature from different databases can be downloaded to enhance classroom discussion. Most of the class rooms are provided with wireless microphone facilities. These classrooms are also equipped with videoconferencing facilities.

## Hostels

IIM Shillong offers fully residential facilities to all the participants. The hostels offer the candidates a home away from home and are equipped with all the requirements including laundry, mess services, library and high speed LAN connectivity.

## Study Rooms

Dedicated study room are provided in every hostel and also as stand-alone rooms in between which provide a unique place for the student to come together for exchange of ideas and knowledge. They are provided with printing, scanning and computing facilities at all times.

## Auditorium

The institutes provides for a auditorium within the campus, surrounded by lush greenery which serves for many academic as well as extra-curricular activities of the candidates.



*high speed LAN  
connectivity*



## Knowledge Center

The Knowledge Centre (library) of RGIIM, which is one of the most modern and tech savvy libraries in the country, has started functioning right from the time of inception of the Institute. Our goal is to make the library one of the most vibrant and productive branches of the Institute so that it may keep pace with the global, dynamic and technology enabled information age, and meet the expectations of its end users.

With the above aim in view, within a short span of time, we have acquired an excellent collection of management related books, journals and non book materials, which we consider as our greatest asset. The library maintains separate collection of Reference Books, Text Books, General books, Working Papers and other documents, whereas the non book collection consists of video cassettees, Compact Discs, etc. Faculty members are requested to make regular requisition of latest books to add value to the Knowledge Centre and equip the library with the latest collection of books. The library also has the latest collection of periodicals, magazines and newspapers. We have also begun the process of updating the Centre with rich collection of both Indian and Foreign Journals for which the process is underway.

## E Resources

Equipped with the latest E-Resources (E-Books, E-Journals, and Data-base) such as CMIE – Prowess, ISI-Emerging Markets, ProQuest, and EBSCO – Business Source Complete. We have also installed Bloomberg Terminal to help students access information. We also have access to HBR cases which are widely used by all students and faculty members. The Library also has some special Collections of i) EXIM Bank, ii) World Bank, and iii) Harvard Business Review. The Knowledge Centre also joined the IIM Consortia Cross Sharing of E-Journals with three Publishers: (i) Taylor and Francis, (ii) Wiley- Blackwell and (ii) Springer.



## IIM Shillong has tie-ups with the following entities as well to assist the students further:

- **AIMS (Association of Indian Management Schools)**
- **American Library, Kolkata**
- **ASSOCHAM (Association of Chamber of Commerce)**
- **British Council Library, Kolkata,**
- **Exim Banks,**
- **All the Indian Institute of Managements, IIMs**
- **HBSP (Harvard Business School Publishing)**
- **IGCC (Indo-German Chamber of Commerce)**
- **AACSB (Association to Advanced Collegiate Schools of Business) International to become part of the premier Global Management education network.**
- **National Institute of Rural Development (NIRD) for greater and better exchange of library resources**



*Our goal is to make the library one of the most vibrant and productive branches of the Institute so that it may keep pace with the global, dynamic and technology enabled information age, and meet the expectations of its end users.*

# STUDENT COMMITTEES



*The cultural committee of IIM Shillong celebrates the diversity that Indian Culture portrays by celebrating festivals like Dahi Handi, Diwali, Holi etc.*



## Placement

A core committee is formed every year to facilitate and assist students in their Summer Internships and Final Placements. It strives to enhance industry interaction and works closely with all stakeholders to provide a perfect launch pad for participants of IIM Shillong. It builds long lasting relationships with corporates and with the corporate and acts as an interface between IIM Shillong and other organizations for various corporate activities.



## Cultural

The cultural committee of IIM Shillong celebrates the diversity that Indian Culture portrays by celebrating festivals like Dahi Handi, Diwali, Holi etc. Moreover, it endeavors to explore and exhibit the creative and artistic side of the participants through talent shows, workshops and competitions.



## Hostel

The Hostel Committee of IIM Shillong strives to maintain a conducive environment for all the participants with an aim to cater to their basic needs on a daily basis. Apart from maintaining day to day operations like food, laundry etc. , we also take pride in organizing the inter hostel sports activities to create a an environment of all round growth for the individual. The committee ensures that a lively and family like culture is fostered in the campus to promote harmony.



## Public Relations

The Public Relations Cell of IIM Shillong acts as the interface between the institute and external entities such as corporates, media and other business schools. It aims at creating, fostering and managing professional relations with each of these entities.



## IT

In line with positioning IIM Shillong as one of the tech savvy B-schools of India, IT Committee has been very instrumental in supporting the daily operations in the areas of network maintenance, video conferencing, classroom and auditorium infrastructure, library and other technology needs. The committee has facilitated a smooth induction of the new batch regarding all the IT requirements and ensured that the students stay equipped with all the latest software.



## Student Council

Under the slogan "Take the Lead", this apex student body of the Institute holds the responsibility of integrating academic and co-curricular spheres of students' lives. Office bearers of this non-hierarchical team act as an interface between the student community and the administration, dealing with activities that touch every aspect of student life on campus and plays a pivotal role connecting the Institute and external parties.



## Alumni

The Committee has been formed as an initiative to bring together the alumni and its alma-mater. To keep students abreast with current developments in the industry, Alumni Committee has been providing industry interactions by organizing knowledge building lecture sessions with the assistance of its alumni. The Committee is also in the process of getting itself registered as a non-profit association by the government to enhance its functioning.



## Sports

The Sports Committee at IIM Shillong acts as an interface to both inter-college and intra-college sporting events and nurtures sporting talent within the institute and augments fitness and sportsmanship.

# FINANCE CLUB



## Vision:

To further the knowledge frontiers of ourselves, our followers, our colleagues and all our stakeholders

## Mission:

We will become the most admired knowledge base in the field of Finance in India by:

- Practicing a discipline to manage our own fund
- Publishing a monthly magazine which is a repository of Finance knowledge
- Conducting events in the domain of finance
- Organizing knowledge sharing sessions with industry experts
- Bridging the gap between industry and academia through live projects



Established in 2008 as the institute's first club, the Finance and Investment Club has progressively evolved into a strong platform for building a long standing and mutually beneficial relationship between the corporates and the student community. The principal activities of the club are to publish the magazine – Niveshak, organize finance knowledge sessions, conduct events and manage the Niveshak Investment fund (NIF). NIF is a diversified Equity Portfolio that aims for growth, through a focused and optimally diversified portfolio strategy, the fund aims to optimize the risk adjusted return by building a portfolio of large and mid-cap stocks across sectors, selected as per a sector choice methodology developed by the members of the club.

The club organizes various events like Findrishti, Dalal Street, Comtrade and Finmanch to facilitate learning for students in the domain of Finance and Economics. In association with ICICI Direct, the club also conducts a virtual trading contest – Stockmind, which encourages the students to learn the nuances of the stock market. The club also partners with various online training academies, to encourage students in grooming their finance knowledge by registering for finance certification courses, such as the Flip Challenge, Finsiksha and White Knight Ventures. The club successfully organized Khlurthma and The Business Leadership Summit along with other clubs and saw a massive participation from B-Schools across the nation, including reputed colleges such as IIM Lucknow, IIM Udaipur, ISB, IIFT.

Moving forward in the year, the club's biggest event is going to be Fin-Weekend (a week-long event), inviting students and dignitaries for budget discussions along with other exciting competitions. Club plans to invite dignitaries over to the college for insightful guest lectures by eminent personalities, along with webinars in the domain of finance. Please find below the website for team Niveshak.

<https://niveshak.org/>

Markathon, the monthly magazine of IIM Shillong has a readership of more than 10,000 readers. The magazine is read & appreciated all across the B-School fraternity & the submissions we receive monthly from students of premier colleges like IIM A, B, C, XLRI, MDI, etc. stand testimony to this fact. Our readers swear by the quality of literature which appears on Markathon, rigorously chosen out of multiple entries after a complex sifting process. Over the issues we have also featured exclusive interviews with eminent personalities, as part of Vartalaap, from the world of business & academia.

The Club interacted with eminent personalities like Mr. Samar Singh Shekhawat (ex-CMO at United Breweries), Mr. Kapil Arora (President – North Ogilvy and Mather), Mr. Gaurav Mehta (CMO at GirnarSoft) and Mr. Vijay Kadu (VP Sales – Business Standard). Their keen insights about the industry and the business were shared through the Vartalaap section of Markathon magazine as well.

### Competitions and Events:

To build enthusiasm towards marketing outside the classroom, the club also organizes multiple competitions for the students. These competitions are a mix of online & on-ground events.

- **Brambola** – This year, the Marketing Club introduced a new event called Brambola. It is a Tambola with the twist of Brands. This event tests the knowledge of the world of brands of the participants.
- **Godsellers** – The flagship event of The Marketing Club is based on the premise that marketing is a lot more than plain sales which can only be supplemented with through market & product deliberation. It is a real market simulation where the participants are evaluated not just on their revenue performance but also on profitability, marketing activities, strategy and feedback. This year's event, Godsellers 8.0 was graced by the presence of the popular sportsmen of Meghalaya.
- **Touchstone** – This is a Case Study competition organized under the annual event of IIM Shillong – Khlurthma. It witnesses participation from B-Schools across the country. There are two rounds, first an online submission and then the campus round. The challenge for participants is to solve the problems of branding, marketing strategy, distribution etc. through application of their marketing acumen.
- **Jingstad** – Jingstad tilts more towards branding and creativity. With participation coming in from all across B-Schools, teams are required to come up with advertising concepts & as the name suggests, literally fight other teams. It covers two major events of the club – War of Brands and Ulta Pulta.

# MARKETING CLUB



### Vision:

The Marketing Club of IIM Shillong aims to provide students with an all-round exposure to the marketing domain not limited to the classroom but across industries, creating marketing enthusiasts in the process. The club also attempts to act as a medium for ideas from within our institute to institutions beyond & vice versa.



### Mission:

The Marketing Club of IIM Shillong strives to fulfil its vision through multiple means. This includes, but is not limited to, publishing a magazine – Markathon, every month & circulating it within the college & across other business schools, organizing regular activities inside the institute, bringing live project opportunities to college for hands-on industry experience.



# CONSULTING CLUB

## Vision:

To bridge the gap between industry and students, and become a centre of excellence for delivering innovative and sustainable solutions to the society.



## Mission:

To equip participants with resources that will help them make informed career decisions in the domain of consulting and strategic management, by offering industry insights, competitions, live projects, and industry exposure that will enable them to apply classroom learnings in solving industry problems, confidently and competitively.



ConQuest, the Consulting Club of IIM Shillong was founded in 2008 with a vision to be a Centre of Excellence in delivering sustainable solutions to society by acting as a forum for information sharing between the industry and students passionate about strategy and consulting. It strives to equip the students with knowledge and skills to help them assimilate classroom learning and solve real-life industry problems. The club also has a strong presence across several online platforms like Facebook, twitter and LinkedIn which helps it in providing an excellent platform to enthusiasts and enhance its reach among B-school students.

The club has activities round the year attracting student participants from over 65- B-schools pan India. Consulting Club's flagship event "Paramarsh", received participation from 300 participants across the country and the tri-annual event Battleground received huge response with over 400 participants. The club also helped the student community enrich the strategic and current affairs knowledge base through Weekopedia, the weekly dose of latest happenings in the business world. In future, ConQuest aims to grow bigger with more reach and initiatives, facilitating greater interaction between corporate stalwarts and students building a long term symbiotic relationship.

## Activities

- Strategist is the official magazine of ConQuest with more than 1500 readers, helps students to enrich their knowledge and understand trends across diverse sectors, upcoming strategies and global developments.
- The magazine features interviews with eminent industry experts who share their views on issues related to the sector chosen for the issue. The latest issue of the magazine covered the interview of Mr. Vikas Pawar, Head of Corporate Strategy and Analytics at GATI-KWE
- On boarding initiatives for new batch on Synapse e-portal by preparing an exhaustive case discussion manual to serve as an aid to the selection & admission process which contains well-appreciated cases. In addition to that it also contains prepared comprehensive consulting and strategy relevant domain material to aid participants in the interview process
- Paramarsh is the flagship event of the Club. In its latest edition, it saw participation of over 150 teams from all over the country. It consists of a trio of events to test the strategy and analytical skills of the participants. The competition shall include three rounds. The event is a National-level Consulting and Strategy Competition which requires the participants to come up with bold and innovative solutions and compete against the best in each round to prove their mettle
- Live projects in the consulting domain with renowned firms like The Red Pen, Sattva Rise, Barakaat Consulting, Shrofile, Priya Communications. These projects are symbiotic in nature, helping the students to learn and implement theories into real time solutions and also benefitting industries which are provided with innovative and feasible solutions
- Battle-Ground is an inter-college event of ConQuest which is organized on a quarterly basis. It provides a platform to participants from various B-schools to take on different challenges in the form of crossword quizzes; strategy based case studies etc. each month. This event has been successful in obtaining over 5000 likes on social sites like Facebook and participation of more than 400 teams
- Competitions in the form of case studies, strategy quizzes are conducted all year round by the club and also forums and events are organized which act as a platform for club members to interact and network with consultants and facilitates mutual knowledge sharing. One such major event conducted last year was in collaboration with Zagg Protocol, IIM HACKS – Hackathon. Working with ZAGG Protocol, students got the rare opportunity to not only test their knowledge on distributed ledgers with industry leaders but also get an insight into the GBRL industry (Gifts, Benefits, Rewards, Loyalty) that ZAGG Protocol operates in
- Infusion is conducted with an aim to encourage and promote the development of high-quality teaching case material relevant for the realities of dynamic and emerging economies, and at the same time promote the development of case writing capabilities

# OPERATIONS CLUB

## Club Activities

- **Oper8:** The flagship event of the club. An intra-college week long competition that aims to boost engagement and participation among the students of the institute through various events including fun, operational and strategy rounds. The event receives enthusiastic response from students of all the programs of the institute.
- **Shrinkhala:** An inter-college Operations Quiz and Case study challenge. The best minds from management institutes across the country fight the war that tests their skills in the area of contemporary Supply Chain Management & Operations.
- **Optimus:** A series of online intercollege operations events held at regular intervals throughout the academic year, these events test the participant's creativity, conceptual clarity, and competitive agility in Operations and Supply Chain and also participants' awareness about the happenings related to the business world.
- **Business Leadership Summit - Op-Era** also initiates interactions between Corporates and students by bringing stalwarts from industry to campus to ensure knowledge transfer related to real world experiences.
- **Live projects and Workshops:** Opportunities with the industry and government have also been initiated to enable the students to gain hands on experience with the industry in the field of operations. Workshops are conducted to help students expand their skill sets and knowledge in the field of Operations.



The club along with its members strive to convert the domain of Operations, often perceived to be of a very technical nature, into an exciting, application-based subject and tool through publications and activities around the year. The club organises a host of competitions both online and offline as well as inter and intra-college to ignite the interest of the students in the field of operation.

www.iimshillong.ac.in

### Vision:

- To create a supportive community for IIM Shillong students interested in Operations domain
- To conduct events and to mobilize resources that foster participants' interests in Operations domain
- To help participants explore career options in the field of Operations and Supply Chain Management
- To create and maintain long term relationship with the Small and Medium scale Industries of North East India thereby enabling them to achieve operational efficiency through live projects



### Mission:

To develop a corporate relationship rooted in the passion for the discipline of "Operations" that is mutually beneficial to both students of IIM Shillong and the corporate world



# HR CLUB

## Vision:



usHR, the HR club of IIM Shillong, provide a common platform for all the HR enthusiasts to come under a single umbrella to organise events and carry forward discussions that add value and interest in the field of Human resources.

## Mission:



The mission of the club is to engage the students in activities and lectures that will help them to understand the world of Human resources effectively so that they can become the potential leaders of tomorrow in the field of HR. The students will gain meaningful insights that will help them to develop the skills and talents required to be successful in the corporate world.

## Activities

- entHRal is a three round event consisting of an online quiz, video reviewing and case study competition where the participants were tested on their knowledge, sensory skills and case analysis merit. The event saw a large number of participation all across various B-schools.
- We held quizHria, which is an online quiz saw a large number of participation where teams headed on to battle out in questions regarding the HR domain that checked their awareness in the recent developments in the field.
- Speakers from the HR field spoke about the change in the role of an HR from being a personnel manager to a manager of strategic importance in the Business Leadership Summit, a first of its kind of Summit that saw top leaders from respected fields invigorating the minds of the students with their knowledge and real life experiences.
- We organised HRthym as a part of Emerge-18, an annual Entrepreneurship Summit of IIM Shillong. The participants were given four images and had to use their experience and story making skills to connect the four images and make a story related to any HR terminology.
- The magazine of the club, TogetHR, aims to enlighten the students on the recent strides taken in the field of HR. The magazine invites articles from students from various B-schools, experts in the field of HR and also conducts interviews with top leaders to get an answer to the queries that frequently persist in the mind of the students.

usHR, the HR club of IIM Shillong, is a special interest group that unites individuals from the student fraternity to conduct and promote the events and activities that enlighten the students about all the aspects pertaining the field of Human Resources. The members of the club, through the activities like quizzes, case study competitions, publication of magazines and organising expert lectures, try to spread awareness about the strides taken in the field and ignite the spark of interest in the recent trends and developments taking in the field of HR.



