



॥ विद्ययाऽमृतमश्नुते ॥

SCHOOL OF  
**COMMERCE**

WELCOME TO  
UNIVERSE OF  
POSSIBILITIES  
**TRANSFORM  
YOUR WORLD**

The Pathway to Success in  
Global Accounting and Finance



#LearnWhatMatters

**B.Com**  
**B.Com (Hons.)**  
**M.Com**

**3<sup>rd</sup>**  
BEST UNIVERSITY TO  
STUDY IN INDIA  
(INDIA TODAY 2018)

**22<sup>nd</sup>**  
Ranked in India,  
2018 B School  
Survey 2018

**21<sup>st</sup>**  
Ranked in India,  
by Business India  
in 2019

**47<sup>th</sup>**  
National Institute of  
Ranking Framework  
2017, Ministry of HRD,  
Govt. of India

**17<sup>th</sup>**  
Top Private B-Schools  
(West Zone) by  
The Week Survey 2019

**Platinum**  
Ranked in  
Confederation  
of Indian Industries  
CII -AICTE Survey



mitwpu.edu.in

# B.Com

“ Students are groomed with knowledge and skills to think out of the box and address professional challenges. MIT-WPU School of Commerce is unique follows dynamically restructured syllabus to address discerning changing needs of the financial world at large.”

- Shrikant Joshi  
Ex - Business Planning and  
Development Head, JM  
Group, Dubai, UAE

Real  
Knowledge.  
Global  
Connections.  
Extraordinary  
Outcomes.



## About School of Commerce

The School of Commerce offers Under-graduate & Post-graduate programs in Commerce. It is driven by research, consultancy, industry orientation, futuristic and interdisciplinary studies focused on holistic development of a new generation of corporate leaders.

The School is committed to imbibe true spirit of partnership, innovation, values of spirituality, humanity and global peace through its regular curriculum. Committed to the sustainable development goals of the United Nations, the school develops and prepare students with the pathway to succeed in global accounting and finance profession and offer skills to achieve larger life goals.

## Vision Statement

To provide excellent value based commerce education to develop students with the levels of global competence for employment/entrepreneurship and to give a global perspective for social transformation.

## About Bachelor of Commerce (B.Com)

B.Com at MITWPU offers an ideal blend of compulsory and elective courses with specialization in the area of Cost Accounting, Banking and Insurance, Marketing, e-Commerce, etc. The program keeps in mind the need of the industry where professional skills are inculcated in students to make them employable or to become entrepreneurs. At MIT-WPU School of Commerce we offer B.Com by incorporating relevant software into the curriculum.

B.Com is a three years trimester pattern undergraduate degree programme with the following focus areas:

- Case Study Approach
- Focus on skill and competency development
- Choice based credit system
- Research based teaching
- Rural connect
- Connect to policy makers
- Interactions and discussions with corporate leaders, practitioners, Social enterprises
- Opportunity to acquire additional certification courses
- Industrial Visits
- Spiritual and holistic learning through Yoga and Meditation
- Choice of Elective subjects from wide spectrum of subjects to meet Individual's Professional goals
- The Alumni of B.Com program are well placed in business, academics and administration in India and abroad.

# B.Com

Hons.

**International  
Accounting and  
Finance**

## About B.Com (Hons.)

The B.Com (Hons.) program is offered in collaboration with ACCA (The Association of Chartered Certified Accountants), United Kingdom and International Skill Development Corporation (ISDC) to provide comprehensive knowledge and problem solving skills to students. The program is designed with practical learning and hands on experience which provides a competitive edge to students and makes them ready to face the complex business challenges at the global level.

B.Com (Hons.) Undergraduate degree is a three years trimester pattern program which has the following special features:

- Globally recognized curriculum in 170+ Countries
- Leads to 6 papers exemptions of ACCA (out of 13 subjects)
- Selected courses taught by ISDC Faculty
- Recognized by 8500+ employers globally
- Entry as Global CA
- Theory, Practical and Class Assignments, Real-life Research, Explorations and Collaborations
- Experiential Learning: Competency Development Activities, Short Projects, Field visit
- World Peace Courses: Yoga, Sports, Ethics, Liberal Arts and Life Skills
- The program also includes Rural Immersion Program, Internship Program, Study Tour, Live Project(s)



# M.Com

## M.Com

“ My academic experience with MIT-WPU was excellent and memorable and enduring. The B.Com and M.Com Programs are exceptionally good. Especially, the teaching methodologies backed by practical skills and industry interface has given me the confidence to pursue my entrepreneurial career. With the supporting and helping faculty members I felt like at home being away from home. ”

- Poonam Godse  
Entrepreneur

## About Master of Commerce (M.Com)

The **Master of Commerce** is a Post-Graduate Commerce program which provides conceptual knowledge, logical reasoning, critical thinking and analysis in the domain of commerce. The program is designed to meet the growing needs for an analytical and quantitative approach to problem solving. **The program is research driven and also offers 'Research' as a newly added specialization to make students ready for both Industry and academia needs.** The School organizes and also drives students to participate and present research papers in various seminars, conclaves, symposium, workshops and conferences

The School provides an ample opportunities for students to gain research expertise. The thrust areas of research include; Accounting, Small and Medium Enterprises, Business Policy and Strategy, Industry Studies, Stocks Trading, Public Finance and Policy, International Trade & Finance, Entrepreneurship & Business Models and Marketing etc.

The program incorporates the following:

- Case Study Approach in teaching and learning
- Focus on Skill and Competency Development
- Choice based credit system
- Research based teaching
- Rural Connect and Industrial Visits
- Study tours and connect to policy makers
- Interactions and discussions with corporate leaders, practitioners and Social enterprises
- Opportunity to acquire additional certification courses
- Spiritual and holistic learning through Yoga and Meditation
- Choice of Elective subjects from wide spectrum of subjects to meet Individual's Professional goals



## Proficiency of Graduates (Role of Graduates)

Commerce Graduates from MIT-WPU are trained in such a way that they are industry ready to perform varieties of jobs such as Tax Consultants, Wealth Managers, Risk and Securities Analysts, Market Analyst, Banking and Insurance, Researcher and Policy Maker. The Graduating students would be equipped with knowledge, tools, methods and theories and practices of Commerce profession and trained to apply them in day-to-day industry and other walks of life to optimize the outcomes. The Commerce graduates may opt for the following career opportunities in various fields.

## Career Opportunities

### Banking sector:

- Budget Analyst
- Financial Examiner
- Financial Manager
- Investment Banker
- Loan Officer

### Research and Consultancy

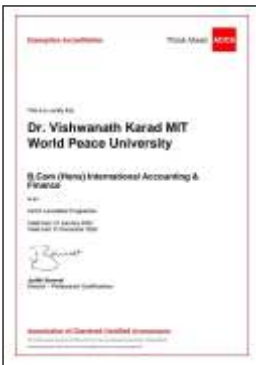
- Research Associates
- Research Analysts
- Market and Policy Research
- Management Consultancy
- Tax consultancy
- Business Analysts
- Research Associate

### Finance sector

- Financial Analysts
- Securities Analyst
- Risk Analyst
- Wealth Management
- Professional Accountancy

### Marketing

- Business Development Executive
- Market Analyst
- Business Forecasting Manager
- Media & Advertising Manager
- Sales Executive



MIT-WPU B.Com (Hons) is one among the very few Programmes in India Accredited by ACCA-UK



# B.Com Programme Structure

## TRIMESTERS

1

### Compulsory

- Financial Accounting
- Microeconomics
- Peace Course

### Electives (Any 2)

- Business Statistics
- Business Ethics
- Aptitude and Logical Reasoning-I
- Indian Banking System

2

### Compulsory

- Advanced Financial Accounting
- Macroeconomics
- Business Regulatory Framework I

### Electives (Any 2)

- Business Communication & Reporting
- Statistics, Research Methodology and Quantitative Techniques
- Aptitude and Logical Reasoning-II
- Banking Operations Management