## Activities:

- Bitesys, the Systems Club of IIM Shillong aims to provide a platform for the seamless dissemination of knowledge between corporates and students. Also, we provide a platform to unearth professional opportunities for students beyond the traditional avenues by acquiring live projects for the participants on a regular basis.
- The season started off with our Flagship competition “Sim-bite”, a strategy based simulation game which tested the decision making and resource utilization skills of the participants. Next up was 'JustBidIT: Esprit Analytique'. The event brought out the analyst in people and provided them with the opportunity to don the hat of a bidder.
- Henry Harvin conducted an interactive, 32-hour workshop across a period of one month. It has made the students more industry ready by equipping them with strategies to improve business processes and decrease defects in the outcome.
- Further, the club is planning to conduct an institute-wide applied analytics workshop. The first-of-its-kind analytics workshop will cover data handling, data manipulation and data analysis techniques. In addition to learning to apply few common machine learning algorithms, we plan to give a hands-on experience of R and Excel.

## iCube CLUB

i-Cube, the E-Cell of IIM Shillong aims to promote and augment entrepreneurial spirit among the student fraternity. We try to tap on their immense potential by mentoring and supporting them. We serve as the bridge between budding entrepreneurs and experts by conducting interviews, workshops, competitions and conclaves. Being one of the premier B-schools in the country as well as the only one in the North-East region, we proudly take the onus upon ourselves to support, promote, and boost the entrepreneurial spirit in the region.

EmergE, the Annual Entrepreneurship Summit of IIM Shillong is one of the most premier events of the region. The two-day summit is an initiative to recognise and felicitate the budding entrepreneurs of our country for their contributions and accomplishments in their respective fields. Speakers from across the country come together for the conclave. Workshops, B-Plan and Case Study competitions are some of the activities in EmergE. EmergE'18 witnessed panel discussions on “Handicrafts and Handloom Industry in India” and “Fintech”. It also had expert talks by Mr. Amit Agarwal, Founder & CEO, NoBroker and Mr. Farrhad Acidwalla, Founder of Rockstah Media & CYBERNETIV.

The club has started a new initiative, “Entrepreneurs Unplugged”, wherein we interview seasoned entrepreneurs to bring forth their thoughts & views about the entrepreneurship ecosystem and their experiences. Also, as the club is at the forefront of helping the community, an Enactus chapter at IIM Shillong is on the cards.

# SYSTEMS CLUB

## Vision:

Our vision is to provide a platform for seamless dissemination of knowledge between the corporate and students & to provide professional opportunities beyond the traditional avenues in the field of Technology & Systems Management.

## Mission:

Our mission includes acting as an interface between the participants of IIM Shillong, who have a strong passion for technology as well as Systems management, and their counterparts outside the institute, to ensure free sharing of applicable knowledge



# ZEITGEIST CLUB

## Vision:



Quizzing, Debating and Dramatics are the culmination of multidisciplinary learning that helps in the overall improvement of budding minds. The vision of Zeitgeist club is to encourage students to read extensively and keep abreast of current affairs, to aid in the quest of the Institute to become one of the centres of excellence in the country.

## Mission:



The mission of Zeitgeist club is to develop, foster, and nurture oratorical, debating, and quizzing culture in the students of IIM Shillong.

'Zeitgeist' is the Quizzing, Literary, and Activities Club of IIM Shillong. The past year has seen a flurry of initiatives from the club, including the launch of a Book Club, and new activities like Potpourri and Razzmatazz, in addition to the various intra-college events like monthly quizzes. The Club also assisted the college in hosting the second edition of the Tata Crucible Quiz in Shillong. It is also a founding organizer of the first pan-IIM debate, 'Death by Rebuttal'. The Club sent representatives to participate in Nihilanth, the inter IIT/IIM Quiz Championship, and came second amongst all IIMs. Zeitgeist is also responsible for Symphony, the Annual Magazine of IIM Shillong, which is distributed to management institutes across the nation. Last but not the least, Zeitgeist also presents the Prep Team, whose sole purpose is to help the batches be better prepared for the placement process.



# ▶ ECOBIZ CLUB

Every college has a certain tone to it. A differentiating factor that makes it special. IIM Shillong, from its inception, has been all about sustainability, social awareness and being environment-friendly. Ecobiz is one of the pillars that supports the institution's efforts of augmenting sustainable business activities and encouraging social activities like Blood Donation, Tree plantation, etc. Around the academic calendar, ECoBiz plans a menagerie of events with different tones and formats, however they all answer the same question- What can you, as a manager do to promote sustainable practices? How would you make the world a better place?

The Ecobiz club wishes to support this endeavor by working both at the institutional level and at community level so that its impact is pan optic taking a holistic approach to economic and environmental management in a way that integrates all stakeholders. Which is why the Ecobiz club organized the inaugural tree plantation event to launch the college's annual event Khlurthma and further went on to address the solutions to problems plaguing the society namely the quality of education in the country.

Our club's flagship events include a Tree plantation drive, Plastic free drive, Blood donation camps, and cleanliness drives within and off campus. The club also collaborates with Governments, local NGOs to find sustainable solutions to the problems facing the society and providing sustainable livelihoods to the local communities in the form of biz activity and live projects.

We organized the annual Sustainability Conference (SUSCON) to provide a global platform for debate and deliberations among all stakeholders and plan to carry out more such initiatives like EcoDex – a case study challenge to find solutions to further the cause of sustainable best practices.

The club is passionate about promoting, practicing, studying, commenting on and communicating about sustainable business practices thereby achieving institutional excellence in the field of sustainability through its thoughts and actions.



In memory of The Father of The Nation, on his birthday, October 2nd, 2016, Cleanliness Drive was organized. Swachchatha Pakhwada was organized by the club on 13th November 2016. Participants of both the batches joined hands to clean the campus and its surroundings under the Club. The participants took an oath to keep the world cleaner and a better place to live in, in whichever way possible.

ECoBiZ Club also provides the students with opportunities for live projects, which gives its participants an opportunity to know about an organization and work for the progress of that organization.

Further, the start of the new session saw the annual case study competition of the club, 'Ecodex.' It is the green business case challenge aimed at letting the participants put their thinking caps on and come up with innovative, practical, and green solutions to existing business problems.

We at ECoBiZ Club will continually strive to make our surrounding a better place to live in and will also seek your help and support from time to time

# AMATEUR GOLF CLUB



In the 'Abode of Clouds', IIM Shillong Golf Club (IIMSGC) is one of its kind among the various clubs in B-Schools in the country. It is the first club in any B-school to host golf practice sessions in the interest of participants at Asia's largest natural golf course, "Gleneagles of the East". IIMSGC, along with the Student Council, has been hosting the flagship event 'The IIM Shillong Golf Cup' since 2009 and it is touching new heights with each passing year.

The season 11 of Golf Cup held during the month of October'18 has witnessed some of the amazing spirits in the golf course. It has seen participation from corporates such as Goldman Sachs, Redhat, SDR group, Credit Suisse, Indian Oil, HDFC Bank, ITC etc. along with dignitaries from the Government of Meghalaya and the Armed Forces. This year it saw participation from over 150 professional golfers and corporates.

IIMSGC organizes golf training sessions for the students regularly. In 2017, it hosted the fourth edition of 'Anubhav'. Anubhav is an intra-college golf tournament held for the participants and facilitators where they showcase their talent on the course in various events. 'Paganica' - the online golf quizzing event for students of all B-schools, is also organized in the month of February.

The ultimate objective of the club is the proliferation of the love and spirit of the game in the budding managers. Thus, it releases 'Albatross', the annual club magazine which updates students about the happenings in the world of golf and tips for improving their game. It features articles highlighting the importance of golf in life and business. IIMSGC has come a long way since its inception, and it continues to strive to reach new heights.

IIMSGC has come a long way since its inception, and it continues to strive to reach new heights.

# STUDY ABROAD PROGRAM



## Study Abroad Programme 2018-19 – IÉSEG School of Management, Paris

The students of PGP program underwent a course titled “Doing Business in Europe” at IÉSEG School of Management, Paris. The course that commenced on 27th December 2018 comprised of various subjects such as Intercultural Management, European Financial Markets, Strategy and Innovation, Luxury Management and Fashion Communication.

The group of 16 students from PGP18 also had the opportunity of visiting

- **La Caverne** - The first organic underground farm in Paris which is located under a building of 300 social housing units in an under-privileged area
- **Cécile et Jeanne** – A fashion jewellery store that was founded in 1990 by Jeanne and her brother Elie where the students were able to watch the craftsmen work live
- **Galleries Lafayette** – An upmarket French department store chain that had the outlets of all high-end brands -as a part of the business visits.

Situated at La Défense, a major business district, the students attended the lectures in both the campuses one of which is the modern campus situated in the 27th floor of Grande Arche. The professors had engaging discussions with the students imparting their management expertise and guided outside the classroom as well to make their stay comfortable. All arrangements with respect to the students’ lodging and

local transportation for the business visits were taken care by the institute.

Prof. Jacob Vakkayil, Academic Director - International MBA, IÉSEG School of Management expressed his happiness in hosting the students of IIM Shillong and he also promised to tailor the course structure every year to benefit the future batches that would strengthen the relationship between both the institutions.

The pedagogy involved case-based discussions more relating to French companies that had their presence in India. The major takeaways include

- Understanding the European culture and intricacies of doing business
- Learning more about the fashion industry and luxury brand market
- Comprehending European trade market and history of trading with Asia
- Gaining an idea about the strategies adopted by companies pre and post Brexit

“Overall it was a great programme which had a perfect balance of learning academically as well as travelling and fun. We were provided with the opportunity to learn new and unique subjects, which would help us in long term in our professional careers. We are thankful to IIM Shillong for providing us this remarkable learning platform,” remarked a student.

The students returned to India once the course ended successfully on 11th January 2019.



# FLAGSHIP EVENTS

## BUSINESS LEADERSHIP SUMMIT

Envisioning business in new India: IIM Shillong hosts its first Business Leadership Summit

### A SUMMARISED REPORT

Indian Institute of Management, Shillong hosted the first edition of its Business Leadership Summit from September 14 to 16. Themed 'Refine, Define, and Design Business in a New India,' the three-day conclave hosted 24 experts from six key domains to give IIM Shillong students keen insights into the industry as it is now and how it is evolving.

The summit was inaugurated by the Governor of Meghalaya, Hon'ble Shri Tathagata Roy who spoke about how leadership was a core aspect of management and motivation, the most important thing that future leaders should learn. Announcing the conclave open, Director of the Institute, Prof Keya Sengupta highlighted the close linkage between industry and academics.

The first day witnessed finance industry stalwarts Infosys BPM CFO Nishit Shah, Kotak Mahindra AMC CIO-Equity and Sr. EVP Harsha Upadhyaya, and Value Research CEO Dharendra Kumar deliberating on the topic 'Are financial assets the new gold for Indian Middle Class?' and VP Finance, BSES Suresh Agarwal and Karpe Diem Consulting executive Ninad Karpe talk about whether India could become a 10 trillion dollar economy. One

key takeaway from the day was Mr. Kumar's opinion on cryptocurrency, "People chase things which go up recently- Gold was the then-Bitcoin, but with greater realism."

The second day of Business Leadership Summit of IIM Shillong saw eminent speakers from HR and Operations domains. Discussing how human resource management has evolved as a strategic partner from a mere supporting functional unit, Caterpillar Inc's Head of Talent Acquisition (Asia Pacific) Mukesh Tiwari, Eastman Auto & Power's President & Chief Human Resources Office Satyendra Mallik and Business Head (HR) of Mahindra and Mahindra Financial Service Jyotirmoy Bhattacharya, Colgate Global Business Services' Head HR (India) Ranjeev Lahkar touched a wide area of topics from diversity to increasing automation in panel moderated by Microland's Sujitesh Das. Following this, a panel of HR experts comprising Dr. Haresh Chaturvedi from Reliance Industries, Annapurna A from Inspirage, Surinder Kohli from Jaipur Rugs, and Vivek Jain from Kotak Mahindra Bank shared their views on 'Rebuilding India with a Billion Human Resources', during which Mr. Kohli warned the future leaders, "Artificial Intelligence is a dangerous game and the need for being ethical is more than ever". The operations panel that initiated a discussion on 'Perspective on growing

relevance of factoring in behaviours of suppliers, employees and customers in executive decision making' was also graced by Rashmi Patra, Head Technical Operations – Novartis and Welspun CHRO Rajeev Yadav.

The final day of the summit started with consulting and strategy experts talking about legacy businesses being pushed by startups to reinvent themselves. The eclectic panel featured Former Zee Entertainment Enterprises CBO and Rainshine Entertainment Co-founder Mihir Modi, GATI-KWE's Corporate Strategy and Analytics Head, Vikas Pawar along with Happily Unmarried Co-founder Rajat Tuli, who shared, "Make a list of things you won't do. Do an outstanding job of things not on list". The rest of the day focused on how marketing is evolving to meet the needs of India's burgeoning youth. Students gained insights about the sharing economy and the experimentative nature of today's market from GirnarSoft CMO Gaurav Mehta and Ogilvy's President-North Kapil Arora. To wrap up the three-day lineup of industry veterans, Business Standard's Sales VP Vijay Kadu and Freudenberg Filtration Technologies India's Senior VP Anand Singh gave students their expert take on how digital marketing in India was coming of age.

The first edition of IIM Shillong's Business Leadership Summit thus concluded with the Institute's students learning through the combined experience of experts from a variety of fields. The young leaders of tomorrow were left with a refreshed sense of motivation to work towards a brighter and smarter India.



Shri Prakash Javadekar, the Human Resource Development Minister of India also congratulated students of IIM Shillong on its first ever business summit, emphasizing on the importance of such conclaves in promoting the start-up and innovation culture in India by bringing together the energetic youth and the experienced industry veterans.



Director Prof Keya Sengupta presents a memento to Hon'ble Governor of Meghalaya Shri Tathagata Roy



Discussing how human resource management has evolved as a strategic partner from a mere supporting functional unit by HR experts



Strategy experts talking about legacy businesses being pushed by startups to reinvent themselves

# FLAGSHIP EVENTS

## EMERGE

Envision.  
Engage.  
Evolve.



E-Cell of IIM Shillong organized EmergE'18, the 7th Annual Entrepreneurship Summit on 17th & 18th of November 2018 hosting entrepreneurs across the country.

EmergE aims to celebrate the true spirit of entrepreneurship and provide a platform for sharing ideas among Industry, Academia and Entrepreneurs. The summit is an initiative to recognize and felicitate the budding entrepreneurs of our country for their contributions and accomplishments in their respective fields. These events subsequently help in igniting the entrepreneurial spirit in our Business School. Speakers from across the country come together for the conclave. B-Plan competition, Case Study Competition, and workshops were some of the activities held during EmergE.

The director of the institute Prof. Keya Sengupta along with Prof. Sanjoy Mukherjee inaugurated the 2-day event. The theme for EmergE 2018 was "Embracing Northeast" that resonates with the modern-day startup ideas and intends to mine the opportunities that lie untapped within the serenading lands of Northeast India.

Mr. Farrhad Acidwalla, Founder of Rockstah Media, delivered an Expert Talk walking through his journey from an aeromodelling enthusiast to a technology aficionado. "Don't

invest on too many variables. Keep it simple. Don't talk; just do" was his advice to the to-be entrepreneurs assuring them that passion is all it takes to be successful.

A workshop was conducted by Ms. Piyul Mukherjee and Ms. Pia Mollback- Verbic from Quipper Research Private Limited. This workshop enlightened the participants about the importance of knowing our end customers in any business and also highlighted the role of "Qualitative Research" in attaining the necessary insights. This session garnered great interaction from the students in reviewing the various business aspects of a brand that they had chosen.

The panel discussion on the emerging trends on Handicrafts brought to the table multiple facets of the handicraft industry and its evolution over the past few decades. Mr. Sandeep Sangaru, Founder of Sangaru Design Objects Pvt. Ltd, Ms. Sona Puri, Co-founder and CEO of The India Craft House, Mr. Dhiraj Thakuria, Managing Director of NEHHDC, Mr. Dilip Barooah, Director of Fabric plus Pvt. Ltd and Ms. Sakshi Talwar, Co-Founder of Rugs and Beyond discussed topics such as digitalization, commoditization, and branding of handicrafts steering the conversation towards the promotion of the industry in Northeast India.

The day 2 of the summit, which was sponsored by Lakme, VIVO, RedBull, Bank of India, et al., began with a panel discussion on Fintech, essentially the connection between financial technology and how it is an enabler to do something more significant in financial inclusion. Mr. Durlov Baruah, Founder at Kuhipaat (Payment Solution\_NorthEast), Mr. Nitin Mathur, Director at TAVAGA, Mr. Anubhav Jain, Co-founder and Head of Risk at Qbera and Mr. Visweshwaran Narasimhan, Assistant VP at FSS touched on a prevalent problem of reluctance of people to adopt mobile applications and services based on financial assistance and then went on to discuss effectiveness of various banking transaction technologies.

The latter half of day 2 saw an expert talk by Mr. Amit Kumar Agarwal, Founder, and CEO at NoBroker.com, wherein he shared snippets from his entrepreneurial journey. Amit Agarwal is an alum of IIT Kanpur and IIM Ahmedabad, and have worked in Cognizant Technology Solutions, PwC Banking & Financial services, and Australia New Zealand Bank before foraying into his venture. He shared snippets from his entrepreneurial journey, his experience of raising investments, finding right co-founders and much more.

# ▶ FLAGSHIP EVENTS

## GOLF CUP

In 2009, IIM Shillong collaborated with the Shillong Golf Club to host a golf tournament for corporate heads, budding golfers and students alike. Since then, every year, IIM Shillong hosts its flagship event, the Golf Cup at the Shillong Golf course. The annual golfing event of the college is currently in its 11th edition. The venue, Shillong Golf Course known as the 'Gleneagles of the East', is the only natural golf course in the whole of Asia.

The IIM Shillong Golf Cup offers a one of its kind experience and blends together a golf tournament, corporate discussions, knowledge workshops and networking dinners where corporate leaders, academicians, bureaucrats and other thought leaders come together to deliberate happenings across the business world. Every year the event hosts various dignitaries, corporate stalwarts, bureaucrats, policy makers, and students from across B-schools who come together at one of Asia's largest natural, and wettest golf courses, the Gleneagles of the East, Shillong. IIM Shillong is the first and only B-School to host a golf tournament with a focussed aim of bringing together leaders from various business domains to share knowledge with budding managers on the golfing greens

IIM Shillong conducted its 11th Season of Annual Golf Cup on October 27 & 28. This season witnessed a huge participation of about 200+ golfers.

This 2- day event was preceded with a Day-0 that witnessed the participants of IIM Shillong playing for the student category. This season marks the

beginning of the inclusion of a student category in the game. Golf Cup Season 11 also became an international event with Golfers from countries such as Singapore, Thailand, Myanmar and Bangladesh. Golf Cup is in line with the government's a "Act East" policy by being a platform to increase tourism in the North East by giving exposure to international Golfers from South and East Asia.

Shri Hector Marwein with a cumulative 2-day score of 151 emerged as the Overall Winner of the tournament and was presented with the Green Jacket sponsored by Shri M T Jatani, Style Craft Shillong. The other winners included Dr. Dilip Nadkarni Bombay Presidency Club with a gross score of 79, Shri Kailash Joshi from Jaipur with a gross score of 87, Shri Ashish Chemburkar with a net score of 73 and Vikram Sahgal from Bangalore with a net score of 73 again.

The corporate guests also interacted with the students of the institute providing them with an enriching experiences in their respective business fields.

They engaged with the students explaining the changing facet of the industry and newer requirement to enable them groom accordingly.



## FLAGSHIP EVENTS

# SUSTAINABILITY CONFERENCE



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The 7th edition of SUSCON, the annual conference on sustainability got underway at IIM Shillong on November 29, 2018. SUSCON 7, supported by North Eastern Council (NEC) is weaved around the theme: 'Community, Conservation and Cooperation'. The conference provides a global platform for dialogues and deliberations on various aspects of sustainability from all stakeholders including academicians, business leaders, NGOs, social activists and policymakers.

The Chief Guest of SUSCON 7, Shri. R. Bandyopadhyay, IAS (Retd.), Former Secretary, Ministry of Corporate Affairs, Government of India delivered the inaugural address. He was greatly impressed with the efforts taken by the institute and elaborated on the theme as he recounted his involvement in the formation of law relating to Corporate Social Responsibility (CSR). "Competitiveness, Sustainability and Inclusiveness are the key components of the Triple Bottom Line approach", quoted Mr. Bandyopadhyay as he emphasized the necessity of management education that encompasses components to improve economic profit, save the planet and provide sustainable growth opportunities to the people.

Prof. Keya Sengupta, the then Director incharge of the Institute, spoke about the sustainability initiatives taken by IIM Shillong. She quoted, "No doubt we train the students to be good managers. More importantly,

we also train them to be good human beings". She highlighted the constitution of Centre for Development of North Eastern Region (CEDNER) which is involved in organizing both short-term and long-term programmes relevant to the local community and society of the state and the region.

The Conference Chairman, Prof. Sanjoy Mukherjee introduced the conference and talked about the success of the previous 6 editions. "SUSCON is not just an annual conference but also a continuation of a journey", said Mr. Mukherjee as he described the need for such a conference citing examples of the literary masterpieces of Martin Heidegger and Bob Dylan towards a sustainable planet.

Mr. Vijay Padaki, one of the founding faculty members of IIM Bangalore presented a custom designed gold pocket watch made for Late Dr. APJ Abdul Kalam to the Director of IIM Shillong. The watch was made by Shri MS Zahed, who previously worked as the Chairman and Managing Director of HMT Limited, and also happens to be one of the students of Mr. Padaki in the 1974-1976 batch at IIM Bangalore.

The plenary and technical sessions span over the next two days. SUSCON 7 promises to address the environmental issues and come up with solutions for concerns related to biodiversity, soil and water.



# FLAGSHIP EVENTS

## CORPORATE INTERACTION

The Podium is the annual corporate interaction series of IIM Shillong. At The Podium, IIM Shillong invites speakers from the corporate world to share their industrial experiences with the students thus helping them to get corporate insights into the various industries that these leaders belong to. Speakers from diverse backgrounds like Marketing, Finance, Operations and HR Domain come every year to share their expertise.

The 7th season of Podium were graced by the following industry stalwarts:



### **Kaustubh Sonalkar**

*President HR, Essar Group*

Mr. Kaustubh Sonalkar is a seasoned HR professional with about 25 years of experience of working with companies like PwC, Future Group India, and Essar Group. His versatile talent spans from being a state-level cricketer and a musician to having worked with the United Nations. Mr. Sonalkar is the perfect amalgamation of the qualities of a business leader and the creativity of an artist. His agenda focuses on going above and beyond as the disruptive thought designer that he is at heart.



### **Samar Singh Sheikawat**

*Former CMO, United Breweries Limited*

Mr Samar Singh Sheikawat is a business management leader who has a career spanning 30 years, in companies like United Breweries Limited, Dabur India Ltd, Cadbury India Ltd, Pepsico, et al. He has an experience in running both steady state and start-up businesses and brands. His ideology of marketing focuses on building brands that mean something more than just a name.



### **Amit Kasliwal**

*India Head- Corporate Sales, Ford India*

Mr. Amit Kasliwal, INSEAD alumni- writer, speaker and host has 15 years of corporate experience in automotive and media. Prior to Ford, he worked with Hero Honda Motors Ltd. and Bennett Coleman and Co. Ltd (Times Group). He conducts Transformational Leadership Program which teaches top leadership skills-building purpose in life, power of perspectives, creating possibilities and living in the moment.



### **Rajan Sethuraman**

*Chief People Officer at LatentView Analytics*

Mr. Rajan Sethuraman, an alumnus of BITS Pilani and IIM Calcutta has over 20 years of experience in multiple sectors such as Oil & Gas, Health & Public Service Industry and Forensic services and has played different profiles such as management

consultant, client service lead and talent acquisition head. Prior to joining Latent View, Mr. Sethuraman has worked in Department of Social Security at Accenture and Forensic practice at KPMG.



### **Jyotirmoy Mukherjee**

*Payment Card Professional, Sr.VP & Head - Portfolio Management (Marketing) at SBI Cards*

Mr. Jyotirmoy Mukherjee, a payments card industry professional and a veteran marketing manager, has nearly 15 years of experience working with financial services and FMCG companies. The SPJIMR alumnus has held leadership positions in the fields of portfolio management, merchant alliances and partnerships, merchant acquisition, and sales & distribution among others.



### **Mr. Ameya Dangi**

*Chief Operating Officer at Hygienic Research Institute (HRIPL)*

Mr. Ameya Dangi, an alumnus of Columbia Business School and MDI Gurgaon, is an experienced business leader with a successful track record in the consumer goods industry. He carries around 20 years of experience working with the FMCG sector and has held various sales and marketing roles in firms like Dabur and Johnson & Johnson.



### **Mr. Sameer Seth**

*Director, Marketing - India, Dolby Laboratories*

Mr. Sameer Seth is an experienced media professional who has worked with some of the biggest media houses such as CNN-IBN, Star India, and Network18. The IMI alumnus, with over 14 years of experience in the media industry, has led multiple roles like P&L Management, Business Planning, Revenue & Content Strategy, Brand Management, Marketing Communications & Sales.



# ▶ FLAGSHIP EVENTS

## INDUSTRY LEADERS VISITED

### IIM SHILLONG

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Dr. Michael D Patra, *Executive Director RBI*  
with Dr. Praggya Das, *Director, RBI*  
Dr. Pratik Mitra, *Director, RBI*



Mr. Dhawal Katkar, *VP - Self Care Business, Piramal Consumer Products* \_ Mr. Pramod Gite, *VP - Human Resource, Piramal Enterprises Ltd*



Mr. Amit Kasliwal  
*Head - Corporate Sales, Ford India*



Mr. Kaustubh Sonalkar  
*President HR, Essar Group*



Mr. Jyotirmoy Mukherjee  
*Sr.VP \_ Head - Portfolio Management (Marketing) at SBI Cards*



Mr. Ameya Dangi  
*Chief Operating Officer at HRIPL*



Mr. Rajan Sethuraman  
*Chief People Officer, Latent View Analytics*



Mr. Rajesh Nair  
*Head Business HR Corporate, Tata Motors*



Mr. Sunil Chainani  
*Former Director, Fabindia*



Ms. Michelle Suradkar  
*Group Chief Human Resources Officer, MullenLowe Lintas Group*



Mr. M. K. Anand  
*Managing Director, Times Network*



Mr. Tankeshwar Baishya  
*Senior Director - Supply Chain, Philips India Limited*

# FLAGSHIP EVENTS

## EMERGE GUESTS



Date : 17-11-2018 & 18-11-2018

Name	Designation	Organization
Mr. Farrhad Acidwalla	Founder	Rockstah Media
Ms. Piyul Mukherjee	Co-founder	Quipper Research
Ms. Pia Mollback-Verbic	MD & Co-founder	Quipper Research
Mr. Sandeep Sangaru	Founder	Sangaru Design Objects Pvt. Ltd.
Ms. Sona Puri	Co-founder and CEO	The India Craft House
Mr. Dhiraj Thakuria	Managing Director	NEHDC
Mr. Dilip Barooah	Director	Fabric plus Pvt. Ltd
Ms. Sakshi Talwar	Co-Founder	Rugs and Beyond
Mr. Durlov Baruah	Founder	Khipaat (Payment Solution_NorthEast)
Mr. Nitin Mathur	Director	TAVAGA
Mr. Anubhav Jain	Co-founder and Head of Risk	Qbera
Mr. Visweshwaran Narasimhan	Assistant V.P.	Financial Software and Systems
Mr. Amit Kumar Agarwal	Founder and CEO	NoBroker.com



# ▶ FLAGSHIP EVENTS

## TEDx IIM SHILLONG 2018



IIM Shillong hosted the sixth edition of TEDxIIMShillong on 17th March 2018, where it invited speakers from across the country to the educational hub of Northeast India to share ideas which have or will have a lasting impact on people's lives. Created with the vision of 'ideas worth spreading', TEDx supports independent organizers who want to curate a TED-like event in their community.

Based on the theme 'The 53rd Card', the sixth edition underscored the transformative power of choice. The event was held at the State Convention Center in Shillong, the capital city of the state of Meghalaya.

### The list of speakers included:

- Wendell Rodricks, a Padma Shri awardee and leading international fashion designer
- Archana Sardana, India's first female BASE jumper and first Indian to skydive with Indian Flag in the USA
- Shivam Sai Gupta, a virtual reality evangelist and game developer
- Tanvi Bhatt, a personal branding pioneer
- Shruti Pathak, a Filmfare Award-nominated Bollywood playback singer and lyricist
- Baradwaj Rangan, a national award winning film critic and author
- Rajesh Kumar, an actor, best known for his roles in Baa Bahoo Aur Baby and Sarabhai vs Sarabhai
- For photos and videos - <http://tedxiimshillong.net/previous-talks/>

# ▶ FLAGSHIP EVENTS

## TEDx

### SPEAKERS



Archana Sardana



Baradwaj Rangan



Rajesh Kumar





Shivam Sai Gupta



Tanvi Bhatt



Shruti Pathak



Wendell Rodricks



# STUDENT ACHIEVEMENTS

## Corporate Competition (2018-19)

Name of the Team Member(s)	Competition Name	Month of the Competition	Competition Domain	Individual or Team Competition	Type of the Competition	Scale of the Competition
<b>Aakash Saxena, Sugandhi Anurag Deepak, Jyotisman Kashyap Sharma</b>	Amazon Ace	08-12-18	Operations	Team	Corporate	International
<b>Sabreesh Sekar, Rushabh Menon</b>	Ayurveda Quiz, 3rd National Ayurveda Day	10/18/2018	Quizzing	Team	B-School	National
<b>Yammanuru Dharma Teja Reddy, Uhasree Gorla</b>	Beat The Curve 2018	09-09-18	Finance	Team	Corporate	National
<b>Raghav Agarwal, Amit Kumar Das</b>	Beat The Curve 2018	14-09-18	Finance	Team	Corporate	National
<b>Lakshya Kukreja, Anurag Pandey, Aakash Hiwale</b>	Chatur Ideas	8/24/2018	Strategy	Team	Corporate	National
<b>Arjun Khanna</b>	Consulting Knights	11/21/2018	Strategy	Team	B-School	National
<b>Sridhar Mandapaka, Arjun Khanna</b>	Consulting Knights	11/21/2018	Strategy	Team	B-School	National
<b>Madan Mohan, Sindhura Siravan</b>	Empower - Avartan	10/21/2019	Strategy	Team	B-School	National
<b>Satish Parchani, P Chaitanya, Swabhav Kannoujia</b>	FinValley 2.0	10-12-18	Finance and IT	Team	Corporate	National
<b>Sridhar Mandapaka</b>	FLIP Season 9 - Corporate Banking, RM & Credit Analysis	9/16/2018	Finance	Individual	FLIP National Challenge	National
<b>Aashish Vyas, Indrasis Roy, Subrajyoti Saha</b>	Hero Motor Corp	01-10-19	Strategy	Team	Corporate	National
<b>Aashish Vyas, Nitin Nathani, Utkarsh Tiwari</b>	HUL Big brand theory	10/24/2018	Marketing	Team	Corporate	National
<b>Lakshya Kukreja</b>	HUL Premier League	11/22/2018	Marketing	Individual	Corporate	National
<b>Subhabrata Mukherjee, Arjun Venugopal, Itika Joshi</b>	HULT Prize	01-03-19	Entrepreneurship	Team	UNited Nations	International
<b>Sabreesh Sekar, Sahithi Vinjamuri, Arjun Venugopal, Siddharta Jain</b>	Mahindra War Room Season 11	10-05-18	General	Team	Corporate	International
<b>Sabyasachi Dasgupta, Subhrajyoti Saha, Indrasis Roy, Subhabrata Mukherjee</b>	Mahindra War Room Season 11	10/22/2018	General	Team	Corporate	National