3

### Compulsory

- Partnership Accounting
- Special Accounts
- Peace Course

### Electives (Any 2)

- Business Regulatory Framework-II
- Tally ERP {Accounting & Inventory Features}
- Principles and Practices of Management
- Life & General Insurance

4

### Compulsory

- Corporate Accounting
- Auditing-I
- Tally ERP {Statutory, Taxation & Audit}

### Electives (Any 2)

- Financial Reporting
- Corporate Law
- Organizational Behaviour
- Financial Market & Financial Services
- Basics of Cost Accounting

5

### Compulsory

- Financial Management
- Auditing-II [Green Audit, HRM Audit, NGO Audit]
- Peace Course

### Electives (Any 2)

- Advanced Corporate Accounting
- Industrial Law
- Marketing Management
- Risk Management in Banks
- Material Accounting and Control

6

### Compulsory

- Direct Tax I
- Cost and Management Accounting
- Indian Financial System

### Electives (Any 2)

- Strategic Management
- Secretarial Audit, Compliance Management and Due Diligence
- Consumer Buying Behaviour
- Marketing of Financial Products
- Labour and Overheads Accounting

# B.Com Programme Structure

## TRIMESTERS

7

### Compulsory

- Direct Tax II
- Advanced Cost and Management Accounting
- Start-up & Entrepreneur Management
- Peace Course

### Electives (Any 2)

- GST
- Advanced Excel
- Advertising and Sales Promotion
- Security and Portfolio Management
- Methods of Costing
- Resolution of Corporate Disputes, Non-Compliances & Remedies
- Rural Banking and Micro Finance
- Personal Financial Planning
- Strategic Cost Accounting
- Advertising and Public Relations
- Digital Marketing and Analytics

8

### Compulsory

- International Tax Laws
- Foreign Exchange Management
- Commodity Market Operations
- Peace Course

### Electives (Any 2)

- Strategic Financial Management
- GST Compliances
- Market Research
- Merchant Banking and Venture Capital
- Techniques of Cost Control
- Logistic and Supply chain Management
- Marketing of Financial Services
- International Banking
- Recent Trends in Cost Accounting
- International Marketing
- Market/Marketing Research

9

### Compulsory

- Industry Internship



Rural Immersion  
1



Peace Program  
5



Industry Internship  
3 Months

# B.Com (Hons.)

International Accounting and Finance

## TRIMESTERS

1

### Compulsory

- Financial Accounting
- Microeconomics
- Peace Course

### Compulsory subjects

- Business Statistics
- Business Ethics

2

### Compulsory

- Advanced Financial Accounting
- Macroeconomics
- Business Regulatory Framework I

### ACCA subjects

- Accounting in Business
- Advanced Business Accounting

3

### Compulsory

- Partnership Accounting
- Special Accounts
- Peace Course

### ACCA subjects

- Corporate and Business Law
- Management Accounting

4

### Compulsory

- Corporate Accounting
- Auditing-I
- Tally ERP

### ACCA subjects

- Advanced Financial Reporting
- Audit and Assurance

5

### Compulsory

- Financial Management
- Auditing-II
- Peace Course

### ACCA subjects

- Financial Management
- Strategic Business Leader

6

### Compulsory

- Direct Tax I
- Cost and Management Accounting
- Indian Financial System

### ACCA subjects

- Performance Management
- Taxation - UK

7

### Compulsory

- Direct Tax II
- Advanced Cost and Management Accounting /
- Start-up & Entrepreneur Management
- Peace Course

### ACCA subjects

- Advanced Performance Management - I
- Advanced Financial Management

8

### Compulsory

- International Tax Laws
- Foreign Exchange Management
- Commodity Market Operations
- Peace Course

### ACCA subjects

- Strategic Business Reporting
- Advanced Performance Management - II

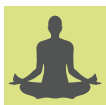
9

### Compulsory

- Industry Internship



Rural Immersion  
1



Peace Program  
5



Industry Internship  
3 Months

## M.Com

## TRIMESTERS

### Specializations Offered:

Banking and Insurance

Cost Accounting

Accounting & Taxation

Research

1

#### Common

- Managerial Accounting
- Direct Tax - I
- Statistical Methods & Quantitative Techniques