<b>Himank Agrawal</b>	Most Employable MBA Graduate - Class of 2019	1/28/2019	General	Individual	Corporate	National
<b>Lakshya Kukreja, Anshu Priyadarshi, Arvind Nandan Singh</b>	Nestle 4p challenger	10-10-18	Marketing	Team	Corporate	National
<b>Abhishek Soni, Chebiyyam Srivani, Rishabh Jain</b>	RB Global Challenge	09-04-18	Marketing	Team	Corporate	International
<b>Aashish Vyas, Indrasis Roy, Subrajyoti Saha, Nikhil Raj Singh</b>	Resolvr	10/25/2018	General	Team	Corporate	National
<b>Ajinkya Deshpande, CSV Chaitanya Reddy, Sindhura Siravan, Jatin Pahwa</b>	Rivigo Nexus	11-03-18	Strategy	Team	Corporate	National
<b>Indraneel Das</b>	Rotary Sohra Marathon	8/25/2018	Sports	Individual	Sports	International
<b>Lakshya Kukreja, Jatin Pahwa, Arvind Nandan Singh, Ankita Singh</b>	Steel a thon	10/31/2018	Marketing	Team	Corporate	National
<b>Lakshya Kukreja, Arvind Nandan Singh, Anurag Pandey, Aakash Hiwale</b>	Stratezest	8/20/2018	Strategy	Team	B-School	National
<b>Yammanuru Dharma Teja Reddy</b>	Yes Bank Transformation Series	11/28/2018	General	Team	Corporate	National
<b>Sabreesh Sekar, Rushabh Menon</b>	Tata Crucible	20-02-19	Business	Team	Corporate	National
<b>Satyakam Panigrahi</b>	Wipro Limited Summer Internship	June'18	Internship	Individual	Corporate	National
<b>Lakshya Kukreja</b>	Wipro Limited Summer Internship	June'18	Internship	Individual	Corporate	National
<b>Mansi Khandelwal</b>	Britannia Industries Ltd - "Britannia Bytes" Summer Internship	June'18	Internship	Individual	Corporate	National
<b>Pranoy Vijay</b>	Cognizant Summer Internship	June'18	Internship	Individual	Corporate	National
<b>Arjun Venugopal, Ashish Vyas, Itika Joshi</b>	Hackathon	Jul'18	Consulting	Team	Corporate	Campus
<b>Arumuga Vinayagam S</b>	Yes Future Ready Scholarship Program	Mar-19	Scholarship	Individual	Corporate	National

<b>Shubhi Jhalani</b>	Aditya Birla Group Scholarship	Sep'18	Management Scholarship	Individual	Corporate	National
<b>Amit Kumar Das</b>	Most Employable MBA Graduate - Class of 2019	1/28/2019	General	Individual	Corporate	National
<b>Abhishek Soni</b>	Most Employable MBA Graduate - Class of 2019	1/28/2019	General	Individual	Corporate	National
<b>Arjun V</b>	Most Employable MBA Graduate - Class of 2019	1/28/2019	General	Individual	Corporate	National
<b>Sabyasachi Dasgupta</b>	Most Employable MBA Graduate - Class of 2019	1/28/2019	General	Individual	Corporate	National
<b>Aakash Saxena</b>	Most Employable MBA Graduate - Class of 2019	1/28/2019	General	Individual	Corporate	National
<b>Sahithi Vinjamuri</b>	Most Employable MBA Graduate - Class of 2019	1/28/2019	General	Individual	Corporate	National
<b>Akshay Yogi</b>	Most Employable MBA Graduate - Class of 2019	1/28/2019	General	Individual	Corporate	National
<b>Subhrajyoti Saha</b>	Most Employable MBA Graduate - Class of 2019	1/28/2019	General	Individual	Corporate	National
<b>Indrasis Roy</b>	Most Employable MBA Graduate - Class of 2019	1/28/2019	General	Individual	Corporate	National
<b>Ayush Dharnidharka</b>	Yes Bank Transformation Series	10/31/2018	General	Team	Corporate	National
<b>Shobhit Chandak</b>	Yes Bank Transformational Series	10/31/2018	General	Team	Corporate	National
<b>Sushant Sant, Kishan Kadmawala, Ashish Chamria</b>	Hackathon IIM Hacks 2018 (Ignore earlier response)	7/29/2018	Strategy	Team	Corporate	Campus
<b>Sushant Sant, Sankar Prudhvi, Shubhi Jalani</b>	Tangram - Piramal Challenge	12/19/2018	General	Team	Corporate	National

<b>Sanjeet Behera   Sambhid Gourav</b>	MPower, Xpressions: Annual Management Fest	11/18/2018	Marketing	Team	B-School	National
<b>Akash Dwivedi, Ritika Jha, Vaibhavi Parvatikar</b>	L&T Outthink	11-07-18	Operations	Team	Corporate	National
<b>Rishi Ahuja, Simran Miglani and Pankhuri Saxena</b>	BPCL Energising Lives- A case study challenge	2/15/2019	Strategy	Team	B-School as well as Corporate	National
<b>Arjun Khanna, Sridhar Mandapaka</b>	Consulting Knights	11/21/2018	Strategy	Team	B-School	National
<b>Sridhar Mandapaka</b>	FLIP Season 9 - Corporate Banking, RM & Credit Analysis	9/16/2018	Finance	Individual	FLIP National Challenge	National

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# INSTITUTE ACHIEVEMENTS



Lakshya Kukreja



Satyakam Panigrahi



Mansi Khandelwal



Pranoy Karun Vijay

**Best Interns Award – 2018**



Anirudh Jain



Anshul Mishra

**Dare 2 Compete – Competitive Business Leaders Of The Year 2018**

**ICICI – Beat The Curve – National Winners**

**Inside iims's Campus With Most Employable Mba Graduates – 2019**



Amit Kumar Das



Abhishek Soni



Arjun V



Sabyasachi Dasgupta



Akash Saxena



Sahithi Vinjamuri



Akash Yogi



Subhrajyoti Saha



Himank Agarwal



Indrasis Roy



Yes Bank – Yes Future Ready Scholar



Akash Sangwan



Poinciana Babu



Khot Dipak Sourabh



Anik Bhowmik



Dare 2 Compete – Competitive Business Leaders Of The Year 2018



IIM Lucknow Sports Fest Achievement



Aditya Birla Scholar 2018



Shubhi Jhalani

# ▶ KHLURTHMA - THE ANNUAL FEST OF IIM SHILLONG



Simultaneously, the campus was abuzz during IIM Shillong's annual management fest Khlurthma which tested its participants' business acumen and aptitude to solve real life business problems in various domains of management. The inaugural ceremony was held in the presence of Director, Prof. Keya Sengupta with a tree plantation drive to mark the event. Over the two days, competitions were organised in the fields of Consulting, Marketing, Finance, HR, Operations, Debating and Public Speaking. The event witnessed 200+ college entries and extensive participation from top IIM's.

The ECoBiZ club organized "Supernova - Let the brightest minds collide" and presented a chance to the future leaders to use their MBA skills to make a difference in the lives of people. This year's case study - Improving Foundational Outcomes - invited students to analyse and provide solutions to improve the current state of education in India. The

Operations club Op-Era, saw eight teams from five colleges igniting their grey matter to come up with ideas for optimising operations in a highly competitive ecosystem through their flagship event "Shrinkhala". The case required them to assist NutriMeal Food Solutions to go pan India "Corona", the event organised by Conquest - the consulting club, was about understanding and analyzing the integration and impact of Aadhaar Card in the Indian economy through a case study.

Adhering to the meaning of Niveshak (Investor), the finance club of IIM Shillong organised "DelFINus", the mock stock event where young investing enthusiasts participated in an exhilarating stock trading round in an attempt to maximise the value of their portfolios. usHR, the HR club's competition "entHRal" saw teams presenting their solutions to a case study based on the recent #MeToo movements. The solutions ranged from strengthening the

workplace policies and introduction of self-defence apps. "Touchstone", organised by Markathon, the marketing club witnessed teams addressing problems ranging from target markets, pricing, distribution, competition, packaging and brand endorsements.

"JustBidIT", a live bidding event organized by bITeSys, the systems club of IIM Shillong was about devising a strategy in bidding for the weapons and coming up with a game plan to attack the opponents. Nail biting bids and quirky tactics summed up the competition. Zeitgeist, the Quizzing, Literary, and Activities Club of IIM Shillong organised "Coup-De-Grâce - The Great Indian Debate" which saw five teams battling it out in a round table conference modelled on the lines of United Nations. The teams represented different countries and put their stance on two of the most critical issues of our generation - climate change and refugee crisis.

# PROMINENT RECRUITERS

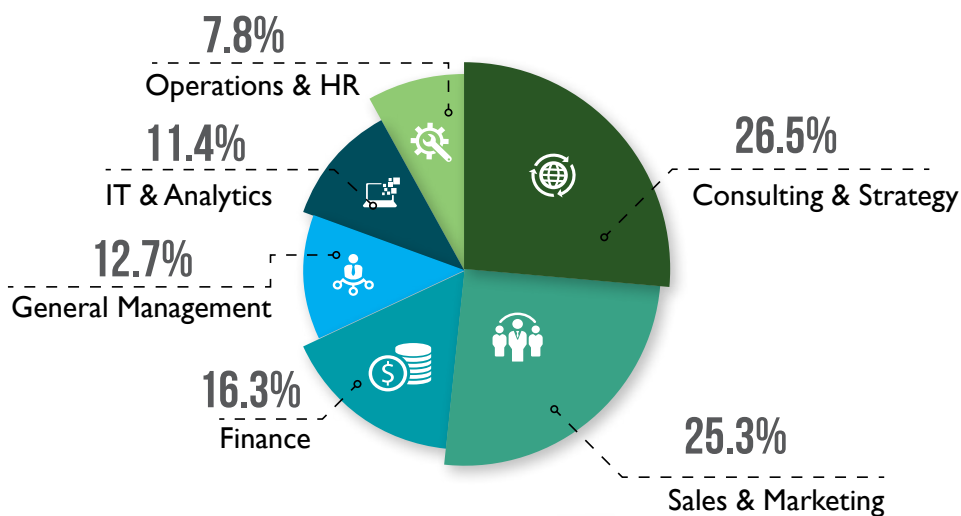


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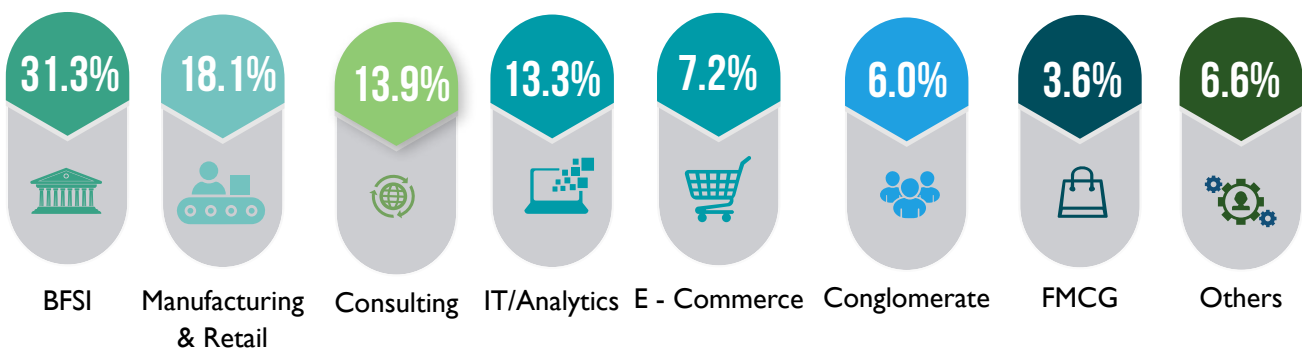
# FINAL PLACEMENTS 2017-19 HIGHLIGHTS

- Multiple offers were made by prominent recruiters such as Accenture, Amazon, Cognizant, Deloitte USI, Group M, ICICI Bank, JP Morgan & Chase, Nomura, Northern Arc, RBL Bank, ShopClues, Stellium Consulting, TATA Motors, TATA Steel, Ujjivan Small Finance Bank, ValueLabs and VMware
- The Institute also hosted many firsttime recruiters including Bain Capability Network, Bajaj Finserv, Basix Sub-K, Carwale, eClerx, EY, Essar Group, Freudenberg, GMM Pfaudler, HDFC Bank, Henkel, Landmark Group (Splash), Markets & Markets, Maruti Suzuki, Ola Cabs, OYO, RECL, Stellium Consulting, TAFE, TATA Power, Tredence, TresVista, Trident, Ultratech Cement, UnitedHealth Group, Vedanta, Xiaomi and Zenoti
- The batch also bagged PPI/PPO opportunities from Aditya Birla Group, Amazon, Barclays, Berger Paints, Deloitte USI, Fidelity Investments, ICICI Bank, ITC, Mahindra GMC, Muthoot Group, Nomura Investment Bank, Piramal, Reliance Industries, Rivigo, TATA Motors, TATA Steel, Titan, Wipro and Yes Bank
- Consulting & Strategy and Sales & Marketing emerged as the two most preferred sectors with 26.5% and 25.3% of the students securing offers in these sectors respectively
- Average salary of top 20% and 50% (in terms of compensation) stood at 22.67 LPA and 19.75 LPA respectively
- Highest CTC offered on campus was 28 LPA in Sales & Marketing domain

## DOMAIN WISE OFFERS



## SECTOR WISE OFFERS

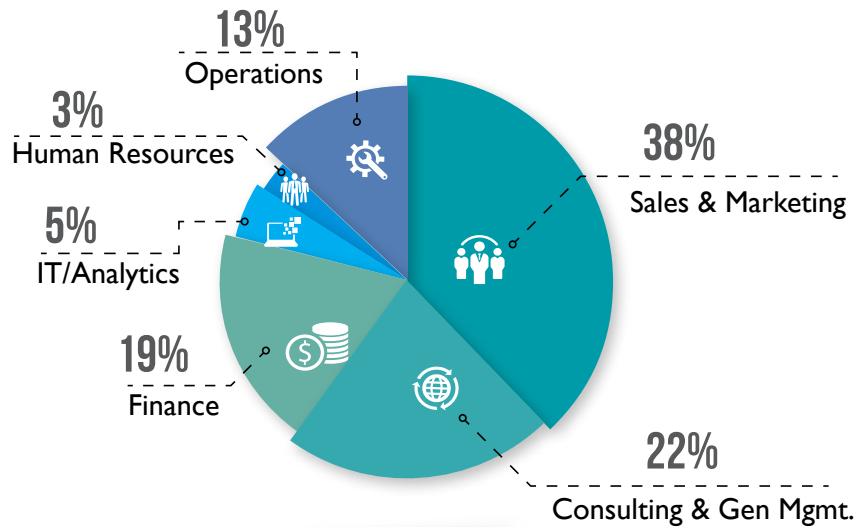


# SUMMER PLACEMENTS 2018-20 HIGHLIGHTS

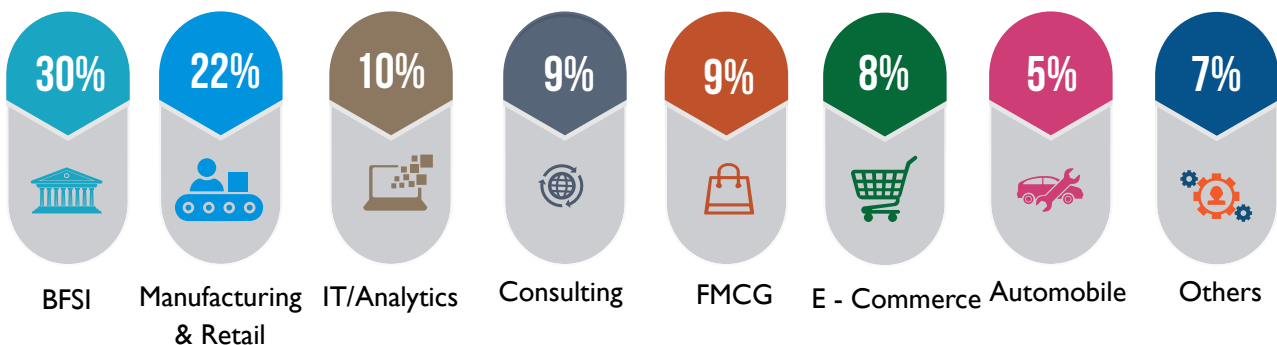
- The placement season saw participation from a total of 54 recruiters and 196 offers were made to the participants in various domains
- IIM Shillong hosted some of the biggest names in the industry, including Aditya Birla Group, Amazon, BPCL, Cognizant Business Consulting, Deloitte USI, Droom, Fidelity Investments, Google, GroupM, HSBC Bank, ICICI Bank, ITC, JSW Group, Metlife, Muthoot Fincorp, Nomura Investment Bank, RBL Bank, ShopClues, TAFE, TATA Motors, TATA Steel, Titan, UltraTech Cement, Value Labs, VMWare and Yes Bank as prominent regular recruiters
- The institute also saw participation of several first time recruiters including AB InBev, Apollo Hospitals, Bajaj Finserv, Cipla, DE Shaw, Emami, Freudenberg, GMM Pfaudler, Goldman Sachs, HDFC Bank, Henkel, Maruti Suzuki, Pidilite, Shahi Exports, TATA Capital, TIW Private Equity, UB Group and Xiaomi
- Average stipend saw an increment of 28.7% and stood at INR 1,12,000 with the highest stipend offered being at INR 3,00,000
- Sales & Marketing emerged as the most sought after domain with 38% of the batch opting for it followed by Consulting & General Management which attracted 22% offers

www.iimshillong.ac.in

## DOMAIN WISE OFFERS



## SECTOR WISE OFFERS



## Work Ex. : 25+ months



### **Akash Dwivedi**, 25 years

B.Tech  
IIT (ISM) Dhanbad  
**Work Exp** : 32 months  
EXL Service Pvt. Ltd.

**Internship** : Yes Bank

#### **Achievements** :

- Office Bearer, Ecobiz Club, IIM Shillong
- Campus winner of Corporate Competition L&T OutThink 2018



### **Akshay Pandey**, 24 years

B.Tech  
Govind Ballabh Pant University of  
Agriculture & Technology

**Work Exp** : 34 months  
TCS

**Internship** : Deloitte

#### **Achievements** :

- Student Coordinator, Placement Committee, IIM Shillong
- Awarded "On The Spot" Award for my outstanding contribution to the organization, Tata Consultancy Services



### **Ambati Uday Kaushik**, 24 years

B.Tech  
VNIT Nagpur  
**Work Exp** : 37 months  
Infosys

**Internship** : GroupM

#### **Achievements** :

- Office Bearer, IT Committee, IIM Shillong
- Office Bearer, OpEra - The Operations Club, IIM Shillong



### **Anjali Agrawal**, 26 years

B.Tech  
Rajiv Gandhi Pradyogiki  
Vishwavidyalaya, Bhopal

**Work Exp** : 34 months  
ShepHertz Technologies

**Internship** : FMR

#### **Achievements** :

- Office Bearer, Toastmasters Club, IIM Shillong
- Received the Sparkling Stars Award for the successful delivery of Android Project at TechValens Systems Software Pvt. Ltd.



### **Astitva Kumar**, 24 years

B.A.  
IGNOU  
**Work Exp** : 33 months  
Technicolor India Pvt. Ltd.

**Internship** : Emami

#### **Achievements** :

- Office Bearer, Markathon - The Marketing Club, IIM Shillong
- Awarded the Outstanding Performer for displaying all-round performance in artistic and technical skills for the year 2017



### **Ayush Dharnidharka**, 26 years

B.Com (Hons.)  
Calcutta University  
**Work Exp** : 31 months  
Lifestyle International Pvt. Ltd.

**Internship** : HSBC

#### **Achievements** :

- Yes Bank Campus Ace Winner
- Office Bearer, I Cube, Entrepreneurship Cell, IIM Shillong



### **Bhawesh Bhandari**, 25 years

B.Tech  
Banaras Hindu University  
**Work Exp** : 29 months  
Steel Authority of India Ltd.

**Internship** : TATA Steel

#### **Achievements** :

- Secured an All India Rank 14 in the Wealth Advisor certification administered by FLIP (Finitiative Learning India)
- Office Bearer, OpEra - The Operations Club, IIM Shillong



### **Diptanshu**, 26 years

B.Tech  
Guru Gobind Singh Indraprastha  
University

**Work Exp** : 53 months  
Cognizant

**Internship** : Muthoot Fincorp

#### **Achievements** :

- Office Bearer, Student Council, IIM Shillong



**G Vidya, 23 years**

B.B.A.  
University of Delhi  
**Work Exp** : 25 months  
Evalueserve

**Internship** : Deloitte

**Achievements :**

- Student Coordinator, Placement Committee, IIM Shillong
- Cleared CFA level 2 along with prior work experience in the investment banking sector



**Harsh Jain, 24 years**

B.Com  
Devi Ahilya Vishwavidyalaya, Indore  
**Work Exp** : 28 months  
Parmar Jain & Associates

**Internship** : HSBC

**Achievements :**

- Office Bearer, Niveshak - Finance & Investment Club, IIM Shillong
- Not Applicable



**Mohak Gupta, 26 years**

B.Tech  
Dr. A.P.J. Abdul Kalam Technical University, Uttar Pradesh  
**Work Exp** : 35 months  
TCS

**Internship** : Adqvest Capital

**Achievements :**

- Won 1st prize in app development in 12th five-year plan hackathon organized by planning commission
- Awarded Star Performer award in 2017 and Rising Star in 2016 while working as a Systems Engineer in TCS



**Mohit Moorjani, 27 years**

B.Tech  
Uttar Pradesh Technical University  
**Work Exp** : 41 months  
State Bank Of India

**Internship** : Xiaomi

**Achievements :**

- Campus finalist of HULT PRIZE-2018
- Awarded gold medal for excelling in the Digital Samvridhi Campaign of STATE BANK OF INDIA



**Navneet Kaur, 26 years**

B.E.  
Panjab University  
**Work Exp** : 33 months  
Infosys

**Internship** : Value Labs

**Achievements :**

- Student Coordinator, Placement Committee, IIM Shillong
- Received Insta Award in 2016 for my hardwork and showcasing business acumen in tight project deadlines



**Nikita Agrawal, 26 years**

B.Com  
University of Delhi  
**Work Exp** : 30 months  
BNPSY & Associates

**Internship** : Cognizant

**Achievements :**

- Office Bearer, Hostel Committee, IIM Shillong
- Winner of GodSellers 8.0, the flagship event of Marketing Club, IIMS



**Nupur Gupta, 24 years**

B.B.S.  
University of Delhi  
**Work Exp** : 41 months  
S&P Global

**Internship** : Deloitte

**Achievements :**

- Office Bearer, Ecobiz Club, IIM Shillong
- Campus Ace 2018, Yes Bank Transformation Series



**Prachi Khurana, 26 years**

B.A. (Hons.)  
Delhi University  
**Work Exp** : 54 months  
Mast Global, Lbrands

**Internship** : Google

**Achievements :**

- Won National Training Award and Extra mile award for optimizing vendor on-boarding processes
- Won International Young Achiever's Award and selected among 10,000 candidates all over India for excellent performance

## Work Ex. : 25+ months



### Prachi Vats, 26 years

B.E.

Nagpur University

**Work Exp** : 48 months

Accenture

**Internship** : FMR

#### Achievements :

- Student Coordinator, Placement Committee, IIM Shillong
- Awarded with a client award "Catalyst – Mentor" for team mentorship and guidance to new members on the project



### Pradyumna Panwar, 25 years

B.Tech

Dr. A.P.J. Abdul Kalam Technical University, Uttar Pradesh

**Work Exp** : 30 months

Infosys

**Internship** : Tata Capital

#### Achievements :

- Elected as a member of Students Council
- Received Key Performer Award in the year 2017 for independently handling functional and technical issues during my tenure with Infosys



### Prateek Shukla, 25 years

B.Tech

Dr. A.P.J. Abdul Kalam Technical University, Uttar Pradesh

**Work Exp** : 31 months

TCS

**Internship** : GoMechanic

#### Achievements :

- Selected for next level of campus round of Tata Steelathon
- Corporate Shadow in Golf Cup 2018



### Purnima Gautam, 25 years

B.Tech

NIT Durgapur

**Work Exp** : 36 months

TCS

**Internship** : Henkel

#### Achievements :

- Among the top 5 teams in Tata Steel-a-Thon 2018 in the Campus level round
- Office Bearer, Toastmasters Club, IIM Shillong



### Raashika Gupta, 24 years

B.A.

University of Madras

**Work Exp** : 34 months

D.E. Shaw India Pvt. Ltd.

**Internship** : Goldman Sachs

#### Achievements :

- D.E Shaw - Successfully trained a senior employee who is based out of DE Shaw New York and has 22 years of work experience
- IIM Shillong - Won the gold medal in table tennis in Ranbhoomi, an intra-college event



### Richa Agarwal, 25 years

B.Tech

Dr. A.P.J. Abdul Kalam Technical University, Uttar Pradesh

**Work Exp** : 25 months

TCS

**Internship** : Deloitte

#### Achievements :

- Office Bearer, I Cube, Entrepreneurship Cell, IIM Shillong
- Office Bearer, Hostel Committee, IIM Shillong



### S Prudhvi, 23 years

B.Com

Indira Gandhi National Open University (IGNOU)

**Work Exp** : 30 months

Dagliya and Company, Chartered Accountants

**Internship** : Deloitte

#### Achievements :

- Office Bearer, Hostel Committee, IIM Shillong
- Runner-up in campus round of Hult Prize, an international B-school competition



### Sagar Punjabi, 25 years

B.Tech

Manipal Academy of Higher Education

**Work Exp** : 36 months

Unisys Global Services India

**Internship** : Shopclues

#### Achievements :

- Office Bearer, Hostel Committee, IIM Shillong



**Sai Krishna Mantravadi, 26 years**

B.Tech  
Jawaharlal Nehru Technological University, Hyderabad

**Work Exp** : 35 months

MPR Refractories Ltd.

**Internship** : GMM Pfaudler

**Achievements :**

- Office Bearer, ConQuest - Consulting and Strategy Club, IIM Shillong
- Runner-up in campus round of Hult Prize, an international B-school competition.



**Saikat Bhowmick, 26 years**

B.Tech  
Maulana Abul Kalam Azad University of Technology

**Work Exp** : 33 months

TCS

**Internship** : TCS

**Achievements :**

- Awarded "Best Team" tag in FY 16-17 & 17-18 for completion of enhancement implementations
- Appreciated by CIO, Sensata for contribution as a Technical Consultant in Order Management



**Sayan Bhattacharya, 25 years**

B.Tech  
Maulana Abul Kalam Azad University of Technology

**Work Exp** : 46 months

TCS

**Internship** : Value Labs



**Shourya Jain, 25 years**

B.Tech  
Uttar Pradesh Technical University

**Work Exp** : 35 months

IBM India Pvt. Ltd.

**Internship** : Value Labs

**Achievements :**

- Office Bearer, Sports Committee, IIM Shillong
- City Leader of Feeding India (NGO) from 2017-18



**Shruti, 24 years**

B.Tech  
Dr. A.P.J. Abdul Kalam Technical University, Uttar Pradesh

**Work Exp** : 31 months

TCS

**Internship** : Dr Vaidya's

**Achievements :**

- Office Bearer, usHR - HR club, IIM Shillong
- Conceptualized visual communication material for institute level events as part of Design Team, IIMS



**Shubham Agnihotri, 25 years**

B.Tech  
Guru Gobind Singh Indraprastha University

**Work Exp** : 29 months

Mindtree Ltd.

**Internship** : Deloitte

**Achievements :**

- Office Bearer, Hostel Committee, IIM Shillong
- Recognized with 'Hats Off' award for my outstanding work and contribution for AIG client in Mindtree Ltd in year 2017



**Shubham Srivastava, 27 years**

B.Tech  
IIT(BHU)

**Work Exp** : 25 months

OLA ANI Technologies

**Internship** : Amazon

**Achievements :**

- Office Bearer, OpEra - The Operations Club, IIM Shillong
- Secured AIR 5 in Engineering Science paper of GATE 2014 and was among top 0.19 percentile of candidates



**Sushant Sant, 26 years**

B.Com  
University of Mumbai

**Work Exp** : 47 months

EY

**Internship** : Yes Bank

**Achievements :**

- Campus winner of Tangram, a corporate competition organised by Piramal
- Office Bearer, Alumni Committee, IIM Shillong

## Work Ex. : 25+ months



### **Tekumalla Bhargava, 24 years**

B.E.

Osmania University

**Work Exp** : 39 months

TCS

**Internship** : TATA Motors

#### **Achievements :**

- Office Bearer, Cultural Committee, IIM Shillong
- Achieved Service & Commitment award from TCS in the year 2018



### **Vidhi Khabya, 24 years**

B.E.

Rajiv Gandhi Pradyogiki

Vishwavidyalaya, Bhopal

**Work Exp** : 34 months

Hindustan Zinc Ltd.

**Internship** : Emami

#### **Achievements :**

- Office Bearer, Sports Committee, IIM Shillong
- Office Bearer, ConQuest - Consulting and Strategy Club, IIM Shillong



### **Vipul Garg, 26 years**

B.Tech

IIT Indore

**Work Exp** : 34 months

L&T

**Internship** : TAFE

#### **Achievements :**

- Office Bearer, OpEra - The Operations Club, IIM Shillong
- Rated as a 'Top Performer' in the annual performance appraisal cycle for the year 2016-17 in Larsen and Toubro Limited



**Aarushi Bohra, 24 years**

B.Tech  
MNIT Jaipur  
**Work Exp** : 23 months  
Oracle India Pvt. Ltd.  
**Internship** : Pidilite

- Achievements :**
- Office Bearer, Alumni Committee, IIM Shillong
  - Office Bearer, ConQuest - Consulting and Strategy Club, IIM Shillong



**Aarushi Chawla, 25 years**

Bachelor of Planning  
School of Planning and Architecture,  
Vijayawada  
**Work Exp** : 23 months  
Nayasa Group  
**Internship** : Pidilite

- Achievements :**
- Student Coordinator, Placement Committee, IIM Shillong
  - Received Director's Gold medal during undergraduation



**Abhishek Kumar Gautam, 23 years**

B.Tech  
Guru Gobind Singh Indraprastha  
University  
**Work Exp** : 13 months  
NTT DATA  
**Internship** : Muthoot Fincorp

- Achievements :**
- Achieved highest productivity in April 2017 as published in NTT Data Services report & secured 3rd position in Business Report Card
  - Completed FLIP National Challenge for "Finance and Bank Fundamentals" and "Technical Analysis"



**Alok Anand Thakur, 23 years**

B.Tech  
Maulana Abul Kalam Azad University of  
Technology  
**Work Exp** : 22 months  
TCS  
**Internship** : HDFC Bank

- Achievements :**
- Office Bearer, OpEra - Operations Club, IIM Shillong
  - Stood 3rd in zonal round of Robotryst-2015, organized by Robosapiens & TRYST-2015 IIT Delhi



**Ankit Purohit, 23 years**

B.Tech  
MNNIT Allahabad  
**Work Exp** : 24 months  
Maruti Suzuki India Ltd.  
**Internship** : Pidilite

- Achievements :**
- Office Bearer, Zeitgeist - the Quizzing, Literary and Activities Club, IIM Shillong
  - Secured second position at Area Level in both Humorous and Evaluations Toastmasters International 2018 contest.



**Anmol Garg, 24 years**

B.Tech  
NIT Kurukshetra  
**Work Exp** : 21 months  
Sapient Consulting Pvt. Ltd.  
**Internship** : GroupM

- Achievements :**
- Manager (football team)/Secured Runners up position.
  - Developer/Secured AIR-1 IN Hackathon during internship



**Anushree Bhatt, 23 years**

B.Tech  
Jaypee University  
**Work Exp** : 15 months  
Ericsson  
**Internship** : TATA Motors

- Achievements :**
- Office Bearer, PGP Students Council, IIM Shillong
  - Awarded as Best Dancer Summer Funk 2017 in Delhi-NCR under Shiamak Davar International



**Apoorva Bansal, 22 years**

B.M.S.  
University of Delhi  
**Work Exp** : 24 months  
Grant Thornton India LLP  
**Internship** : Yes Bank

- Achievements :**
- Rewarded as Campus Ace 2018 for Yes Bank Transformation Series
  - Contributed in the live research project on Strategy 2020- Video channel conducted by Chatur Ideas and HDFC Bank

## Work Ex. : 13-24 months



### Arumuga Vinayagam S, 23 years

B.E.

Anna University

**Work Exp** : 19 months

Analytics Quotient Services India Pvt. Ltd.

**Internship** : Deloitte

**Achievements** :

- Office Bearer, Public Relations Cell, IIM Shillong
- Office Bearer, biTeSys-Systems Club, IIM Shillong



### Ayush Goel, 24 years

B.Tech

Delhi Technological University

**Work Exp** : 17 months

S.A Financial Services

**Internship** : GMM Pfadler

**Achievements** :

- Office Bearer, Sports Committee, IIM Shillong
- Achieved a benchmark in S.A Financial Services of 3 crores investment in mutual funds twice in February and October 2017.