#### Foundation Courses

- Peace Course

#### Job Oriented

- Advanced Excel

2

#### Common

- Financial Management
- Direct Tax - II
- International Finance
- Business Communication & Reporting

#### Foundation Courses

- Managerial Economics

3

#### Common

- Import and Export Documentation
- Goods and Service Tax (GST)
- Indian Banking Operations

#### Foundation Courses

- Peace Course

#### Job Oriented

- Entrepreneurship and Startup Management
- Tally ERP

4

#### Common

- Research Methodology
- Audit - I

#### Elective

- Elective 1
- Elective 2
- SPSS (Workshop)
- The Art of Research Publications

#### Foundation Courses

- Financial Markets and Institution
- Personal Financial Planning

5

#### Common

- Business Regulatory Framework
- Audit - II

#### Elective

- Elective 3 : Creativity & Innovations for Research
- Elective 4 : Research Topic / Theme Specific Course

#### Foundation Courses

- Peace Course
- Credit Risk Management

6

#### Common

- Industry Internship

- A Research Project Under a Recognized Research Supervisor (For Research Specialization only) (One conference presentation and One research publications in peer reviewed journals is must for submission of the dissertation)

## *Professors of Practice and Advisor*

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**Mr. Robin Bannerjee**  
M.D. Caprihans India Ltd



**Mr. Chandrashekhar Tilak**  
Executive Vice  
President at NSDL



**Kiran Jadhav**  
Author, Commentator  
and Trainer SEBI  
Registered Research Analyst



**Sharilendra Marathe**  
Chartered Accountant



**Mr. Manish Choudhary**  
CEO - Tally  
Education Pvt Ltd



**Mr. K. Raghu**  
Ex President ICAI  
MD, K. Raghu & Company,  
Bangalore



**Mr. Hiral Thanawala**  
Money Control Management,  
Mumbai



**Mr. Pramath Nath**  
Executive Director  
HR KPMG, Bangalore



**“An investment in knowledge pays the best interest”**

## Eminent Guest Faculty

### **Dr. Narendra Jadhav**

Hon'ble Member of Parliament, Rajya Sabha

Dr. Narendra Jadhav an ex-chief economist of RBI is a renowned expert on Monetary Economics & Public Policy. He takes the students through the nitty gritty of Monetary Theory & Practice. His sessions at MIT-WPU Economics classes are well sought for its depth of knowledge, style of teaching & experience sharing in policy making & implementation.



### **Deena Mehta**

Former President of Bombay Stock Exchange

Smt. Deena Mehta is a rich and authentic source of guidance for students on stock markets and financial sector. She not only guides the students through classroom consultation but also mobilizes them through various activities for knowledge earning & sharing. MIT-WPU is proud recipient of her guidance in curricula formation & students mentoring.

### **Dr. Chandrashekhar Tilak**

Executive Vice President NSDL

Dr. Tilak is a renowned authority on Government Budget & Financial Policies. Dr. Tilak has been mentoring students at MIT-WPU on policy appreciation & budget analysis. His hands on experience in policy formulation & implementation is a rich source of insights for students. Not only that he teach but also mentors the students who are aspiring to pursue a career in financial sectors.



### **Dr. D. P. Agarwal**

Former Chairman UPSC

In capacity of former chairman of UPSC, DR. D. P. Agarwal guides the students at MIT-WPU on Public Policy & careers in Public services. Dr. Agarwal consults students on their role in government and the state. His sessions encompass a range of issues in public policy and other related topics.

### **Dr. A. K. Hirve**

Former DGM RBI

Dr. A. K. Hirve's career as a Central Banker spans over three decades. He shares his experience in economic regulation and governance with students. With the benefit of hindsight Dr. Hirve's commentary on Indian economy comes with sharp analytical rigour and a nuanced approach. Intellectual integrity, depth of knowledge & evidence based policy formulation is the message for students from his sessions.