### CH Sneha, 24 years

B.Tech

NIT Nagpur

**Work Exp** : 19 months

LatentView Analytics

**Internship** : Goldman Sachs

**Achievements** :

- Runner-up in campus round of Hult Prize, an international B-school competition
- Office Bearer, Hostel Committee, IIM Shillong



### Dwarampudi Siva Hemanth Reddy,

23 years

B.E.

Andhra University

**Work Exp** : 24 months

Infosys

**Internship** : Shahi Exports

**Achievements** :

- Office Bearer, PGP Students Council, IIM Shillong
- Runner-up in 'Hult Prize on Campus', an international B-school competition



### Jagasia Kaustubh Harish, 23 years

B.E.

University of Mumbai

**Work Exp** : 23 months

Acrotrend Solutions Pvt. Ltd.

**Internship** : Metlife

**Achievements** :

- Office Bearer, Public Relations Cell, IIM Shillong
- Successfully handled onsite client projects as a BI consultant in London for one of the world's leading event management firms during 23 months of service at Acrotrend Solutions Pvt Ltd.



### Kumari Payal, 25 years

B.Tech

NIT Jamshedpur

**Work Exp** : 23 months

Philips Healthcare

**Internship** : TATA Steel

**Achievements** :

- Design Team, IIM Shillong, conceptualize visual communication material for the institute level events
- Earned the "Super Achievers Award" for academic excellence for two consecutive years from school



### Lav Agarwal, 24 years

B.Tech

NIT Bhopal

**Work Exp** : 21 months

Wipro

**Internship** : Amazon

**Achievements** :

- Office Bearer, ConQuest - Consulting and Strategy Club, IIM Shillong
- Awarded the Digital AI Practice award for outstanding performance at Wipro Ltd



### Mahamulkar Pranav Surendra, 23 years

B.Tech

Savitribai Phule Pune University

**Work Exp** : 20 months

ZS Associates

**Internship** : FMR

**Achievements** :

- Interned with Global Shapers Community Pune Hub (an initiative of World Economic Forum) [2016]
- Instrumentation Department Coordinator and Core Team Member, Alumni Committee, VIT, Pune [2015-16]



**Malondkar Paritosh Dayanand, 24 years**

B.E.  
University of Mumbai  
**Work Exp** : 18 months  
MyShopIQ Technologies Pvt. Ltd.

**Internship** : Cyber Infrastructure

**Achievements :**

- Improved profit margins by creating product awareness on social networks for Born to Ride Adventure Services
- Set up an in-house digital marketing unit and developed digital marketing strategies for Born to Ride Adventure Services



**Nikita Vasudevan, 23 years**

B.Tech  
LNM Institute Of Information Technology

**Work Exp** : 21 months

MoneyTap

**Internship** : ITC

**Achievements :**

- Student Coordinator, Placement Committee, IIM Shillong
- Received the Director's Gold Medal during undergraduation



**Panchal Tejas Dipakkumar, 23 years**

B.Com  
Gujarat University  
**Work Exp** : 13 months  
Deloitte

**Internship** : Xioami

**Achievements :**

- Office Bearer, Sports Committee, IIM Shillong
- Campus winner for Yes Bank Transformation Series 2018



**Promita Banerjee, 22 years**

B.M.S.  
University of Delhi

**Work Exp** : 14 months

The Smart Cube

**Internship** : Deloitte

**Achievements :**

- Office Bearer, Public Relations Cell, IIM Shillong
- First in Campus Evaluation Round L'oreal Brandstorm



**Ranjana Ritu, 23 years**

B.Tech  
Kalinga University  
**Work Exp** : 20 months  
Ericsson

**Internship** : Value Labs

**Achievements :**

- Office Bearer, Zeitgeist - the Quizzing, Literary and Activities Club, IIM Shillong
- Accorded with the "Budding Star" award at Ericsson in 2017



**Rishi Ahuja, 23 years**

B.Com  
Gujarat University

**Work Exp** : 21 months

Hariom Textile Corporation

**Internship** : UltraTech Cement

**Achievements :**

- Office Bearer, Alumni Committee, IIM Shillong
- Office Bearer, Markathon - The Marketing Club, IIM Shillong



**Ritika Jha, 24 years**

B.Pharm  
Rajiv Gandhi Proudyogiki Vishwavidyalaya, Bhopal

**Work Exp** : 22 months

Merck Ltd.

**Internship** : TATA Steel

**Achievements :**

- L&T Out-think Campus Winner
- Titan Elevate Campus Finalist



**Rupali Bajpai, 24 years**

B.E.  
Rajiv Gandhi Proudyogiki Vishwavidyalaya, Bhopal

**Work Exp** : 14 months

Accenture

**Internship** : Cognizant

**Achievements :**

- Office Bearer, bITeSys-Systems Club, IIM Shillong
- Coordinator & chapter member, ACM student chapter, MITS

## Work Ex. : 13-24 months



### Sanchit Banati, 23 years

B.Tech  
VIT University

**Work Exp** : 15 months  
Tinna Rubber and Infrastructure Ltd.

**Internship** : Amazon

#### Achievements :

- Student Coordinator, Placement Committee, IIM Shillong
- Ranked among Top 10 startup ideas in NIT Silchar



### Sanjeet Behera, 24 years

B.Tech  
VIT University

**Work Exp** : 18 months  
Afcons Infrastructure Ltd.

**Internship** : Cyber Infrastructure

#### Achievements :

- Achieved highest rating by any GTE in the annual appraisal cycle of 2017 for best overall performance during my tenure at Afcons Infrastructure Limited
- Secured 2nd position in MAXIM - Marketing Association of XIMB's Annual Case Study Competition



### Sayali Bhaskarrao Gadkari, 24 years

B.E.  
Rashtrasant Tukdoji Maharaj Nagpur University

**Work Exp** : 21 months

TCS

**Internship** : GMM Pfaudler

#### Achievements :

- Office Bearer, biTeSys-Systems Club, IIM Shillong
- Coordinator & chapter member, ACM student chapter, MITS



### Shefali Yadav, 22 years

B.B.A.  
Devi Ahilya Vishwavidyalaya, Indore

**Work Exp** : 16 months

Handlooms World

**Internship** : UB Group

#### Achievements :

- Member of Organizing Committee, Hult Prize, IIM Shillong
- Winner of GodSellers 8.0, the flagship event of Marketing Club, IIM Shillong



### Suman Hotwani, 23 years

B.Tech  
SRM University

**Work Exp** : 21 months

ZS Associates

**Internship** : JSW Group

#### Achievements :

- Office Bearer, Alumni Committee, IIM Shillong
- Runners up, Maxim, Annual Marketing case study competition, XIMB



### Swarnima Mor, 22 years

B.M.S.  
University of Delhi

**Work Exp** : 14 months

One MobiKwik Systems Pvt. Ltd.

**Internship** : JSW Group

#### Achievements :

- Student Coordinator, Placement Committee, IIM Shillong
- Office Bearer, Student Council, Maharaja Agrasen College, University of Delhi



### Vani Vivek, 22 years

B.Com (Hons.)  
University of Delhi

**Work Exp** : 15 months

Inshorts

**Internship** : AB inBev

#### Achievements :

- Office Bearer, Public Relations Cell, IIM Shillong
- Campus Representative from IIM Shillong, InsideliM



**Abhishek Saxena, 22 years**  
 B.Tech  
 Pandit Deendayal Petroleum University  
**Work Exp** : 12 months  
 M.S. Industrial Components Pvt. Ltd.  
**Internship** : GoMechanic  
**Achievements** :  
 • Office Bearer, Sports Committee, IIM Shillong  
 • Green Belt, Lean Six Sigma



**Adarsh Rajput, 24 years**  
 B.Tech  
 VIT University  
**Work Exp** : 12 months  
 EY  
**Internship** : ICICI Bank  
**Achievements** :  
 • Office Bearer, ConQuest - Consulting and Strategy Club, IIM Shillong  
 • General Secretary - IE(I) - VIT



**Alongbar Baglary, 26 years**  
 Integrated M.Tech  
 IIT Kharagpur  
**Work Exp** : 5 months  
 Anglo Eastern Ship Management  
**Internship** : Apollo Hospitals Group  
**Achievements** :  
 • Office Bearer, Cultural Committee, IIM Shillong  
 • Member of inter hall football team of RK hall for four years, won bronze medals in various tournaments



**Anjali Gupta, 23 years**  
 B.Tech  
 Delhi Technological University  
**Work Exp** : 9 months  
 Accenture  
**Internship** : Cipla  
**Achievements** :  
 • Office Bearer, IT Committee, IIM Shillong  
 • Office Bearer, Ecobiz Club, IIM Shillong



**Brijesh Babu Chavan, 24 years**  
 B.E.  
 Visvesvaraya Technological University  
**Work Exp** : 12 months  
 Bharat Electronics Ltd.  
**Internship** : BPCL  
**Achievements** :  
 • Awarded Distinction in the Certificate Program in Public Procurement organized by The World Bank  
 • Represented Bangalore region in the 42nd KVS National Sports Meet in Kabaddi U-19 event



**Chhaya Maharshi Jigneshbhai, 23 years**  
 B.Com  
 University of Mumbai  
**Work Exp** : 5 months  
 M.A. Parikh & Company  
**Internship** : Goldman Sachs  
**Achievements** :  
 • Office Bearer, Student Council, IIM Shillong  
 • Founder member of French Association, Narsee Monjee College of Commerce and Economics Mumbai



**Divya Dalmia, 21 years**  
 B.Com  
 University of Delhi  
**Work Exp** : 4 months  
 KPMG  
**Internship** : Zaggie  
**Achievements** :  
 • Recognised as the most sincere employee in the team during tenure at KPMG  
 • Won intra college quiz competition during graduation



**Gokul Keshav Singh, 23 years**  
 B.E.  
 Chitkara University  
**Work Exp** : 11 months  
 Honda Motorcycle and Scooter India Pvt. Ltd.  
**Internship** : Henkel  
**Achievements** :  
 • Student Coordinator, Placement Committee, IIM Shillong  
 • Designed and Built an off-road vehicle and participated in an International Racing Event held in Maryland USA

## Work Ex. : 01-12 months



### Harshita Kabra, 23 years

B.Com  
Rajasthan University  
**Work Exp** : 7 months  
Connect Globes Web Solutions LLP

**Internship** : Amazon

#### Achievements :

- Office Bearer, Cultural Committee, IIM Shillong
- First position in folk dance competition held at Antaragini, the Cultural Festival of IIT Kanpur



### Janani RC, 22 years

B.E.  
Anna University  
**Work Exp** : 11 months  
Verizon Data Services India Pvt. Ltd.

**Internship** : BPCL

#### Achievements :

- Office Bearer, bITeSys-Systems Club, IIM Shillong
- Third position in All India Essay Contest on "Harnessing ICT for Digital India"



### L Sowmyasree, 23 years

B.E.  
University of Mumbai  
**Work Exp** : 8 months  
MAQ Software

**Internship** : Henkel

#### Achievements :

- Elected member of Students Council, IIM Shillong
- Completed level B2 of DELF (diploma in French language) conducted by French Ministry of Foreign Education



### Mohak Garg, 23 years

B.Tech  
Jaypee University  
**Work Exp** : 8 months  
ZS Associates

**Internship** : Shopclues

#### Achievements :

- Stableford Winner Students, IIM Shillong Golf Cup Season 11, 2018
- Second runner's-up, inter-college street play competition - Churaha, Impression-2015, Jaypee Institute of Information Technology, Noida



### Nikita Namdeo Kare, 22 years

B.E.  
University of Pune  
**Work Exp** : 11 months  
IBM India Pvt. Ltd.

**Internship** : VMWare

#### Achievements :

- Office Bearer, bITeSys-Systems Club, IIM Shillong



### Rajat Magotra, 23 years

B.Com (Hons.)  
University of Delhi  
**Work Exp** : 12 months  
Classteacher Learning Systems

**Internship** : Goldman Sachs

#### Achievements :

- Office Bearer, Niveshak - Finance & Investment Club, IIM Shillong
- Selected as Employee of the Month while working at Mindshaper Technologies Ltd.



### Rohit Garg, 21 years

B.Com (Hons.)  
Calcutta University  
**Work Exp** : 8 months  
Futures First

**Internship** : Angel Broking

#### Achievements :

- Office Bearer, Niveshak - Finance & Investment Club, IIM Shillong
- Received accolade from West Bengal Marwari Sammelan for academic excellence in ISC Examination



### Sachin Agarwal, 23 years

B.Tech  
Jaypee University  
**Work Exp** : 11 months  
Newgen Software Technologies

**Internship** : VMWare

#### Achievements :

- Office Bearer, Hostel Committee, IIM Shillong
- Awarded the certificate of rank for obtaining rank 6 out of 500 students in the undergraduate course



**Sambhid Gourav, 23 years**

B.Sc. (Hons.)  
University of Delhi

**Work Exp** : 11 months  
Mordor Intelligence

**Internship** : Bajaj Finserv

**Achievements :**

- Runners Up, Maxim, Marketing Case Study Competition, XIMB, Bhubaneswar
- Office Bearer, Golf Club, IIM Shillong



**Shantanu Jaiswal, 21 years**

B.Com (Hons.)  
University Of Calcutta

**Work Exp** : 12 months  
Sona Sati Organics Pvt. Ltd.

**Internship** : Fynd

**Achievements :**

- Office Bearer, Sports Committee, IIM Shillong
- Executive member, Toasmasters Club



**Shashank Gontia, 25 years**

B.E.  
BITS Pilani

**Work Exp** : 8 months  
Hero Motocorp Ltd.

**Internship** : GoMechanic

**Achievements :**

- Office Bearer, IT Committee, IIM Shillong
- Office Bearer, biTeSys-Systems Club, IIM Shillong



**Shreyansh Parakh, 22 years**

B.Tech  
IIT (ISM) Dhanbad

**Work Exp** : 8 months  
Tega Industries Ltd.

**Internship** : TATA Steel

**Achievements :**

- Office Bearer, Niveshak - Finance & Investment Club, IIM Shillong
- Sponsorship and Marketing head of Mechismu, the formula student Club, IIT(ISM) Dhanbad



**Simran Miglani, 23 years**

B.Com (Hons.)  
University of Delhi

**Work Exp** : 6 months  
Miglani Exports

**Internship** : Amazon

**Achievements :**

- Office Bearer, Markathon - The Marketing Club, IIM Shillong
- Editor-in-Chief, Commerce Association, IP College, University of Delhi



**Sonone Charudutta Kirtidhwaj, 23 years**

B.E.  
Savitribai Phule Pune University

**Work Exp** : 11 months  
Accenture

**Internship** : Droom

**Achievements :**

- Office Bearer, Cultural Committee, IIM Shillong
- Elected President of Electronics and telecommunication student association, SKNCOE 2015-2017



**Suchitra Mandal, 21 years**

B.Com (Hons.)  
University of Delhi

**Work Exp** : 12 months  
BSR & CO. LLP

**Internship** : Muthoot Fincorp

**Achievements :**

- Office Bearer, Niveshak - Finance & Investment Club, IIM Shillong
- Core Team Member , Hult Prize , IIM Shillong



**Sumit Agarwala, 23 years**

B.Sc.Economics (Hons.)  
Symbiosis International University

**Work Exp** : 11 months  
Myfloralkart

**Internship** : Amazon

**Achievements :**

- Office Bearer, I Cube, Entrepreneurship Cell, IIM Shillong
- Winning Team at "What an Idea Sirji", the business plan event at Vaayu'15, organised by ASMSOC, NMIMS

## Work Ex. : 01-12 months



### Suyash Chaudhary, 22 years

B.Com (Hons.)  
University of Calcutta

**Work Exp** : 12 months  
Industrial Development and Testing  
Laboratory

**Internship** : Muthoot Fincorp

#### Achievements :

- Office Bearer, I Cube, Entrepreneurship Cell, IIM Shillong
- Secured the Runners-up Position in the Annual Entrepreneurship event of St. Xavier's College, Kolkata



### Trisha Harish Waghela, 23 years

B.M.S.  
University of Mumbai

**Work Exp** : 12 months  
Citicorp Services Private Ltd.

**Internship** : Goldman Sachs

#### Achievements :

- Office Bearer, Cultural Committee, IIM Shillong
- Office Bearer, Niveshak, finance and investment Club, IIM Shillong (2018-2020)



### Vanya Nigam, 22 years

B.Tech  
Dr. A.P.J. Abdul Kalam Technical  
University, Uttar Pradesh

**Work Exp** : 3 months

Wipro

**Internship** : Amazon

#### Achievements :

- Office Bearer, Hostel Committee, IIM Shillong
- Office Bearer, Ecobiz Club, IIM Shillong



### Vasundhara Singh, 21 years

B.A. (Hons.)  
University of Delhi

**Work Exp** : 3 months

EY

**Internship** : Nomura

#### Achievements :

- Office Bearer, usHR-HR Club, IIM Shillong
- Awarded NSE Certified Market Professional (NCMP) – Level 1 & Level 2 certificate by NSE Academy



### Vinti Singla, 23 years

B.Tech  
National Institute of Food Technology  
Entrepreneurship and Management

**Work Exp** : 10 months

Nestle India Ltd.

**Internship** : Deloitte

#### Achievements :

- Office Bearer, Alumni Committee, IIM Shillong
- Office Bearer, Niveshak - Finance & Investment Club, IIM Shillong



### Yukti Rajpal, 24 years

B.Com (Hons.)  
University of Delhi

**Work Exp** : 10 months

Deloitte

**Internship** : Deloitte

#### Achievements :

- Office Bearer, Public Relations Cell, IIM Shillong
- Office Bearer, Niveshak - Finance & Investment Club, IIM Shillong



**Abhay Varshney, 21 years**

B.A. (Hons.)  
University of Delhi

**Internship :**

Tata Capital

**Achievements :**

- Office Bearer, Student Council, IIM Shillong
- Represented Enactus SGGSCC at Enactus National Competition 2016



**Abhijit Kandar, 22 years**

B.Tech  
Maulana Abul Kalam Azad University of Technology

**Internship :**

UltraTech Cement

**Achievements :**

- Organized the biggest e-sports competition in Eastern India as the head of Cyber-Crusade in 2018
- Achieved 1st position in state level Working Model Project View competition in 2017



**Abhishek, 22 years**

B.Tech  
University of Delhi

**Internship :**

Henkel

**Achievements :**

- Office Bearer, usHR - HR club, IIM Shillong
- Campus finalist of Loreal Brandstorm 2019



**Abhishek Arya, 21 years**

B.Tech  
Dr. A.P.J. Abdul Kalam Technical University, Uttar Pradesh

**Internship :**

TAFE

**Achievements :**

- IIM Shillong Golf Cup Stableford Runner-Up Student



**Aditya Malhotra, 22 years**

B.Tech  
Delhi Technological University

**Internship :**

Bajaj Finserv

**Achievements :**

- Office Bearer, Golf Club, IIM Shillong
- Campus Ambassador for Internshala



**Alisha Shaw, 21 years**

B.Com (Hons.)  
University of Calcutta

**Internship :**

Cognizant

**Achievements :**

- Office Bearer, OpEra - Operations Club, IIM Shillong
- Successfully completed online courses on 'Stock market investing for beginners', 'Hedge Fund' and 'Key to Investing'.



**Aman Jain, 20 years**

B.M.S.  
University of Delhi

**Internship :**

Amazon

**Achievements :**

- Office Bearer, Niveshak - Finance & Investment Club, IIM Shillong
- Certified Global Financial Market Professional from BSE Institute Limited



**Amit Gautam, 23 years**

B.Tech  
Dr. A.P.J. Abdul Kalam Technical University, Uttar Pradesh

**Internship :**

GoMechanic

**Achievements :**

- Office Bearer, Ecobiz Club, IIM Shillong
- Developed a speech-sign language conversion application using NLP for hearing impaired people

## Work Ex. : Freshers



### **Aniket Upadhyay, 22 years**

B.E.  
Panjab University

#### **Internship :**

HDFC Bank

#### **Achievements :**

- Office Bearer, ConQuest - Consulting and Strategy Club, IIM Shillong
- Received A Grade for performance at CDAC Mohali as a Nanoscience and Nanotechnology Intern



### **Aniruddha Majumdar, 22 years**

B.A. (Hons.)  
Kalinga University

#### **Internship :**

TATA Steel

#### **Achievements :**

- Campus Ambassador of TIEDC in IIM Shillong
- Squad member of Physically challenged cricket association of Bengal. Played nationals for WestBengal in softball also.



### **Anjanay Saxena, 22 years**

B.B.S.  
University of Delhi

#### **Internship :**

D.E.Shaw

#### **Achievements :**

- Office Bearer, Public Relations Cell, IIM Shillong
- Office Bearer, Markathon - The Marketing Club, IIM Shillong



### **Anurag Pareek, 23 years**

B.Tech  
IIT Guwahati

#### **Internship :**

Shree Cement

#### **Achievements :**

- Completed the certification Green Belt program on Lean Six Sigma Methodology awarded by KPMG 2015
- Obtained a position in the top 2 percentile of NSTSE across India conducted by the Unified Council 2010



### **Arihant Jain, 20 years**

B.Com (Hons.)  
University of Delhi

#### **Internship :**

HDFC Bank

#### **Achievements :**

- Office Bearer, I Cube, Entrepreneurship Cell, IIM Shillong
- Awarded Certificate of Academic Excellence for achieving first position in second year of college



### **Arpita Bansal, 21 years**

B.Pharm  
Panjab University

#### **Internship :**

Droom

#### **Achievements :**

- Office Bearer, Ecobiz Club, IIM Shillong
- Presented poster in International IBRO/ APRC Neuroscience Symposium by competing as delegate



### **Ashish Chamria, 21 years**

B.Com (Hons.)  
University of Calcutta

#### **Internship :**

Maruti Suzuki

#### **Achievements :**

- Secured 3rd position in the Hackathon IIM Hacks 2018, a case study competition organised by consulting Club, IIM Shillong in association with Zagg Protocol
- Awarded the certificate of merit for brilliant performance in the B.Com (Honours) Examination 2017



### **Bandhakavi Madhulika, 21 years**

B.Tech  
NIT Warangal

#### **Internship :**

TATA Motors

#### **Achievements :**

- Awarded Institute Merit Scholarship for 4 consecutive years (2015,2016,2017,2018) by the administration of NIT Warangal
- Won Branch Toppers award for the fifth semester from National Institute of Technology, Warangal



**Chudi Dinesh Reddy, 21 years**

B.Tech  
VNIT Nagpur

**Internship :**  
VMWare

- Achievements :**
- Office Bearer, Sports Committee, IIM Shillong
  - Secured membership in MENSA IQ society by scoring 99 percentile



**Dagli Palak Abhay, 22 years**

B.Com  
University of Mumbai

**Internship :**  
TATA Motors

- Achievements :**
- Executive committee member at the Toastmasters' International Club, IIM Shillong
  - Conceptualized visual communication material for institute level events as a part of the College Design team



**Deeksha Dohare, 24 years**

B.Tech  
Dr. A.P.J. Abdul Kalam Technical University, Uttar Pradesh

**Internship :**  
Emami

- Achievements :**
- Served as the President of OORJA, official society of electrical department of JSS Academy of Technical Education, which conducts seminars and workshops throughout the academic session for the students enthusiastic in the discussed subject.
  - Served as the Vice President of Electricque, an official newsletter society of the electrical department of JSS Academy of Technical Education and updated the various activities within the college campus through regular articles in the newsletter



**Dilpreet Kaur, 22 years**

B.Sc. (Hons.)  
University of Delhi

**Internship :**  
Titan

- Achievements :**
- Office Bearer, Cultural Committee, IIM Shillong
  - Special Mention at Young India Challenge held in IIT Delhi



**Gargi Sur Chaudhury, 22 years**

B.Tech  
MAKAUT (formerly WBUT)

**Internship :**  
TATA Steel

**Internship :** Office Bearer, IT Committee, IIM Shillong

- Achievements :**
- Secured 98 percentile in Supervised IQ test conducted by Mensa India, Indian Chapter of Mensa International



**Garima Singh Nahar, 22 years**

B.E. (Hons.)  
Rajiv Gandhi Pradyogiki Vishwavidyalaya, Bhopal

**Internship :**  
Xiaomi

- Achievements :**
- Received certificate of appreciation for securing 2nd position in E&TC department of JEC Jabalpur
  - Received letter of appreciation in mock campus recruitment drive organiser in technical fest, JEC



**Gaurav Lakhani, 23 years**

Bachelor of Science (Research)  
IISc, Bangalore

**Internship :**  
TATA Steel

- Achievements :**
- Office Bearer, Alumni Committee, IIM Shillong
  - Only Candidate nominated by MHRD for pursuing masters in materials through Commonwealth Scholarship



**Harneet Singh Khurana, 26 years**

B.Com  
University Of Rajasthan

**Internship :**  
Zaggle

- Achievements :**
- Worked as an Accountant and Tax Consultant for 14 months in a local firm

## Work Ex. : Freshers



### **Itika Joshi, 22 years**

B.A. (Hons.)  
University of Delhi

#### **Internship :**

Freudenberg

#### **Achievements :**

- National Finalist in an international social entrepreneurship competition - Hult Prize 2018 - open to premier B-Schools across 25+ countries
- Beat 1300+ teams to reach the finale of Titan Elevate 5.0 - a corporate competition open to all top tier B-Schools of India



### **Jagan Kumar E, 22 years**

B.Sc.  
Pondicherry University

#### **Internship :**

Shahi Exports

#### **Achievements :**

- Office Bearer, bITeSys-Systems Club, IIM Shillong



### **Jayant Saraswat, 21 years**

B.E.  
Rajiv Gandhi Proudयोगiki  
Vishwavidyalaya, Bhopal

#### **Internship :**

RBL Bank

#### **Achievements :**

- Won Infusion-The consulting case-writing competition organized by Conquest
- Founding Member of Entrepreneurship Cell of RGPV, the largest technical university of M.P.



### **Kanika Gaur, 23 years**

B.Tech  
University of Delhi

#### **Internship :**

Siemens

#### **Achievements :**

- Proprietor - KAAAN ENVIROTECH
- Student Council Member, Shaheed Rajguru College



### **Ketan Suri, 22 years**

B.A. LLB (Hons.)  
Dr. Ram Manohar Lohiya National Law  
University

#### **Internship :**

BPCL

#### **Achievements :**

- Bagged 1st place in badminton in IIM Lucknow sports fest "Manfest-Varchasva 2018".
- Secured Silver in table tennis in IIM Lucknow sports fest "Manfest-Varchasva 2018".



### **Kirti, 22 years**

B.Tech  
Govind Ballabh Pant University of  
Agriculture & Technology

#### **Internship :**

HDFC Bank

#### **Achievements :**

- 1st runner up in "Enigma", A National Level Competition
- Recipient of C Certificate, Highest Attainable Level in NSS, Ministry of Youth Affairs & Sports, Government of India



### **Kishan Kadmawala, 20 years**

B.Com (Hons.)  
Calcutta University

#### **Internship :**

ICICI Bank

#### **Achievements :**

- Office Bearer, ConQuest - Consulting and Strategy Club, IIM Shillong
- Office Bearer, Sports Committee, IIM Shillong



### **Kodaru Sai Rahul, 21 years**

B.Tech  
NIT Meghalaya

#### **Internship :**

HDFC Bank

#### **Achievements :**

- Office Bearer, Golf Club, IIM Shillong
- Coordinator, Center for Career Development at NIT Meghalaya



**Kratgya Gupta, 21 years**

B.Com  
Gujarat University

**Internship :**

UB Group

**Achievements :**

- Office Bearer, Markathon - The Marketing Club, IIM Shillong
- Former Secretary General HLCC Model United Nations 2017-18



**Nehul Agarwal, 22 years**

B.Tech  
VIT University

**Internship :**

VMWare

**Achievements :**

- Office Bearer, Student Council, IIM Shillong
- Social Entrepreneurship and Leadership Award, 2014, VIT University



**Nidhi Mishra, 22 years**

B.Tech  
LNM Institute of Information Technology

**Internship :**

Xiaomi

**Achievements :**

- Office Bearer, IT Committee, IIM Shillong
- Cleared Flip National Challenge - Banking Fundamentals in 2018



**Nikhil K Jain, 21 years**

B.B.A.  
Jain University

**Internship :**

Nomura Investment Bank



**Nishita Garg, 21 years**

B.A. (Hons.)  
University of Delhi

**Internship :**

Titan

**Achievements :**

- Office Bearer, Cultural Committee, IIM Shillong
- Executive Committee Member at Toastmasters International Club, IIM Shillong (2018-2020)



**Nitin Varshney, 19 years**

B.Sc. (Hons.)  
Aligarh Muslim University

**Internship :**

HDFC Bank

**Achievements :**

- Office Bearer, Cultural Committee, IIM Shillong
- Campus Ambassador of ISCEA SC Next at IIM Shillong



**Pankhuri Saxena, 22 years**

B.E.  
Devi Ahilya Vishwavidyalaya, Indore

**Internship :**

Henkel

**Achievements :**

- Among the top 5 teams in campus rounds of Tata Steel-a-Thon 2018 & top 3 teams in L'Oreal Brandstorm Challenge 2019
- Office Bearer, Toastmasters Club, IIM Shillong



**Parvatikar Vaibhavi Anand, 22 years**

B.Tech  
Nirma University

**Internship :**

Henkel

**Achievements :**

- Office Bearer, Zeitgeist - the Quizzing, Literary and Activities Club, IIM Shillong
- L&T Outthink 2018 Campus winner

## Work Ex. : Freshers



### **Piyush Garg**, 22 years

B.E.  
Panjab University

**Internship :**  
HDFC Bank



### **Prachi Bhardwaj**, 22 years

B.Com (Hons.)  
University of Delhi

**Internship :**  
TIW Private Equity

**Achievements :**

- Office Bearer, usHR - HR club, IIM Shillong
- Awarded as the Arena Winner for the competition "Maverick- Graduate School" conducted by Deloitte



### **Pranav Tyagi**, 21 years

B.B.A.  
Guru Gobind Singh Indraprastha  
University

**Internship :**  
Xiaomi

**Achievements :**

- Attained the "Bloomberg Market Concepts" certification from Bloomberg Financial Services
- Completed "Introduction To Marketing" module by Wharton School of the University of Pennsylvania with a score of 99%



### **Pranishaa R Prakash**, 21 years

B.E.  
Anna University

**Internship :**  
ITC

**Achievements :**

- Office Bearer, Public Relations Cell, IIM Shillong
- Office Bearer, Golf Club, IIM Shillong



### **Prashansa Sharma**, 20 years

B.A. (Hons.)  
University of Delhi

**Internship :**  
Metlife

**Achievements :**

- Office Bearer, Ecobiz Club, IIM Shillong



### **Prateek Nath**, 26 years

B.Tech  
Uttar Pradesh Technical University

**Internship :**  
Shree Cement

**Achievements :**

- Chief coordinator in my college tech fest Ventura and also handled the operations in the tech fest
- Coordinated the reception at my annual college event and handled the accounts and financing in a festival



### **Prithish Reddy Gandhari**, 25 years

B.Tech  
IIT Madras

**Internship :**  
TATA Steel

**Achievements :**

- KVPY Scholar
- Mathematics Olympiad Topper



### **Priyam Periwal**, 22 years

B.B.A.  
St Xavier's University

**Internship :**  
DE Shaw

**Achievements :**

- Office Bearer, Sports Committee, IIM Shillong
- Won the Silver Plate, representing "Sports Jam" in Kolkata Premier League, a corporate tennis tournament



**Rikhabh Das, 21 years**

B.Com (Hons.)  
University of Delhi

**Internship :**

HDFC Bank

**Achievements :**

- Cleared 3 grades of Theory of Music Examination by Trinity College of London
- Held the position of responsibility as Deputy Corporate Affairs in Shri Ram College of Commerce Students' Union



**Rishabh Kumar, 23 years**

B.Tech  
Dr. A.P.J. Abdul Kalam Technical University, Uttar Pradesh

**Internship :**

HDFC Bank

**Achievements :**

- 2nd runner up in carrom in Ranbhoomi



**Riya Sarkar, 21 years**

B.Sc. (Hons.)  
University of Calcutta

**Internship :**

Tata Capital

**Achievements :**

- Office Bearer, Markathon - The Marketing Club, IIM Shillong
- Winner of Exposition organized by the Statistics Department of Bethune College amongst 20 participating colleges



**Rushabh Menon, 23 years**

Integrated M.A.  
IIT Madras

**Internship :**

AB inBev

**Achievements :**

- Student Coordinator, Placement Committee, IIM Shillong
- Secured All India Rank 14 and Kerala state rank 2 in the International Olympiad of English Language



**Sakshi Misra, 24 years**

B.Tech  
Amity University

**Internship :**

Deloitte

**Achievements :**

- Office Bearer, I Cube, Entrepreneurship Cell, IIM Shillong
- Won the debate competition called "I believe" organised by the debating society of Amity University



**Sanjana Singh, 21 years**

B.Com (Hons.)  
University of Delhi

**Internship :**

Xiaomi

**Achievements :**

- Core Team Member of Hult Prize at IIM Shillong
- Attained the First position in the Vocab Challenge organised by the Electronics Department of SAC in 2016



**Saumya Vyas, 22 years**

B.E.  
Rajiv Gandhi Pradyogiki Vishwavidyalaya, Bhopal

**Internship :**

BPCL

**Achievements :**

- Office Bearer, Public Relations Cell, IIM Shillong
- Secured First position in the branch for academic year 2013-14 in undergraduate(B.E) and received a scholarship for the same.