## Focus Areas

- Application based Teaching and Learning
- Team Teaching
- Software for Commerce Students such as Tally, Advanced MS. Excel, SPSS and R
- Research Methods and Techniques
- Publications in core Commerce
- Green Accounting

### Skill-Based Certifications:.

The School of Commerce in collaboration with the relevant professional bodies and organizations provides following skill based certification opportunities:

- Tally ERP
- Advanced MS Excel
- Business Simulation
- Business Analytics
- Securities and Portfolio Management
- Statistical Package for Social Sciences – SPSS
- Mutual Fund Basics
- Foreign Languages – German / French



## Industry Academia Tie-up



School of Commerce has collaboration with ACCA, UK, for its academic programs towards making our students innovative and globally competitive.

ICSI partnership for providing coaching for CS Foundation level subjects at MIT-WPU Campus.



Tally Certification for TALLY ACE and TALLY PRO provided to the Commerce students on Campus

Partnership with IIM-Kozhikode to train students with 'R' software necessary for analytical skills



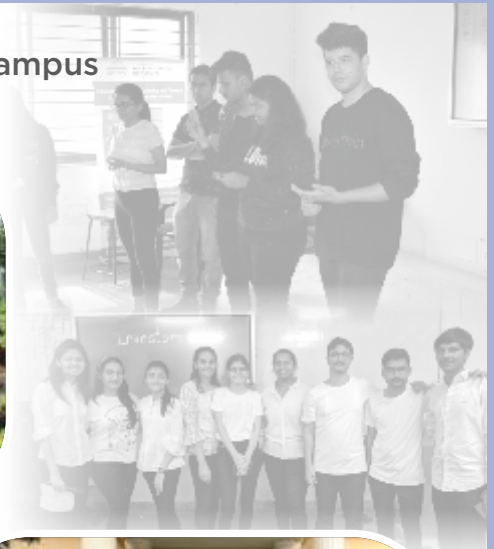
Partnership with ISDC for delivering Skill based courses



## Life @ Campus



Paddy Plantation  
at Hartali Villege  
as part of  
Rural Immersion  
Programme



Volunteers for  
Paddy Plantation

Umang -2020  
Annual Day Celebrations



# Internships & Placements

₹**2.85** LACS P.A.  
AVERAGE SALARY

₹**4.75** LACS P.A.  
HIGHEST SALARY



Vishal Dhankar  
Financial Analyst  
TCS



Isha sudhir singh  
Analyst  
Northern Trust  
Financial Services



Alinda Ruben  
Inventory Manager  
Forbes Marshal



Ashish Kumar Singh  
Analyst  
Northern Trust  
Financial Services



Atharva Sanjay Tanksale  
Banking  
Mahesh Mahila Nagari  
Patsanstha Maryadit Pune



Deepak Subhash Yadav  
Accounting  
Hindalco Ind. Ltd.



Karan Vora  
Analyst  
Northern Trust  
Financial Services



Koustubh Patange  
Financial Analyst  
TCS



Manav Gopal Agrawal  
Western Market Research  
Westerneast Market  
Research Pvt Ltd



Mohit Ashok Patel  
Accounting  
Tata Steel



Ragini Renkuntalwar  
Financial Analyst  
TCS



Sakshi Jaiswal  
Analyst  
Northern Trust  
Financial Services



Shreyans Satish Bora  
Banking  
Bank of India



Sudesh Arvind Deshmukh  
Data entry and book keeping  
SBICAP securities Ltd.



Ummehani Saya  
Financial Analyst  
TCS



Hrishikesh Sunil Jadhav  
Financial Analyst  
TCS



Adagale Sanjeevni Sanjeev  
Intern in  
Treasury Department



Akshada Rajendra Shinde  
Marketing and content  
creator

\* Most of the students have been offered Pre-Placement positions for a package ranging from 4 to 5 LPA

## Student Testimonials



I spent 05 years in MIT-WPU Campus. My learning experience has been both fun-filled and joyous. All this would have been possible because of the amazing faculty members and my peers who motivated me to hit the extra lap every time and bringing out the best in me and making me a more competitive and complete person and professional.

**Ashutosh Bhargav, M.Com**

MIT-WPU M.Com Program is distinct to any other similar M.Com programs of other Universities. The teachers have designed our Program in a manner that meets the current industry requirements and develop us globally competitive professionals.

**Roselin Thomas, M.Com**



MIT-WPU School of Commerce has always believed in helping and guiding its students. The three years I spent here have been full of opportunities; full of fun and academic grind. The faculty and placement team guided and encouraged me at each step thereby helping me secure my placement at such a reputed company.

**Preksha Kunkuloi, B.Com**

Being at MIT-WPU School of Commerce gave me the confidence and satisfaction of academically sound and exposed me to a new world of knowledge. It also prepared me for facing the real time challenges of future career and life in general through overall development.

**Nikhil Pande, B.Com**



## Potential Recruiters



# Eligibility & Selection Process

## B.Com/ B.Com (Hons.)

### Eligibility Criteria

#### 1. Maharashtra State (MS) Candidature

- Candidate should have an Indian Nationality.
- Passed 10+2 / 12th / HSC Examination with English subject (OR) Three Years Engineering Diploma Recognized by Government Competent Authority (OR) passed its equivalent examination with 50% Marks in aggregate (35% in case of candidates of backward class categories and Persons with Disability belonging to Maharashtra State only).

#### 2. Other Than Maharashtra (OMS) Candidature

- Candidate should have an Indian Nationality.
- Passed 10+2 / 12th / HSC Examination with English subject (OR) Three Years Engineering Diploma Recognized by Government Competent Authority (OR) passed its equivalent examination with 50% Marks in aggregate.

#### 3. Foreign Nation / NRI / OCI / PIO, Children of Indian workers in the Gulf countries:

- Passed 10+2 / 12th / HSC Examination with English subject (OR) its equivalent examination in any stream with 50% marks in aggregate.

**Selection Process:** Selections will be made on merit basis

### Fee Structure:

#### B.Com

Tuition Fees - Rs. 49,000  
Other Fees - Rs. 21,000  
Total Fees - Rs. 70,000

#### B.Com (Hons.)

##### with ACCA certification

Tuition Fees - Rs. 84,000  
Other Fees - Rs. 36,000  
Total Fees - Rs. 120,000

### M.Com Fee Structure: Rs 50,000/- PA

**Eligibility Criteria:** Any graduate from a recognized University

**Selection Process:** Selections will be made on merit basis

### Scholarships:

B.Com						
Particulars	*Category I	#Category II	#Category III	#Category IV	#Category V	#Category VI
Fee Payable	Rs.21,000	Rs.33,250	Rs.45,500	Rs.50,400	Rs.57,750	Rs.70,000
XII / HSC Percentage	>95% and X std. percentage >90%	>95%	>90%	>85%	>80%	Less than 80%
B.Com (Hons.) with ACCA certification						
Particulars	*Category I	#Category II	#Category III	#Category IV	#Category V	#Category VI
Fee Payable	Rs.36,000	Rs.57,000	Rs.78,000	Rs.86,400	Rs.99,000	Rs.120,000
XII / HSC Percentage	>95% and X std. percentage >90%	>95%	>90%	>85%	>80%	Less than 80%
M.Com						
All meritorious students will be awarded scholarship as per the MIT-WPUP scholarship policy						

\* Throughout all three years

# Only for First Year. For subsequent years Scholarships are Based on academic performance of Previous Year.

Note: MIT-WPU reserves the right to modify scholarship policy without any notice

## B.Com



Apply online



॥ विद्यायां विमुक्तं भुम् ॥

Dr. Vishwanath Karad

**MIT WORLD PEACE UNIVERSITY** | PUNE

TECHNOLOGY, RESEARCH, SOCIAL INNOVATION & PARTNERSHIPS

SINCE 1983



Supported by  
UNESCO Chair for  
Human Rights, Democracy, Peace & Tolerance  
World Peace Centre (WORLD) Pune, India

📍 MIT-WPU Campus, Paud Road, Kothrud, Pune-38.

📞 020 7117 7137 / 42 📞 9881492848

✉️ admissions@mitwpu.edu.in

🌐 <https://www.facebook.com/MITWPUCOMMERCE>

## M.Com



Apply online

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