**Saurav Topno, 23 years**

B.Tech  
Karunya Institute Of Technology And Sciences

**Internship :**

HDFC Bank

## Work Ex. : Freshers



### Sayan Sanjay Chaudhury, 20 years

B.Tech  
Nirma University

#### Internship :

Pidilite

#### Achievements :

- Office Bearer, usHR - HR club, IIM Shillong
- Gold medalist in Civil Engineering Department, Nirma University (2018)



### Shalu Chauhan, 23 years

B.Tech  
Govind Ballabh Pant University of  
Agriculture & Technology

#### Internship :

RBL Bank

#### Achievements :

- Office Bearer, Cultural Committee, IIM Shillong
- Winner of entrepreneurial hunt organised by Entrepreneurship cell, GBPUA&T



### Shikhar Paresh Mittal, 21 years

B.Com (Hons.)  
University of Delhi

#### Internship :

Jaipur Rugs

#### Achievements :

- Office Bearer, Golf Club, IIM Shillong
- Secured second position in Post Graduate Diploma in International Marketing (PGDIM), University of Delhi



### Shivang Gupta, 20 years

B.Com  
University of Delhi

#### Internship :

Adqvest Capital

#### Achievements :

- Office Bearer, usHR - HR club, IIM Shillong
- Runner-Up in Vyapaar, an inter-college case study competition by Ram Lal Anand College, Delhi University



### Shobhit S Chandak, 21 years

B.Com (Hons.)  
Christ University

#### Internship :

Deloitte

#### Achievements :

- Selected as the 1st exchange student to present an ovation presentation during my student exchange in USA
- Selected to lead an ecological wing 'Praytna' and social entrepreneurial project 'Parivarthana' of Christ's CSA



### Shraddha Meena, 22 years

B.E.  
Jai Narayan Vyas University

#### Internship :

Datawise

#### Achievements :

- Coordinator at ICC- Innovation and Creativity Club, M.B.M. Engineering College, Jodhpur
- Core member of "Zenith"- official dance group, M.B.M. Engineering College, Jodhpur



### Shubham Kain, 23 years

B.E.  
Devi Ahilya Vishwavidyalaya, Indore

#### Internship :

UltraTech Cement

#### Achievements :

- Office Bearer, I Cube, Entrepreneurship Cell, IIM Shillong
- Co-Founder at Eduwamp - An aggregating platform in education sector



### Shubham Kanoria, 21 years

B.B.A.  
Jadavpur University

#### Internship :

Metlife

#### Achievements :

- Office Bearer, Public Relations Cell, IIM Shillong
- Conferred by J.D. Birla Institute, Kolkata for seminal contribution to college events and activities



**Shubham Rangari, 22 years**

B.E.  
Savitribai Phule Pune University

**Internship :**

Bajaj Finserv

**Achievements :**

- Office Bearer, I Cube, Entrepreneurship Cell, IIM Shillong
- Finalist Aarambh'19 National B-Plan Competition, IIM Nagpur



**Shubhi Jhalani, 26 years**

B.A.  
University of Delhi

**Internship :**

Aditya Birla Group

**Achievements :**

- ABG Scholarship
- Office Bearer, Ecobiz Club, IIM Shillong



**Sonalika Rai, 22 years**

B.Tech  
Vinoba Bhawe University

**Internship :**

TATA Motors

**Achievements :**

- Secured 1st prize in Geek-O-Mania, a techno-management quiz in Tech Udbhav'17, annual tech fest of B.I.T. Sindri
- Secured first prize in intra-college Poetry writing competition out of 50+ students held at BIT Sindri



**Soumya Malhotra, 22 years**

B.Tech  
University of Petroleum and Energy Studies (UPES)

**Internship :**

Pidilite

**Achievements :**

- Office Bearer, Zeitgeist - the Quizzing, Literary and Activities Club, IIM Shillong
- Head of the Discipline Committee, The University of Petroleum and Energy Studies, 2017-18.



**Soumyajit Mandal, 22 years**

B.Com (Hons.)  
St Xavier's University

**Internship :**

Angel Broking

**Achievements :**

- Contributed as a design team member of IIM Shillong
- Selected to be a part of the organising committee member for a National level management fest



**Srinidhi Sridharan, 22 years**

Bachelors in Accounting and Finance  
University of Mumbai

**Internship :**

Grand Thornton

**Achievements :**

- Office Bearer, Zeitgeist - the Quizzing, Literary and Activities Club, IIM Shillong
- Winner of GodSellers 8.0, the flagship event of Marketing Club, IIM Shillong



**Sushain Bhat, 22 years**

B.Tech  
NIT Hamirpur

**Internship :**

Siemens

**Achievements :**

- Office Bearer, Toastmasters Club, IIM Shillong



**Tanishka Gupta, 20 years**

B.M.S.  
University of Delhi

**Internship :**

RBL Bank

**Achievements :**

- Podium position in the SSCBS in Bachelor of Management Studies (First year) amongst 196 students
- Attained Third position in a Quiz Competition organized under the North - East Festival at SSCBS

## Work Ex. : Freshers



### **Tirumalasetti Maruthiram**, 22 years

B.B.M.  
Andhra University

#### **Internship :**

Titan

#### **Achievements :**

- Won 1st prize in stock market event in national level management meet by Andhra Loyola College in 2017
- Achieved 2nd place in a finance event "Finnovative" conducted by PB Siddhartha College, Vijayawada in 2017



### **Vaibhav Agarwal**, 21 years

B.A. (Hons.)  
University of Delhi

#### **Internship :**

UltraTech Cement

#### **Achievements :**

- Completed the course on Bloomberg Market Concepts with an aggregate score of 84%
- Been selected as a head for the event Investor's Wars in the Ramjas college amongst a pool of 120 students.



### **Vaishali Sharma**, 21 years

B.Sc. (Hons.)  
University of Delhi

#### **Internship :**

Titan

#### **Achievements :**

- Office Bearer, Zeitgeist- the Quizzing, Literary and Activities Club, IIM Shillong
- Promoted to the exalted position of Delhi State Project Director at Women Empowerment Research Policy-India due to dedicated work



### **Vishakha**, 20 years

B.F.Tech  
NIFT

#### **Internship :**

GoMechanic

#### **Achievements :**

- Selected among 15 students for attending ENSAIT, France (Study Abroad Program) across all NIFT centers (2017)
- Attained first prize in the National Youth Parliament Competition for Jawahar Navodaya Vidyalayas (2013)



### **Vishal Gupta**, 22 years

B.Com (Hons.)  
Calcutta University

#### **Internship :**

Freudenberg

#### **Achievements :**

- Office Bearer, Markathon - The Marketing Club, IIM Shillong
- 2nd Runner up in Deloitte Maverick



### **Yash Arvind Saindane**, 20 years

B.M.S.  
University of Mumbai

#### **Internship :**

HDFC Bank

#### **Achievements :**

- Best Member, Nemesis 18, Sydenham College
- 1st Position in Volleyball, Simerations 18, SIMSREE



### **Yash Choudhary**, 20 years

B.Com (Hons.)  
University Of Delhi

#### **Internship :**

PwC

#### **Achievements :**

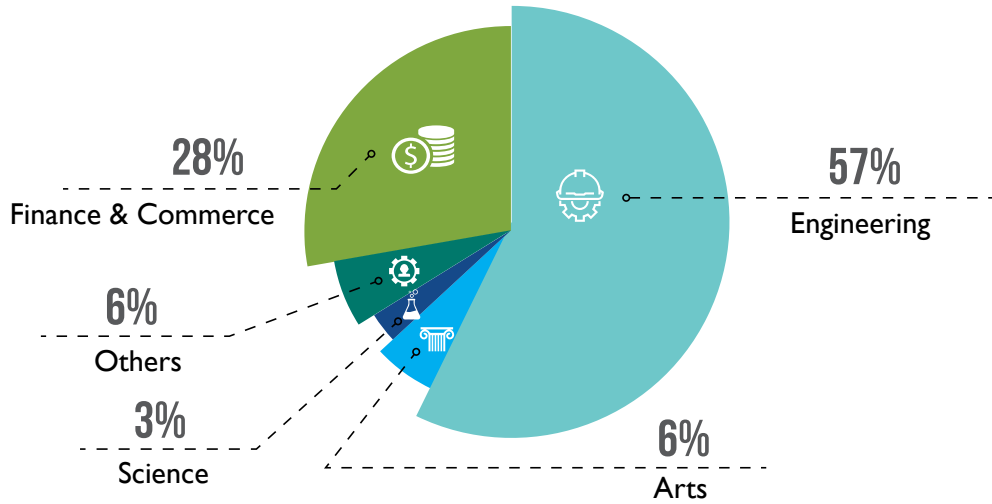
- HSTSE Scholarship awardee (Govt. of Haryana)
- Scholarbadge and scholarship awardee (2015)



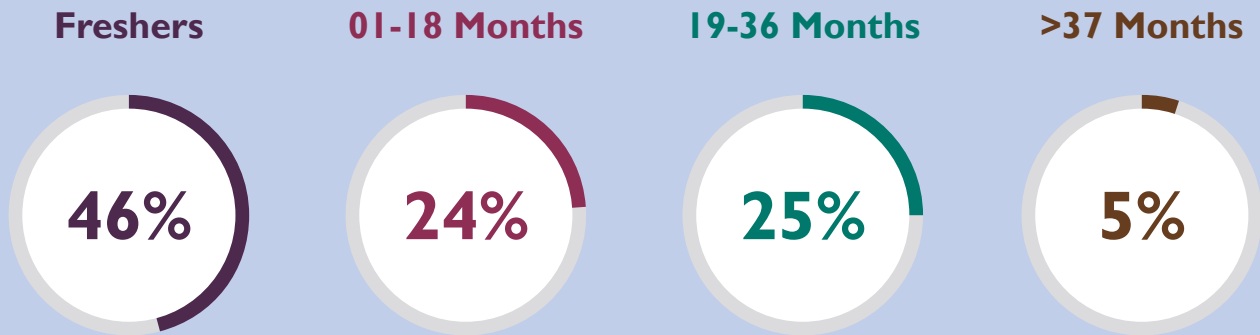
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# BATCH DIVERSITY PGP 2018-20

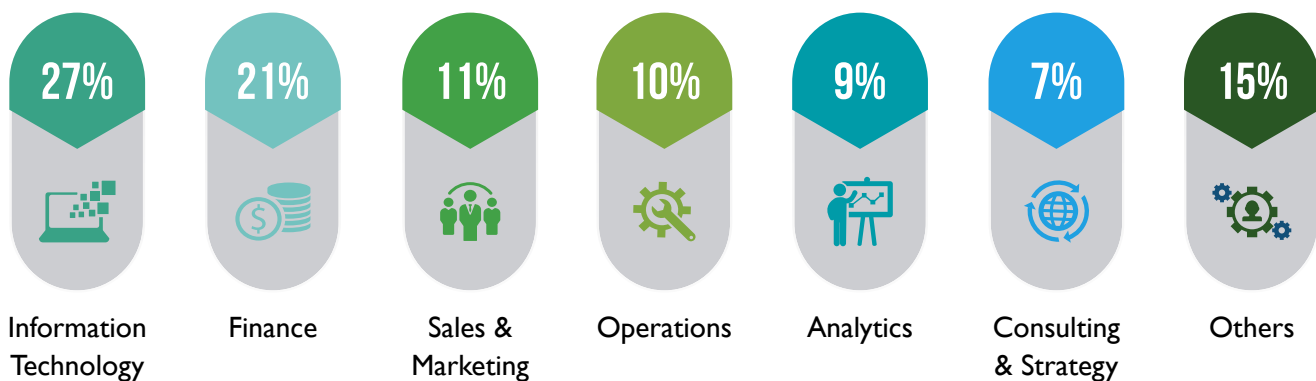
## EDUCATION BACKGROUND



## DURATION OF WORK EXPERIENCE



## AREA OF EXPERIENCE



# ▶ PLACEMENT COMMITTEE

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Shillong- 793014, Meghalaya

**Contact details**

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Mobile: +91-9402134323  
Fax: 0364 2308054 / 2230041



# HOW TO REACH US?

The nearest major airport and railway station is at Guwahati, which is nearly 120 km away from Shillong. Shillong can be reached by taxi/car and the fare is about INR 1500. Guwahati Airport is well connected to many major cities in India including Bangalore, Chennai,

Delhi, Mumbai, Kolkata, Hyderabad. Direct flights are also available to Bangkok. Delhi and Kolkata are the international airports close to Guwahati; International travellers can connect to Guwahati through Kolkata or Delhi.

There are also helicopter services available from Guwahati to Shillong and return. Indian Airlines also operates a direct flight from Kolkata to Shillong Airport.



## Flights to Guwahati from Major Indian Cities

### Delhi



### Mumbai



### Ahmedabad



### Kolkata



### CHENNAI



### BENGALURU



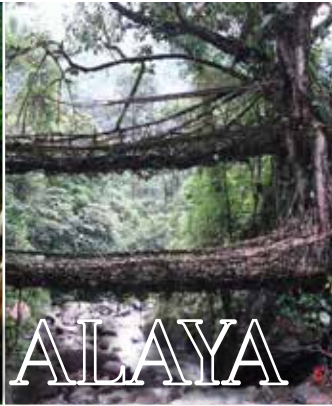
## Direct Flights to Shillong from Kolkata



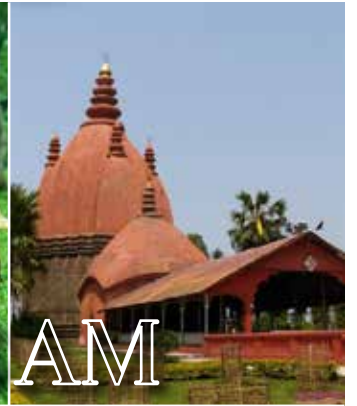
# ▶ FLAVOUR of NORTH EAST



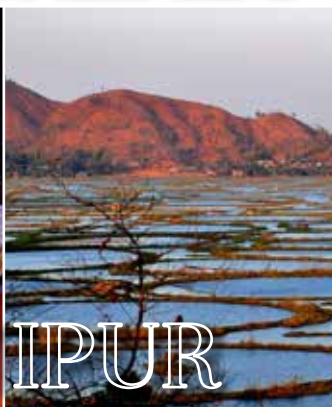
MEGHALAYA



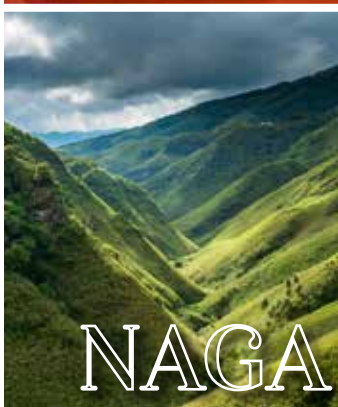
ASSAM



MANIPUR



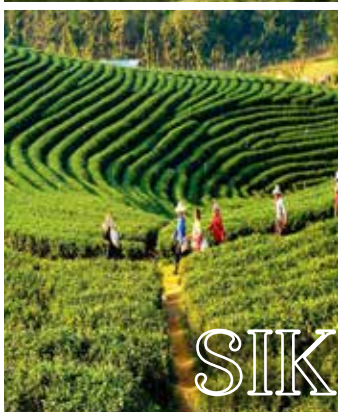
ARUNACHAL PRADESH



NAGALAND



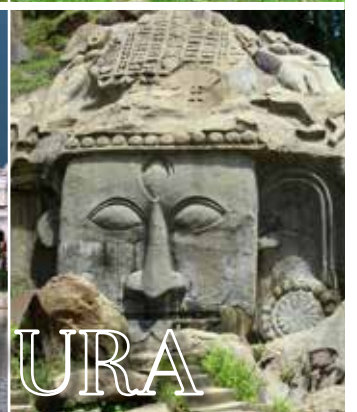
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